

# Future Horizons in the Global Tumor Marker Testing Market: Supplier Shares and Sales Forecasts for 40 Cancer Assays by Country

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# **Abstracts**

### Highlights

Identifies and evaluates major business opportunities emerging in the tumor marker market during the next ten years

Examines trends in the U.S., Europe and Japan

Reviews current and emerging tumor markers

Analyzes applications of emerging diagnostic technologies

Forecasts sales of major tumor markers by country and market segment

Profiles leading market players and potential entrants

Suggests alternative business expansion strategies for suppliers.

### Rationale

The cancer diagnostics market is on the verge of explosion, as the researchers approach major technological breakthroughs in tumor diagnosis and therapy, discover new specific antigens, and unlock the mystery of the genetic basis of the disease. During the next ten years, the worldwide cancer diagnostics market is promising to be an exciting, dynamic and rapidly expanding field. Anticipated technological



breakthroughs will create numerous opportunities for determining genetic predisposition, detecting specific tumors, and monitoring biological response to cancer therapy. The rise in geriatric population will further compound the growing demand for malignancy assays and the rapid market expansion worldwide.

### Geographic Coverage

France
Germany
Italy
Japan
Spain
UK
USA

### **Market Segmentation Analysis**

Sales and market shares of major suppliers, by individual tumor marker and country.

Ten-year test volume and sales forecasts for major tumor markers by country and market segment, including:

Hospitals

Commercial/Private Laboratories

Physician Offices/Group Practices

**Cancer Clinics** 

Ambulatory Care Centers



Comprehensive market segmentation analysis, including review of the market dynamics, structure, size, growth and major suppliers by country.

Cancer statistics, etiology and recent developments in the U.S., Japan and five major European countries.

### **Current and Emerging Products**

Review of over 200 current and emerging tumor markers, including:

**Biochemical Markers** 

Oncogenes

Growth Factors

Hormones

Colony Stimulating Factors

Lymphokines

Immunohistochemical Stains, and others.

Analysis of major immunoassay analyzers used for tumor marker testing, including their operating characteristics, features and selling prices.

### **Technology Review**

Assessment of monoclonal antibodies, immunoassays, DNA probes, biochips/microarrays, chromosome analysis, IT, artificial intelligence, flow cytometry, biosensors, and their potential applications for tumor marker testing.

Review of competing/complementing technologies, including CT, MRI, NMR, PET and photonics spectroscopy.



Extensive listings of over 500 companies, universities and research centers developing new tumor markers and detection technologies.

#### **Competitive Assessments**

Extensive strategic assessments of major suppliers and start-up firms developing innovative technologies and products, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in R&D.

#### Worldwide Market Overview

Estimated universe of laboratories performing tumor marker testing by country.

Ten-year test volume and sales projections by country.

### **Business Opportunities and Strategic Recommendations**

Specific new product development opportunities with potentially significant market appeal during the next ten years.

Design criteria for new products.

Alternative market penetration strategies.

Potential market entry barriers and risks.

### Methodology

This report is based on interviews with clinical pathologists, laboratory directors, executives from leading diagnostic companies and start-up firms developing innovative products, university scientists, as well as experts from industry associations, venture capital firms and the investment banking community in the U.S., five major European countries and Japan.



The market projections are also based on questionnaire responses received from hospitals, commercial/private laboratories, physician offices/group practices, cancer clinics and ambulatory care centers in seven countries.

In addition to primary sources of information, a comprehensive review of the most recent technical and business publications, manufacturer product literature, patents, trade association surveys, government studies, marketing and technical meeting presentations, industry analyst reports, and VPG's proprietary data files was conducted.

Contains 1,200 pages and 450 tables



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  - Erb-B





HER-2/neu HPC1 **HSTF** L-myc MET MSH NEU N-myc N-telopeptide PCA3 PIK3CA PTI-1 P10 P40 P51 P53 Ras Reg RET sFas Sis Src 28. Polypeptide Growth Factors Basic Fibroblast Growth Factor Beta-TGF Cachectin (TNT) Calmodulin **ECFR** Nerve Growth Factor (NGF) Epidermal Growth Factor (EGF) **Ornithine Decarboxylase** Transferrin Transforming Growth Factor-Alpha 29. Ectopic Hormones 30. Colony Stimulating Factors 31. Lymphokines Alpha-Interferon **B** Cell Growth Factors B Cell Growth Factor (BCGF) Gamma-Interferon

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Feulgen Hydrolysis Fibronectin FSH (1->3)-L-fucosyltransferase Gastrin-Releasing Peptide (GRP) GDCFP-15 Glucagon Glycoamines H23 HAAH hk3 HPA HSP27 Human Carcinoma Antigen ICAM **Intermediate Filaments** Cytokeratins/CK18/Cyfra 21-1 Desmin **Gliofibrillary Acid Protein Neurofilaments** Vimentin KA 93 Kallikrein Kinases **KP16D3** LAI Leukocyte Common Antigen Lewis Antigens Lysophosphatidic Acid (LPA) Ma 695/Ma 552 MABDF3 MAG ME1 Minactivin MN/CA9 MSA Mucin Cancer Antigen (MCA) Multiple Tumor Suppressor 1 Myosin



**NEA-130** NMP22 Nucleolar OA-519 **Opiod Peptides** P-glycoprotein Pancreatic Oncofetal Antigen (POA) Parathyrcoid Hormone **Placental Lactogen PR92** Proliferative Index, Ki-67 Px **RB** Inactivation/Deletion Ret S-100 Protein **SCCL 175** Selectin Serotonin Sialic Acid Sialyl SSEA-1/SLX **SN10** Somatostatin **TA-90** TABA Tachykinin **TAG 12** TPS Troponin Tubulin VCAM VEGF Villen White Blood Cell Markers

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Abbott AdnaGen Ambrilia Biopharma AMDL Beckman Coulter

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**Becton Dickinson Biomedical Diagnostics bioMerieux Bio-Rad CanAG Diagnostics** CeMines Cepheid **Correlogic Systems** Dako Decode Diadexus Diagnocure Diasorin **Eiken Chemical** Enterix Enzo Biochem **Epigenomics Exact Sciences** Fujirebio Gen-Probe **Guided Therapeutics** Hologic Ipsogen **J&J** Diagnostics Kreatech Kyowa Medex Mackay Life Sciences Matritech **Myriad Genetics** OncoLab Panacea Pharmaceuticals **Polartechnics** Polymedco PreMD Qiagen **Radient Pharmaceuticals** Roche Scienion Sequenom



Siemens Healthcare Takara Bio Targeted Diagnostics & Therapeutics Tosoh Veridex Wako Pure Chemicals Wallac Zila

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Estimated Placements and Installed Base By Supplier and Model

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- U.S., Tumor Marker Testing Instrumentation

Major Systems Estimated Placements and Installed Base by Supplier and Model



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