

# Future Horizons and Growth Strategies in the Global Paint and Coatings Market 2015: Strategic Assessments of Leading Suppliers

https://marketpublishers.com/r/I0122303D17EN.html

Date: June 2015 Pages: 500 Price: US\$ 10,160.00 (Single User License) ID: I0122303D17EN

## Abstracts

Complete report \$12,700. Individual company assessments \$2,450.

This thought-provoking report on performance, capabilities, goals and strategies of the major competitors in the worldwide paints and coatings market is designed to provide the industry executives with strategically significant competitor information, analysis, and insight critical to the development and implementation of effective business, marketing and R&D programs.

The reports major objectives include:

To establish a comprehensive, factual, annually-updated and cost-effective information base on performance, capabilities, goals and strategies of the worlds leading paints and coatings companies.

To help current suppliers realistically assess their financial, marketing and technological capabilities vis-a-vis leading competitors.

To assist potential market entrants in evaluating prospective acquisitions and joint venture candidates.

To complement organizations internal competitor information gathering efforts by providing strategic analysis, data interpretation and insight.

To identify the least competitive market niches with significant growth potential.



The companies analyzed in this report include:

AkzoNobel

BASF

DuPont

Henkel

Kansai Paint

Nippon Paint

PPG

RPM

Sherwin-Williams

Valspar

Contains 500 pages and 60 tables



### **Contents**

#### SECTION I: EXECUTIVE SUMMARY

A 3-5 page synopsis of key sections.

#### SECTION II: BUSINESS ORGANIZATION

History of the company's paints and coatings business evolution, which is important to understanding the corporate culture, management mentality and strategies.

Most recent M&A activity and significant organizational changes.

Current organizational structure.

#### SECTION III: SENIOR MANAGEMENT

Names, titles and background of key executives.

#### SECTION VI: FACILITIES AND EMPLOYEES

Major administrative, manufacturing and R&D facilities in the U.S. and abroad.

Manufacturing practices.

New plants under construction.

U.S. and international work force size and distribution.

#### SECTION V:TECHNOLOGICAL KNOW-HOW

Internally developed and acquired technologies, and other related capabilities.

Proprietary processes and patent litigations.



#### **SECTION VI: PRODUCT PORTFOLIO**

Extensive review of major product lines.

#### SECTION VII: MARKETING TACTICS

Major promotional tactics.

Distribution approaches.

Product service and support.

Customer relations.

#### SECTION VIII: FINANCIAL ANALYSIS

Estimated sales by division, geographic region and product line.

Five-year sales and operating profit performance.

#### SECTION IX: R&D EXPENDITURES AND MAJOR PROGRAMS

Estimated R&D budget.

Research facilities and staff.

New technologies and products in development.

#### SECTION X: COLLABORATIVE ARRANGEMENTS

Major joint ventures, distribution, O.E.M. and licensing partners, both industrial and academic.



Terms of collaborative agreements and specific products involved.

#### SECTION XI: STRATEGIC DIRECTION

Specific business, new product development and marketing strategies.

Strengths and weaknesses, e.g., managerial, organizational, marketing and product development.

Anticipated acquisitions, joint ventures and divestitures.

#### **COMPARATIVE ANALYSIS**

In this section of the report, the Top 10 companies are ranked according to the following criteria:

Sales estimates and market shares by product category and geographic region.

Operating profit.

R&D expenditures.

Sales force size.





### **List Of Tables**

#### LIST OF TABLES

Akzo Nobel Sales and Operating Profit Growth Akzo Nobel Sales by Geographic Region and Country Akzo Nobel Sales Growth by Geographic Region and Country Akzo Nobel Sales by Business Segment Akzo Nobel Sales Growth by Business Segment Akzo Nobel Decorative Paints Sales by Geographic Region Akzo Nobel Decorative Paints Sales Growth by Geographic Region Akzo Nobel Performance Coatings Sales by Product Line Akzo Nobel Performance Coatings Sales by Geographic Region **BASF Sales Operating Profit Growth BASF Sales by Business Segment** BASF Sales Growth by Business Segment **BASF** Operating Profit and Margins by Business Segment **BASF** Performance Products Sales by Division BASF Performance Products Sales Growth by Division **BASF** Chemicals Sales by Division **BASF Estimated Plastics by Division** BASF Functional Solutions Products Sales by Division BASF Functional Solutions Products Sales Growth by Division BASF Agricultural Solutions Products and Nutrition Sales by Division BASF Sales by Geographic Region and Country BASF Sales Growth by Geographic Region and Country BASF Coatings Sales by Geographic Region DuPont Net Sales and Operating Profit Growth **DuPont Sales by Industry Segment DuPont Sales Growth by Industry Segment** DuPont Operating Income and Margins by Industry Segment DuPont Net Sales by Geographic Region DuPont Sales Growth by Geographic Region DuPont Net Sales Growth by Country Henkel Sales and Operating Profit Growth Henkel Sales by Business Segment Henkel Sales Growth by Business Segment Henkel Operating Income and Margins by Business Segment Henkel Operating Income Growth by Business Segment

Future Horizons and Growth Strategies in the Global Paint and Coatings Market 2015: Strategic Assessments of L...



Henkel Coatings Sales by Geographic Region Henkel Sales Growth by Geographic Region Kansai Paint Sales and Operating Profit Growth Kansai Paint Sales by Geographic Region Kansai Paint Sales Growth by Geographic Region Kansai Paint Sales by Product Line Nippon Paint Sales and Operating Profit Growth Nippon Paint Sales by Business Segment PPG Sales and Operating Profit Growth PPG Sales by Business Segment PPG Sales Growth by Business Segment PPG Operating Income and Margins by Business Segment PPG Operating Income Growth by Business Segment PPG Coatings Sales by Geographic Region PPG Sales Growth by Geographic Region **RPM Sales and Operating Profit Growth RPM Sales by Business Segment RPM Sales Growth by Business Segment** RPM Operating Income and Margins by Business Segment **RPM Operating Income Growth by Business Segment RPM Coatings Sales by Geographic Region RPM Sales Growth by Geographic Region** Sherwin-Williams Sales by Business Segment Sherwin-Williams Sales and Operating Profit Growth Sherwin-Williams Sales Growth by Business Segment Sherwin-Williams Profit and Margins by Business Segment Sherwin-Williams Profit Growth by Business Segment Valspar Sales and Operating Profit Growth Valspar Sales by Product Line Valspar Sales Growth by Product Line Valspar Sales by Country Valspar Sales Growth by Country



#### I would like to order

Product name: Future Horizons and Growth Strategies in the Global Paint and Coatings Market 2015: Strategic Assessments of Leading Suppliers

Product link: https://marketpublishers.com/r/I0122303D17EN.html

Price: US\$ 10,160.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/I0122303D17EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



Future Horizons and Growth Strategies in the Global Paint and Coatings Market 2015: Strategic Assessments of L...