

# High Flow Oxygen Concentrators: Market Shares, Strategies, and Forecasts, Worldwide, 2017 to 2023

https://marketpublishers.com/r/H8CC624F1A1EN.html

Date: September 2017

Pages: 224

Price: US\$ 4,200.00 (Single User License)

ID: H8CC624F1A1EN

# **Abstracts**

Worldwide markets are poised to achieve continuing growth as the studies continue to show that the very ill need high flow oxygen. High flow oxygen concentrators perform a strong function of caring for patients with serious respiratory disease. Equipment provides oxygen to people with lung disease, who are old, and to those who live in highly polluted areas. High flow 6LPM to 15LPM oxygen concentrators can provide more pure oxygen during the night than regular 5LPM units do.

This is able to facilitate better sleeping and keep patients alive longer. With stripped down functioning, devoid of the features needed to support mobility during the day, high flow oxygen concentrators become less expensive, lighter, and more fully fit to purpose than they were previously. This use of high flow oxygen concentrators provides continuous flow oxygen with units that extend the market for many years.

Major factors driving the market for high flow oxygen concentrators include its ability to provide oxygen under all circumstances. The worldwide aging population creates demand for high flow medical oxygen. An increase in the number of people with end stage COPD and other severe respiratory diseases creates need for advanced medical oxygen. Advantages of newer high flow oxygen concentrator devices are that they are more reliable. They are generally affordable. Reimbursement drives markets.

According to Susan Eustis, lead author of the team that wrote the study, "An oxygen concentrator with a high flow is necessary to meet the oxygen requirements of a patient in severe respiratory distress. A higher liter per minute setting is needed for more severe cases of low oxygen in the blood stream. A person with healthy lungs breathes 21% oxygen from the air. Someone with moderate to severe COPD breathes in a much lower percent. They need the extra oxygen provided by the high flow systems."



# High Flow Oxygen Equipment Market Forecasts

High flow oxygen concentrator markets at \$148 million market in 2016 are set to become a \$527.4 million market in 2023. These represent a very specialized type of oxygen equipment. Steady growth is anticipated because the high flow units are the only device that helps severely ill patients with respiratory disease with supplemental oxygen throughout the forecast period.

WinterGreen Research is an independent research organization funded by the sale of market research studies all over the world and by the implementation of ROI models that are used to calculate the total cost of ownership of equipment, services, and software. The company has 35 distributors worldwide, including Global Information Info Shop, Market Research.com, Research and Markets, electronics.ca, Bloomberg, and Thompson Financial.

WinterGreen Research is positioned to help customers facing challenges that define the modern enterprises. The increasingly global nature of science, technology and engineering is a reflection of the implementation of the globally integrated enterprise. Customers trust wintergreen research to work alongside them to ensure the success of the participation in a particular market segment.

WinterGreen Research supports various market segment programs; provides trusted technical services to the marketing departments. It carries out accurate market share and forecast analysis services for a range of commercial and government customers globally. These are all vital market research support solutions requiring trust and integrity.



# **Contents**

#### HIGH FLOW OXYGEN CONCENTRATOR EXECUTIVE SUMMARY

High Flow Oxygen Concentrator

Home Oxygen Market Uses High Flow Oxygen Concentrators

Change in Home Oxygen Market

Pressure To Reduce Costs As Part Of the Deficit Reduction Act (DRA)

Homecare Services Model Replaces Distribution Model

Research on Oxygen Concentrators

High Flow Oxygen Concentrators Market Driving Forces

High Flow Oxygen Concentrator Market Shares

High Flow Oxygen Concentrator Market Forecasts

# 1. HIGH FLOW OXYGEN CONCENTRATOR MARKET DESCRIPTION AND MARKET DYNAMICS

- 1.1 Oxygen Concentrator With A High Flow
  - 1.1.1 Portable Oxygen Concentrators
- 1.2 High Flow Oxygen Concentrator
- 2.1.1 Migrating from 5 liter Oxygen Machines To The Full Sized 10 Liter Oxygen Concentrators
- 1.1 CMS Oxygen and Oxygen-Related Equipment
  - 1.1.1 CMS Oxygen Reimbursement Definitions
  - 1.1.2 CMS Qualifying Arterial Blood Gas Studies
  - 1.1.3 CMS Home Sleep Oximetry Studies
  - 1.1.4 Home Oxygen Concentrator Equipment Medicare Reimbursement
  - 1.1.5 Home Medical Equipment Market
  - 1.1.6 Home Health Care
  - 1.1.7 Third-party reimbursement
- 1.2 Homecare Market Growth Factors
  - 1.2.2 Growth In Population Over Age 65
- 1.3 Distribution Channels
  - 1.3.2 Oxygen Therapy Systems
- 1.4 Oxygen Concentrator Applicable Population
- 1.4.2 Potable Oxygen Concentrator Patients Need Stationary Oxygen Concentrators at Night
- 1.5 Treatment Trends
  - 1.5.2 Competition Forms Basis Of U.S. Medical Care Services Delivery



