

Southeast Europe: salt market

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Abstracts

This report presents a strategic analysis of the salt market in Southeast Europe and a forecast for its development in the medium term. It provides a comprehensive overview of the market, its dynamics, structure, characteristics, main players, growth and demand drivers, etc.

The purpose of the report is to describe the state of the salt market in Southeast Europe, to present actual and retrospective information about the volumes, dynamics, structure and characteristics of production, imports, exports and consumption and to build a forecast for the market in the next five years. In addition, the report presents an elaborate analysis of the main market participants, price fluctuations, growth and demand drivers of the market and all other factors, influencing its development.

This research report has been prepared using the unique WMStrategy's methodology, including a blend of qualitative and quantitative data. The information comes from official sources and insights from market experts (representatives of the main market participants), gathered by semi-structured interviews.

The report on the salt market in Southeast Europe covers the following countries: Bosnia and Herzegovina, Bulgaria, Cyprus, Croatia, Greece, Montenegro, Romania, Serbia, and Slovenia.

The report on the salt market in Southeast Europe includes:

Analysis and forecast for the economy of Southeast Europe;

Analysis and forecast of the market size, value and dynamics;

Market structure (by origin, by country (includes breakdown of all indicators by



all 33 analyzed countries), by types of products, etc.);

Volume, dynamics and analysis of domestic production (past, current and future);

Analysis of price levels (wholesale, retail, distributors, etc.) and their dynamics (past, current and future);

Volume, dynamics and analysis of imports (past, current and future);

Volume, dynamics and analysis of exports (past, current and future);

Volume, dynamics and analysis of consumption (past, current and future);

Characteristics of the main market participants (manufacturers, distributors, wholesalers, retailers, importers, exporters, Governmental structures, etc.) and the competitive landscape;

Value chain analysis;

Analysis and forecast of the trends and levels of supply and demand on the market;

Analysis of the factors, influencing the development of the market (market growth drivers, restraints, etc.);

Country opportunity analysis;

Analysis of the major trade flows;

Forecast for development of the market in the medium term (including three possible scenarios for development).

This report will allow you to:

Quickly and cost-effectively get a strategic analysis and gain competitive intelligence about the market;



Track market data, including size, value, dynamics, structure, segmentation and forecasts: past, present and future;

Track and identify key market trends, opportunities and threats and key drivers behind recent market changes;

Strategically assess market growth potential, demand drivers and restraints on the market;

Explore and identify new market opportunities in the countries and regions within the market;

Evaluate the key macroeconomic indicators to get insight into the general trends within the economy;

See how the market performed in the past (over the last 5 years) and how it will perform in the future (in the next 5 years);

Get acquainted with the leading companies on the market;

Evaluate how diversified the market is in terms of competitive intensity, fragmentation and environment and understand competitive threats;

Empower your marketing, branding, strategy and market development, consumption and supply functions with useful market insights;

Build your investment strategy by assessing market attractiveness or company attractiveness;

Build your own market entry or market expansion strategy or evaluate your current strategy;

Add weight to pitches and presentations by using official and accurate data and calculations.

If you are interested in the salt market in Southeast Europe, this research report will provide you with a strategic analysis of the market, its recent and future development. In addition, the report will save you time and money while presenting you all the necessary



information, empowering you to make informed decisions and move your business forward!



Contents

1. INTRODUCTION

- 1.1. Report description
- 1.2. Research methodology
- 2. EXECUTIVE SUMMARY
- 3. CHARACTERISTICS OF SALT
- 4. CHARACTERISTICS AND ANALYSIS OF RAW MATERIALS BASE
- 5. STATE OF THE ECONOMY OF SOUTHEAST EUROPE
- 5.1. Characteristics of the economy of Southeast Europe in 2014-2018
- 5.2. Forecast for the development of the economy of Southeast Europe for 2019-2021

