

# 2017-2021 Europe Clinical Chemistry and Immunodiagnostic Markets: Emerging Opportunities and Growth Strategies for Instrument and Reagent Suppliers

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## Abstracts

Complete report \$19,700. DataPack (test volumes, sales forecasts, supplier shares) \$12,800 VPGMarketResearch.com's new five-country report is a strategic analysis of major business opportunities emerging in the clinical chemistry and immunodiagnostic markets during the next five years. The report explores future trends in major European countries (France, Germany, Italy, Spain, UK); provides estimates of the specimen, test and sales volumes, as well as major suppliers sales and market shares; compares features of leading analyzers; profiles key competitors; and identifies specific product and marketing opportunities emerging during the next five years. The report provides five-year volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays performed in hospitals, commercial laboratories, physician offices, and ambulatory care centers, including controls, calibrators and consumables.

## Rationale

The clinical chemistry and immunodiagnostic markets are undergoing significant transformation, caused by convergence of new and more stringent regulations; advances in diagnostic technologies, system engineering, automation, and IT; and intensifying competition. Some segments, like routine chemistry, are already resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace creates exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, and calibrators.

**Worldwide Market Overview-** Estimates of facilities performing clinical chemistry and immunodiagnostic tests by country.- Test volume and sales projections by country.

**Strategic Recommendations-** New product development opportunities with significant market appeal.- Alternative market penetration strategies.- Potential market entry barriers and risks.

**Competitive Assessments-** Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in R&D. - The companies analyzed in the report include Abbott, AdnaGen, Agilent, Alere, Beckman Coulter/Danaher, Biomedical Diagnostics, bioMerieux, Bio-Rad, DiaSorin, Eiken, Fujirebio, Grifols IL, Kyowa Medex, Matritech/Alere, Ortho-Clinical Diagnostics, Roche, Siemens, Sysmex, Thermo Fisher, Tosoh, Wako, Wallac/PE.

**Tests Analyzed in the Report:** Routine Clinical Chemistry Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin, Total, BUN (Blood Urea Nitrogen), Calcium, Cardio CRP, Carbon Dioxide/Bicarbonate, Chloride, Cholesterol, Creatine Kinase (CK), CK-MB, Creatinine, CRP, Ferritin, GGT, Glucose, HDL Cholesterol, Homocysteine, Iron, LDH, LDL Cholesterol, Magnesium, Phosphorus, Potassium, Protein, Total, Sodium, Triglycerides, Troponin, Uric Acid. Therapeutic Drug Monitoring (TDM) Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topiramate, Valproic Acid, Vancomycin. Endocrine Function Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Uptake, Free T3, T4, Free T4, TBG, Testosterone, Thyroglobulin Ab, TPO Ab, TSH. Tumor Markers and Special Chemistry AFP, CA 15-3/27-29, CA 19-9, CEA, Ferritin, Folate (Folic Acid), Glycosylated Hemoglobin, HCG, 25-Hydroxy Vitamin D2 and D3, Occult Blood, PAP, PSA, Thyroglobulin, Vitamin B-12. Immunoproteins C3, C4, Free Light Chains, Haptoglobin, IgA, IgE Specific, IgE Total, IgG, IgM, Immunofixation, Prealbumin, Protein Electrophoresis. Drugs of Abuse Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methaqualone, Opiates, Phencyclidine (PCP), Propoxyphene, Tricyclic Antidepressants.

**Geographic Coverage-** France- Germany- Italy- Spain- UK **Market Segmentation**

**Analysis-** Comprehensive review of the market dynamics, trends, structure, size, growth, and key suppliers, by country.- Test volume and sales forecasts for over 100

clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays, by country and market segment: ° Hospitals ° Commercial/Private Laboratories ° Physician Offices/Group Practices ° Ambulatory Care Centers **Current and Emerging Products**- Analysis of current and emerging clinical chemistry and immunodiagnostic tests.- Review of current instrumentation technologies, and feature comparison of high-, medium-, and low-volume/POC analyzers.

**Technology Review**- Assessment of current and emerging technologies, and their potential market applications.- Comprehensive lists of companies developing or marketing new technologies and products by test.

