

2017 US Critical Care (ER, OR, ICU) Diagnostic Testing Market: New Frontiers, Business Challenges, Emerging Technologies, Competitive Landscape

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Abstracts

VPGMarketResearchs new report provides comprehensive analysis of POC market segments, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

Market Segmentation

Review of POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment:

Emergency Rooms

Operating/Recovery Suites



ICUs/CCUs and by test category:

Routine and Special Chemistry

Microbiology/Infectious Diseases

Hematology

Flow Cytometry

Coagulation

Immunoproteins

Drugs of Abuse

TDM

Endocrine Function

Tumor Markers

Sales and Market Share Analysis

Sales and market shares of major reagent and instrument suppliers.

Current and Emerging Tests and Instrumentation

Analysis of over 130 diagnostic procedures.

Review of leading chemistry, immunoassay, hematology and coagulation analyzers market by

Abaxis, Abbott, Alfa Wasserman, Awareness Technologies, Beckman Coulter/Danaher, Becton Dickinson, Behnk Elektronik, Biocode, Bio/Data, bioMerieux, Cardiovascular Diagnostics, Carolina Chemistries, Diagnostica Stago, Diesse Ves Matic, Drew-



Scientific, Helena Laboratories, Horiba, Instrumentation Laboratory, Inverness, ITC Hemochron, Medica, Menarini, Nihon Kohden, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens, Sysmex, Teco Medical Instruments, Trinity Biotech, and other suppliers.

Technology Review

Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

Strategic Recommendations

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

Competitive Assessments

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

The companies analyzed in the report include:

Abbott

Accriva

ADI/American Diagnostica

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Agilent Technologies

Alere/Biosite/Inverness

Axis-Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biomerieux

Bio-Rad

Cepheid

Chrono-Log

Corgenix

Decode Genetics

Diadexus

Diagnocure

Diagnostica Stago/Trinity Biotech

Diamedix/Erba

Diasorin

Eiken Chemical

EKF Diagnostics



Fujirebio

Grifols

Helena Laboratories

Hologic/Gen-Probe

Horiba

Instrumentation Laboratory

Kreatech/Leica

Kyowa Medex

Lonza

Mackay Life Sciences

Matritech

Nihon Kohden

Ortho-Clinical Diagnostics

Polartechnics

Polymedco

Qiagen

Roche

SDIX

Sequenom

Siemens

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Sienco

Sysmex

Takara Bio

Thermo Fisher

Tosoh

Wako

Zycare/Alere

Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files.

Contains 973 pages and 153 tables



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- 30. SHIGELLOSIS
- 31. STAPHYLOCOCCUS AUREUS
- 32. STREPTOCOCCI
- 33. SYPHILIS

TUMOR MARKERS

- 1. ALPHA FETOPROTEIN (AFP)
- 2. CARCINOEMBRIONIC ANTIGEN (CEA)
- 3. OCCULT BLOOD
- 4. PROSTATIC ACID PHOSPHATASE (PAP)
- 5. PROSTATE SPECIFIC ANTIGEN (PSA)

Major Routine and Special Hematology Tests

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- b. Hematocrit Determination
- c. Red Blood Cell Count
- d. Platelets

ENDOCRINE FUNCTION TESTS

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- 2. FOLLICLE STIMULATING HORMONE (FSH)
- 3. GASTRIN
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- 6. PROLACTIN



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Becton Dickinson Beckman Coulter/Danaher Biocode **Drew Scientific Diesse Ves Matic** Horiba Menarini Nihon Kohden Polymedco Sysmex 3. COAGULATION ANALYZERS MANUFACTURED BY: Behnk Elektronik **Bio/Data** Cardiovascular Diagnostics **Diagnostica Stago** Helena Laboratories **INSTRUMENTATION Laboratory ITC** Hemochron Roche Siemens Sysmex TeC Medical Instruments **Trinity Biotech**

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ELISA

Dot Immunobinding Assays

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Particle Membrane Capture Immunoassay

Enzyme Amplification

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Time Resolved Pulse Fluorescence

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PPO

HMO

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- b. Microbiology/Infectious Diseases
- c. Hematology and Flow Cytometry
- d. Coagulation

DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

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COMPANY PROFILE

Abbott ADI/America Diagnostica Agilent Technologies Axis Shield Beckman Coulter/Danaher Becton Dickinson Bio/Data Biomerieux Bio Rad Biosite/Inverness/Alere Cepheid Chrono Log



