

US Critical Care (ER, OR, ICU) Diagnostic Testing Market Forecast 2017-2021: Supplier Shares, New Frontiers, Business Challenges, Emerging Technologies, Competitive Landscape

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Abstracts

VPGMarketResearchs new report provides comprehensive analysis of POC market segments, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

Market Segmentation

Review of POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment:

Emergency Rooms



Operating/Recovery Suites

ICUs/CCUs

and by test category:
Routine and Special Chemistry
Microbiology/Infectious Diseases
Hematology
Flow Cytometry
Coagulation
Immunoproteins
Drugs of Abuse
TDM
Endocrine Function
Tumor Markers
Sales and Market Share Analysis
Sales and market shares of major reagent and instrument suppliers.

Current and Emerging Tests and Instrumentation

Analysis of over 130 diagnostic procedures.

Review of leading chemistry, immunoassay, hematology and coagulation analyzers market by



Abaxis, Abbott, Alfa Wasserman, Awareness Technologies, Beckman Coulter/Danaher, Becton Dickinson, Behnk Elektronik, Biocode, Bio/Data, bioMerieux, Cardiovascular Diagnostics, Carolina Chemistries, Diagnostica Stago, Diesse Ves Matic, Drew-Scientific, Helena Laboratories, Horiba, Instrumentation Laboratory, Inverness, ITC Hemochron, Medica, Menarini, Nihon Kohden, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens, Sysmex, Teco Medical Instruments, Trinity Biotech, and other suppliers.

Technology Review

Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

Strategic Recommendations

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

Competitive Assessments

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

The companies analyzed in the report include:



Abbott
Accriva
ADI/American Diagnostica
Agilent Technologies
Alere/Biosite/Inverness
Axis-Shield
Beckman Coulter/Danaher
Becton Dickinson
Bio/Data
Biomerieux
Bio-Rad
Cepheid
Chrono-Log
Corgenix
Decode Genetics
Diadexus
Diagnocure
Diagnostica Stago/Trinity Biotech
Diamedix/Erba
Diasorin



Eiken Chemical
EKF Diagnostics
Fujirebio
Grifols
Helena Laboratories
Hologic/Gen-Probe
Horiba
Instrumentation Laboratory
Kreatech/Leica
Kyowa Medex
Lonza
Mackay Life Sciences
Matritech
Nihon Kohden
Ortho-Clinical Diagnostics
Polartechnics
Polymedco
Qiagen
Roche



SDIX				
Sequenc	om			
Siemens				
Sienco				
Sysmex				
Takara E	Bio			
Thermo	Fisher			
Tosoh				
Wako				
Zycare/A	lere			
odology				

Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files.

Contains 973 pages and 153 tables



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- 9. QUALITY CONTROL ISSUES

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MAJOR ROUTINE CHEMISTRY TESTS

- 1. ALBUMIN
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- 3. ALT/SGPT
- 4. AMMONIA
- 5. AMYLASE
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- b. Chloride
- c. Potassium
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- 16. FOLLATE/FOLIC ACID
- 17. FRUCTOSAMINE
- 18. GAMMA GLUTAMYL TRANSPEPTIDASE (GGT)
- 19. GLUCOSE
- 20. HIGH DENSITY LIPOPROTEIN (HDL)
- **21. IRON**
- 22. LACTATE DEHYDROGENASE (LDH)
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- 1. AIDS
- 2. ADENOVIRUS
- 3. CAMPYLOBACTER
- 4. CANDIDA
- 5. CHLAMYDIA
- 6. CLOSTRIDIUM DIFFICILE
- 7. CYTOMEGALOVIRUS
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- 11. HELICOBACTER PYLORI
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- 14. HUMAN HERPES VIRUS 6 (HHV 6)
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- 17. LYME DISEASE



- 18. MEASLES (RUBEOLA)
- 19. MENINGITIS
- 20. MONONUCLEOSIS
- 21. MUMPS
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- 23. PAPILLOMAVIRUSES
- 24. PNEUMONIA
- 25. RESPIRATORY SYNCYTIAL VIRUS (RSV)
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- 27. ROTAVIRUS (REOVIRUS)
- 28. RUBELLA (GERMAN MEASLES)
- 29. SALMONELLOSIS
- 30. SHIGELLOSIS
- 31. STAPHYLOCOCCUS AUREUS
- 32. STREPTOCOCCI
- 33. SYPHILIS

TUMOR MARKERS

- 1. ALPHA FETOPROTEIN (AFP)
- 2. CARCINOEMBRIONIC ANTIGEN (CEA)
- 3. OCCULT BLOOD
- 4. PROSTATIC ACID PHOSPHATASE (PAP)
- 5. PROSTATe SPECIFIC ANTIGEN (PSA)

