

2017-2021 Hematology and Flow Cytometry: Global Opportunities and Growth Strategies for Instrument and Reagent Suppliers

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Abstracts

Complete report \$34,500. DataPack (test volumes, sales forecasts, supplier shares) \$15,900.

Summary

This comprehensive seven-country report contains 700 pages, 250 tables, and is designed to help current suppliers and potential market entrants identify and evaluate business opportunities emerging in the global hematology and flow cytometry markets during the next five years. The report explores business and technological trends in the US, Europe (France, Germany, Italy, Spain, UK) and Japan provides market share estimates, test volume forecasts, and instrument placements; compares features of major analyzers; profiles leading competitors and emerging market entrants; and suggests specific product and marketing opportunities facing suppliers.

Rationale During the next five years, continued advances in molecular diagnostics, monoclonal antibodies, lasers and IT, as well as growing understanding of immunologic forces regulating systemic diseases, will have a profound impact on the hematology and flow cytometry markets worldwide. New molecular diagnostic and monoclonal antibody tests will facilitate existing procedures and provide basis for sensitive, specific and simple assays. The introduction of smaller and easy-to-operate laser systems will further expand applications of flow cytometry to routine clinical laboratories. Further advances in IT will reduce the cost of instrument manufacture, service warranty, and permit development of self-troubleshooting, autocalibration and other advanced features. Presently tedious analyses of chromosomal abnormalities, DNA content, and lymphocyte subsets will become more automated and routine.

Hematology Tests CBC + 5-Part Differential, Manual Differential/Review, Hematocrit (Automated, Manual), Hemoglobin (Automated, Manual), Sedimentation Rate, Reticulocytes, WBC (Automated, Manual), Platelets (Automated, Manual), Bone Marrow Analysis, RBC, Eosinophils.

Flow Cytometry Tests Cell Surface Markers (CD4/CD8/T&B Lymphocytes, CD34, Others), Chemotherapy Monitoring (Leukemia/Lymphoma, Others), HLA Typing, Sperm Analysis, Cell Cycle Kinetics, Cell Function Testing, Chromosomal Abnormalities, Fetal Cell Analysis, Granulocyte Function, Receptor DNA/RNA Analysis, Cell Culturing.

Sales and Market Share Analysis- Sales and market shares of major instrument and reagent suppliers.

Geographic Coverage France, Germany, Italy, Japan, Spain, UK, USA

Competitive Assessments

Extensive strategic profiles of major suppliers and emerging market entrants.

Market Segmentation Analysis- Sales and market share estimates for leading suppliers of hematology and flow cytometry products by country.- Test and sales forecasts for over 40 procedures by country, individual test and market segment:

Hospitals

Commercial/Private Laboratories

Ambulatory Care Centers

Physician Offices/Group Practices

Current and Emerging Products- Analysis of current and emerging hematology and flow cytometry tests- Reagent and instrument sales forecasts by market segment- Instrument placements and installed base by manufacturer and model- Sales and market shares of reagent and instrument suppliers **Technology Review**- Assessment of current and emerging technologies, and their potential market applications.- Comprehensive lists of companies developing or marketing new technologies and

products by test.

Worldwide Market Overview- Facilities performing hematology and flow cytometry testing by country.- Test volume and sales projections by country.

Strategic Recommendations- New product development opportunities with significant market appeal.- Alternative market penetration strategies.- Potential market entry barriers and risks.

Contains 700 pages and 250 tables

Contents

I. INTRODUCTION

II. Worldwide Market Overview

1. BUSINESS ENVIRONMENT
2. MARKET STRUCTURE
3. MARKET SIZE AND GROWTH

III. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

- A. Instrumentation
- B. Reagent Kits and Test Systems/Panels
- C. Information Technology
- D. Auxiliary Products

