

# Future Horizons and Growth Strategies in the UK Clinical Chemistry and Immunodiagnostic Markets: Instrument and Reagents Supplier Shares, Country Segment Forecasts, Competitive Intelligence, Opportunities

https://marketpublishers.com/r/F2344A99D15EN.html

Date: August 2016

Pages: 563

Price: US\$ 4,880.00 (Single User License)

ID: F2344A99D15EN

# **Abstracts**

Complete report \$6,100. DataPack (test volumes, sales forecasts, supplier shares) \$3,950. VPGMarketResearch.com's new report is a strategic analysis of major business opportunities emerging in the UK clinical chemistry and immunodiagnostic markets during the nextfive years. The report explores future trends in the UK market; provides estimates of the specimen, test and sales volumes, as well as major suppliers sales and market shares; compares features of leading analyzers; profiles key competitors; and identifies specific product and marketing opportunities emerging during the next five years. The report provides five-year volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays performed in hospitals, commercial laboratories, physician offices, and ambulatory care centers, including controls, calibrators and consumables.

#### Rationale

The clinical chemistry and immunodiagnostic markets are undergoing significant transformation, caused by convergence of new and more stringent regulations; advances in diagnostic technologies, system engineering, automation, and IT; and intensifying competition. Some segments, like routine chemistry, are already resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace creates exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, and calibrators.



#### **Strategic Recommendations**

New product development opportunities with significant market appeal.- Alternative market penetration strategies.- Potential market entry barriers and risks. **Competitive Assessments** 

Strategic assessments of major suppliers and emerging market entrants, including their sales, productportfolios, marketing tactics, collaborative arrangements and new products in R&D.- The companies analyzed in the report include Abbott, Adna Gen, Agilent, Bayer, Beckman Coulter/Danaher, Biomedical Diagnostics, bioMerieux, Bio-Rad, DiaSorin, Eiken, Fujirebio, Grifols IL, Kyowa Medex, Matritech/Alere, Ortho-Clinical Diagnostics, Quest Diagnostics, Roche, Siemens, Sysmex, Thermo Fisher, Tosoh, Wako, Wallac/PE. Tests Analyzed in the Report: Routine Clinical Chemistry Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin, Total, BUN (Blood Urea Nitrogen), Calcium, Cardio CRP, Carbon Dioxide/Bicarbonate, Chloride, Cholesterol, Creatine Kinase (CK), CK-MB, Creatinine, CRP, Ferritin, GGT, Glucose, HDL Cholesterol, Homocysteine, Iron, LDH, LDL Cholesterol, Magnesium, Phosphorus, Potassium, Protein, Total, Sodium, Triglycerides, Troponin, Uric Acid. Therapeutic Drug Monitoring (TDM)Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topirimate, Valproic Acid, Vancomycin. Endocrine Function Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Uptake, Free T3, T4, Free T4, TBG, Testosterone, Thyroglobulin Ab, TPO Ab, TSH. Tumor Markers and Special ChemistryAFP, CA 15-3/27-29, CA 19-9, CEA, Ferritin, Follate (Folic Acid), Glycosylated Hemoglobin, HCG, 25-Hydroxy Vitamin D2 and D3, Occult Blood, PAP, PSA, Thyroglobulin, Vitamin B-12.ImmunoproteinsC3, C4, Free Light Chains, Haptoglobin, IgA, IgE Specific, IgE Total, IgG, IgM, Immunofixation, Prealbumin, Protein Electrophoresis. Drugs of Abuse Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methagualone, Opiates, Phencyclidine (PCP), Propoxyphene, Tricyclic Antidepressants. Market Segmentation **Analysis** 

Comprehensive review of the marketdynamics, trends, structure, size, growth, and key suppliers.- Test volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays, by market segment:- Hospitals- Commercial/Private Laboratories **Current and Emerging Products** 



Analysis of current and emerging clinical chemistry and immunodiagnostic tests.-Review of current instrumentation technologies, and feature comparison of high-, medium-, and low-volume/POC analyzers.**Technology Review** 