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ITALY, TUMOR MARKERS AND SPECIAL CHEMISTRY REAGENT MARKET FORECAST BY MARKET SEGMENT

ITALY, TDM REAGENT MARKET FORECAST BY MARKET SEGMENT

ITALY, IMMUNOPROTEIN REAGENT MARKET FORECAST BY MARKET SEGMENT

ITALY, DRUGS OF ABUSE REAGENT MARKET FORECAST BY MARKET SEGMENT

ITALY, ALL MARKET SEGMENTS, ROUTINE CHEMISTRY REAGENT MARKET FORECAST BY ASSAY

ITALY, HOSPITAL LABORATORIES, ROUTINE CHEMISTRY REAGENT MARKET FORECAST BY ASSAY

ITALY, COMMERCIAL/PRIVATE LABORATORIES, ROUTINE CHEMISTRY REAGENT MARKET FORECAST BY ASSAY

ITALY, ALL MARKET SEGMENTS, ENDOCRINE FUNCTION REAGENT MARKET FORECAST BY ASSAY

ITALY, HOSPITAL LABORATORIES, ENDOCRINE FUNCTION REAGENT MARKET FORECAST BY ASSAY

ITALY, COMMERCIAL/PRIVATE LABORATORIES, ENDOCRINE FUNCTION REAGENT MARKET FORECAST BY ASSAY

ITALY, ALL MARKET SEGMENTS, TUMOR MARKERS AND SPECIAL CHEMISTRY REAGENT MARKET FORECAST BY ASSAY

ITALY, HOSPITAL LABORATORIES, TUMOR MARKERS AND SPECIAL CHEMISTRY REAGENT MARKET FORECAST BY ASSAY

ITALY, COMMERCIAL/PRIVATE LABORATORIES, TUMOR MARKERS AND SPECIAL CHEMISTRY REAGENT MARKET FORECAST BY ASSAY BY ASSAY

ITALY, ALL MARKET SEGMENTS, IMMUNOPROTEIN REAGENT MARKET FORECAST BY ASSAY

ITALY, HOSPITAL LABORATORIES, IMMUNOPROTEIN REAGENT MARKET FORECAST BY ASSAY

ITALY, COMMERCIAL/PRIVATE LABORATORIES, IMMUNOPROTEIN REAGENT MARKET FORECAST BY ASSAY

ITALY, ALL MARKET SEGMENTS, TDM REAGENT MARKET FORECAST BY ASSAY

ITALY, HOSPITAL LABORATORIES, TDM REAGENT MARKET FORECAST BY ASSAY

ITALY, COMMERCIAL/PRIVATE LABORATORIES, TDM REAGENT MARKET

FORECAST BY ASSAY

ITALY, ALL MARKET SEGMENTS, DRUGS OF ABUSE REAGENT MARKET

FORECAST BY ASSAY

ITALY, HOSPITAL LABORATORIES, DRUGS OF ABUSE REAGENT MARKET

FORECAST BY ASSAY

ITALY, COMMERCIAL/PRIVATE LABORATORIES, DRUGS OF ABUSE REAGENT  
MARKET FORECAST BY ASSAY

ITALY, CLINICAL CHEMISTRY AND IMMUNOASSAY INSTRUMENT MARKET

FORECAST BY ANALYZER TYPE

ITALY, MAJOR SUPPLIERS OF CLINICAL CHEMISTRY DIAGNOSTICS PRODUCTS,  
ESTIMATED SALES AND MARKET SHARES

ITALY, MAJOR SUPPLIERS OF IMMUNOASSAY DIAGNOSTIC PRODUCTS,  
ESTIMATED SALES AND MARKET SHARES

Executive Summary Table: Spain, Clinical Chemistry and Immunoassay Test 50volume  
and Diagnostics Sales Forecast By Test Category

Spain, Laboratories Performing Chemistry and Immunoassay Testing By Market  
Segment

Spain, Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed  
Size

Spain, Commercial/Private Laboratories Performing Chemistry and Immunoassay  
Tests By Annual Test 50volume

Spain, Total Chemistry and Immunoassay Specimen 50volume Forecast

Spain, All Market Segments, Specimen 50volume Forecast By Test Category

Spain, Total Clinical Chemistry and Immunoassay Test 50volume Forecast By Test  
Category

Spain, Routine Chemistry Test 50volume Forecast By Market Segment

Spain, Endocrine Function Test 50volume Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry Test 50volume Forecast By Market  
Segment

