

# Future Horizons and Growth Strategies in the Spanish Hemostasis Diagnostic Testing Market 2015: Supplier Shares and Country Forecasts

<https://marketpublishers.com/r/SF28B64A27BEN.html>

Date: June 2015

Pages: 400

Price: US\$ 4,880.00 (Single User License)

ID: SF28B64A27BEN

## Abstracts

Complete report \$6,100. DataPack (test volumes, sales forecasts, supplier shares) \$3,950.

### Summary

This comprehensive report contains 400 pages, 37 tables, and is designed to help current suppliers and potential market entrants identify and evaluate business opportunities emerging in the Spanish coagulation testing market during the next five years. The report explores business and technological trends in the Spanish coagulation testing market; provides estimates of the test volume, as well as sales and market shares of leading competitors; compares features of major analyzers; profiles leading market players; and identifies specific product and business opportunities facing instrument and consumable suppliers during the next five years. Coagulation Tests Activated Clotting Time (ACT) (1), Activated Protein C Resistance, Activated PTT (APTT), Alpha 2-Antiplasmin, Antithrombin III, Bleeding Time, D-Dimer, Factor II, Factor V, Factor V Leiden, Factor VII, Factor VIII, Factor IX, Factor Ixa, Factor X (Stuart Factor), Factor Xa, Factor XI, Factor XII, Factor XIII, Fibrin Degradation Products, Fibrinogen, Fletcher Factor/Pre-Kallikrein Factor Activation, Heparin/Anti-Factor Xa, Heparin-Induced Thrombocytopenia, Plasmin, Plasminogen, Plasminogen Activator Inhib., Platelet Function/Aggregation, Protein C, Protein S, Prothrombin Mutation, Prothrombin Time (PT), Reptilase Time, Thrombin Time, Von Willebrand's Factor Fav/Ag, and others

### Sales and Market Share Analysis

Sales and market shares of major instrument and reagent suppliers.

### Competitive Assessments

Extensive strategic profiles of major suppliers and emerging market entrants. Market Segmentation Analysis- Comprehensive market segmentation analysis, including: - Hospitals - Commercial/Private Laboratories - Ambulatory Care Centers- Test volume forecasts for over 40 major procedures by market segment. Current and Emerging Products- Review of established and emerging procedures. - Comparison of automated and semi-automated analyzers from Diagnostica Stago, Helena, IL, Siemens, Sysmex and other suppliers. Technology Review- Analysis of current and emerging technologies and their potential market applications. - Comprehensive lists of companies developing or marketing new technologies and products by test.

### Strategic Recommendations

Product development and business expansion opportunities with significant market appeal. - Ideal product models with tentative prices and operating characteristics. - Alternative market penetration strategies for instrument and reagent suppliers. - Potential market entry barriers and risks.

Contains 400 pages and 37 tables

## Contents

### INTRODUCTION

### WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

#### A. Major Routine and Special Hemostasis Tests

1. Introduction
2. Activated Partial Thromboplastin Time (APTT)
3. Alpha-2 Antiplasmin
4. Antithrombin III
5. Bleeding Time
6. D-Dimer
7. Ethanol Flocculation Test
8. Euglobulin Lysis
9. Factor Assays
  - a. Introduction
  - b. Factor II
  - c. Factor V/Factor V Leiden
  - d. Factor VII
  - e. Factor VIII
  - f. Factor IX
  - g. Factor IXa
  - h. Factor X (Stuart Factor)
  - i. Factor Xa
  - j. Factor XI
  - k. Factor XII
  - l. Factor XIII
10. Fibrin Degradation Products
11. Fibrinogen
12. Heparin
13. Hirudin
14. Hypercoagulability and Thrombosis
15. Lipoprotein a
16. Plasmin
17. Plasminogen
18. Plasminogen Activator Inhibitor (PAI)
19. Platelet Function Tests
20. Platelet Aggregation

21. Proteins C and S
22. Prothrombin Fragment 1.2
23. Prothrombin Time (PT)
24. Reptilase Time
25. Thrombin Time
26. Tissue-Type Plasminogen Activator (t-PA)
27. Von Willebrand's Factor

