

# Bosnia and Herzegovina: tobacco substitute cigars market

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### **Abstracts**

This report presents a comprehensive overview of the tobacco substitute cigars market in Bosnia and Herzegovina and a forecast for its development in the next five years. It provides a detailed analysis of the market, its dynamics, structure, characteristics, main players, growth and demand drivers, etc.

The purpose of the report is to describe the state of the tobacco substitute cigars market in Bosnia and Herzegovina, to present actual and retrospective information about the volumes, dynamics, structure and characteristics of production, imports, exports and consumption and to build a forecast for the market in the medium term. In addition, the report presents an elaborate analysis of the main market participants, the price fluctuations, growth and demand drivers of the market and all other factors, influencing its development.

This research report has been prepared using the unique WMStrategy's methodology, including a blend of qualitative and quantitative data. The information comes from official sources and insights from market experts (representatives of the main market participants), gathered by semi-structured interviews.

The report on the tobacco substitute cigars market in Bosnia and Herzegovina includes:

Analysis and forecast for the economy of Bosnia and Herzegovina;

Analysis and forecast for development of the market volume (market size), value and dynamics;

Market structure (by origin, by types of products, etc.);



Volume, dynamics and analysis of domestic production (past, current and future);

Analysis of price levels (wholesale, retail, distributors, etc.) and their dynamics (past, current and future);

Volume, dynamics and analysis of imports (past, current and future);

Volume, dynamics and analysis of exports (past, current and future);

Volume, dynamics and analysis of consumption (past, current and future);

Characteristics of the main market participants (manufacturers, distributors, wholesalers, retailers, importers, exporters, Government structures, etc.) and the competitive landscape;

Value chain analysis;

Analysis of the factors, influencing the development of the market (market growth drivers, restraints, recent state programs, etc.);

Analysis and forecast of the trends and levels of supply and demand on the market;

Forecast for development of the market in the medium term (including three possible scenarios for development).

### This report will allow you to:

Quickly and cost-effectively gain competitive intelligence about the market;

Track market data, including size, value, segmentation, forecasts, dynamics and structure – past, present and future;

Track and identify key market trends, opportunities and threats and key drivers behind recent market changes;



Strategically assess market growth potential, demand drivers and restraints on the market;

Evaluate the key macroeconomic indicators to get insight into the general trends within the economy;

See how the market performed in the past (over the last 5 years) and how it will perform in the future (in the next 5 years);

Get acquainted with the leading companies on the market (manufacturers, distributors, wholesalers, retailers, importers, exporters, Governmental structures, etc.);

Evaluate how diversified the market is in terms of competitive intensity, fragmentation and environment and understand competitive threats;

Empower your marketing, branding, strategy and market development, consumption and supply functions with useful market insights;

Build your investment strategy by assessing market attractiveness or company attractiveness:

Build your own market entry or market expansion strategy or evaluate your current strategy;

Add weight to pitches and presentations by using official and accurate data and calculations.

If you are interested in the tobacco substitute cigars market in Bosnia and Herzegovina, this research report will provide you with invaluable analysis of the market, its recent and future development. In addition, the report will save you time and money while presenting you all the necessary information, empowering you to make informed decisions and move your business forward!



### **Contents**

(The contents are just preliminary - contact us for a demo version, including the full Table of contents)

#### 1. INTRODUCTION

- 1.1. Report description
- 1.2. Research methodology
- 2. EXECUTIVE SUMMARY
- 3. CHARACTERISTICS OF TOBACCO SUBSTITUTE CIGARS
- 4. CHARACTERISTICS OF RAW MATERIALS
- 5. STATE OF THE ECONOMY OF BOSNIA AND HERZEGOVINA
- 5.1. Characteristics of the economy of Bosnia and Herzegovina in the last 5 years
- 5.2. Forecast for the development of the economy of Bosnia and Herzegovina for the next 3 years

# 6. OVERVIEW AND ANALYSIS OF THE TOBACCO SUBSTITUTE CIGARS MARKET IN BOSNIA AND HERZEGOVINA

- 6.1. Volume, value and dynamics of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years
- 6.2. Structure of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years: production, imports, exports, consumption
- 6.3. Structure of the tobacco substitute cigars market in Bosnia and Herzegovina by origin
- 6.4. Key recent trends on the tobacco substitute cigars market in Bosnia and Herzegovina
- 6.5. Competitive landscape of the market
- 6.6. Key drivers and restraints for the market development in the medium term
- 6.7. Forecast for development of the tobacco substitute cigars market in Bosnia and Herzegovina for the next 5 years