6. OVERVIEW AND ANALYSIS OF THE SALT MARKET IN SOUTHEAST EUROPE

- 6.1. Volume, value and dynamics of the salt market in Southeast Europe in 2014-2018
- 6.2. Structure of the salt market in Southeast Europe in 2014-2018: production, imports, exports, consumption
- 6.3. Structure of the salt market in Southeast Europe by types of salt
- 6.4. Structure of the salt market in Southeast Europe by origin
- 6.5. Structure of the salt market in Southeast Europe by country
- 6.6. Key recent trends on the salt market in Southeast Europe
- 6.7. Competitive landscape of the market
- 6.8. Country opportunity analysis
- 6.9. Key drivers and restraints for the market development in the medium term
- 6.10. Forecast for development of the salt market in Southeast Europe for 2019-2024

7. OVERVIEW AND ANALYSIS OF THE DOMESTIC PRODUCTION OF SALT IN SOUTHEAST EUROPE

- 7.1. Volume, value and dynamics of the domestic production of salt in Southeast Europe in 2014-2018
- 7.2. Structure of the domestic production of salt by types of salt
- 7.3. Structure of the SEE production of salt by countries



7.4. Characteristics of the main producers of salt in Southeast Europe

8. CHARACTERISTICS AND ANALYSIS OF THE PRICES OF SALT IN SOUTHEAST EUROPE

- 8.1. Value chain analysis
- 8.2. Structure of price formation
- 8.3. Characteristics of the producer prices of salt in Southeast Europe in 2014-2018
- 8.4. Characteristics of other prices of salt

9. FOREIGN TRADE OPERATIONS OF SALT IN SOUTHEAST EUROPE

9.1. Foreign trade operations of salt in Southeast Europe in 2014-2018

10. OVERVIEW AND ANALYSIS OF THE IMPORTS OF SALT TO THE SEE MARKET

- 10.1. Volume, value and dynamics of the imports of salt to Southeast Europe in 2014-2018
- 10.2. Major trade inflows of salt imports to Southeast Europe
- 10.3. Structure of the imports of salt by types of products
- 10.4. Prices of imported salt in Southeast Europe

11. OVERVIEW AND ANALYSIS OF THE SEE EXPORTS OF SALT

- 11.1. Volume, value and dynamics of the SEE exports of salt in 2014-2018
- 11.2. Major trade outflows of salt exports from Southeast Europe
- 11.3. Structure of the SEE exports of salt by types of products
- 11.4. Prices of SEE exports of salt

12. CHARACTERISTICS OF THE CONSUMPTION OF SALT IN SOUTHEAST EUROPE

- 12.1. Volume, value and dynamics of the consumption of salt in Southeast Europe in 2014-2018
- 12.2. Structure of the consumption of salt in Southeast Europe in 2014-2018 (by origin, by channel, by type of salt)
- 12.3. Structure of the consumption of salt in Southeast Europe by country
- 12.4. Volume, value and dynamics of the per capita consumption of salt in Southeast Europe in 2014-2018



12.5. Balance between supply and demand on the salt market in Southeast Europe in 2014-2018 and forecast for 2019-2024

13. FORECAST FOR DEVELOPMENT OF THE SALT MARKET IN SOUTHEAST EUROPE FOR 2019-2024

- 13.1. Factors, influencing the development of the salt market in Southeast Europe in the medium term
- 13.2. Forecast for market development in the medium term under three possible scenarios

LIST OF FIGURES

Volume and dynamics of the salt market in Southeast Europe in 2014-2018

Value and dynamics of the salt market in Southeast Europe in 2014-2018

Structure of the salt market in Southeast Europe in 2014-2018, in volume terms

Structure of the salt market in Southeast Europe in 2014-2018, in value terms

Structure of the salt market in Southeast Europe by types of salt, in volume terms

Structure of the salt market in Southeast Europe by origin in volume terms in 2014-2018

Structure of the salt market in Southeast Europe by origin in value terms in 2014-2018

