

# Azerbaijan: Salt Market and the Impact of COVID-19 in the Medium Term

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# **Abstracts**

This report presents a comprehensive overview of the salt market in Azerbaijan and a forecast for its development in the next five years, taking into account the impact of COVID-19 on it. It provides a detailed analysis of the market, its dynamics, structure, characteristics, main players, growth and demand drivers, etc.

The purpose of the report is to describe the state of the salt market in Azerbaijan, to present actual and retrospective information about the volumes, dynamics, structure and characteristics of production, imports, exports and consumption and to build a forecast for the market in the medium term, taking into account the impact of COVID-19 on it. In addition, the report presents an elaborate analysis of the main market participants, the price fluctuations, growth and demand drivers of the market and all other factors, influencing its development.

This research report has been prepared using the unique WMStrategy's methodology, including a blend of qualitative and quantitative data. The information comes from official sources and insights from market experts (representatives of the main market participants), gathered by semi-structured interviews.

The report on the salt market in Azerbaijan includes:

Analysis and forecast for the economy of the CIS countries;

Analysis and forecast for development of the market volume (market size), value and dynamics;

Market breakdown (by origin, by application, etc.);



Volume, dynamics and analysis of domestic production (past, current and future);

Analysis of price levels (wholesale, retail, distributors, etc.) and their dynamics (past, current and future);

Volume, dynamics and analysis of imports (past, current and future);

Volume, dynamics and analysis of exports (past, current and future);

Volume, dynamics and analysis of consumption (past, current and future);

Characteristics of the main market participants (manufacturers, distributors, wholesalers, retailers, importers, exporters, Governmental structures, etc.) and the competitive landscape;

Value chain analysis and structure of price formation;

Analysis of the factors, influencing the market development (market growth drivers, restraints, recent state programs, etc.);

Analysis and forecast of the trends and levels of supply and demand on the market;

Forecast for the market development in the medium term, taking into account the impact of COVID-19 on it (including three possible scenarios for development).

#### This report will allow you to:

Quickly and cost-effectively gain competitive intelligence about the market;

Track market data, including size, value, segmentation, forecasts, dynamics and structure – past, present and future;

Track and identify key market trends, opportunities and threats and key drivers behind recent market changes;



Strategically assess market growth potential, demand drivers and restraints on the market;

Evaluate the key macroeconomic indicators to get insight into the general trends within the economy;

See how the market performed in the past (over the last 5 years) and how it will perform in the future, taking into account the impact of COVID-19 on it (in the next 5 years);

Get acquainted with the leading companies on the market (manufacturers, distributors, wholesalers, retailers, importers, exporters, Government structures, etc.);

Evaluate how diversified the market is in terms of competitive intensity, fragmentation and environment and understand competitive threats;

Empower your marketing, branding, strategy and market development, consumption and supply functions with useful market insights;

Build your investment strategy by assessing market attractiveness or company attractiveness:

Build your own market entry or market expansion strategy or evaluate your current strategy;

Add weight to pitches and presentations by using official and accurate data and calculations.

So, if you are interested in the salt market in Azerbaijan, this research report will provide you with invaluable analysis of the market, its recent and future development. In addition, the report will save you time and money while presenting you all the necessary information, empowering you to make informed decisions and move your business forward!



### **Contents**

#### 1. INTRODUCTION

- 1.1. Report description
- 1.2. Research methodology
- 2. EXECUTIVE SUMMARY
- 3. CHARACTERISTICS OF SALT
- 4. CHARACTERISTICS OF RAW MATERIALS
- 5. STATE OF THE ECONOMY OF THE CIS COUNTRIES
- 5.1. Characteristics of the economy of the CIS countries in the last 5 years
- 5.2. Forecast for the development of the economy of the CIS countries for the next 3 years

#### 6. OVERVIEW AND ANALYSIS OF THE SALT MARKET IN AZERBAIJAN

- 6.1. Volume, value and dynamics of the salt market in Azerbaijan in the last 5 years
- 6.2. Structure of the salt market in Azerbaijan in the last 5 years: production, imports, exports, consumption
- 6.3. Structure of the salt market in Azerbaijan by origin
- 6.4. Key recent trends on the salt market in Azerbaijan
- 6.5. Competitive landscape of the market
- 6.6. Key drivers and restraints for the market development in the medium term