- 1.6 European Homecare Market Trends
- 1.7 Marketing Globally
- 1.8 Market Drivers For Healthcare Cost Containment

### 2 HIGH FLOW OXYGEN CONCENTRATOR MARKET SHARES AND FORECASTS

- 2.1 High Flow Oxygen Concentrator
  - 2.1.2 Home Oxygen Market Uses High Flow Oxygen Concentrators
  - 2.1.3 Change in Home Oxygen Market
- 2.1.4 Pressure To Reduce Costs As Part Of the Deficit Reduction Act (DRA)
- 2.1.5 Homecare Services Model Replaces Distribution Model
- 2.1.6 Research on Oxygen Concentrators
- 2.1.7 High Flow Oxygen Concentrators Market Driving Forces
- 2.2 High Flow Oxygen Concentrator Market Shares
  - 2.2.1 High Flow Oxygen Concentrator Market Shares, Units and Dollars
  - 2.2.2 Oxygen Concentrators Coded by Medicare
  - 2.2.3 Invacare Platinum 10 Oxygen Concentrator
  - 2.2.4 Philips High Flow Oxygen Concentrators
  - 2.2.5 AirSep Intensity High Flow Oxygen Concentrator
- 2.3 High Flow Oxygen Concentrator Market Forecasts
- 2.4 High Flow Oxygen
  - 2.4.1 High Flow Oxygen Market Aspects
  - 2.4.2 High Flow Oxygen Concentrator Installed Base Analysis
  - 2.4.3 Supplemental Oxygen to Improve Brain Functioning
  - 2.4.4 Chinese Must Be Worried About Their Ability To Breath
  - 2.4.5 Trend of Hospice Patients In The U.S.
  - 2.4.6 Homecare Is Poised To Grow
  - 2.4.7 Unified Supply Network
  - 2.4.8 Telemedicine Being Integrated Into Homecare
  - 2.4.9 Competitive Bidding Program Cuts Reimbursement
  - 2.4.10 Reimbursement Shifts
- 2.5 Respiratory Disease Market Metrics
  - 2.5.1 Percentage of Older People by State
  - 2.4.2 Medical Conditions Requiring Supplemental Oxygen
- 2.5 High Flow Oxygen Concentrator Prices
- 2.6 Oxygen Concentrator Regional Market Analysis
  - 2.6.1 High Flow Oxygen Concentrator Regional Market Forecasts
  - 2.6.2 North American Home Medical Equipment
  - 2.6.3 United States



- 2.6.4 Japan
- 2.6.5 NTK and Teijin Pharma Home Healthcare Oxygen Concentrators In Japan
- 2.6.6 Longfian Scitech Targets China, Africa, Russia, and the Arab Countries
- 2.6.7 China
- 2.6.8 Chinese Built Units Used Widely In Homecare, Hospitals, Clinics, Beauty Salons And In Sports
  - 2.6.9 Invacare Geographically Diverse
  - 2.6.10 Nidek Global Presence
  - 2.6.11 Gardner Denver Global Presence
  - 2.6.12 Chart Industries Global Presence
  - 2.6.13 European Homecare Market
  - 2.6.14 Germany
  - 2.6.15 France Oxygen Concentrators
  - 2.6.16 Philips Global Market Position
  - 2.6.17 Chart

#### 3. HIGH FLOW OXYGEN CONCENTRATOR PRODUCT DESCRIPTION

- 3.1 High Flow Oxygen Concentrator Products
- 3.2 Invacare Stationary Oxygen Concentrator
- 3.2.2 Invacare Platinum 10 Oxygen Concentrator
- 3.3 Philips Respironics
  - 3.3.1 Philips Respironics Millennium 10 LPM Concentrator
- 3.4 Chart AirSep NewLife Elite and Intensity
  - 3.4.1 Airsep Newlife Intensity
  - 3.5.8 AirSep NewLife Intensity
  - 3.5.9 Chart / Caire / Sequal
- 3.7 Nidek Medical

# 4 HIGH FLOW OXYGEN CONCENTRATOR REIMBURSEMENT, RESEARCH, AND TECHNOLOGY

- 4.1 Oxygen Concentrator Uses
  - 4.1.1 Technical Trade-Offs Necessary To Design An Oxygen Concentrator
- 4.2 Oxygen Concentrator Insurance Coverage
  - 4.2.1 Oxygen Concentrator CMS HCPCS Code
  - 4.2.2 Medicare Reimbursement
- 4.3 The Goal of Oxygen Therapy
  - 4.3.1 How To Change The Amount of Oxygen In The Air We Breathe