## B. Instrumentation Review

Introduction

Benk Hemolab

Benk TRT Thrombotimer

Bio/Data MCA

Bio/Data MCA

Bio/Data PAP-4C D/4D/4C

Cardiovascular Diagnostics COAG

Diagnostica Stago STA Compact

Diagnostica Stago STA-R

Diagnostica Stago Star 4/8

Helena Laboratories Cascade

Helena Laboratories Cascade M

Helena Laboratories PACKS-4

Helena THOR

Instrumentation Laboratory ACL 100 and 1000 series

Instrumentation Laboratory ACL6000

Instrumentation Laboratory ACL7000

Instrumentation Laboratory ACL9000

Instrumentation Laboratory Electra 1000C

Instrumentation Laboratory Electra 1400C

Instrumentation Laboratory Electra 1600/C

Instrumentation Laboratory Electra 1800C

Instrumentation Laboratory Futura

ITC Hemochron 8000

Roche Diagnostics CoaguChek

Siemens BCS

Siemens BCT

Siemens BF II/Fibrintimer Series

Sysmex CA-50

Sysmex CA-500

Sysmex CA-1500

Sysmex CA-5000/CA-1000  
Sysmex CA-6000  
Sysmex CA-7000  
Teco Coatron II/Jr./AccuStasis 5000  
Trinity Biotech Amax CS190  
Trinity Biotech Amax CS400  
Trinity Biotech Coag-A-Mate Max  
Trinity Biotech KC 40, 4A, 1A Series  
Trinity Biotech MDA  
Trinity Biotech Coag-A-Mate MTX  
Trinity Biotech Coag-A-Mate RA4  
Trinity Biotech Coag-A-Mate XC/Plus  
Trinity Biotech Coag-A-Mate XM

### C. Major in Vitro Diagnostic Technologies and Their Potential Applications

1. Chromogenic Substrates
2. Monoclonal and Polyclonal Antibodies
3. Immunoassays
  - a. Applications
  - b. Technological Principle
  - c. Enzyme Immunoassays (EIA)
    - Overview
    - ELISA
    - EMIT
    - Dot Immunobinding Assays
    - Capillary Immunoassays
    - Enzyme Amplification
    - Electrochemical Immunoassay
  - d. Fluorescent Immunoassays
    - Fluorescence Polarization
    - Time-Resolved Pulse Fluorescence
    - Fluorescence Lifetime
  - e. Latex Agglutination
  - f. Immunoprecipitation
4. Microcomputers
5. Automation
6. Robotics
7. DNA Probes
  - a. Overview
  - b. Amplification Methods

PCR

Ligase Chain Reaction

Branched DNA

Q-Beta Replicase

NASBA

SDA

3 SR

HPA

Two-Tiered System

LAT

8. Artificial Intelligence

9. Dry Chemistry

10. Biosensors

D. Worldwide Market Overview

1. Business Environment

2. Market Structure

3. Market Size and Growth

4. POC Testing Market

## **SPAIN**

A. Executive Summary

B. Business Environment

C. Market Structure

D. Market Size, Growth and Major Suppliers

## **MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES**

## **DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS**

## **ALTERNATIVE MARKET PENETRATION STRATEGIES**

A. Internal Development

B. Collaborative Arrangements

C. University Contracts

D. Distribution Strategies for Decentralized Testing Markets

1. Marketing Approaches

2. Product Complexity

3. Customer Preference

4. Established Suppliers
5. Emerging Suppliers
6. Major Types Of Distributors
7. Market Segmentation

## **POTENTIAL MARKET ENTRY BARRIERS AND RISKS**

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

## **COMPETITIVE ASSESSMENTS**

Abbott  
American Diagnostica  
Avocet Medical  
Axis-Shield  
Beckman Coulter  
Becton Dickinson  
Bio/Data Corporation  
Biosite  
Chrono-Log  
Corgenix Medical  
Diagnostica Stago  
Helena Laboratories  
HYPEN BioMed  
Instrumentation Laboratory  
ITC  
Nanogen  
Roche  
Siemens  
Sienco  
Sysmex  
Thermo Fischer  
Trinity Biotech