Spain, Immunoprotein Test 50volume Forecast By Market Segment

Spain, TDM Test 50volume Forecast By Market Segment

Spain, Drugs of Abuse Test 50volume Forecast By Market Segment

Spain, All Market Segments, Profiles, Panels and Individual Tests Forecast

Spain, Hospital Laboratories, Profiles, Panels and Individual Tests Forecast

Spain, Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

Spain, Ambulatory Care Centers, Profiles, Panels and Individual Tests Forecast

Spain, All Market Segments, Routine Chemistry Test 50volume Forecast by Assay

Spain, Hospital Laboratories, Routine Chemistry Test 50volume Forecast by Assay

Spain, Commercial/Private Laboratories, Routine Chemistry Test 50volume Forecast by

## Assay

Spain, Ambulatory Care Centers, Routine Chemistry Test 50volume Forecast by Assay

Spain, All Market Segments, Endocrine Function Test 50volume Forecast by Assay

Spain, Hospital Laboratories, Endocrine Function Test 50volume Forecast by Assay

Spain, Commercial/Private Laboratories, Endocrine Function Test 50volume Forecast by Assay

Spain, Ambulatory Care Centers, Endocrine Function Test 50volume Forecast by Assay

Spain, All Market Segments, Tumor Markers and Special Chemistry Test 50volume Forecast by Assay

Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Test 50volume Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test 50volume Forecast by Assay

Spain, Ambulatory Care Centers, Tumor Markers and Special Chemistry Test 50volume Forecast by Assay

Spain, All Market Segments, 1immunoprotein Test 50volume Forecast by Assay

Spain, Hospital Laboratories, 1immunoprotein Test 50volume Forecast by Assay

Spain, Commercial/Private Laboratories, 1immunoprotein Test 50volume Forecast by Assay

Spain, Ambulatory Care Centers, 1immunoprotein Test 50volume Forecast by Assay

Spain, All Market Segments, TDM Test 50volume Forecast by Assay

Spain, Hospital Laboratories, TDM Test 50volume Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Test 50volume Forecast by Assay

Spain, Ambulatory Care Centers, TDM Test 50volume Forecast by Assay

Spain, All Market Segments, Drugs of Abuse Test 50volume Forecast by Assay

Spain, Hospital Laboratories, Drugs of Abuse Test 50volume Forecast by Assay

Spain, Commercial/Private Laboratories, Drugs of Abuse Test 50volume Forecast by Assay

Spain, Ambulatory Care Centers, Drugs of Abuse Test 50volume Forecast by Assay

Spain, Total Clinical Chemistry and 1immunoassay Reagent Market Forecast By Test Category

Spain, Clinical Chemistry and 1immunoassay Calibrator and Control Market Forecast By Test Category

Spain, Routine Chemistry Reagent Market Forecast By Market Segment

Spain, Endocrine Function Reagent Market Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment

Spain, 1immunoprotein Reagent Market Forecast By Market Segment

Spain, TDM Reagent Market Forecast By Market Segment

Spain, Drugs of Abuse Reagent Market Forecast By Market Segment

Spain, All Market Segments, Routine Chemistry Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Routine Chemistry Reagent Market Forecast by Assay

Spain, All Market Segments, Endocrine Function Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Endocrine Function Reagent Market Forecast by Assay

Spain, All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, All Market Segments, 1mmunoprotein Reagent Market Forecast by Assay

Spain, Hospital Laboratories, 1mmunoprotein Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, 1mmunoprotein Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, 1mmunoprotein Reagent Market Forecast by Assay

Spain, All Market Segments, TDM Reagent Market Forecast by Assay

Spain, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, TDM Reagent Market Forecast by Assay

Spain, All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Clinical Chemistry and 1mmunoassay 1nstrument Market Forecast By Analyzer Type

Spain, Major Suppliers of Clinical Chemistry Diagnostics Products, Estimated Sales and Market Shares

Executive Summary Table: U.K., Clinical Chemistry and 1mmunoassay Test 5olume  
And Diagnostics Sales Forecast By Test Category

U.K., Laboratories Performing Chemistry and 1mmunoassay Testing By Market  
Segment

U.K., Hospital Laboratories Performing Chemistry and 1mmunoassay Tests By Bed  
Size

U.K., Commercial/Private Laboratories Performing Chemistry and 1mmunoassay Tests  
By Annual Test 5olume

