

The 2011 Leading Food and Beverage Companies Marketing Tactics

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Abstracts

For each company, the analysis presents:

Sales force in the U.S. and international markets.

Distribution strategies.

Promotional tactics.

Innovative packaging approaches.

The companies analyzed in the report: Cargill, Coca-Cola, ConAgra, Diageo, Kraft, Mars, Nestle, PepsiCo, Tyson, and Unilever.

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