

# Homecare Medical Equipment Markets Market Share Analysis: Market Shares, Analysis, and Index, Worldwide, 2006 to Current, Quarterly

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## Abstracts

Homecare Medical Equipment Markets are poised to achieve continuing growth as the aging population needs homecare treatment. The homecare equipment market consists primarily of wheelchairs, scooters, oxygen treatment equipment, accessibility beds, lifts, and toilets. Homecare medical equipment has until recently been sold primarily through distributors. The impact of direct sales through the Internet has brought about some distribution market consolidation, leading to a decrease of in the number of distributors for homecare equipment.

As the population ages, people are more frail and need assistance for mobility. Wheelchair technology is evolving to give people with disabilities more mobility. Mobility depends on a wheelchair that is fit to purpose. Power and manual wheelchairs are bought depending on the needs of the customers. Medical scooters are a growing segment of mobility for the aging population, as they perform better in an outdoor environment. Many issues impact the choice of a wheelchair, including cost and reimbursement availability.

The other major driver of homecare equipment is the large incidence of COPD and other respiratory conditions where oxygen is able to improve the quality of the life in a dramatic manner. Portable devices have become affordable and support a mobile lifestyle even while on oxygen. Stationary oxygen concentrators are needed for night use by patients on portable oxygen concentrators during the day.

Homes must also be outfitted to accommodate the needs of the ageing population, where beds, lifts, and specialty toilets are the major equipment which goes into the home. The equipment distributors work with each customer to outfit the home and car

with the required equipment to allow mobility individualized for each case.

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Chart Quarterly 4th worksheet

Graph of quarterly market share revenue of each company in this sector

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Market Index 6th worksheet

Table and Graphs of yearly market share index which shows the percent growth of the companies since 2006. Table of quarterly market share index is also presented.

Company Profiles 7th worksheet

Text describing the strengths and challenges of each company described in market segment.

Market Forecast 8th worksheet

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Data from the Impact Analysis formatted for the presentation to C-level or senior executives.

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