# 7. OVERVIEW AND ANALYSIS OF THE DOMESTIC PRODUCTION OF SALT IN AZERBAIJAN

- 7.1. Volume, value and dynamics of the domestic production of salt in Azerbaijan in the last 5 years and forecast for the medium term
- 7.2. Characteristics of the main producers of salt in Azerbaijan

#### 8. CHARACTERISTICS AND ANALYSIS OF THE PRICES OF SALT IN AZERBAIJAN

8.1. Value chain analysis



- 8.2. Structure of price formation
- 8.3. Characteristics of the producer prices of salt in Azerbaijan in the last 5 years
- 8.4. Characteristics of other prices of salt

#### 9. FOREIGN TRADE OPERATIONS OF SALT IN AZERBAIJAN

9.1. Foreign trade operations of salt in Azerbaijan in the last 5 years

# 10. OVERVIEW AND ANALYSIS OF THE IMPORTS OF SALT TO THE AZERBAIJANN MARKET

- 10.1. Volume, value and dynamics of the imports of salt to Azerbaijan in the last 5 years
- 10.2. Main countries, importing salt to Azerbaijan
- 10.3. Average prices of the salt, imported to Azerbaijan

#### 11. OVERVIEW AND ANALYSIS OF THE AZERBAIJANN EXPORTS OF SALT

- 11.1. Volume, value and dynamics of the Azerbaijann exports of salt in the last 5 years
- 11.2. Recipient countries of the Azerbaijann exports of salt
- 11.3. Average prices of the Azerbaijann exports of salt

#### 12. CHARACTERISTICS OF THE CONSUMPTION OF SALT IN AZERBAIJAN

- 12.1. Volume, value and dynamics of the consumption of salt in Azerbaijan in the last 5 years
- 12.2. Structure of the consumption of salt in Azerbaijan in the last 5 years (by origin, etc.)
- 12.3. Volume, value and dynamics of the per capita consumption of salt in Azerbaijan in the last 5 years
- 12.4. Balance between domestic supply and domestic demand on the salt market in Azerbaijan in the last 5 years

# 13. FORECAST FOR DEVELOPMENT OF THE SALT MARKET IN AZERBAIJAN FOR THE NEXT 5 YEARS

- 13.1. Factors, influencing the development of the salt market in Azerbaijan in the medium term
- 13.2. Forecast for market development in the medium term under three possible scenarios



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### **List Of Tables**

### **LIST OF TABLES**

years

Key indicators on the salt market in Azerbaijan in the last 5 years

Key indicators of the economy of the CIS countries in the last 5 years

Forecast for the economy of the CIS countries for the next 3 years

Volume and dynamics of the salt market in Azerbaijan in the last 5 years

Value and dynamics of the salt market in Azerbaijan in the last 5 years

Structure of the salt market in Azerbaijan in the last 5 years, in volume terms

Structure of the salt market in Azerbaijan by origin in the last 5 years, in volume terms

Structure of the salt market in Azerbaijan by origin in the last 5 years, in volume terms

Structure of the salt market in Azerbaijan by origin in the last 5 years, in value terms

Volume and dynamics of the domestic production of salt in Azerbaijan in the last 5 years

Value and dynamics of the domestic production of salt in Azerbaijan in the last 5 years

Value chain analysis of the salt market in Azerbaijan

Cost breakdown of the price formation of salt in Azerbaijan, in %

Volume and dynamics of the average producer prices of salt in Azerbaijan in the last 5

Volume and dynamics of other prices of salt in Azerbaijan (wholesale, distributor, retail, etc.) in the last 5 years

Trade balance of salt foreign trade in Azerbaijan in the last 5 years, in volume terms

Trade balance of salt foreign trade in Azerbaijan in the last 5 years, in value terms

Volume and dynamics of the imports of salt to Azerbaijan in the last 5 years

Value and dynamics of the imports of salt to Azerbaijan in the last 5 years

Main countries, importing salt to Azerbaijan in the last 5 years, in volume terms

Main countries, importing salt to Azerbaijan in the last 5 years, in value terms

Average prices of the salt, imported to Azerbaijan in the last 5 years

Volume and dynamics of the Azerbaijann exports of salt in the last 5 years

Value and dynamics of the Azerbaijann exports of salt in the last 5 years

Recipient countries of the Azerbaijann exports of salt in the last 5 years, in volume terms

