

2017-2021 Germany Therapeutic Drug Monitoring (TDM) Market: Emerging Opportunities and Growth Strategies for Suppliers

https://marketpublishers.com/r/G77D1046090EN.html

Date: February 2017 Pages: 249 Price: US\$ 2,205.00 (Single User License) ID: G77D1046090EN

Abstracts

This new 249-page report from VPGMarketResearch.com provides a comprehensive analysis of the German therapeutic drug monitoring market, including emerging tests, technologies, instrumentation, sales forecasts, market shares, and strategic profiles of leading suppliers. The report provides test volume and sales forecasts by country and market segment for the following assays: Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topirimate, Valproic Acid and Vancomycin. During the next five years, the TDM market will undergo significant transformation. These changes will be caused by convergence of new and more stringent regulations; advances in diagnostic technologies, system engineering, automation, and IT; and intensifying competition. Some segments will start resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace will create exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, calibrators and others. This report is a unique market and technology assessment designed to help current suppliers and potential market entrants identify and evaluate emerging opportunities and developed effective strategic responses. The study provides five-year forecasts for major TDM assays; compares features of leading analyzers; and profiles key competitors. Contains 249 pages and 19 tables



Contents

INTRODUCTION

WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

- A. Major Therapeutic Drug Monitoring Tests
 - 1. O5ER6EW
 - 2. CARBAMAZEP1NE
 - 3. CYCLOSPOR1N
 - 4. D1GO11N
 - 5. E5EROL1MUS
 - 6. GENTAM1C1N
 - 7. LAMOTR1G1NE/LAM1CTAL
 - 8. LE5ET1RACETAM
 - 9. L1DOCA1NE
 - 10. L1TH1UM
 - 11. PHENYTO1N
 - 12. NAPA/PROCA1NAM1DE
 - 13. QU1N1D1NE
 - 14. S1ROL1MUS
 - 15. TACROL1MUS
 - 16. TOP1R1MATE
 - 17. THEOPHYLL1NE
 - 18. 5ALPRO1C AC1D

B. 1nstrumentation Review: Operating characteristics and features of high-, medium-, and low-volume/POC analyzers manufactured by Abaxis, Abbott, Alere/1nverness, Alfa Wassermann, AMS, Awareness Technologies, Beckman Coulter/Olympus, Binding Site, bioMerieux, Carolina Chemistries, DiaSorin, Grifols, Horiba, Medica, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens, Tosoh, 5ital Diagnostics and other suppliers

- C. Major 1n 5itro Diagnostic Technologies And Their Potential Applications
 - 1. MONOCLONAL AND POLYCLONAL ANT1BOD1ES
 - 2. 1MMUNOASSAYS
 - a. Technological Principle
 - d. Chemiluminescence
 - c. Enzyme 1mmunoassays (E1A)
 - Overview
 - EL1SA



EM1T

Electrochemical

- d. Radioimmunoassays (R1A)
- e. 1mmunoprecipitation
- f. Affinity Chromatography
- 3. TANDEM MASS SPEC
- 4. 1T AND AUTOMAT1ON
- 5. DRY CHEM1STRY
- 6. B1OSENSORS
- D. Market Size, Growth and Major Supplier Shares

ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. 1nternal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
 - 1. MARKET1NG APPROACHES
 - 2. PRODUCT COMPLE11TY
 - 3. CUSTOMER PREFERENCE
 - 4. ESTABL1SHED SUPPL1ERS
 - 5. EMERG1NG SUPPL1ERS
 - 6. MAJOR TYPES OF D1STR1BUTORS
 - 7. MARKET SEGMENTATION

POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

COMPETITIVE ASSESSMENTS

Abbott Laboratories AdnaGen/Alere



Agilent Technologies Beckman Coulter/Danaher **Biomedical Diagnostics BioMerieux** Bio-Rad DiaSorin Eiken Fujirebio Grifols **1nstrumentation Laboratory** Kyowa Medex Matritech/Alere **Ortho-Clinical Diagnostics Quest Diagnostics** Roche Siemens Sysmex Thermo Fisher Tosoh Wako Wallac/PE

L1ST OF TABLES

Major Companies Developing or Marketing TDM Tests Major Companies Developing or Marketing Digoxin Tests Major Companies Developing or Marketing Lithium Tests Major Companies Developing or Marketing Phenytoin Tests Major Companies Developing or Marketing Theophylline Tests Major Companies Developing or Marketing 5alproic Tests Major Companies Developing or Marketing Biosensors for Genetic Disease Testing Germany, Laboratories Performing TDM Tests By Market Segment Germany, Hospital Laboratories Performing TDM Tests By Bed Size Germany, Commercial/Private Laboratories Performing TDM Tests By Annual Test Solume Germany, Hospital Laboratories, TDM Test Solume Forecast by Assay Germany, Commercial/Private Laboratories, TDM Test Solume Forecast by Assay Germany, Physician Offices/Group Practices, TDM Test Solume Forecast by Assay



Germany, TDM Reagent Market Forecast By Market Segment Germany, Hospital Laboratories, TDM Reagent Market Forecast by Assay Germany, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay Germany, Physician Offices/Group Practices, TDM Reagent Market Forecast by Assay Germany, Major Suppliers of 1mmunodiagnostic Products, Estimated Market Shares



I would like to order

Product name: 2017-2021 Germany Therapeutic Drug Monitoring (TDM) Market: Emerging Opportunities and Growth Strategies for Suppliers

Product link: https://marketpublishers.com/r/G77D1046090EN.html

Price: US\$ 2,205.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/G77D1046090EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



2017-2021 Germany Therapeutic Drug Monitoring (TDM) Market: Emerging Opportunities and Growth Strategies for S...