

# 2017-2021 US Transfusion Diagnostics Market: Emerging Opportunities and Growth Strategies for Instrument and Reagent Suppliers

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## **Abstracts**

Complete report \$9,700. DataPack (test volumes, sales forecasts, supplier shares) \$6,300. This comprehensive report is designed to help current suppliers and potential market entrants identify and evaluate emerging opportunities in the US transfusion diagnostic market during the next five years, and assist industry executives in developing effective business, new product development and marketing strategies. The report explores future marketing and technological trends in US; provides test volume and sales forecasts by market segment/test location; compares features of major automated and semi-automated analyzers; profiles leading and emerging competitors; and identifies specific product and market opportunities facing suppliers during the next five years.

**Blood Typing and Grouping Tests** ABO, Antibody Panels, Antibody Screening/Indirect Antiglobulin, Antigen Typing (C, c, Duffy, E, e, I, i, Kell, Kidd, Le a, b, MN, P, S, s), Antiglobulin (Direct, C3 + IgG, IgG, C3), Crossmatching (Immediate Spin, Full Crossmatch), Rh (D, Du).

Infectious Disease Screening Tests AIDS (HIV NAT, HIV-1/2), Cytomegalovirus, Hepatitis (HAV NAT, HBV NAT, HBs Ag, Anti-HBc, HCV NAT, HCV, ALT/SGPT), HTLV-I/II, Parvovirus B19 NAT, Syphilis, West Nile Virus NAT.

**Sales and Market Share Analysis** Sales and market share estimates for leading suppliersof transfusion diagnostic products by individual product.

**Competitive Assessments** Strategic assessments of major suppliers andemerging market entrants, including their sales, product portfolios, marketing tactics, and new



products in R&D.

Market Segmentation Analysis - Comprehensive market segmentationanalysis, including review of the marketdynamics, trends, structure, size, growth, and key suppliers. - Test volume and sales forecasts for over 40 blood typing, grouping and infectious disease screening tests, including NAT, by country and market segment: - Blood Centers - Plasma Fractionation Facilities - Hospitals

Commercial/Private Laboratories - Military Blood Banks**Current and Emerging Products** - Analysis of current and emerging blood typing,grouping and infectious disease screening tests.- Review of automated and semi-automated analyzers.

**Technology Review** - Assessment of current and emergingtechnologies, and their potential applicationsfor the transfusion diagnostics market.- Comprehensive lists of companies developingor marketing new technologies and products, by test.

**Strategic Recommendations** - New product development opportunities with significant market appeal.- Alternative market penetration strategies.- Potential market entry barriers and risks. Contains 460 pages and 53 tables



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