IV. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

V. ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for the Decentralized Testing Markets

VI. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

VII. WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

A.MAJOR ROUTINE AND SPECIAL HEMATOLOGY TESTS

1. INTRODUCTION
2. CBC ANALYSIS
 - a. Hemoglobin Concentration
 - b. Hematocrit Determination
 - c. Red Blood Cell Count
 - d. Red Cell Indices
 - MCV
 - RDW
 - MCHC
 - CHCM
 - HDW
 - MCH
 - e. Red Cell Size Histograms
 - f. Platelets
 - Platelet Count
 - Platelet Size/MPV
 - PDW
 - Automated Systems
 - g. Reticulocytes
3. WHITE BLOOD CELL ANALYSIS
 - a. WBC Count
 - b. Five-Partial Differential Major Suppliers
 - Abbott
 - Beckman Coulter/Danaher
 - Siemens
 - Sysmex
 - c. Pattern Recognition Systems
 - IRIS
 - d. Comparison of Major Differential Analyzers
4. RETICULOCYTES
5. PLATELET FUNCTION TESTS
6. ERYTHROCYTE SEDIMENTATION RATE/CRP
7. RED CELL ANALYSIS
8. 2, 3 DPG
9. RED CELL DEFORMABILITY
10. NEUTROPHIL FUNCTION TESTS
11. SEMEN ANALYSIS
12. BONE MARROW ANALYSIS
13. URINALYSIS

B. Major Flow Cytometry Applications

1. CELL SURFACE MARKERS

a. Lymphocyte Subclassification CD4/CD8/CD34

Instrumentation and Reagent Test Kits

BD

Beckman Coulter/Danaher

T Cells Diagnostics

b. Other Cell Markers

2. DNA CONTENT ANALYSIS

3. RNA CONTENT ANALYSIS

4. CHEMOTHERAPY MONITORING

5. CELL CYCLE ANALYSIS

6. CHROMOSOME ANALYSIS

7. FETAL CELL ANALYSIS

8. HLA TYPING

9. MICROBIOLOGY

10. PROTEIN CONTENT ANALYSIS

11. MULTIPARAMETER ANALYSIS

12. OTHER APPLICATIONS

C. Hematology and Flow Cytometry Instrumentation Review

1. HEMATOLOGY ANALYZERS

a. Overview

Electrical Aperture-Impedance

Analyzers

Light Scatter Analyzers

b. System Review

Abbott

Beckman Coulter/Danaher

Biocode Hycel

CellaVision

Drew-Scientific

Horiba

Medica

Menarini

Nihon Kohden

Siemens

Sysmex

2. FLOW CYTOMETERS

a. INTRODUCTION

b. System Overview

Becton Dickinson

Beckman Coulter/Danaher

3. PLATELET AGGREGOMETERS

4. SEDIMENTATION RATE ANALYZERS

Diesse Ves Matic

Polymedco

D. Current Market Needs and Future Demand For Hematology and Flow Cytometry Analyzers

E. Reagents and Controls

F. CURRENT AND EMERGING TECHNOLOGIES

1. INFORMATION TECHNOLOGIES

2. AUTOMATION AND ROBOTICS

3. LASERS

4. ARTIFICIAL INTELLIGENCE

5. MONOCLONAL ANTIBODIES

6. MOLECULAR DIAGNOSTICS

7. MICRODROP TECHNOLOGY

VIII. France Hematology and Flow Cytometry Markets

A. EXECUTIVE SUMMARY

B. Business Environment

C. Market Structure

D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier Instrument Placements, Installed Base, Sales and Market Shares

IX. Germany Hematology and Flow Cytometry Markets

A. EXECUTIVE SUMMARY

B. Business Environment

C. Market Structure

D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier Instrument Placements, Installed Base, Sales and Market Shares

X. Italy Hematology and Flow Cytometry Markets

A. EXECUTIVE SUMMARY

B. Business Environment

C. Market Structure

D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier Instrument Placements, Installed Base, Sales and Market Shares

XI. Japan Hematology and Flow Cytometry Markets

A. EXECUTIVE SUMMARY**B. Business Environment****C. Market Structure****D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier
Instrument Placements, Installed Base, Sales and Market Shares****XII. Spain Hematology and Flow Cytometry Markets****A. EXECUTIVE SUMMARY****B. Business Environment****C. Market Structure****D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier
Instrument Placements, Installed Base, Sales and Market Shares****XIII. U.K. Hematology and Flow Cytometry Markets****A. EXECUTIVE SUMMARY****B. Business Environment****C. Market Structure****D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier
Instrument Placements, Installed Base, Sales and Market Shares****XIV. U.S. Hematology and Flow Cytometry Markets****A. EXECUTIVE SUMMARY****B. Business Environment****C. Market Structure****D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier
Instrument Placements, Installed Base, Sales and Market Shares****XV. Competitive Assessments**