ZyCare



## List Of Tables

### LIST OF TABLES

Major Companies Developing or Marketing Activated Clotting Time Tests

Major Companies Developing or Marketing APTT Tests

Major Companies Developing or Marketing Alpha-2 Antiplasmin Tests

Major Companies Developing or Marketing Antithrombin III Tests

Major Companies Developing or Marketing Bleeding Time Tests

Major Companies Developing or Marketing D-dimer Tests

Major Companies Developing or Marketing Factor Assays

Major Companies Developing or Marketing Fibrin Degradation Product Tests

Major Companies Developing or Marketing Fibrinogen Tests

Major Companies Developing or Marketing Heparin Tests

Major Companies Developing or Marketing Plasmin Tests

Major Companies Developing or Marketing Plasminogen Tests

Major Companies Developing or Marketing Plasminogen Activator Inhibitor Tests

Major Companies Developing or Marketing Platelet Aggregation Tests

Major Companies Developing or Marketing Protein C Tests

Major Companies Developing or Marketing Protein S Tests

Major Companies Developing or Marketing PT Tests

Major Companies Developing or Marketing Thrombin Time Tests

Major Companies Developing or Marketing TPA Tests

Major Companies Developing or Marketing Von Willebrand's Factor Tests

Worldwide, All Market Segments, Laboratories Performing Hemostasis Tests By Country, 2010

Worldwide, All Market Segments, Total Hemostasis Test Volume By Country, 2010-2020

Worldwide, All Market Segments, Total Hemostasis Reagent Market By Country, 2010-2020

Worldwide, All Market Segments, Total Hemostasis Instrument Market By Country, 2010-2020

Worldwide, All Market Segments, Total Hemostasis Diagnostics Market By Country, 2010-2020

Executive Summary Table: Spain, Total Hemostasis Diagnostics Market By Market Segment and Product Category, 2010-2020

Spain, Laboratories Performing Hemostasis Tests By Market Segment, 2010

Spain, Hospital Laboratories Performing Hemostasis Tests By Bed Size, 2010

Spain, Commercial/Private Laboratories Performing Hemostasis Tests By Annual Test

Volume, 2010

Spain, Hospital Laboratories Average Daily Test Volume, 2010

Spain, Ambulatory Care Centers Average Daily Test Volume, 2010

Spain, Commercial/Private Laboratories Average Daily Test Volume, 2010

Spain, Total Hemostasis Test Volume By Market Segment, 2010-2020

Spain, All Market Segments Hemostasis Test Volume, 2010-2020

Spain, Hospital Laboratories Hemostasis Test Volume, 2010-2020

Spain, Ambulatory Care Centers Hemostasis Test Volume, 2010-2020

Spain, Commercial/Private Laboratories Hemostasis Test Volume, 2010-2020

Spain, Hemostasis Reagent Market By Market Segment, 2010-2020

Spain, Major Suppliers of Hemostasis Reagents, Estimated Sales and Market Shares, 2010

Spain, Hemostasis Instrument Market By Market Segment, 2010

Spain, Major Suppliers of Hemostasis Analyzers, Estimated Total Instrument Placements and Market Shares, 2010

Spain, Major Suppliers of Hemostasis Analyzers, Estimated Placements and Installed Base By Supplier and Model, 2010

Spain, Major Suppliers of Hemostasis Analyzers, Estimated Instrument Sales and Market Shares, 2010

Spain, Total Hemostasis Diagnostics Market By Product Category, 2010-2020

Spain, Major Suppliers of Hemostasis Diagnostic Products, Estimates Sales and Market Shares, 2010

## I would like to order

Product name: Future Horizons and Growth Strategies in the Spanish Hemostasis Diagnostic Testing Market 2015: Supplier Shares and Country Forecasts

Product link: <https://marketpublishers.com/r/SF28B64A27BEN.html>

Price: US\$ 4,880.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/SF28B64A27BEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970

