

# **Bosnia and Herzegovina: market of air conditioners with refrigeration unit**

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## **Abstracts**

This report presents a comprehensive overview of the air conditioners with refrigeration unit market in Bosnia and Herzegovina and a forecast for its development in the next five years. It provides a detailed analysis of the market, its dynamics, structure, characteristics, main players, growth and demand drivers, etc.

The purpose of the report is to describe the state of the air conditioners with refrigeration unit market in Bosnia and Herzegovina, to present actual and retrospective information about the volumes, dynamics, structure and characteristics of production, imports, exports and consumption and to build a forecast for the market in the medium term. In addition, the report presents an elaborate analysis of the main market participants, the price fluctuations, growth and demand drivers of the market and all other factors, influencing its development.

This research report has been prepared using the unique WMStrategy's methodology, including a blend of qualitative and quantitative data. The information comes from official sources and insights from market experts (representatives of the main market participants), gathered by semi-structured interviews.

The report on the air conditioners with refrigeration unit market in Bosnia and Herzegovina includes:

Analysis and forecast for the economy of Bosnia and Herzegovina;

Analysis and forecast for development of the market volume (market size), value and dynamics;

Market structure (by origin, by types of products, etc.);

Volume, dynamics and analysis of domestic production (past, current and future);

Analysis of price levels (wholesale, retail, distributors, etc.) and their dynamics (past, current and future);

Volume, dynamics and analysis of imports (past, current and future);

Volume, dynamics and analysis of exports (past, current and future);

Volume, dynamics and analysis of consumption (past, current and future);

Characteristics of the main market participants (manufacturers, distributors, wholesalers, retailers, importers, exporters, Government structures, etc.) and the competitive landscape;

Value chain analysis;

Analysis of the factors, influencing the development of the market (market growth drivers, restraints, recent state programs, etc.);

Analysis and forecast of the trends and levels of supply and demand on the market;

Forecast for development of the market in the medium term (including three possible scenarios for development).

This report will allow you to:

Quickly and cost-effectively gain competitive intelligence about the market;

Track market data, including size, value, segmentation, forecasts, dynamics and structure – past, present and future;

Track and identify key market trends, opportunities and threats and key drivers behind recent market changes;

Strategically assess market growth potential, demand drivers and restraints on the market;

Evaluate the key macroeconomic indicators to get insight into the general trends within the economy;

See how the market performed in the past (over the last 5 years) and how it will perform in the future (in the next 5 years);

Get acquainted with the leading companies on the market (manufacturers, distributors, wholesalers, retailers, importers, exporters, Governmental structures, etc.);

Evaluate how diversified the market is in terms of competitive intensity, fragmentation and environment and understand competitive threats;

Empower your marketing, branding, strategy and market development, consumption and supply functions with useful market insights;

Build your investment strategy by assessing market attractiveness or company attractiveness;

Build your own market entry or market expansion strategy or evaluate your current strategy;

Add weight to pitches and presentations by using official and accurate data and calculations.

If you are interested in the air conditioners with refrigeration unit market in Bosnia and Herzegovina, this research report will provide you with invaluable analysis of the market, its recent and future development. In addition, the report will save you time and money while presenting you all the necessary information, empowering you to make informed decisions and move your business forward!

## Contents

(The contents are just preliminary - contact us for a demo version, including the full Table of contents)

### **1. INTRODUCTION**

- 1.1. Report description
- 1.2. Research methodology

### **2. EXECUTIVE SUMMARY**

### **3. CHARACTERISTICS OF AIR CONDITIONERS WITH REFRIGERATION UNIT**

### **4. CHARACTERISTICS OF RAW MATERIALS**

### **5. STATE OF THE ECONOMY OF BOSNIA AND HERZEGOVINA**

- 5.1. Characteristics of the economy of Bosnia and Herzegovina in the last 5 years
- 5.2. Forecast for the development of the economy of Bosnia and Herzegovina for the next 3 years

### **6. OVERVIEW AND ANALYSIS OF THE AIR CONDITIONERS WITH REFRIGERATION UNIT MARKET IN BOSNIA AND HERZEGOVINA**

- 6.1. Volume, value and dynamics of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years
- 6.2. Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years: production, imports, exports, consumption
- 6.3. Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina by origin
- 6.4. Key recent trends on the air conditioners with refrigeration unit market in Bosnia and Herzegovina
- 6.5. Competitive landscape of the market
- 6.6. Key drivers and restraints for the market development in the medium term
- 6.7. Forecast for development of the air conditioners with refrigeration unit market in Bosnia and Herzegovina for the next 5 years