Abbott

Agilent Technologies

Beckman Coulter/Danaher

Becton Dickinson

Bio-Rad

CellaVision

Horiba

Iris Diagnostics/Danaher

Nihon Kohden

Ortho-Clinical Diagnostics

Roche

Siemens

Sysmex

**XVI. Appendix: Major Universities and Research Centers Developing New
Hematology/Flow Cytometry Technologies and Applications**

List Of Tables

LIST OF TABLES

Worldwide, All Market Segments, Laboratories Performing Hematology/Flow Cytometry Tests By Country

Worldwide, All Market Segments, Total Routine Hematology Specimen Volume By Country

Worldwide, All Market Segments, Total Flow Cytometry and Special Hematology Specimen Volume By Country

Worldwide, All Market Segments, Total Routine Hematology and Special Hematology Test Volume By Country

Worldwide, All Market Segments, Total Flow Cytometry And Special Hematology Test Volume By Country

Worldwide, All Market Segments, Total Hematology Market By Country

Worldwide, All Market Segments, Total Flow Cytometry Market By Country

Summary Table I: France, All Market Segments Total Hematology and Flow Cytometry Specimen Volume Forecast

Summary Table II: France, All Market Segments Total Hematology and Flow Cytometry Test Volume Forecast

Summary Table III: France, All Market Segments Total Hematology and Flow Cytometry Market Forecast

France, Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment

France, All Market Segments, Total Hematology And Flow Cytometry Specimen Volume

France, All Market Segments, Total Hematology and Flow Cytometry Test Volume

France, Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size

France, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume

France, Total Routine Hematology Specimen Volume By Market Segment

France, Total Flow Cytometry and Special Hematology Specimen Volume By Market Segment

France, Hospital Laboratories, Hematology and Flow Cytometry Specimen Volume Forecast

France, Commercial/Private Laboratories Hematology and Flow Cytometry Specimen

Volume Forecast

France, Total Routine Hematology Test Volume Forecast By Market Segment

France, Total Flow Cytometry and Special Hematology Test Volume By Market Segment

France, All Market Segments, Total Routine Hematology Test Volume Forecast

France, Hospital Laboratories, Routine Hematology Test Volume Forecast

France, Commercial/Private Laboratories, Routine Hematology Test Volume Forecast

France, All Market Segments, Total Flow Cytometry and Special Hematology Test Volume Forecast

France, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

France, Commercial/Private Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

France, Major Hematology Analyzers, Estimated Placements and Installed Base

France, Major Flow Cytometers, Estimated Placements and Installed Base

France, Total Hematology Market Forecast By Market Segment

France, Hematology Consumable Market Forecast By Market Segment

France, Hematology Instrument Market Forecast By Market Segment

France, Total Flow Cytometry Market Forecast By Market Segment

France, Flow Cytometry Consumable Market Forecast By Market Segment

France, Flow Cytometry Instrument Market Forecast By Market Segment

France, Total Hematology Market ByMajor Supplier

France, Hematology Consumable Market ByMajor Supplier

France, Hematology Instrument Market ByMajor Supplier

France, Total Flow Cytometry Market ByMajor Supplier

France, Flow Cytometry Consumable Market ByMajor Supplier

France, Flow Cytometry Instrument Market ByMajor Supplier

Summary Table I: Germany, All Market Segments Total Hematology and Flow Cytometry Specimen Volume Forecast

Summary Table II: Germany, All Market Segments Total Hematology and Flow Cytometry Test Volume Forecast

Summary Table III: Germany, All Market Segments Total Hematology and Flow Cytometry Market Forecast

Germany, Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment

Germany, Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size

Germany, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume

Germany, Physician Office Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume

Germany, Total Routine Hematology Specimen Volume Forecast By Market Segment

Germany, Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment

Germany, Hospital Laboratories, Hematology And Flow Cytometry Specimen Volume Forecast

Germany, Commercial/Private Laboratories Hematology and Flow Cytometry Specimen Volume Forecast

Germany, Total Routine Hematology Test Volume Forecast By Market Segment

Germany, Total Flow Cytometry and Special Hematology Test Volume Forecast By Market Segment

Germany, All Market Segments, Total Routine Hematology Test Volume Forecast

Germany, Hospital Laboratories, Routine Hematology Test Volume Forecast

Germany, Commercial/Private Laboratories, Routine Hematology Test Volume Forecast

Germany, Physician Office Laboratories, Routine Hematology Test Volume Forecast

Germany, All Market Segments, Total Flow Cytometry and Special Hematology Test Volume Forecast

Germany, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

Germany, Commercial/Private Laboratories, Flow Cytometry and Special Hematology Test Volume Forecast