Assessment of current and emergingtechnologies, and their potential market applications.- Comprehensive lists of companies developingor marketing new technologies and products by test. Contains 563 pages and 103 tables



## **Contents**

#### I. INTRODUCTION

#### II. WORLDWIDE MARKET OVERVIEW

- 1. Business Environment
- 2. Market Structure
- 3. Market Size and Growth

#### III. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

#### IV. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

#### V. ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets

#### VI. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

#### VII. WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

- A. Major Routine Chemistry Tests
  - 1. Albumin
  - 2. Alkaline Phosphatase
  - 3. ALT/SGPT
  - 4. Ammonia
  - 5. Amylase



- 6. AST/SGOT
- 7. Bilirubin, Total
- 8. Blood Gases
- 9. Blood Urea Nitrogen (BUN)
- 10. Calcium
- 11. Cardio CRP
- 12. Cholesterol
- 1 3. Cholinesterase
  - 14. CRP
  - 15. Creatinine
  - 16. Electrolytes
    - a. Carbon Dioxide/Bicarbonate
    - b. Chloride
    - c. Potassium
    - d. Sodium
  - 17. Ferritin
  - 18. Fructosamine
  - 19. Gamma-Glutamyl Transpeptidase (GGT)
  - 20. Glucose
  - 21. High Density Lipoprotein (HDL)
  - 22. Homocysteine
  - 23. Iron
  - 24. Lactate Dehydrogenase (LDH)
  - 25. Magnesium
  - 26. Phosphorus
  - 27. Protein
  - 28. Triglycerides
  - 29. Uric Acid
  - 30. Troponin
- B. Therapeutic Drug Monitoring (TDM)
  - 1. Overview
  - 2. Carbamazepine
  - 3. Cyclosporin
  - 4. Digoxin
  - 5. Everolimus
  - 6. Gentamicin
  - 7. Lamotrigine/Lamictal
  - 8. Levetiracetam
  - 9. Lidocaine



- 10. Lithium
- 11. NAPA/Procainamide
- 12. Phenytoin
- 1 3. Quinidine
  - 14. Sirolimus
  - 15. Tacrolimus
  - 16. Theophylline
  - 17. Topirimate
  - 18. Valproic Acid
- C. Endocrine Function Tests
  - 1. Cortisol
  - 2. Estradiol
  - 3. Follicle-Stimulating Hormone (FSH)
  - 4. Gastrin
  - 5. Growth Hormone/IGF-1
  - 6. Human Chorionic Gonadotropin (HCG)
  - 7. LH
  - 8. Progesterone
  - 9. PTH/IO PTH
  - 10. Prolactin
  - 11. T3
  - 12. T3 Free
- 1 3. T3 Uptake
  - 14. T4 (Thyroxine)
  - 15. T4 Free
  - 16. TBG
  - 17. Testosterone
  - 18. Thyroglobulin Ab
  - 19. TPO Ab
  - 20. TSH
- D. Tumor Markers and Special Chemistry Tests
  - 1. AFP
  - 2. CA 15-3
  - 3. CA 19-9
  - 4. CA 27-29
  - 5. Carcinoembrionic Antigen (CEA)
  - 6. Folate/Folic Acid
  - 7. HCG
- 8. 25-Hydroxy Vitamin D2 and D3



- 9. Occult Blood
- 10. Prostate-Specific Antigen (PSA)
- 11. Thyroglobulin
- 12. Vitamin B-12
- E. Immunoprotein Tests
  - 1. Complement
    - a. C3
    - b. C4
  - 2. Free Light Chains
  - 3. Immunofixation
  - 4. Immunoglobulins (IgA, IgE, IgG, IgM)
  - 5. Haptoglobin
  - 6. Prealbumin
  - 7. Protein Electrophoresis
- F. Drugs of Abuse
  - 1. Overview
  - 2. Test Methodologies
  - 3. Amphetamines
  - 4. Barbiturates
  - 5. Benzodiazepines
  - 6. Cannabinoids/Marijuana
  - 7. Cocaine
  - 8. Lysergic Acid Diethylamide (LSD)
  - 9. Methadone
  - 10. Methaqualone
  - 11. Opiates
  - 12. Phencyclidine
- 1 3. Tricyclic Antidepressants
- G. Clinical Chemistry and Immunodiagnostic Instrumentation Review: operating characteristics and features of high-, medium-, and low-volume/POC analyzers
- H. Major Cliinical Chemistry and Immunodiagnostic Technologies and Their Potential Applications
  - 1. Monoclonal and Polyclonal Antibodies
  - 2. Immunoassays
  - 3. Tandem Mass Spec
  - 4. IT and Automation
  - 5. Dry Chemistry
  - 6. Biosensors



