

Future Horizons and Growth Strategies in the Global Flavor and Fragrance Market 2015: Strategic Assessments of Leading Suppliers

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Abstracts

This new 550-page report fromVPGMarketResearch contains 65 tables, and presents a thought-provoking analysis of the performance, capabilities, goals and strategies of the major competitors in the worldwide flavor and fragrance market. The study is designed to provide the flavor and fragrance industry executives with strategically significant competitor information, analysis, and insight critical to the development and implementation of effective marketing and R&D programs. The reports major objectives include:

To establish a comprehensive, factual, annually-updated and cost-effective information base on performance, capabilities, goals and strategies of the worlds leading flavor and fragrance companies.

To help current suppliers realistically assess their financial, marketing and technological capabilities vis-a-vis leading competitors.

To assist potential market entrants in evaluating prospective acquisitions and joint venture candidates.

To complement organizations internal competitor information gathering efforts by providing strategic analysis, data interpretation and insight.

To identify the least competitive market niches with significant growth potential.

The report provides information not available from any other published source, such as

sales force estimates by country.

Contains 550 pages and 65 tables

Contents

SECTION I: Executive Summary

A4-8 page synopsis of key sections.

SECTION II: OWNERSHIP

Background of parent companies, private owners, and shareholder information.

SECTION III: BUSINESS EVOLUTION

History of the company? formation, which is important to understanding the corporate culture, management mentality, and future strategies.

Business evolution milestone charts.

SECTION IV: ORGANIZATION AND MANAGEMENT

Most recent acquisitions, divestitures, and organizational changes.

Current organizational structure.

Background of senior managers.

SECTION V: MAJOR FACILITIES AND EMPLOYEES

Production, compounding, creative, and R&D facilities by country.

Workforce size.

SECTION VI: PRODUCT PORTFOLIO AND TECHNOLOGICAL KNOW ;HOW

Major products and services, including fragrances (fine, technical), flavors, aroma chemicals (high volume standard products, high volume specialties, low volume specialties), essential oils, and others.

Know how in chemical technology, biotechnology, aromacology and related fields.

SECTION VII: MARKETING CAPABILITIES

Sales force size by country.

Major sale office locations.

Marketing tactics.

SECTION VIII: FINANCIAL ANALYSIS

Sales estimates by product category and geographic region.
Five year sales and operating profit performance.

SECTION IX: STRENGTHS AND WEAKNESSES

Organizational
Technological
Marketing
Financial

SECTION X: STRATEGIC DIRECTION

Business goals and strategies, including internal expansion, acquisitions, and divestitures.

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