Germany, Major Hematology Analyzers, Estimated Placements and Installed Base

Germany, Major Flow Cytometers, Estimated Placements and Installed Base

Germany, Total Hematology Market Forecast By Market Segment

Germany, Hematology Consumable Market Forecast By Market Segment

Germany, Hematology Instrument Market Forecast By Market Segment

Germany, Total Flow Cytometry Market Forecast By Market Segment

Germany, Flow Cytometry Consumable Market Forecast By Market Segment

Germany, Flow Cytometry Instrument Market Forecast By Market Segment

Germany, Total Hematology Market By Major Supplier

Germany, Hematology Consumable Market By Major Supplier

Germany, Hematology Instrument Market By Major Supplier

Germany, Total Flow Cytometry Market By Major Supplier

Germany, Flow Cytometry Consumable Market By Major Supplier

Germany, Flow Cytometry Instrument Market By Major Supplier

Summary Table I: Italy, All Market Segments, Total Hematology and Flow Cytometry

Specimen Volume Forecast

Summary Table II: Italy, All Market Segments, Total Hematology and Flow Cytometry Test

Volume Forecast

Summary Table III: Italy, All Market Segments, Total Hematology and Flow Cytometry Market Forecast

Italy, Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment

Italy, Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size

Italy, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume

Italy, Total Routine Hematology Specimen Volume By Market Segment

Italy, Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment

Italy, Hospital Laboratories, Hematology and Flow Cytometry Specimen Volume Forecast

Italy, Commercial/Private Laboratories, Hematology and Flow Cytometry Specimen Volume Forecast

Italy, Total Routine Hematology Test Volume Forecast By Market Segment

Italy, Total Flow Cytometry and Special

Hematology Test Volume Forecast By Market Segment

Italy, All Market Segments, Total Routine

Hematology Test Volume Forecast

Italy, Hospital Laboratories, Routine

Hematology Test Volume Forecast

Italy, Commercial/Private Laboratories, Routine Hematology Test Volume Forecast

Italy, All Market Segments, Total Flow Cytometry and Special Hematology Test Volume Forecast

Italy, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

Italy, Commercial/Private Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

Italy, Major Hematology Analyzers, Estimated Placements and Installed Base

Italy, Major Flow Cytometers, Estimated Placements and Installed Base

Italy, Total Hematology Market Forecast By Market Segment

Italy, Hematology Consumable Market Forecast By Market Segment

Italy, Hematology Instrument Market Forecast By Market Segment

Italy, Total Flow Cytometry Market Forecast By Market Segment

Italy, Flow Cytometry Instrument Market Forecast By Market Segment
Italy, Flow Cytometry Consumable Market Forecast By Market Segment
Italy, Total Hematology Market ByMajor Supplier
Italy, Hematology Consumable Market ByMajor Supplier
Italy, Hematology Instrument Market ByMajor Supplier
Italy, Total Flow Cytometry Market ByMajor Supplier
Italy, Flow Cytometry Consumable Market ByMajor Supplier
Italy, Flow Cytometry Instrument Market ByMajor Supplier
Summary Table I:Japan, All Market Segments, Total Hematology and Flow Cytometry Specimen Volume Forecast
Summary Table II:Japan, All Market Segments, Total Hematology and Flow Cytometry Test Volume Forecast
Summary Table III:Japan, All Market Segments, Total Hematology and Flow Cytometry Market Forecast
Japan, Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment
Japan, Hospital Laboratories Performing Hematology/Flow Cytometry Tests By Bed Size
Japan, Commercial/Private Laboratories Performing Hematology/Flow Cytometry Tests By Annual Test Volume
Japan, Total Routine Hematology Specimen Volume Forecast By Market Segment
Japan, Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment
Japan, Hospital Laboratories, Hematology And Flow Cytometry Specimen Volume Forecast
Japan, Commercial/Private Laboratories, Hematology and Flow Cytometry Specimen Volume Forecast
Japan, Total Routine Hematology Test Volume Forecast By Market Segment
Japan, Total Flow Cytometry and Special Hematology Test Volume Forecast By Market Segment
Japan, All Market Segments, Total Routine Hematology Test Volume Forecast
Japan, Hospital Laboratories, Routine Hematology Test Volume Forecast
Japan, Commercial/Private Laboratories Routine Hematology Test Volume Forecast
Japan, All Market Segments, Total Flow Cytometry and Special Hematology Test Volume Forecast
Japan, Hospital Laboratories, Flow