Corgenix Decode Diadexus Diagnocure Diagnostica Stago/Trinity Biotech Diamedix Diasorin **Eiken Chemical EKF** Diagnostics Fujirebio/Innogenetics Grifols Helena Laboratories Hologic/GenProbe Horiba **INSTRUMENTATION Laboratory** International Technidyne/Nexus DX Kreatech Kyowa Medex Lonza Mackay Life Sciences Matritech Nihon Kohden **Ortho Clinical Diagnostics Polartechnics** Polymedco Qiagen Roche SDIX Sequenom Siemens Sienco Sysmex Takara Bio ThermoFisher/Life Technologies Tosoh Wako Zycare/Alere Major Companies Developing or Marketing Albumin Tests Major Companies Developing or Marketing Alkaline Phosphatase Tests



Major Companies Developing or Marketing ALT/SGPT Tests Major Companies Developing or Marketing Amylase Tests Major Companies Developing or Marketing AST/SGOT Tests Major Companies Developing or Marketing Bilirubin Tests Major Companies Developing or Marketing Blood Gas Analyzers Major Companies Developing or Marketing BUN Tests Major Companies Developing or Marketing Calcium Tests Major Companies Developing or Marketing Cholesterol Tests Major Companies Developing or Marketing Creatinine Tests Major Companies Developing or Marketing Electrolyte Tests Major Companies Developing or Marketing Ferritin Tests Major Companies Developing or Marketing GGT Tests Major Companies Developing or Marketing Glucose Tests Major Companies Developing or Marketing HDL Tests Major Companies Developing or Marketing Iron Tests Major Companies Developing or Marketing LDH Tests Major Companies Developing or Marketing Magnesium Tests Major Companies Developing or Marketing Phosphorus Tests Major Companies Developing or Marketing Protein Tests Major Companies Developing or Marketing Triglycerides Tests Major Companies Developing or Marketing Uric Acid Tests Major Companies Developing or Marketing Vitamin b12/Folate Tests Major Companies Developing or Marketing AIDS Tests Major Companies Developing or Marketing Adenovirus Tests Major Companies Developing or Marketing Campylobacter Tests Major Companies Developing or Marketing Candida Tests Major Companies Developing or Marketing CMV Tests Major Companies Developing or Marketing EBV Tests Major Companies Developing or Marketing Gonorrhea Tests Major Companies Developing or Marketing Helicobacter Pylori Tests Major Companies Developing or Marketing Hepatitis Tests Major Companies Developing or Marketing Herpes Tests Major Companies Developing or Marketing Influenza Tests Major Companies Developing or Marketing Legionella Tests Major Companies Developing or Marketing Lyme Disease Tests Major Companies Developing or Marketing Measles Tests Major Companies Developing or Marketing Meningitis Tests Major Companies Developing or Marketing Mononucleosis Tests Major Companies Developing or Marketing Mumps Tests



Major Companies Developing or Marketing Mycoplasma Tests Major Companies Developing or Marketing Pneumonia Tests Major Companies Developing or Marketing RSV Tests Major Companies Developing or Marketing Rotavirus Tests Major Companies Developing or Marketing Rubella Tests Major Companies Developing or Marketing Salmonella Tests Major Companies Developing or Marketing Shigella Tests Major Companies Developing or Marketing Streptococci Tests Major Companies Developing or Marketing Syphilis Tests Major Companies Developing or Marketing AFP Tests Major Companies Developing or Marketing CEA Tests Major Companies Developing or Marketing Occult Blood Tests Major Companies Developing or Marketing Prostatic Acid Phosphatase Tests Major Companies Developing or Marketing PSA Tests Major Companies Developing or Marketing FSH Tests Major Companies Developing or Marketing HCG Tests Major Companies Developing or Marketing LH Tests Major Companies Developing or Marketing Prolactin Tests Major Companies Developing or Marketing T3 Tests Major Companies Developing or Marketing T4 Tests Major Companies Developing or Marketing TSH Tests Major Companies Developing or Marketing TDM Tests Major Companies Developing or Marketing Digoxin Tests Major Companies Developing or Marketing Lithium Tests Major Companies Developing or Marketing Phenytoin/Dilantin Tests Major Companies Developing or Marketing Theophylline Tests Major Companies Developing or Marketing Valproic Acid Tests Major Companies Developing or Marketing APTT Tests Major Companies Developing or Marketing Alpha 2 Antiplasmin Tests Major Companies Developing or Marketing Altithrombin III Tests Major Companies Developing or Marketing Bleeding Time Tests Major Companies Developing or Marketing D Dimer Tests Major Companies Developing or Marketing Factor Assays Tests Major Companies Developing or Marketing Fibrin Degradation Product Tests Major Companies Developing or Marketing Fibrinogen Tests Major Companies Developing or Marketing Heparin Tests Major Companies Developing or Marketing Protein C Tests Major Companies Developing or Marketing Protein S Tests Major Companies Developing or Marketing PT Tests