### **7. OVERVIEW AND ANALYSIS OF THE DOMESTIC PRODUCTION OF AIR**

## **CONDITIONERS WITH REFRIGERATION UNIT IN BOSNIA AND HERZEGOVINA**

- 7.1. Business tendencies in the industrial production in Bosnia and Herzegovina in the last 5 years
- 7.2. Volume, value and dynamics of the domestic production of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years
- 7.3. Share of Bosnia and Herzegovina in the European production of air conditioners with refrigeration unit
- 7.4. Characteristics of the main producers of air conditioners with refrigeration unit in Bosnia and Herzegovina

## **8. CHARACTERISTICS AND ANALYSIS OF THE PRICES OF AIR CONDITIONERS WITH REFRIGERATION UNIT IN BOSNIA AND HERZEGOVINA**

- 8.1. Value chain analysis
- 8.2. Structure of price formation
- 8.3. Characteristics of the producer prices of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years
- 8.4. Characteristics of other prices of air conditioners with refrigeration unit

## **9. FOREIGN TRADE OPERATIONS OF AIR CONDITIONERS WITH REFRIGERATION UNIT IN BOSNIA AND HERZEGOVINA**

- 9.1. General foreign trade operations of Bosnia and Herzegovina
- 9.2. Foreign trade operations of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

## **10. OVERVIEW AND ANALYSIS OF THE IMPORTS OF AIR CONDITIONERS WITH REFRIGERATION UNIT TO THE BOSNIAN MARKET**

- 10.1. Volume, value and dynamics of the imports of air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years
- 10.2. Main countries, importing air conditioners with refrigeration unit to Bosnia and Herzegovina
- 10.3. Structure of the imports of air conditioners with refrigeration unit by types of products
- 10.4. Share of Bosnia and Herzegovina in the European imports of air conditioners with refrigeration unit
- 10.5. Domestic companies, main importers of air conditioners with refrigeration unit to

the Bosnian market

## **11. OVERVIEW AND ANALYSIS OF THE BOSNIAN EXPORTS OF AIR CONDITIONERS WITH REFRIGERATION UNIT**

- 11.1. Volume, value and dynamics of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years
- 11.2. Recipient countries of the Bosnian exports of air conditioners with refrigeration unit
- 11.3. Structure of the Bosnian exports of air conditioners with refrigeration unit by types of products
- 11.4. Share of Bosnia and Herzegovina in the European exports of air conditioners with refrigeration unit
- 11.5. Domestic companies, main exporters of air conditioners with refrigeration unit from the territory of Bosnia and Herzegovina

## **12. CHARACTERISTICS OF THE CONSUMPTION OF AIR CONDITIONERS WITH REFRIGERATION UNIT IN BOSNIA AND HERZEGOVINA**

- 12.1. Volume, value and dynamics of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years
- 12.2. Structure of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years (by origin, by channel, etc.)
- 12.3. Volume, value and dynamics of the per capita consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years
- 12.4. Balance between supply and demand on the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years

## **13. FORECAST FOR DEVELOPMENT OF THE AIR CONDITIONERS WITH REFRIGERATION UNIT MARKET IN BOSNIA AND HERZEGOVINA FOR THE NEXT 5 YEARS**

- 13.1. Factors, influencing the development of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the medium term
- 13.2. Forecast for market development in the medium term under three possible scenarios

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### INFORMATION, PRESENTED IN TABLES

(This list is preliminary - contact us for a demo version, including the full Table of contents)

Key indicators on the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years

Key indicators of the economy of Bosnia and Herzegovina in the last 5 years

Forecast for the economy of Bosnia and Herzegovina for the next 3 years

Volume and dynamics of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years, in physical terms

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years, in value terms

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina by origin in the last 5 years, in physical terms

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina by origin in the last 5 years, in value terms

Key business tendencies in the industrial production in Bosnia and Herzegovina in the last 5 years

Volume and dynamics of the domestic production of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the domestic production of air conditioners with refrigeration unit



in Bosnia and Herzegovina in the last 5 years

Value chain analysis of the air conditioners with refrigeration unit market in Bosnia and Herzegovina