Major Routine and Special Hematology Tests

- 1. CBC ANALYSIS
- a. Hemoglobin Concentration
- b. Hematocrit Determination
- c. Red Blood Cell Count
- d. Platelets

ENDOCRINE FUNCTION TESTS

- 1. CORTISOL
- 2. FOLLICLE STIMULATING HORMONE (FSH)
- 3. GASTRIN
- 4. HUMAN CHORIONIC GONADOTROPIN (HCG)
- 5. LH
- 6. PROLACTIN



- 7. T3
- 8. T3 UPTAKE
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- 3. DIGOXIN
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- 5. LIDOCAINE
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- 3. ALPHA 2 ANTIPLASMIN
- 4. ANTITHROMBIN III
- 5. BLEEDING TIME
- 6. D DIMER
- 7. FACTOR VIII
- 8. FIBRIN DEGRADATION PRODUCTS
- 9. FIBRINOGEN
- 10. HEPARIN
- 11. PROTEINS C AND S
- 12. PROTHROMBIN TIME (PT)
- 13. THROMBIN TIME

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- 1. CRP
- 2. IMMUNOGLOBULINS

DRUGS OF ABUSE

- 1. OVERVIEW
- 2. TEST METHODOLOGIES
- 3. AMPHETAMINES
- 4. BARBITURATES
- 5. BENZODIAZEPINES
- 6. CANNABINOIDS/MARIJUANA
- 7. COCAINE
- 8. LYSERGIC ACID DIETHYLAMIDE (LSD)
- 9. METHADONE
- 10. METHAQUALONE
- 11. OPIATES
- 12. PHENCYCLIDINE

INSTRUMENTATION

1. CHEMISTRY ANALYZERS MANUFACTURED BY:

Abaxis

Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

Nova Biomedical

Ortho Clinical Diagnostics

Polimedco

Randox

Roche

2. HEMATOLOGY ANALYZERS MANUFACTURED BY:

Abbott



Becton Dickinson

Beckman Coulter/Danaher

Biocode

Drew Scientific

Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

3. COAGULATION ANALYZERS MANUFACTURED BY:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

INSTRUMENTATION Laboratory

ITC Hemochron

Roche

Siemens

Sysmex

TeC Medical Instruments

Trinity Biotech

CURRENT AND EMERGING TECHNOLOGIES

- 1. MONOCLONAL ANTIBODIES
- 2. IMMUNOASSAYS
 - a. Technological Principle
 - b. Enzyme Immunoassays (EIA)

Overview

ELISA

Dot Immunobinding Assays

Capillary Immunoassays

Particle Membrane Capture Immunoassay

Enzyme Amplification

c. Fluorescent Immunoassays



Fluorescent Polarization

Time Resolved Pulse Fluorescence

d. Luminescence

Chemiluminescence

Bioluminescence

- e. Latex Agglutination
- f. Immunoprecipitation
- 3. DRY CHEMISTRY
- 4. BIOSENSORS
- 5. IT AND AUTOMATION
- 6. MOLECULAR DIAGNOSTICS
 - a. Technology Overview
 - b. Amplification Methods

Polymerase Chain Reaction

Ligase Chain Reaction

Branched DNA

Q Beta Replicase

Strand Displacement Activation

Self Sustained Sequence Replicase

WORLDWIDE BUSINESS ENVIRONMENT

U.S.A. MARKET OVERVIEW

- 1. BUSINESS ENVIRONMENT
 - a. Health Care Expenditures
 - b. Cost Consciousness
 - c. Reimbursement
 - d. Industry Consolidation
 - e. Managed Care

PPO

HMO

- f. Hospitals
- g. Admissions
- h. Length of Stay



1. INDUSTRY DIVERSIFICATION

- j. Physician Demographics
- k. Aging Population

More Chronic Illness

Disease Incidence

Susceptibility t latrogenesis

Multiple Illnesses Cases

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 - a. Emergency Departments
 - b. Operating Suites
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 - a. Market Summary
 - b. Test volume and Sales Forecasts
- 3. OPERATING AND RECOVERY SUITES
 - a. Market Summary
 - b. Test Volume and Sales Forecasts
- 4. ICUS/CCUS
 - a. Market Summary
 - b. Test Volume and Sales Forecasts

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- b. Microbiology/Infectious Diseases
- c. Hematology and Flow Cytometry
- d. Coagulation

DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS



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- f. Regulatory Constraints
- g. Decentralized Testing Market Challenges