# VIII. U.K. CLINICAL CHEMISTRY AND IMMUNODIAGNOSTICS MARKET

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Test Volume and Sales Forecasts by Market Segment, Major Supplier Instrument, Reagent Sales and Market Shares

#### IX. COMPETITIVE ASSESSMENTS

**Abbott Laboratories** 

AdnaGen

Agilent Technologies

**Bayer Healthcare** 

Beckman Coulter/Danaher

**Biomedical Diagnostics** 

BioMerieux

Bio-Rad

DiaSorin

Eiken

Fujirebio/Innogenetics

Grifols

Instrumentation Laboratory

Kyowa Medex

Matritech/Alere

Ortho-Clinical Diagnostics

**Quest Diagnostics** 

Roche

Siemens

Sysmex

Thermo Fisher

Tosoh

Wako

Wallac/PE



# **List Of Tables**

#### LIST OF TABLES

Major Companies Developing or Marketing Albumin Tests

Major Companies Developing or Marketing Alkaline Phosphatase Tests

Major Companies Developing or Marketing ALT/SGPT Tests

Major Companies Developing or Marketing Amylase Tests

Major Companies Developing or Marketing AST/SGOT Tests

Major Companies Developing or Marketing Bilirubin Tests

Major Companies Developing or Marketing Blood Gas Analyzers

Major Companies Developing or Marketing BUN Tests

Major Companies Developing or Marketing Calcium Tests

Major Companies Developing or Marketing Cholesterol Tests

Major Companies Developing or Marketing Creatinine Tests

Major Companies Developing or Marketing Electrolyte Tests

Major Companies Developing or Marketing GGT Tests

Major Companies Developing or Marketing Glucose Tests

Major Companies Developing or Marketing HDL Tests

Major Companies Developing or Marketing Iron Tests

Major Companies Developing or Marketing LDH Tests

Major Companies Developing or Marketing Magnesium Tests

Major Companies Developing or Marketing Phosphorus Tests

Major Companies Developing or Marketing Protein Tests

Major Companies Developing or Marketing Triglycerides Tests

Major Companies Developing or Marketing Uric Acid Tests

Major Companies Developing or Marketing TDM Tests

Major Companies Developing or Marketing Digoxin Tests

Major Companies Developing or Marketing Lithium Tests

Major Companies Developing or Marketing Phenytoin/Dilantin Tests

Major Companies Developing or Marketing Theophylline Tests

Major Companies Developing or Marketing Valproic Acid Tests

Major Companies Developing or Marketing FSH Tests

Major Companies Developing or Marketing HCG Tests

Major Companies Developing or Marketing LH Tests

Major Companies Developing or Marketing Prolactin Tests

Major Companies Developing or Marketing T3 Tests

Major Companies Developing or Marketing T4 Tests

Major Companies Developing or Marketing TSH Tests



Major Companies Developing or Marketing AFP Tests

Major Companies Developing or Marketing CEA Tests

Major Companies Developing or Marketing Ferritin Tests

Major Companies Developing or Marketing Occult Blood Tests

Major Companies Developing or Marketing Prostatic Acid Phosphatase Tests

Major Companies Developing or Marketing PSA Tests

Major Companies Developing or Marketing Vitamin B-12/Folate Tests

Major Companies Developing or Marketing CRP Tests

Major Companies Developing or Marketing Drugs of Abuse Tests

Major Companies Developing or Marketing Biosensors for Immunological Testing

Executive Summary Table: U.K., Clinical Chemistry and Immunoassay Test Volume

And Diagnostics Sales Forecast By Test Category

U.K., Laboratories Performing Chemistry and Immunoassay Testing By Market Segment