Cytometry and Special Hematology Test Volume Forecast

Japan, Commercial/Private Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

Japan, Major Hematology Analyzers, Estimated Placements and Installed Base

Japan, Major Flow Cytometers, Estimated Placements and Installed Base

Japan, Total Hematology Market Forecast By Market Segment

Japan, Hematology Instrument Market Forecast By Market Segment

Japan, Hematology Consumable Market Forecast By Market Segment

Japan, Total Flow Cytometry Market Forecast By Market Segment

Japan, Flow Cytometry Consumable Market Forecast By Market Segment

Japan, Flow Cytometry Instrument Market Forecast By Market Segment

Japan, Total Hematology Diagnostics Market By Major Supplier

Japan, Hematology Instrument Market By Major Supplier

Japan, Hematology Consumable Market By Major Supplier

Japan, Total Flow Cytometry Market By Major Supplier

Japan, Total Flow Cytometry Consumables Market By Major Supplier

Japan, Total Flow Cytometry Instrument Market By Major Supplier

Summary Table I: Spain, All Market Segments, Total Hematology and Flow Cytometry Specimen Volume Forecast

Summary Table II: Spain, All Market Segments, Total Hematology and Flow Cytometry Test Volume Forecast

Summary Table III: Spain, All Market Segments, Total Hematology and Flow Cytometry Market Forecast

Spain, Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment

Spain, Hospital Laboratories Performing Hematology/Flow Cytometry Tests By Bed Size

Spain, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume

Spain, Total Routine Hematology Specimen Volume Forecast By Market Segment

Spain, Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment

Spain, Hospital Laboratories, Hematology And Flow Cytometry Specimen Volume Forecast

Spain, Ambulatory Care Centers, Hematology And Flow Cytometry Specimen Volume Forecast

Spain, Commercial/Private Laboratories, Hematology and Flow Cytometry Specimen Volume Forecast

Spain, Total Routine Hematology Test Volume Forecast By Market Segment

Spain, Total Flow Cytometry and Special Hematology Test Volume Forecast By Market Segment

Spain, All Market Segments, Total Routine Hematology Test Volume Forecast

Spain, Hospital Laboratories, Routine Hematology Test Volume Forecast

Spain, Ambulatory Clinic Laboratories, Routine Hematology Test Volume Forecast

Spain, Commercial/Private Laboratories, Routine Hematology Test Volume Forecast

Spain, All Market Segments, Flow Cytometry And Special Hematology Test Volume Forecast

Spain, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

Spain, Ambulatory Care Centers, Flow Cytometry And Special Hematology Test Volume Forecast

Spain, Major Hematology Analyzers, Estimated Placements and Installed Base

Spain, Major Flow Cytometers, Estimated Placements and Installed Base

Spain, Total Hematology Market Forecast By Market Segment

Spain, Hematology Consumable Market Forecast By Market Segment

Spain, Hematology Instrument Market Forecast By Market Segment

Spain, Total Flow Cytometry Market Forecast By Market Segment

Spain, Flow Cytometry Consumable Market Forecast By Market Segment

Spain, Flow Cytometry Instrument Market Forecast By Market Segment

Spain, Total Hematology Market By Major Supplier

Spain, Hematology Consumable Market By Major Supplier

Spain, Hematology Instrument Market By Major Supplier

Spain, Total Flow Cytometry Market By Major Supplier

Spain, Hematology Consumable Market By Major Supplier

Spain, Total Flow Cytometry Market By Major Supplier

Spain, Flow Cytometry Consumable Market By Major Supplier

Spain, Flow Cytometry Instrument Market By Major Supplier

Summary Table I: U.K., All Market Segments, Total Hematology and Flow Cytometry Specimen Volume Forecast

Summary Table II: U.K., All Market Segments, Total Hematology and Flow Cytometry Test Volume Forecast

Summary Table III: U.K., All Market Segments, Total Hematology and Flow Cytometry Market Forecast

U.K., Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment

U.K., Hospital Laboratories Performing Hematology/Flow Cytometry Tests By Bed Size

U.K., Commercial/Private Laboratories, Performing Hematology/Flow Cytometry Tests
By Annual Test Volume

U.K., Total Routine Hematology Specimen
Volume Forecast By Market Segment

U.K., Total Flow Cytometry and Special Hematology Specimen Volume, By Market
Segment