Recipient countries of the Azerbaijann exports of salt in the last 5 years, in value terms Average prices of the Azerbaijann exports of salt in the last 5 years Volume and dynamics of the consumption of salt in Azerbaijan in the last 5 years Value and dynamics of the consumption of salt in Azerbaijan in the last 5 years Structure of the consumption of salt in Azerbaijan in the last 5 years, in volume terms Structure of the consumption of salt in Azerbaijan in the last 5 years, in value terms Volume and dynamics of the per capita consumption of salt in Azerbaijan in the last 5



years

Value and dynamics of the per capita consumption of salt in Azerbaijan in the last 5 years

Balance between domestic supply and domestic demand on the salt market in Azerbaijan in the last 5 years and forecast for the next 5 years, in volume terms Balance between domestic supply and domestic demand on the salt market in Azerbaijan in the last 5 years and forecast for the next 5 years, in value terms Forecast for the total supply of salt in Azerbaijan for the next 5 years (under the framework of the base scenario), in volume and value terms Forecast for the total supply of salt in Azerbaijan for the next 5 years (under the framework of the pessimistic scenario), in volume and value terms Forecast for the total supply of salt in Azerbaijan for the next 5 years (under the framework of the optimistic scenario), in volume and value terms

# List of figures

Volume and dynamics of the salt market in Azerbaijan in the last 5 years

Value and dynamics of the salt market in Azerbaijan in the last 5 years

Structure of the salt market in Azerbaijan in the last 5 years, in volume terms

Structure of the salt market in Azerbaijan in the last 5 years, in value terms

Structure of the salt market in Azerbaijan by origin in physical terms in the last 5 years

Structure of the salt market in Azerbaijan by origin in value terms in the last 5 years

Volume and dynamics of the domestic production of salt in Azerbaijan in the last 5 years

Value and dynamics of the domestic production of salt in Azerbaijan in the last 5 years

Value chain analysis of the salt market in Azerbaijan

Structure of the salt price formation in Azerbaijan, in %

Deviation of the average producer prices of salt in Azerbaijan in the last 5 years. Trade balance of salt foreign trade in Azerbaijan in the last 5 years, in volume terms. Trade balance of salt foreign trade in Azerbaijan in the last 5 years, in value terms. Volume and dynamics of the imports of salt to Azerbaijan in the last 5 years. Value and dynamics of the imports of salt to Azerbaijan in the last 5 years. Main countries, importing salt to Azerbaijan in the last 5 years, in volume terms. Main countries, importing salt to Azerbaijan in the last 5 years, in value terms. Volume and dynamics of the average prices of the salt, imported to Azerbaijan in the last 5 years.

Volume and dynamics of the Azerbaijann exports of salt in the last 5 years

Value and dynamics of the Azerbaijann exports of salt in the last 5 years

Recipient countries of the Azerbaijann exports of salt in the last 5 years, in volume terms



Recipient countries of the Azerbaijann exports of salt in the last 5 years, in value terms Volume and dynamics of the average prices of the Azerbaijann exports of salt in the last 5 years

Volume and dynamics of the consumption of salt in Azerbaijan in the last 5 years Value and dynamics of the consumption of salt in Azerbaijan in the last 5 years Structure of the consumption of salt in Azerbaijan in the last 5 years, in volume terms Structure of the consumption of salt in Azerbaijan in the last 5 years, in value terms Volume and dynamics of the per capita consumption of salt in Azerbaijan in the last 5 years

Value and dynamics of the per capita consumption of salt in Azerbaijan in the last 5 years

Balance between domestic supply and domestic demand on the salt market in Azerbaijan in the last 5 years and forecast for the next 5 years, in volume terms Balance between domestic supply and domestic demand on the salt market in Azerbaijan in the last 5 years and forecast for the next 5 years, in value terms Forecast for the total supply of salt in Azerbaijan for the next 5 years (under the framework of the base scenario), in volume and value terms Forecast for the total supply of salt in Azerbaijan for the next 5 years (under the framework of the pessimistic scenario), in volume and value terms Forecast for the total supply of salt in Azerbaijan for the next 5 years (under the framework of the optimistic scenario), in volume and value terms



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