COMPANY PROFILE

Abbott

ADI/America Diagnostica

Agilent Technologies

Axis Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biomerieux

Bio Rad

Biosite/Inverness/Alere

Cepheid

Chrono Log



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EKF Diagnostics	
Fujirebio/Innogenetics	
Grifols	
Helena Laboratories	
Hologic/GenProbe	
Horiba	
INSTRUMENTATION Laboratory	
International Technidyne/Nexus DX	
Kreatech	
Kyowa Medex	
Lonza	
Mackay Life Sciences	
Matritech	

Nihon Kohden

Ortho Clinical Diagnostics

Polartechnics

Polymedco

Qiagen

Roche

SDIX

Sequenom

Siemens

Sienco

Sysmex

Takara Bio

ThermoFisher/Life Technologies

Tosoh

Wako

Zycare/Alere

Major Companies Developing or Marketing Albumin Tests

Major Companies Developing or Marketing Alkaline Phosphatase Tests



Major Companies Developing or Marketing ALT/SGPT Tests

Major Companies Developing or Marketing Amylase Tests

Major Companies Developing or Marketing AST/SGOT Tests

Major Companies Developing or Marketing Bilirubin Tests

Major Companies Developing or Marketing Blood Gas Analyzers

Major Companies Developing or Marketing BUN Tests

Major Companies Developing or Marketing Calcium Tests

Major Companies Developing or Marketing Cholesterol Tests

Major Companies Developing or Marketing Creatinine Tests

Major Companies Developing or Marketing Electrolyte Tests

Major Companies Developing or Marketing Ferritin Tests

Major Companies Developing or Marketing GGT Tests

Major Companies Developing or Marketing Glucose Tests

Major Companies Developing or Marketing HDL Tests

Major Companies Developing or Marketing Iron Tests

Major Companies Developing or Marketing LDH Tests

Major Companies Developing or Marketing Magnesium Tests

Major Companies Developing or Marketing Phosphorus Tests

Major Companies Developing or Marketing Protein Tests

Major Companies Developing or Marketing Triglycerides Tests

Major Companies Developing or Marketing Uric Acid Tests

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Major Companies Developing or Marketing AIDS Tests

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Major Companies Developing or Marketing Campylobacter Tests

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Major Companies Developing or Marketing Mycoplasma Tests

Major Companies Developing or Marketing Pneumonia Tests

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Major Companies Developing or Marketing Rubella Tests

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Major Companies Developing or Marketing Protein S Tests

Major Companies Developing or Marketing PT Tests



Major Companies Developing or Marketing Thrombin Time Tests

Major Companies Developing or Marketing CRP Tests

Major Companies Developing or Marketing Drugs of Abuse Tests

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Hospital Emergency Departments Reagent Sales Forecast by Market Segment

Hospital Emergency Departments Instrument Sales Forecast by Market Segment

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Hospital Emergency Departments Drugs of Abuse Test Volume Forecast

Hospital Emergency Departments Routine Hematology Test Volume Forecast

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Hospital Emergency Departments Selected Infectious Disease Test Volume Forecast

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Hospital Operating and Recovery Suites Routine and Special Chemistry Reagent

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Hospital ICUs/CCUs Coagulation Test Volume Forecast

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Hospital ICUs/CCUs Coagulation Reagent Market Forecast

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Major Suppliers of Clinical Chemistry Reagents, Estimated Sales and Market Shares

Major Suppliers of Clinical Chemistry Analyzers, Estimated Sales and Market Shares

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Major Suppliers of Immunoassay Analyzers, Estimated Sales and Market Shares

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CMV Testing Market Estimated Market Shares of Major Suppliers

Gonorrhea Testing Market Estimated Market Shares of Major Suppliers

Helicobacter Pylori Testing Market Estimated Market Shares of Major Suppliers

Hepatitis Testing Market Estimated Market Shares of Major Suppliers

Herpes Testing Market Estimated Market Shares of Major Suppliers

Influenza Testing Market Estimated Market Shares of Major Suppliers

Lyme Disease Testing Market Estimated Market Shares of Major Suppliers

Mononucleosis Testing Market Estimated Market Shares of Major Suppliers

Rubella Testing Market Estimated Market Shares of Major Suppliers

Streptococci Testing Market Estimated Market Shares of Major Suppliers

Syphilis Testing Market Estimated Market Shares of Major Suppliers

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CA 15 3/27 29 Testing Market by Major Supplier

CA 19 9 Testing Market by Major Supplier

CEA Testing Market by Major Supplier

PAP Testing Market by Major Supplier

PSA Testing Market by Major Supplier

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Flow Cytometry Consumable Market Estimated Market Shares of Major Suppliers

Flow Cytometry Instrument Market Estimated Market Shares of Major Suppliers

Major Suppliers of Coagulation Diagnostic Products, Estimated Market Shares of Major



Suppliers



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