

What's Driving the Aerospace, Aviation and Defense Market Industry?--Challenges and Opportunities for Suppliers

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Abstracts

This report is part of the Competitive Analysis Series prepared by LeadingMarketResearch.com to help current suppliers and potential market entrants realistically assess their financial, technological and marketing capabilities in relation to the leading competitors.

The series includes current assessments of more than 1,000 companies worldwide. Depending on the company's business nature and structure, the assessments include all or some of the following analyses: Organization and Management, Acquisitions and Divestitures, Facilities and Employees, Research and Development, Technological Know-How, Key Products, Marketing Capabilities, Financial Results, Strengths and Weaknesses, and Strategic Directions.

The Top 10 report analyzes the following companies:

Airbus BAE Systems Boeing GE Aviation Leonardo Lockheed Martin



Northrop Grumman

Raytheon

Safran

United technologies

Individual company reports \$750.

The report provides significant competitor information, analysis and insight critical to the development and implementation of effective marketing and R&D programs.

In the dynamic and fragmented Aerospace, Aviation and Defense industry, besieged by intense competition and rapid change of technological innovations, the ability to anticipate new product introductions and marketing strategies is particularly important...and can spell the difference between success and failure.

The report's objectives include:

To assist potential market entrants in evaluating prospective acquisitions and joint venture candidates.

To complement organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.



Contents

MARKET OVERVIEW

Growth forecasts by segment and region Defense spending Mergers and acquisitions Commercial aircraft sector Air travel demand Passenger traffic forecast Aircraft production Global commercial aircraft demand Global security threats and cyber-attacks DoD budget and defense products India defense sector China defense sector Japan defense sector Middle East defense sector UK defense sector France defense sector Europe defense sector

AIRBUS

Overview Story of transformation Senior management Know-how High customer switching costs Efficient scale Entrenched position in Europe Secure position within top three Helicopters business Backlog Transport aircrafts International corruption probe Divestitures Management changes



BAE SYSTEMS

Overview UK market US market F-35 Lightning II Program Competitive position Relationship with the British government Dominating U.S. land combat vertical markets Platforms and services Cyber and intelligence systems Board of directors and senior management

BOEING

Overview Commercial aircraft 2016 acquisitions Services business KLX acquisition Wide-body and narrow-body markets 777X program Senior management and the Board

GE AVIATION

Overview GE's crown jewel Wide-body and narrow-body space Razor-and-blade model Engines and associated equipment customer integration Powers and renewables GE Capital liability Reputation for quality and service Latest senior management changes

LEONARDO

Overview

What's Driving the Aerospace, Aviation and Defense Market Industry?--Challenges and Opportunities for Supplier...



- Completed portfolio restructuring and divestitures
- Kuwait and Qatar contracts
- Helicopter business
- EDS division
- Strengths and Know-how
- Competition
- Service revenue
- Aeronautics division
- Simulation and training courses
- International space programs
- Five-year revenue forecast
- Senior management and the Board

LOCKHEED MARTIN

Overview Aeronautics segment Rotary and mission systems Missiles, fire control and space systems Franchise programs Governmental regulatory know-how Leadership position in combat aircraft, missiles, and helicopters F-35 program Sikorsky helicopters Senior management

NORTHROP GRUMMAN

Overview Aerospace systems Mission systems Technology services Innovation systems /Orbital ATK acquisition Mix shift toward cost-plus programs Engineering expertise F-35, B-2, and B-21 programs Senior management

RAYTHEON



Overview

Mergers and acquisitions of the late 1990's Engineering strength and product knowledge Integrated defense systems segment Patriot missile defense system Space and airborne systems segment Radars and airborne processors Intelligence, information, and services segment Forcepoint business Management team

SAFRAN

Overview Aerospace propulsion division Significant investments in R&D Leading position in narrow-body market GE joint venture Second-largest manufacturer of braking systems and engine nacelles Strong competitive positions in civil and military aerospace Aftermarket maintenance and repair Aircraft equipment segment Zodiac Aerospace acquisition Senior management and the Board

UNITED TECHNOLOGIES

Overview Pratt & Whitney division Rockwell Collins acquisition GTF engines Otis business Climate, controls, and security business Aerospace businesses Expanding aerospace systems service business CCS' HVAC/Carrier business Fire and security products Rockwell acquisition

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Senior management and portfolio review





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