

Physician Office Diagnostic Testing Market: Innovative Technologies and Emerging Business Opportunities

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Abstracts

This 970-page report contains 152 tables, and provides comprehensive analysis of the physician office/group practice diagnostics market, including its dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

This report will help diagnostic reagent and instrument suppliers develop more effective business, R&D and marketing strategies.

Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

Market Segmentation Analysis

Review of the physician office/group practice diagnostics market, including its dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for over 300 chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures, including:

Routine and Special Chemistry



Microbiology/Infectious Diseases

Hematology	
Flow Cytometry	
Coagulation	
Immunoproteins	
Drugs of Abuse	
TDM	
Endocrine Function	
Tumor Markers	

Sales and Market Share Analysis

Sales and market shares of major reagent and instrument suppliers.

Current and Emerging Products

Analysis of over 130 diagnostic procedures.

Review of leading chemistry, immunoassay, hematology and coagulation analyzers, both currently marketed and those in development, including their operating characteristics, features and selling prices.

Technology Review

Emerging technologies and their applications for physician office/group practice diagnostic testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.



Competitive Assessments

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

Strategic Recommendations

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next ten years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and Venture Planning Group's proprietary data files.

Contains 970 pages and 152 tables



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Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

Nova Biomedical

Ortho-Clinical Diagnostics

Polimedco

Randox

Roche

2. Hematology Analyzers Manufactured by:



Abbott

Becton Dickinson

Beckman Coulter/Danaher

Biocode

Drew-Scientific

Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

3. Coagulation Analyzers Manufactured by:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

ITC Hemochron

Roche

Siemens

Sysmex

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HMO

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COMPANY PROFILE

Abbott

ADI/America Diagnostica

Axis-Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biosite/Inverness

Biomerieux

Bio-Rad

Cephid

Chrono-Log

Corgenix

Dako

Decode

Diadexus

Diagnocure

Diagnostica Stago

Diamedix

Diasorin

Eiken Chemical

EKF Diagnostics

Fujirebio

Gen-Probe

Helena Laboratories

Hologic

Horiba

Instrumentation Laboratory

International Technidyne/Nexus DX

Kreatech

Kyowa Medex

Life Technologies



Lonza

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