

Kenya: Milk Market - Analysis, Size, Trends, Consumption, and Forecast

<https://marketpublishers.com/r/KFB300CD2E89EN.html>

Date: July 2026

Pages: 100

Price: US\$ 1,499.00 (Single User License)

ID: KFB300CD2E89EN

Abstracts

The Kenyan Milk Market Report Description

This report presents a comprehensive overview of the Kenyan milk market, the effect of recent high-impact world events on it, and a forecast for the market development in the medium term. The report provides a strategic analysis of the milk market in Kenya and describes the main market participants, growth and demand drivers, challenges, and all other factors, influencing the development of the market.

The report covers milk - including regular fresh milk, full-fat milk, semi-skimmed milk, skimmed milk, flavored milk and lactose-free milk; excluding preserved and powdered milk, milk substitutes, cream, yogurt and other fermented beverages as well as cheese, and is broken down by:

Product groups: Fresh milk; Full-fat milk; Semi-skimmed milk; Skimmed milk; Other milk

Flavor: Flavored milk; Non-flavored milk

Lactose Content: Regular milk; Lactose-free milk

Price segment: Mass; Mid-priced; Premium

Packaging: Glass; Plastic; Metal; Paper and paperboard; Others

Distribution channels: HoReCa; Retail

Retail distribution channels: Supermarkets and hypermarkets; Specialist retailers; Convenience stores; Independent small grocers; Others

You will receive the report within five working days after order confirmation. Contact us to learn if a shorter delivery time would be possible.

State of the Demographics and Economy of Africa

This section of the report presents you with historical and forecast data about key macroeconomic indicators of the demographics and economy in Africa.

What are the demographic characteristics (GDP, inflation, unemployment, government debt, etc.) of Africa?

What are the economic characteristics (population, growth rate, life expectancy, age and gender, etc.) of Africa?

Analysis of the Milk Market in Kenya

The market analysis section provides an overview of the market size and dynamics in volume and value terms for the last five years. It answers the following questions:

What is the size of the milk market in Kenya?

How has the milk market in Kenya performed in volume and value terms for the last five years?

How is the market structured?

What are the major trends affecting the market?

Which are the major companies on the market?

How intensive is the competitive landscape?

What are the drivers and challenges affecting the market development?

Milk Prices in Kenya

The price section of the report answers the following questions:

How is the value chain of the market formed?

What is the structure of price formation?

What are the retail prices of milk in Kenya?

Foreign Trade Operations of Milk in Kenya

The foreign trade operations section answers the following questions:

What is the trade balance in volume and value terms?

Does Kenya import more milk than it exports?

How has the trade balance changed over the last five years?

Imports of Milk to Kenya

The import section of the report answers the following questions:

How has the volume and value of imports changed over the past five years?

Which are the major countries that import milk to Kenya?

What is the average price of the milk imported to Kenya?

Exports of Milk from Kenya

The export section of the report answers the following questions:

How has the volume and value of exports changed over the past five years?

Which are the main recipient countries of the Kenyan milk exports?

What is the average price of the milk exported from Kenya?

Consumption of Milk in Kenya

The consumption section of the report answers the following questions:

What is the per capita consumption volume and value? How has it changed over the past five years?

Forecast

The final section of the report presents a forecast for the development of the market based on three scenarios - base, pessimistic, and optimistic. The forecast section answers:

How will the milk market in Kenya look like over the next five years in both volume and value terms for each possible scenario?

Short Methodology

This research report has been prepared with WMStrategy's research methodology, which includes a blend of qualitative and quantitative data. The information comes from official sources and includes insights from local market experts (representatives of the main market participants), gathered by semi-structured interviews.

For this particular report, more than 10 interviews have been conducted with market experts from the leading companies (producers, distributors, retailers, suppliers, etc.). The full list of interviewed experts and a detailed methodology are available upon request.

Customization

The report will be updated as of the current month of purchase, which is why it will be dispatched within five working days after order confirmation. If the report is missing data points you need, it can be amended to fit your specific requirements and satisfy your individual objectives and information needs. Contact us for more information!

Report Benefits

Discover how the market performed in the past (in the last 5 years) and how it will perform in the future (in the next 6 years);

Track and identify key market trends and insights on key drivers behind recent market changes;

Strategically assess the competitive position of the main market players;

Evaluate how diversified the market is in terms of competitive intensity, fragmentation, and environment in order to understand competitive threats;

Assess growth potential, opportunities, demand drivers, and challenges on the market;

Quickly and cost-effectively receive a complete strategic analysis of the market;

Improve your pitches and presentations by using verified market data and expert insights;

Make important strategic decisions safely and with confidence;

Receive professional expertise on the market and everything important connected with its development;

Empower your marketing, branding, strategy, product and business development, consumption, and supply functions with valuable market insights;

Build your investment strategy by assessing market attractiveness, country attractiveness, or company attractiveness;

Evaluate the key macroeconomic indicators to get insight into the general trends within the economy and demographics;

Acquire data your competitors might already have and be acting upon.

Report Users

This market research report is ideal for people who want to gain a comprehensive understanding of the Kenyan milk market. Most often these are professionals actively working in the market as:

C-suite executives;

Directors;

Market strategists;

Marketing professionals;

Business development professionals;

Product developers;

Product marketers and strategists;

Product managers;

Project managers;

Suppliers;

Traders.

This report can also bring value to professionals, not actively involved in the market, such as:

Management consultants;
Investment managers;
Financial professionals;
Bank managers;
M&A managers;
Auditors.

Contents

INTRODUCTION

Report description
Research methodology

EXECUTIVE SUMMARY

CHARACTERISTICS OF MILK

STATE OF THE DEMOGRAPHICS AND ECONOMY OF AFRICA

Characteristics of the demographics of Africa in 2020-2024
Characteristics of the economy of Africa
Forecast for the development of the economy of Africa in 2025-2027

MILK MARKET IN KENYA

Volume, value, and dynamics of the milk market in Kenya in 2020-2024
Key recent trends on the milk market in Kenya
Competitive landscape of the market
Key drivers and restraints for the market development in the medium term

PRICES OF MILK IN KENYA

Value chain analysis
Structure of price formation
Characteristics of the retail prices of milk in Kenya in 2020-2024

FOREIGN TRADE OPERATIONS OF MILK IN KENYA

Foreign trade operations of milk in Kenya in 2020-2024

IMPORTS OF MILK TO KENYA

Volume, value, and dynamics of the imports of milk to Kenya in 2020-2024

Main countries importing milk to Kenya

Average prices of the milk imported to Kenya

EXPORTS OF MILK FROM KENYA

Volume, value, and dynamics of the Kenyan exports of milk in 2020-2024

Main countries that receive milk exports from Kenya

Average prices of the milk exported from Kenya

CONSUMPTION OF MILK IN KENYA

Volume, value, and dynamics of the per capita consumption of milk in Kenya in 2020-2024

FORECAST FOR THE DEVELOPMENT OF THE MILK MARKET IN KENYA IN 2025-2030

Forecast for market development in the medium term under three possible scenarios

I would like to order

Product name: Kenya: Milk Market - Analysis, Size, Trends, Consumption, and Forecast

Product link: <https://marketpublishers.com/r/KFB300CD2E89EN.html>

Price: US\$ 1,499.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/KFB300CD2E89EN.html>