

# 2016 CompetitiveWatch: Nippon Paint in the Global Paint and Coatings Industry - Challenges, Technological Capabilities, Marketing Tactics, Strategic Direction

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# **Abstracts**

This new report from VPGMarketResearch provides insightful analysis of Nippon Paint's capabilities, goals and strategies in the global paint and coatings market. The report presents a worldwide strategic overview of the paint and coatings market, including:

Sales forecasts for major market segments.

Sales forecasts for key geographic regions: North America, Europe, Asia Pacific, Latin America, Africa, Mideast.

In addition, the report reviews the major U.S. and international regulatory, technological, economic, demographic, and social trends with potentially significant impact on the paints and coatings industry during the next five years, including discussion of such key issues as industry consolidation, market globalization, environmental regulations and others.

The analysis of Nippon Paint includes:

Specific business, new product development and marketing strategies.

Major strengths and weaknesses, e.g., managerial, organizational, marketing and product development.



Anticipated acquisitions, joint ventures and divestitures.
Promotional tactics.
Distribution approaches.

Product service and support.

Customer relations.

Internally developed and acquired technologies, processes, and related capabilities.

Proprietary technologies and patent litigations.

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Worldwide strategic overview of the paints and coatings market
Sales forecasts for major market segments
Sales forecasts for key geographic regions: North America, Europe, Asia
Pacific, Latin America, Africa, Mideast
Major U.S. and international regulatory, technological, economic, demographic, and social trends with potentially significant impact on the paints and coatings industry during the next five years
Industry consolidation
Market globalization
Environmental regulations

## STRATEGIC DIRECTIONS

Specific business, new product development and marketing strategies
Major strengths and weaknesses, e.g., managerial, organizational, marketing and
product development
Anticipated acquisitions, joint ventures and divestitures

## **MARKETING TACTICS**

Promotional tactics
Distribution approaches
Product service and support
Customer relations

#### **TECHNOLOGICAL KNOW-HOW**

Internally developed and acquired technologies, processes, and related Capabilities

Proprietary technologies and patent litigations



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