

# **Wheelchair Medical Equipment Markets Market Share Analysis: Market Shares, Analysis, and Index, Worldwide, 2006 to Current, Snapshot**

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## **Abstracts**

WinterGreen Research announces that it has published a new Impact study  
Wheelchairs: Medical Equipment Markets Market Share Analysis: Market Shares, Analysis, and Index, US, 2006 to Current.

The 2016 study, in Excel file format, has 14 Excel worksheets to provide market share revenue, forecast, graphical presentation of the data, raw data, and strengths of challenges of each company profiled. Single snapshots of the market segment are available, or 4 quarterly updates are provided as part of the module pricing. The excel documents are flat files allowing the data to be used as desired by the client. A short presentation of the information is also provided.

Reimbursement drives wheelchair markets. Medicare generally pays in part for wheelchairs as does medical insurance. The government provides people over age 65 with medical insurance in the US. New initiatives provide for universal healthcare coverage in the US. In many parts of the developed world, there is complete medical coverage provided by the government, though working people tend to supplement government coverage with medical insurance.

As the population ages, people are more frail and need assistance for mobility. Hospital and homecare wheelchair technology is evolving to give people with disabilities more mobility. Mobility depends on a wheelchair that is fit to purpose. Are people going to move themselves` Are they going to be pushed around` Is the wheelchair used for sports` Many issues impact the choice of a wheelchair, including cost and reimbursement availability.

Markets are poised to create the ability for people to get more exercise and impact the healthcare delivery industry by encouraging mobility of people who were previously bed ridden. Wheelchairs impact care delivery, permitting the patient to control mobility for the rehabilitation efforts. Lightweight wheel chairs give patients the ability to control movement. Transport wheelchairs are used for moving patients from the bed to another place. Patients and family gain more control over the care delivery with the availability of transport wheelchairs. Care can be delivered in familiar settings.

New innovations in the wheelchair market include the introduction of standing wheelchairs and chairs that transition from seating to standing position to increase the health of the wheelchair bound. The growth of the internet as a dealer of wheelchair products has eroded the traditional dealer/distributor business, allowing companies to directly sell wheelchairs to customers. Dealers/distributors still play an active role, but the relationship is changing. New strategies are needed by existing vendors to continue to succeed in the wheelchair market.

The aging of the population will continue to drive sales of wheelchairs, increasing this market segment. New materials including titanium rod, more efficient motors, and improved battery storage all promise to impact this market. New smart systems will encourage better patient care as people leverage the internet of things (IOT) to transmit data from sensors embedded in the wheelchairs directly to care providers.

According to Susie Eustis, lead author of the study, "The wheelchair markets promise to increase their growth rate over the previous years as new technologies and economies of scale decrease the per unit cost."

WinterGreen Research is an independent research organization funded by the sale of market research studies all over the world and by the implementation of ROI models that are used to calculate the total cost of ownership of equipment, services, and software. The company has 35 distributors worldwide, including Global Information Info Shop, Market Research.com, Research and Markets, and Thompson Financial. It conducts its business with integrity.

The increasingly global nature of science, technology and engineering is a reflection of the implementation of the globally integrated enterprise. Customers trust WinterGreen

Research to work alongside them to ensure the success of the participation in a particular market segment.

WinterGreen Research supports various market segment programs; provides trusted technical services to the marketing departments. It carries out accurate market share and forecast analysis services for a range of commercial and government customers globally. These are all vital market research support solutions requiring trust and integrity.

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1st worksheet

List of worksheets, graphs and presentation included in this file

Market Share 2nd worksheet

Tables of yearly and quarterly market share revenue of each company in this sector

Chart Yearly 3rd worksheet

Graph of yearly market share revenue of each company in this sector

Chart Quarterly 4th worksheet

Graph of quarterly market share revenue of each company in this sector

Market Analysis 5th worksheet

Text describing analysis of the market share revenue and market share index which discusses strengths and weakness of market participants

Market Index 6th worksheet

Table and Graphs of yearly market share index which shows the percent growth of the companies since 2006. Table of quarterly market share index is also presented.

Company Profiles 7th worksheet

Text describing the strengths and challenges of each company described in market segment.

Market Forecast 8th worksheet

Table of yearly market share forecast in this sector from 2014 to 2022 with percentage growth rate.

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Market Unit Analysis 10th worksheet

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Table of year end units installed, total market size by unit, and percent penetration forecast from 2015 to 2022.

Methods 12th worksheet

Market segment definition, methodology, and about WinterGreen Research text

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Flat file of raw data formatted for the formation of Pivot Tables or Import to Program of Choice.

Presentation 14th worksheet & Appendix

Data from the Impact Analysis formatted for the presentation to C-level or senior executives.

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