U.K., Total Chemistry and 1mmunoassay Specimen 5olume Forecast

U.K., All Market Segments, Specimen 5olume Forecast By Test Category

U.K., Total Clinical Chemistry and 1mmunoassay Test 5olume Forecast By Test  
Category

U.K., Routine Chemistry Test 5olume Forecast By Market Segment

U.K., Endocrine Function Test 5olume Forecast By Market Segment

U.K., Tumor Markers and Special Chemistry Test 5olume Forecast By Market Segment

U.K., 1mmunoprotein Test 5olume Forecast By Market Segment

U.K., TDM Test 5olume Forecast By Market Segment

U.K., Drugs of Abuse Test 5olume Forecast By Market Segment

U.K., All Market Segments, Profiles, Panels and 1ndividual Tests Forecast

U.K., Hospital Laboratories, Profiles, Panels and 1ndividual Tests Forecast

U.K., Commercial/Private Laboratories, Profiles, Panels and 1ndividual Tests Forecast

U.K., All Market Segments, Routine Chemistry Test 5olume Forecast by Assay

U.K., Hospital Laboratories, Routine Chemistry Test 5olume Forecast by Assay

U.K., Commercial/Private Laboratories, Routine Chemistry Test 5olume Forecast by  
Assay

U.K., All Market Segments, Endocrine Function Test 5olume Forecast by Assay

U.K., Hospital Laboratories, Endocrine Function Test 5olume Forecast by Assay

U.K., Commercial/Private Laboratories, Endocrine Function Test 5olume Forecast by  
Assay

U.K., All Market Segments, Tumor Markers and Special Chemistry Test 5olume  
Forecast by Assay

U.K., Hospital Laboratories, Tumor Markers and Special Chemistry Test 5olume  
Forecast by Assay

U.K., Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test  
5olume Forecast by Assay

U.K., All Market Segments, 1mmunoprotein Test 5olume Forecast by Assay

U.K., Hospital Laboratories, 1mmunoprotein Test 5olume Forecast by Assay

U.K., Commercial/Private Laboratories, 1mmunoprotein Test 5olume Forecast by Assay

U.K., All Market Segments, TDM Test 5olume Forecast by Assay by Assay



U.K., Hospital Laboratories, TDM Test 50volume Forecast by Assay  
U.K., Commercial/Private Laboratories, TDM Test 50volume Forecast by Assay  
U.K., All Market Segments, Drugs of Abuse Test 50volume Forecast by Assay  
U.K., Hospital Laboratories, Drugs of Abuse Test 50volume Forecast by Assay  
U.K., Commercial/Private Laboratories, Drugs of Abuse Test 50volume Forecast by Assay  
U.K., Total Clinical Chemistry and 1immunoassay Reagent Market Forecast By Test Category  
U.K., Clinical Chemistry and 1immunoassay Calibrator and Control Market Forecast By Test Category  
U.K., Routine Chemistry Reagent Market Forecast By Market Segment  
U.K., Endocrine Function Reagent Market Forecast By Market Segment  
U.K., Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment  
U.K., 1immunoprotein Reagent Market Forecast By Market Segment  
U.K., TDM Reagent Market Forecast By Market Segment  
U.K., Drugs of Abuse Reagent Market Forecast By Market Segment  
U.K., All Market Segments, Routine Chemistry Reagent Market Forecast by Assay  
U.K., Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay  
U.K., Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay  
U.K., All Market Segments, Endocrine Function Reagent Market Forecast by Assay  
U.K., Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay  
U.K., Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay  
U.K., All Market Segments, 1immunoprotein Reagent Market Forecast by Assay  
U.K., Hospital Laboratories, 1immunoprotein Reagent Market Forecast by Assay  
U.K., Commercial/Private Laboratories, 1immunoprotein Reagent Market Forecast by Assay  
U.K., All Market Segments, TDM Reagent Market Forecast by Assay  
U.K., Hospital Laboratories, TDM Reagent Market Forecast by Assay  
U.K., Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay  
U.K., All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay  
U.K., Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay  
U.K., Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay  
U.K., All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay  
U.K., Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

U.K., Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

U.K., Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Sales and Market Shares

U.K., Major Suppliers of Immunoassay Diagnostic Products, Estimated Sales and Market Shares



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