#### 7. OVERVIEW AND ANALYSIS OF THE DOMESTIC PRODUCTION OF TOBACCO



#### SUBSTITUTE CIGARS IN BOSNIA AND HERZEGOVINA

- 7.1. Business tendencies in the industrial production in Bosnia and Herzegovina in the last 5 years
- 7.2. Volume, value and dynamics of the domestic production of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years
- 7.3. Share of Bosnia and Herzegovina in the European production of tobacco substitute cigars
- 7.4. Characteristics of the main producers of tobacco substitute cigars in Bosnia and Herzegovina

# 8. CHARACTERISTICS AND ANALYSIS OF THE PRICES OF TOBACCO SUBSTITUTE CIGARS IN BOSNIA AND HERZEGOVINA

- 8.1. Value chain analysis
- 8.2. Structure of price formation
- 8.3. Characteristics of the producer prices of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years
- 8.4. Characteristics of other prices of tobacco substitute cigars

# 9. FOREIGN TRADE OPERATIONS OF TOBACCO SUBSTITUTE CIGARS IN BOSNIA AND HERZEGOVINA

- 9.1. General foreign trade operations of Bosnia and Herzegovina
- 9.2. Foreign trade operations of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

### 10. OVERVIEW AND ANALYSIS OF THE IMPORTS OF TOBACCO SUBSTITUTE CIGARS TO THE BOSNIAN MARKET

- 10.1. Volume, value and dynamics of the imports of tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years
- Main countries, importing tobacco substitute cigars to Bosnia and Herzegovina
- 10.3. Structure of the imports of tobacco substitute cigars by types of products
- 10.4. Share of Bosnia and Herzegovina in the European imports of tobacco substitute cigars
- 10.5. Domestic companies, main importers of tobacco substitute cigars to the Bosnian market



# 11. OVERVIEW AND ANALYSIS OF THE BOSNIAN EXPORTS OF TOBACCO SUBSTITUTE CIGARS

- 11.1. Volume, value and dynamics of the Bosnian exports of tobacco substitute cigars in the last 5 years
- 11.2. Recipient countries of the Bosnian exports of tobacco substitute cigars
- 11.3. Structure of the Bosnian exports of tobacco substitute cigars by types of products
- 11.4. Share of Bosnia and Herzegovina in the European exports of tobacco substitute cigars
- 11.5. Domestic companies, main exporters of tobacco substitute cigars from the territory of Bosnia and Herzegovina

# 12. CHARACTERISTICS OF THE CONSUMPTION OF TOBACCO SUBSTITUTE CIGARS IN BOSNIA AND HERZEGOVINA

- 12.1. Volume, value and dynamics of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years
- 12.2. Structure of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years (by origin, by channel, etc.)
- 12.3. Volume, value and dynamics of the per capita consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years
- 12.4. Balance between supply and demand on the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years

# 13. FORECAST FOR DEVELOPMENT OF THE TOBACCO SUBSTITUTE CIGARS MARKET IN BOSNIA AND HERZEGOVINA FOR THE NEXT 5 YEARS

- 13.1. Factors, influencing the development of the tobacco substitute cigars market in Bosnia and Herzegovina in the medium term
- 13.2. Forecast for market development in the medium term under three possible scenarios



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### **List Of Tables**

#### **LIST OF TABLES**

(This list is preliminary - contact us for a demo version, including the full Table of contents)

Key indicators on the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years

Key indicators of the economy of Bosnia and Herzegovina in the last 5 years Forecast for the economy of Bosnia and Herzegovina for the next 3 years Volume and dynamics of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years, in physical terms

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years, in value terms

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina by origin in the last 5 years, in physical terms

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina by origin in the last 5 years, in value terms

Key business tendencies in the industrial production in Bosnia and Herzegovina in the last 5 years

Volume and dynamics of the domestic production of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the domestic production of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value chain analysis of the tobacco substitute cigars market in Bosnia and Herzegovina Cost breakdown of the price formation of tobacco substitute cigars in Bosnia and Herzegovina, in %