Major Companies Developing or Marketing Thrombin Time Tests Major Companies Developing or Marketing CRP Tests Major Companies Developing or Marketing Drugs of Abuse Tests ANCILLARY HOSPITAL LOCATIONS Estimated Number ANCILLARY HOSPITAL LOCATIONS Annual Utilization Hospital Emergency Departments Total Diagnostics Sales Forecast by Market Segment Hospital Emergency Departments Reagent Sales Forecast by Market Segment Hospital Emergency Departments Instrument Sales Forecast by Market Segment Hospital Emergency Departments Routine and Special Chemistry Test Volume Forecast Hospital Emergency Departments Profiles Panels and Individual Tests Hospital Emergency Departments Drugs of Abuse Test Volume Forecast Hospital Emergency Departments Routine Hematology Test Volume Forecast Hospital Emergency Departments Coagulation Test Volume Forecast Hospital Emergency Departments Selected Infectious Disease Test Volume Forecast Hospital Emergency Departments Routine and Special Chemistry Reagent Market Forecast by Test Hospital Emergency Departments Drugs of Abuse Reagent Market Forecast by Test Hospital Emergency Departments Hematology Reagent Market Forecast Hospital Emergency Departments Coagulation Reagent Market Forecast Hospital Emergency Departments Selected Infectious Disease Reagent Market Forecast by Test Hospital Operating and Recovery Suites Total Diagnostics Sales Forecast by Market Segment Hospital Operating and Recovery Suites Reagent Sales Forecast by Market Segment Hospital Operating and Recovery Suites Instrument Sales Forecast by Market Segment Hospital Operating and Recovery Suites Routine and Special Chemistry Reagent Test Volume Forecast Hospital Operating and Recovery Suites Routine Hematology Test Volume Forecast Hospital Operating and Recovery Suites Coagulation Test Volume Forecast Hospital Operating and Recovery Suites Routine and Special Chemistry Reagent Market Forecast by Test Hospital Operating and Recovery Suites Hematology Reagent Market Forecast Hospital Operating and Recovery Suites Coagulation Reagent Market Forecast

Hospital ICUs/CCUs Total Diagnostics Sales Forecast by Market Segment Hospital ICUs/CCUs Reagent Sales Forecast by Market Segment Hospital ICUs/CCUs Instrument Sales Forecast by Market Segment Hospital ICUs/CCUs Routine and Special Chemistry Test Volume Forecast

Hospital ICUs/CCUs Routine Hematology Test Volume Forecast



Hospital ICUs/CCUs Coagulation Test Volume Forecast Hospital ICUs/CCUs Routine and Special Chemistry Reagent Market Forecast by Test Hospital ICUs/CCUs Hematology Reagent Market Forecast Hospital ICUs/CCUs Coagulation Reagent Market Forecast Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Sales and Market Shares Major Suppliers of Clinical Chemistry Reagents, Estimated Sales and Market Shares Major Suppliers of Clinical Chemistry Analyzers, Estimated Sales and Market Shares Major Suppliers of Immunodiagnostic Products, Estimated Sales and Market Shares Major Suppliers of Immunoassay Reagents, Estimated Sales and Market Shares Major Suppliers of Immunoassay Analyzers, Estimated Sales and Market Shares AIDS Testing Market Estimated Market Shares of Major Suppliers Chlamydia Testing Market Estimated Market Shares of Major Suppliers CMV Testing Market Estimated Market Shares of Major Suppliers Gonorrhea Testing Market Estimated Market Shares of Major Suppliers Helicobacter Pylori Testing Market Estimated Market Shares of Major Suppliers Hepatitis Testing Market Estimated Market Shares of Major Suppliers Herpes Testing Market Estimated Market Shares of Major Suppliers Influenza Testing Market Estimated Market Shares of Major Suppliers Lyme Disease Testing Market Estimated Market Shares of Major Suppliers Mononucleosis Testing Market Estimated Market Shares of Major Suppliers Rubella Testing Market Estimated Market Shares of Major Suppliers Streptococci Testing Market Estimated Market Shares of Major Suppliers Syphilis Testing Market Estimated Market Shares of Major Suppliers AFP Testing Market by Major Supplier CA 15 3/27 29 Testing Market by Major Supplier CA 19 9 Testing Market by Major Supplier CEA Testing Market by Major Supplier PAP Testing Market by Major Supplier PSA Testing Market by Major Supplier Hematology Analyzers Estimated Placements and Installed Base Flow Cytometers Estimated Placements and Installed Base Hematology Diagnostics Market Estimated Market Shares of Major Suppliers Hematology Instrument Market Estimated Market Shares of Major Suppliers Hematology Consumable Market Estimated Market Shares of Major Suppliers Flow Cytometry Diagnostics Market Estimated Market Shares of Major Suppliers Flow Cytometry Consumable Market Estimated Market Shares of Major Suppliers Flow Cytometry Instrument Market Estimated Market Shares of Major Suppliers Major Suppliers of Coagulation Diagnostic Products, Estimated Market Shares of Major



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