U.K., Hospital Laboratories, Hematology And Flow Cytometry Specimen Volume
Forecast

U.K., Commercial/Private Laboratories, Hematology and Flow Cytometry Specimen
Volume Forecast

U.K., Total Routine Hematology Test Volume Forecast By Market Segment

U.K., Total Flow Cytometry and Special
Hematology Test Volume Forecast By Market Segment

U.K., All Market Segments, Total Routine
Hematology Test Volume Forecast

U.K., Hospital Laboratories, Routine
Hematology Test Volume Forecast

U.K., Commercial/Private Laboratories, Routine Hematology Test Volume Forecast

U.K., Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume
Forecast

U.K., Major Hematology Analyzers, Estimated
Placements and Installed Base

U.K., Major Flow Cytometers, Estimated Placements and Installed Base

U.K. Total Hematology Market Forecast By Market Segment

U.K., Hematology Instrument, Market Forecast By Market Segment

U.K., Hematology Consumable, Market Forecast By Market Segment

U.K., Total Flow Cytometry Market Forecast By Market Segment

U.K., Total Flow Cytometry Instrument
Market Forecast By Market Segment

U.K., Total Flow Cytometry Consumable
Market Forecast By Market Segment

U.K., Total Hematology Market ByMajor Supplier

U.K., Hematology Instrument Market ByMajor Supplier

U.K., Hematology Consumable Market ByMajor Supplier

U.K., Total Flow Cytometry Market ByMajor Supplier

U.K., Total Flow Cytometry Consumable
Market ByMajor Supplier

U.K., Total Flow Cytometry Instrument
Market ByMajor Supplier

Summary Table I: U.S., All Market Segments, Total Hematology and Flow Cytometry Specimen Volume Forecast

Summary Table II: U.S., All Market Segments, Total Hematology and Flow Cytometry Test Volume Forecast

Summary Table III: U.S., All Market Segments, Total Hematology and Flow Cytometry Market Forecast

U.S., Laboratories Performing

Hematology/Flow Cytometry Testing By Market Segment

U.S., Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size

U.S., Commercial/Private Laboratories Performing Hematology/Flow Cytometry Tests By Annual Test Volume

U.S., Physician Offices/Group Practices Performing Hematology/Flow Cytometry Tests By Annual Test Volume

U.S., Total Routine Hematology Specimen

Volume Forecast By Market Segment

U.S., Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment

U.S., Hospital Laboratories, Hematology And Flow Cytometry Specimen Volume Forecast

U.S., Physician Offices/Group Practices, Hematology And Flow Cytometry Specimen Volume Forecast

U.S., Commercial/Private Laboratories, Hematology and Flow Cytometry Specimen Volume Forecast

U.S., Total Routine Hematology Test Volume Forecast By Market Segment

U.S., Total Flow Cytometry and Special Hematology Test Volume Forecast By Market Segment

U.S., All Market Segments, Total Routine Hematology Test Volume Forecast

U.S., Hospital Laboratories, Routine

Hematology Test Volume Forecast

U.S., Commercial/Private Laboratories, Routine Hematology Test Volume Forecast

U.S., Physician Office Laboratories, Routine Hematology Test Volume Forecast

U.S., All Market Segments, Flow Cytometry and Special Hematology Test Volume Forecast

U.S., Hospital Laboratories, Flow Cytometry and Special Hematology Test Volume Forecast

U.S., Commercial/Private Laboratories, Flow Cytometry and Special Hematology Test Volume Forecast

U.S., Physician Office Laboratories, Flow Cytometry and Special Hematology Test

Volume Forecast

U.S., Major Hematology Analyzers, Estimated Placements and Installed Base

U.S., Major Flow Cytometers, Estimated Placements and Installed Base

U.S., Total Hematology Market By Market Segment Forecast

U.S., Hematology Instrument Market By Markets Segment Forecast

U.S., Hematology Consumable Market By Market Segment Forecast

U.S., Total Flow Cytometry Market Forecast By Market Segment

U.S., Flow Cytometry Consumable Market Forecast By Market Segment

U.S., Flow Cytometry Instrument Market Forecast By Market Segment

U.S., Total Hematology Market ByMajor Supplier

U.S., Hematology Instrument Market ByMajor Supplier

U.S., Hematology Consumable Market ByMajor Supplier

U.S., Total Flow Cytometry Market ByMajor Supplier

U.S., Total Flow Cytometry Consumable Market ByMajor Supplier

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