Volume and dynamics of the average producer prices of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Volume and dynamics of other prices of tobacco substitute cigars in Bosnia and Herzegovina (wholesale, distributor, retail, etc.) in the last 5 years

Foreign trade turnover by main commodities, in physical and value terms

Foreign trade operations by main partner countries, in value terms

Trade balance of tobacco substitute cigars foreign trade in Bosnia and Herzegovina in the last 5 years, in physical terms



Trade balance of tobacco substitute cigars foreign trade in Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the imports of tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years

Value and dynamics of the imports of tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years

Main countries, importing tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years, in physical terms

Main countries, importing tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years, in value terms

Structure of the imports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years, in physical terms

Structure of the imports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years, in value terms

Volume and dynamics of the Bosnian exports of tobacco substitute cigars in the last 5 years

Value and dynamics of the Bosnian exports of tobacco substitute cigars in the last 5 years

Recipient countries of the Bosnian exports of tobacco substitute cigars in the last 5 years, in physical terms

Recipient countries of the Bosnian exports of tobacco substitute cigars in the last 5 years, in value terms

Structure of the Bosnian exports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years, in physical terms

Structure of the Bosnian exports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years, in value terms

Volume and dynamics of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Structure of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years, in physical terms

Structure of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the per capita consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the per capita consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Balance between supply and demand on the tobacco substitute cigars market in Bosnia



and Herzegovina in the last 5 years and forecast for the next 5 years, in physical terms Balance between supply and demand on the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in value terms Forecast for the total supply of tobacco substitute cigars in Bosnia and Herzegovina for the next 5 years (under the framework of the base scenario), in physical and value terms

Forecast for the total supply of tobacco substitute cigars in Bosnia and Herzegovina for the next 5 years (under the framework of the pessimistic scenario), in physical and value terms

Forecast for the total supply of tobacco substitute cigars in Bosnia and Herzegovina for the next 5 years (under the framework of the optimistic scenario), in physical and value terms

#### INFORMATION, PRESENTED IN FIGURES

(This list is preliminary - contact us for a demo version, including the full Table of contents)

Volume and dynamics of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years, in physical terms

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years, in value terms

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina by origin in physical terms in the last 5 years

Structure of the tobacco substitute cigars market in Bosnia and Herzegovina by origin in value terms in the last 5 years

Volume and dynamics of the domestic production of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the domestic production of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value chain analysis of the tobacco substitute cigars market in Bosnia and Herzegovina Structure of the tobacco substitute cigars price formation in Bosnia and Herzegovina, in %

Deviation of the average producer prices of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Structure of the foreign trade turnover by main commodities, in physical and value terms



Structure of the foreign trade operations by main partner countries, in value terms

Trade balance of tobacco substitute cigars foreign trade in Bosnia and Herzegovina in
the last 5 years, in physical terms

Trade balance of tobacco substitute cigars foreign trade in Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the imports of tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years

Value and dynamics of the imports of tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years

Main countries, importing tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years, in physical terms

Main countries, importing tobacco substitute cigars to Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the imports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years

Value and dynamics of the imports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years

Volume and dynamics of the Bosnian exports of tobacco substitute cigars in the last 5 years

Value and dynamics of the Bosnian exports of tobacco substitute cigars in the last 5 years

Recipient countries of the Bosnian exports of tobacco substitute cigars in the last 5 years, in physical terms

Recipient countries of the Bosnian exports of tobacco substitute cigars in the last 5 years, in value terms

Structure of the Bosnian exports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years, in physical terms

Structure of the Bosnian exports of tobacco substitute cigars by types of tobacco substitute cigars in the last 5 years, in value terms

Volume and dynamics of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Volume and dynamics of the per capita consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the per capita consumption of tobacco substitute cigars in Bosnia and Herzegovina in the last 5 years

Balance between supply and demand on the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in physical terms



Balance between supply and demand on the tobacco substitute cigars market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in value terms Forecast for the total supply of tobacco substitute cigars in Bosnia and Herzegovina for the next 5 years (under the framework of the base scenario), in physical and value terms

Forecast for the total supply of tobacco substitute cigars in Bosnia and Herzegovina for the next 5 years (under the framework of the pessimistic scenario), in physical and value terms

Forecast for the total supply of tobacco substitute cigars in Bosnia and Herzegovina for the next 5 years (under the framework of the optimistic scenario), in physical and value terms



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