U.K., Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed Size

U.K., Commercial/Private Laboratories Performing Chemistry and Immunoassay Tests By Annual Test Volume

U.K., Total Chemistry and Immunoassay Specimen Volume Forecast

U.K., All Market Segments, Specimen Volume Forecast By Test Category

U.K., Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category

U.K., Routine Chemistry Test Volume Forecast By Market Segment

U.K., Endocrine Function Test Volume Forecast By Market Segment

U.K., Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment

U.K., Immunoprotein Test Volume Forecast By Market Segment

U.K., TDM Test Volume Forecast By Market Segment

U.K., Drugs of Abuse Test Volume Forecast By Market Segment

U.K., All Market Segments, Profiles, Panels and Individual Tests Forecast

U.K., Hospital Laboratories, Profiles, Panels and Individual Tests Forecast

U.K., Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

U.K., All Market Segments, Routine Chemistry Test Volume Forecast by Assay

U.K., Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by Assav

U.K., All Market Segments, Endocrine Function Test Volume Forecast by Assay

U.K., Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by Assay

U.K., All Market Segments, Tumor Markers and Special Chemistry Test Volume



## Forecast by Assay

- U.K., Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay
- U.K., Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay
- U.K., All Market Segments, Immunoprotein Test Volume Forecast by Assay
- U.K., Hospital Laboratories, Immunoprotein Test Volume Forecast by Assay
- U.K., Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay
- U.K., All Market Segments, TDM Test Volume Forecast by Assay by Assay
- U.K., Hospital Laboratories, TDM Test Volume Forecast by Assay
- U.K., Commercial/Private Laboratories, TDM Test Volume Forecast by Assay
- U.K., All Market Segments, Drugs of Abuse Test Volume Forecast by Assay
- U.K., Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay
- U.K., Commercial/Private Laboratories, Drugs of Abuse Test Volume Forecast by Assay
- U.K., Total Clinical Chemistry and Immunoassay Reagent Market Forecast By Test Category
- U.K., Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category
- U.K., Routine Chemistry Reagent Market Forecast By Market Segment
- U.K., Endocrine Function Reagent Market Forecast By Market Segment
- U.K., Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment
- U.K., Immunoprotein Reagent Market Forecast By Market Segment
- U.K., TDM Reagent Market Forecast By Market Segment
- U.K., Drugs of Abuse Reagent Market Forecast By Market Segment
- U.K., All Market Segments, Routine Chemistry Reagent Market Forecast by Assay
- U.K., Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay
- U.K., Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay
- U.K., All Market Segments, Endocrine Function Reagent Market Forecast by Assay
- U.K., Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay
- U.K., Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay
- U.K., All Market Segments, Immunoprotein Reagent Market Forecast by Assay
- U.K., Hospital Laboratories, Immunoprotein Reagent Market Forecast by Assay
- U.K., Commercial/Private Laboratories, Immunoprotein Reagent Market Forecast by Assay
- U.K., All Market Segments, TDM Reagent Market Forecast by Assay
- U.K., Hospital Laboratories, TDM Reagent Market Forecast by Assay



- U.K., Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay U.K., All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay
- U.K., Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay
- U.K., Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay
- U.K., All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay
- U.K., Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay
- U.K., Commercial/Private Laboratories, Drugs of Abuse Reagent Market Forecast by Assay
- U.K., Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type
- U.K., Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Sales and Market Shares
- U.K., Major Suppliers of Immunoassay Diagnostic Products, Estimated Sales and Market Shares



#### I would like to order

Product name: Future Horizons and Growth Strategies in the UK Clinical Chemistry and

Immunodiagnostic Markets: Instrument and Reagents Supplier Shares, Country Segment

Forecasts, Competitive Intelligence, Opportunities

Product link: https://marketpublishers.com/r/F2344A99D15EN.html

Price: US\$ 4,880.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/F2344A99D15EN.html">https://marketpublishers.com/r/F2344A99D15EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970