Structure of the salt market in Southeast Europe by country in 2014-2018, in volume terms

Structure of the salt market in Southeast Europe by country in 2014-2018, in value terms

Volume and dynamics of the domestic production of salt in Southeast Europe in 2014-2018

Value and dynamics of the domestic production of salt in Southeast Europe in 2014-2018

Structure of the domestic production of salt by types of salt, in volume terms
Structure of the domestic production of salt by types of salt, in value terms
Structure of the domestic production of salt in Southeast Europe by producing countries in 2014-2018, in volume terms

Structure of the domestic production of salt in Southeast Europe by producing countries in 2014-2018, in value terms

Value chain analysis of the salt market in Southeast Europe

Structure of the salt price formation in Southeast Europe, in %

Deviation of the average producer prices of salt in Southeast Europe in 2014-2018 Trade balance of salt foreign trade in Southeast Europe in 2014-2018, in volume terms



Trade balance of salt foreign trade in Southeast Europe in 2014-2018, in value terms Volume and dynamics of the imports of salt to Southeast Europe in 2014-2018 Value and dynamics of the imports of salt to Southeast Europe in 2014-2018 Main countries, importing salt to Southeast Europe in 2014-2018, in volume terms Main countries, importing salt to Southeast Europe in 2014-2018, in value terms Volume and dynamics of the imports of salt by types of salt in 2014-2018 Value and dynamics of the imports of salt by types of salt in 2014-2018 Average prices of imported salt to Southeast Europe in 2014-2018 Volume and dynamics of the SEE exports of salt in 2014-2018 Value and dynamics of the SEE exports of salt in 2014-2018 Recipient countries of the SEE exports of salt in 2014-2018, in volume terms Recipient countries of the SEE exports of salt in 2014-2018, in value terms Structure of the SEE exports of salt by types of salt in 2014-2018, in volume terms Structure of the SEE exports of salt by types of salt in 2014-2018, in value terms Average prices of the SEE exports of salt in 2014-2018 Volume and dynamics of the consumption of salt in Southeast Europe in 2014-2018 Value and dynamics of the consumption of salt in Southeast Europe in 2014-2018

Value and dynamics of the consumption of salt in Southeast Europe in 2014-2018
Structure of the consumption of salt in Southeast Europe in 2014-2018, in volume terms
Structure of the consumption of salt in Southeast Europe in 2014-2018, in value terms
Structure of the consumption of salt in Southeast Europe by types of salt, in volume terms

Structure of the consumption of salt in Southeast Europe by types of salt, in value terms Structure of the consumption of salt in Southeast Europe by consuming countries in 2014-2018

Volume and dynamics of the per capita consumption of salt in Southeast Europe in 2014-2018

Value and dynamics of the per capita consumption of salt in Southeast Europe in 2014-2018

Balance between supply and demand on the salt market in Southeast Europe in 2014-2018 and forecast for 2019-2024, in volume terms

Balance between supply and demand on the salt market in Southeast Europe in 2014-2018 and forecast for 2019-2024, in value terms

Forecast for the total supply of salt in Southeast Europe for 2019-2024 (under the framework of the base scenario), in physical and value terms

Forecast for the total supply of salt in Southeast Europe for 2019-2024 (under the framework of the pessimistic scenario), in physical and value terms

Forecast for the total supply of salt in Southeast Europe for 2019-2024 (under the framework of the optimistic scenario), in physical and value terms



About

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List Of Tables

LIST OF TABLES

Key indicators on the salt market in Southeast Europe in 2014-2018

Key indicators of the economy of Southeast Europe in 2014-2018

Forecast for the economy of Southeast Europe for 2019-2021

Volume and dynamics of the salt market in Southeast Europe in 2014-2018

Value and dynamics of the salt market in Southeast Europe in 2014-2018

Structure of the salt market in Southeast Europe in 2014-2018, in volume terms

Structure of the salt market in Southeast Europe by types of salt, in volume terms