- 4.3.2 Oxygen Concentrator Components
- 4.3.3 Lifestyle in the Home Health Care Business
- 4.3.4 Continuous Flow Stationary Oxygen Concentrator
- 4.4 Types of Oxygen Systems
  - 4.4.1 Treatment Trends.
  - 4.4.2 Technological Trends.
- 4.4.3 Health Care Cost Containment Trends
- 4.4.4 Society's Mainstreaming of People with Disabilities.
- 4.5 Standardizing The Definition Of Liter Flow Equivalents
- 4.5.1 Pressure Swing Adsorption (PSA) Technology
- 4.5.2 Pressure Swing Adsorption Principles
- 4.5.3 Pressure Swing Adsorption Principles
- 4.5.4 Comparison of Conventional Oxygen Concentrators and Advanced Technology Fractionators
  - 4.5.5 SeQual Advanced Technology Fractionator (ATF®)
  - 4.5.6 Advanced Technology Fractionator
  - 4.5.7 Conventional Oxygen Concentrators
  - 4.5.8 Multi Bed Oxygen Concentrators
- 4.5.9 SeQual ATF Endurance Testing Status
- 4.6 Centers for Medicare and Medicaid Competitive Bidding
  - 4.6.1 CMS Reimbursement Codes
- 4.7 Zeolite
- 4.8 Respiratory Disease Conditions
  - 4.8.1 Increased Demand Impacts Industry
  - 4.8.2 Bronchiectasis
  - 4.8.3 Chronic Bronchitis
  - 4.8.4 Chronic Obstructive Pulmonary Disease (COPD)
  - 4.8.5 Emphysema
  - 4.8.6 Muscular Dystrophy
  - 4.8.7 Respiratory Syncytial Virus (RSV)
  - 4.8.8 Asthma
- 4.9 American Lung Association

#### 5 HIGH FLOW OXYGEN CONCENTRATOR COMPANY PROFILES

- 5.1 Chart Industries
  - 5.1.1 Chart / Caire Medical
  - 5.1.2 Chart Industries Revenue
  - 5.1.3 Chart Industries Respiratory Sales



- 5.1.4 Chart Caire / AirSep / Sequal
- 5.1.5 Chart Industries Product Groups
- 5.1.6 Chart Industries Cold Boxes
- 5.1.7 Chart Industries Global Presence
- 5.1.8 Chart Industries Markets
- 5.1.9 Chart Industries / AirSep
- 5.1.10 Chart Industries/Caire Liquid Oxygen Continuous Flow/Demand Flow Versatility
- 5.1.11 CAIRE / SeQual Technologies
- 5.1.12 Chart Industries / SeQual
- 5.1.13 SeQual Oxygen Systems
- 5.2 First Class Medical
- 5.3 GSE
- 5.4 Invacare
  - 4.7.1 Invacare Revenue
- 5.5 Nidek Medical
- 5.6 Philips Healthcare
  - 5.6.1 Philips Manufacturing Capacity
  - 5.6.2 Royal Philips Healthcare Global Presence
  - 5.6.3 Philips Enables Consumer Lifestyle
  - 5.6.4 Philips Addresses Healthcare Landscape
  - 5.6.5 Philips Accelerate! Positioning
- 5.7 Oxygen Concentrator Companies



