

# Estonia: Luxury Fragrances Market and the Impact of COVID-19 in the Medium Term

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## Abstracts

### The Estonian Luxury Fragrances Market Report Description

This report presents a comprehensive overview of the Estonian luxury fragrances market, the effect of recent high-impact world events on it, and a forecast for the market development in the medium term. The report provides a strategic analysis of the luxury fragrances market in Estonia and describes the main market participants, growth and demand drivers, challenges, and all other factors, influencing the development of the market.

You will receive the report within five working days after order confirmation. Contact us to learn if a shorter delivery time would be possible.

### State of the Demographics and Economy of Europe

This section of the report presents you with historical and forecast data about key macroeconomic indicators of the demographics and economy in Europe:

What are the demographic characteristics (GDP, inflation, unemployment, government debt, etc.) of Europe?

What are the economic characteristics (population, growth rate, life expectancy, age and gender, etc.) of Europe?

### Analysis of the Luxury Fragrances Market in Estonia

The market analysis section provides an overview of the market size and dynamics in volume and value terms for the last five years. It answers the following questions:

What is the size of the luxury fragrances market in Estonia?

How has the luxury fragrances market in Estonia performed in volume and value terms for the last five years?

How is the market structured?

What are the major trends affecting the market?  
Which are the major companies on the market?  
How intensive is the competitive landscape?  
What are the drivers and challenges affecting the market development?

#### Luxury Fragrances Prices in Estonia

The price section of the report answers the following questions:

How is the value chain of the market formed?  
What is the structure of price formation?  
What are the retail prices of luxury fragrances in Estonia?

#### Foreign Trade Operations of Luxury Fragrances in Estonia

The foreign trade operations section answers the following questions:

What is the trade balance in volume and value terms?  
Does Estonia import more luxury fragrances than it exports?  
How has the trade balance changed over the last five years?

#### Imports of Luxury Fragrances to Estonia

The import section of the report answers the following questions:

How has the volume and value of imports changed over the past five years?  
Which are the major countries that import luxury fragrances to Estonia?  
What is the average price of the luxury fragrances imported to Estonia?

#### Exports of Luxury Fragrances from Estonia

The export section of the report answers the following questions:

How has the volume and value of exports changed over the past five years?  
Which are the main recipient countries of the Estonian luxury fragrances exports?  
What is the average price of the luxury fragrances exported from Estonia?

#### Consumption of Luxury Fragrances in Estonia

The consumption section of the report answers the following questions:

What is the per capita consumption volume and value? How has it changed over the past five years?

## Forecast

The final section of the report presents a forecast for the development of the market based on three scenarios - base, pessimistic, and optimistic. The forecast section answers:

How will the luxury fragrances market in Estonia look like over the next six years in both volume and value terms for each possible scenario?

## Short Methodology

This research report has been prepared with WMStrategy's research methodology, which includes a blend of qualitative and quantitative data. The information comes from official sources and includes insights from local market experts (representatives of the main market participants), gathered by semi-structured interviews.

For this particular report, more than 10 interviews have been conducted with market experts from the leading companies (producers, distributors, retailers, suppliers, etc.). The full list of interviewed experts and a detailed methodology are available upon request.

## Customization

The report will be updated as of the current month of purchase, which is why it will be dispatched within five working days after order confirmation. If the report is missing data points you need, it can be amended to fit your specific requirements and satisfy your individual objectives and information needs. Contact us for more information!

## Report Benefits

Discover how the market performed in the past (in the last five years) and how it will perform in the future (in the next six years);

Track and identify key market trends and insights on key drivers behind recent market changes;

Strategically assess the competitive position of the main market players;

Evaluate how diversified the market is in terms of competitive intensity, fragmentation, and environment in order to understand competitive threats;

Assess growth potential, opportunities, demand drivers, and challenges on the market;

Quickly and cost-effectively receive a complete strategic analysis of the market;

Improve your pitches and presentations by using verified market data and expert insights;

Make important strategic decisions safely and with confidence;

Receive professional expertise on the market and everything important connected with its development;

Empower your marketing, branding, strategy, product and business development,

consumption, and supply functions with valuable market insights;  
Build your investment strategy by assessing market attractiveness, country attractiveness, or company attractiveness;  
Evaluate the key macroeconomic indicators to get insight into the general trends within the economy and demographics;  
Acquire data your competitors might already have and be acting upon.

### Report Users

This market research report is ideal for people who want to gain a comprehensive understanding of the Estonian luxury fragrances market. Most often these are professionals actively working in the market as:

C-suite executives;  
Directors;  
Market strategists;  
Marketing professionals;  
Business development professionals;  
Product developers;  
Product marketers and strategists;  
Product managers;  
Project managers;  
Suppliers;  
Traders.

This report can also bring value to professionals, not actively involved in the market, such as:

Management consultants;  
Investment managers;  
Financial professionals;  
Bank managers;  
M&A managers;  
Auditors.

## Contents

### **INTRODUCTION**

Report description  
Research methodology

### **EXECUTIVE SUMMARY**

### **CHARACTERISTICS OF LUXURY FRAGRANCES**

### **STATE OF THE DEMOGRAPHICS AND ECONOMY OF EUROPE IN 2020-2024**

Characteristics of the demographics of Europe  
Characteristics of the economy of Europe  
Forecast for the development of the economy of Europe in 2025-2027

### **LUXURY FRAGRANCES MARKET IN ESTONIA IN 2020-2024**

Volume, value, and dynamics of the luxury fragrances market in Estonia  
Key recent trends on the luxury fragrances market in Estonia  
Competitive landscape of the market  
Key drivers and restraints for the market development in the medium term

### **PRICES OF LUXURY FRAGRANCES IN ESTONIA IN 2020-2024**

Value chain analysis  
Structure of price formation  
Characteristics of the retail prices of luxury fragrances in Estonia

## **FOREIGN TRADE OPERATIONS OF LUXURY FRAGRANCES IN ESTONIA IN 2020-2024**

Foreign trade operations of luxury fragrances in Estonia

### **IMPORTS OF LUXURY FRAGRANCES TO ESTONIA IN 2020-2024**

Volume, value, and dynamics of the imports of luxury fragrances to Estonia

Main countries importing luxury fragrances to Estonia

Average prices of the luxury fragrances imported to Estonia

### **EXPORTS OF LUXURY FRAGRANCES FROM ESTONIA IN 2020-2024**

Volume, value, and dynamics of the Estonian exports of luxury fragrances

Main countries that receive luxury fragrances exports from Estonia

Average prices of the luxury fragrances exported from Estonia

### **CONSUMPTION OF LUXURY FRAGRANCES IN ESTONIA IN 2020-2024**

Volume, value, and dynamics of the per capita consumption of luxury fragrances in Estonia

### **FORECAST FOR THE DEVELOPMENT OF THE LUXURY FRAGRANCES MARKET IN ESTONIA IN 2025-2030**

Forecast for the market development in the medium term under three possible scenarios

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