

Paint, Coatings, Adhesives, Finishes: Tectonic Shifts Demand New Business Models and Partnership Ventures

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Abstracts

This new 142- page report from VPGMarketResearch provides analysis of the global paint and coatings market, as well assupplier strategies, marketing tactics, and technological know- how.

The report presents a worldwide strategic overview of the paint and coatings market, including:

Sales forecasts for major market segments

Sales forecasts for key geographic regions: North America, Europe, Asia Pacific, Latin America, Africa, Mideast

In addition, the report reviews the major U.S. and international regulatory, technological, economic, demographic, and social trends with potentially significant impact on the paints and coatings industry during the next five years, including discussion of such key issues as industry consolidation, market globalization, environmental regulations and others.

The companies analyzed in this reportare Akzo Nobel, BASF, DuPont, Henkel, Kansai Paint, Nippon Paint, PPG, RPM, Sherwin- Williams, and Valspar. The company profiles include:

Specific business, new product development and marketing strategies



Major strengths and weaknesses, e.g., managerial, organizational, marketing and product development

Anticipated acquisitions, joint ventures and divestitures

Promotional tactics

Distribution approaches

Product service and support

Customer relations

Internally developed and acquired technologies, processes, and related capabilities

Proprietary technologies and patent litigations.

Contains 142 pages and 3 tables



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LEADING PAINTS AND COATINGS COMPANIES MARKETING TACTICS

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