Structure of the salt market in Southeast Europe by types of salt, in value terms

Structure of the salt market in Southeast Europe by origin in 2014-2018, in volume terms

Structure of the salt market in Southeast Europe by origin in 2014-2018, in volume terms

Structure of the salt market in Southeast Europe by origin in 2014-2018, in value terms Structure of the salt market in Southeast Europe by country in 2014-2018, in volume terms

Structure of the salt market in Southeast Europe by country in 2014-2018, in value terms

Country opportunity analysis

Volume and dynamics of the domestic production of salt in Southeast Europe in 2014-2018

Value and dynamics of the domestic production of salt in Southeast Europe in 2014-2018

Structure of the domestic production of salt by types of salt, in volume terms
Structure of the domestic production of salt by types of salt, in value terms
Structure of the domestic production of salt in Southeast Europe by producing countries in 2014-2018, in volume terms

Structure of the domestic production of salt in Southeast Europe by producing countries in 2014-2018, in value terms

Value chain analysis of the salt market in Southeast Europe

Cost breakdown of the price formation of salt in Southeast Europe, in %

Volume and dynamics of the average producer prices of salt in Southeast Europe in 2014-2018

Volume and dynamics of other prices of salt in Southeast Europe (wholesale, distributor, retail, etc.) in 2014-2018

Trade balance of salt foreign trade in Southeast Europe in 2014-2018, in volume terms Trade balance of salt foreign trade in Southeast Europe in 2014-2018, in value terms



Volume and dynamics of the imports of salt to Southeast Europe in 2014-2018 Value and dynamics of the imports of salt to Southeast Europe in 2014-2018 Main countries, importing salt to Southeast Europe in 2014-2018, in volume terms Main countries, importing salt to Southeast Europe in 2014-2018, in value terms Structure of the imports of salt by types of salt in 2014-2018, in volume terms Structure of the imports of salt by types of salt in 2014-2018, in value terms Average prices of imported salt to Southeast Europe in 2014-2018 Volume and dynamics of the SEE exports of salt in 2014-2018 Value and dynamics of the SEE exports of salt in 2014-2018 Recipient countries of the SEE exports of salt in 2014-2018, in volume terms Recipient countries of the SEE exports of salt in 2014-2018, in value terms Structure of the SEE exports of salt by types of salt in 2014-2018, in volume terms Structure of the SEE exports of salt by types of salt in 2014-2018, in value terms Average prices of the SEE exports of salt in 2014-2018 Volume and dynamics of the consumption of salt in Southeast Europe in 2014-2018 Value and dynamics of the consumption of salt in Southeast Europe in 2014-2018 Structure of the consumption of salt in Southeast Europe in 2014-2018, in volume terms Structure of the consumption of salt in Southeast Europe in 2014-2018, in value terms Structure of the consumption of salt in Southeast Europe by types of salt, in volume terms

Structure of the consumption of salt in Southeast Europe by types of salt, in value terms Structure of the consumption of salt in Southeast Europe by consuming countries in 2014-2018

Volume and dynamics of the per capita consumption of salt in Southeast Europe in 2014-2018

Value and dynamics of the per capita consumption of salt in Southeast Europe in 2014-2018

Balance between supply and demand on the salt market in Southeast Europe in 2014-2018 and forecast for 2019-2024, in volume terms

Balance between supply and demand on the salt market in Southeast Europe in 2014-2018 and forecast for 2019-2024, in value terms

Forecast for the total supply of salt in Southeast Europe for 2019-2024 (under the framework of the base scenario), in physical and value terms

Forecast for the total supply of salt in Southeast Europe for 2019-2024 (under the framework of the pessimistic scenario), in physical and value terms

Forecast for the total supply of salt in Southeast Europe for 2019-2024 (under the framework of the optimistic scenario), in physical and value terms



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