# **List Of Tables**

#### LIST OF TABLES AND FIGURES

- Figure 1. High Flow Oxygen Concentrator Advantages
- Figure 2. High Flow Oxygen Concentrator Home Medical Market Driving Forces
- Figure 3. Impact of Available Capital on Stationary Oxygen Concentrators Markets
- Figure 4. High Flow Oxygen Concentrator Market Shares, Dollars, 2016
- Figure 5. High Flow Medical Oxygen Concentrator Market Shipments Forecasts,
- Dollars, Worldwide, 2017-2023
- Figure 6. High Flow Oxygen Concentrator Comparison Chart
- Figure 7. Homecare Market Growth Factors
- Figure 8. Benefits of Homecare
- Figure 9. Oxygen Concentrator Applicable Population
- Figure 10. Marketing Stationary Oxygen Concentrators Globally
- Figure 11. High Flow Oxygen Concentrator Advantages
- Figure 12. High Flow Oxygen Concentrator Home Medical Market Driving Forces
- Figure 13. Impact of Available Capital on Stationary Oxygen Concentrators Markets
- Figure 14. High Flow Oxygen Concentrator Market Shares, Dollars, 2016
- Figure 15. High Flow Oxygen Concentrator Market Shares, Dollars, Worldwide, 2016
- Figure 16. High Flow Oxygen Concentrator Market Shares, Units and Dollars,
- Worldwide, 201656
- Figure 17. High Flow Medical Oxygen Concentrator Market Shipments Forecasts,
- Dollars, Worldwide, 2017-2023
- Figure 18. High Flow Medical Oxygen Concentrator Market Forecasts, Shipments,
- Dollars Worldwide, 2017-2023
- Figure 19. High Flow Medical Oxygen Concentrator Shipment Market Forecasts, Units,
- Worldwide, 2017-2023
- Figure 20. High Flow Medical Oxygen Concentrator Evolving Market Position
- Figure 21. Percentage of Patients Served by Payer
- Figure 22. Percentage of Patient Care Days by Payer
- Figure 23. Percentage of Patients by Primary Payment Source
- Figure 24. Percentage of Hospice Admissions by Primary Diagnosis
- Figure 25. Location of Hospice Patients at Time of Death
- Figure 26. High Flow Oxygen Concentrator Penetration Analysis, Market Forecasts,
- COPD, CHF, Asthma from Pollution, Number of Patients, Worldwide, 2017-2023
- Figure 27. Judge Wesley E. Brown of Wichita, Kansas, 105
- Figure 28. China Allows Media to Report on Air Pollution Crisis
- Figure 29. Philips Chronicles Medical Chronic Disease Market Trends



- Figure 30. HME Expenditures By Provider
- Figure 31. HME Expenditures By Per Cent Increase
- Figure 32. Global Obesity
- Figure 33. High Flow Oxygen Concentrator Regional Market Segments, Dollars 2016
- Figure 34. High Flow Oxygen Concentrator Regional Market Segments, 2016
- Figure 35. Philips Respironics Participation in Japanese Market
- Figure 36. Invacare Platinum 10 Liter Oxygen Concentrator
- Figure 37. Respironics Millennium M10 Liter Oxygen Concentrator
- Figure 38. Airsep Intensity 10 Liter Home Oxygen Concentrator
- Figure 39. Invacare Platinum 10 Oxygen Concentrator
- Figure 40. Invacare® Platinum 10 Oxygen Concentrator Features
- Figure 41. Invacare® Platinum 10 Oxygen Concentrator Benefits
- Figure 42. Invacare® Platinum 10 Oxygen Concentrator Patient Benefits
- Figure 43. Invacare® Platinum 10 Oxygen Concentrator Specifications
- Figure 44. Respironics Millennium M10 Oxygen Concentrator
- Figure 45. Philips Millennium M10 Features
- Figure 46. Chart AirSep NewLife Elite and Intensity
- Figure 47. AirSep New Life Intensity Stationary Oxygen Concentrator Features
- Figure 48. Nidek Medical Nuvo Family Of Oxygen Concentrators
- Figure 49. Medicare Bidding Shifts Stationary Oxygen Concentrator Payments
- Figure 50. Stratification and Relative Adsorption of Gas as Air flows through a column of molecular sieve
- Figure 51. Conventional Two-Bed Oxygen Concentrator Air Flow
- Figure 52. SeQual ATF-Based Concentrator
- Figure 53. SeQual ATF Design Characteristics
- Figure 54. SeQual ATF Operating Pressures Versus Time Graph
- Figure 55. Comparison Of A 5 Liter Per Minute (LPM) Capacity Conventional Oxygen
- Concentrator With A 5 LPM ATF System
- Figure 56. Comparison Of Multi Bed And A Typical Oxygen Concentrator
- Figure 57. SeQual ATM-Based Concentrator Major Components
- Figure 58. Chart Industries Regional Presence
- Figure 59. Chart Industries Healthcare Market Participation
- Figure 60. Chart 2016 Life Sciences Sales by Region and Segment
- Figure 61. Chart Industries Global Presence
- Figure 62. Nidek International Presence
- Figure 63. Philips Global Presence
- Figure 64. Philips Global Trends And Challenges
- Figure 65. Philips Positions To Simplify Global Healthcare Delivery For The Long Term
- Figure 66. Philips Healthcare Delivery Product Positioning



Figure 67. Philips Delivering Margin Improvement and Decreasing Manufacturing Overhead199



### I would like to order

Product name: High Flow Oxygen Concentrators: Market Shares, Strategies, and Forecasts, Worldwide,

2017 to 2023

Product link: https://marketpublishers.com/r/H8CC624F1A1EN.html

Price: US\$ 4,200.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/H8CC624F1A1EN.html">https://marketpublishers.com/r/H8CC624F1A1EN.html</a>