Cost breakdown of the price formation of air conditioners with refrigeration unit in Bosnia and Herzegovina, in %

Volume and dynamics of the average producer prices of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Volume and dynamics of other prices of air conditioners with refrigeration unit in Bosnia and Herzegovina (wholesale, distributor, retail, etc.) in the last 5 years

Foreign trade turnover by main commodities, in physical and value terms

Foreign trade operations by main partner countries, in value terms

Trade balance of air conditioners with refrigeration unit foreign trade in Bosnia and Herzegovina in the last 5 years, in physical terms

Trade balance of air conditioners with refrigeration unit foreign trade in Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the imports of air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years

Value and dynamics of the imports of air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years

Main countries, importing air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years, in physical terms

Main countries, importing air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years, in value terms

Structure of the imports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years, in physical terms

Structure of the imports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years, in value terms

Volume and dynamics of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years

Value and dynamics of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years

Recipient countries of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years, in physical terms

Recipient countries of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years, in value terms

Structure of the Bosnian exports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years, in physical terms

Structure of the Bosnian exports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years, in value terms



Volume and dynamics of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Structure of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years, in physical terms

Structure of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the per capita consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the per capita consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Balance between supply and demand on the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in physical terms

Balance between supply and demand on the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in value terms

Forecast for the total supply of air conditioners with refrigeration unit in Bosnia and Herzegovina for the next 5 years (under the framework of the base scenario), in physical and value terms

Forecast for the total supply of air conditioners with refrigeration unit in Bosnia and Herzegovina for the next 5 years (under the framework of the pessimistic scenario), in physical and value terms

Forecast for the total supply of air conditioners with refrigeration unit in Bosnia and Herzegovina for the next 5 years (under the framework of the optimistic scenario), in physical and value terms

## **INFORMATION, PRESENTED IN FIGURES**

(This list is preliminary - contact us for a demo version, including the full Table of contents)

Volume and dynamics of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years, in physical terms

Structure of the air conditioners with refrigeration unit market in Bosnia and

Herzegovina in the last 5 years, in value terms

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina by origin in physical terms in the last 5 years

Structure of the air conditioners with refrigeration unit market in Bosnia and Herzegovina by origin in value terms in the last 5 years

Volume and dynamics of the domestic production of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the domestic production of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value chain analysis of the air conditioners with refrigeration unit market in Bosnia and Herzegovina

Structure of the air conditioners with refrigeration unit price formation in Bosnia and Herzegovina, in %

Deviation of the average producer prices of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Structure of the foreign trade turnover by main commodities, in physical and value terms

Structure of the foreign trade operations by main partner countries, in value terms

Trade balance of air conditioners with refrigeration unit foreign trade in Bosnia and Herzegovina in the last 5 years, in physical terms

Trade balance of air conditioners with refrigeration unit foreign trade in Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the imports of air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years

Value and dynamics of the imports of air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years

Main countries, importing air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years, in physical terms

Main countries, importing air conditioners with refrigeration unit to Bosnia and Herzegovina in the last 5 years, in value terms

Volume and dynamics of the imports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years

Value and dynamics of the imports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years

Volume and dynamics of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years

Value and dynamics of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years

Recipient countries of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years, in physical terms

Recipient countries of the Bosnian exports of air conditioners with refrigeration unit in the last 5 years, in value terms

Structure of the Bosnian exports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years, in physical terms

Structure of the Bosnian exports of air conditioners with refrigeration unit by types of air conditioners with refrigeration unit in the last 5 years, in value terms

Volume and dynamics of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Volume and dynamics of the per capita consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Value and dynamics of the per capita consumption of air conditioners with refrigeration unit in Bosnia and Herzegovina in the last 5 years

Balance between supply and demand on the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in physical terms

Balance between supply and demand on the air conditioners with refrigeration unit market in Bosnia and Herzegovina in the last 5 years and forecast for the next 5 years, in value terms

Forecast for the total supply of air conditioners with refrigeration unit in Bosnia and Herzegovina for the next 5 years (under the framework of the base scenario), in physical and value terms

Forecast for the total supply of air conditioners with refrigeration unit in Bosnia and Herzegovina for the next 5 years (under the framework of the pessimistic scenario), in physical and value terms

Forecast for the total supply of air conditioners with refrigeration unit in Bosnia and Herzegovina for the next 5 years (under the framework of the optimistic scenario), in physical and value terms

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