

# Emerging US Point-of-Care Testing Market: Cancer Clinics, Ambulatory Centers, Surgery Centers, Nursing Homes, Birth Centers

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## **Abstracts**

This 1,007-page report provides comprehensive analysis of the emerging POC market segments, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers. This report will help diagnostic instrument and reagent suppliers develop more effective business, R&D and marketing strategies.

#### Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

## **Market Segmentation Analysis**

Review of the emerging POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment:

Cancer Clinics

Ambulatory Care Centers



## **Surgery Centers**

**Nursing Homes** 

Birth Centers

and by test category:

Routine and Special Chemistry

Microbiology/Infectious Diseases

Hematology

Flow Cytometry

Coagulation

**Immunoproteins** 

Drugs of Abuse

**TDM** 

**Endocrine Function** 

**Tumor Markers** 

## **Sales and Market Share Analysis**

Sales and market shares of major reagent and instrument suppliers.

# **Current and Emerging Products**

Analysis of over 130 diagnostic procedures.



Review of the leading POC chemistry, immunoassay, hematology and coagulation analyzers, both currently marketed and those in development, including their operating characteristics, features and selling prices.

# **Technology Review**

Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

# **Competitive Assessments**

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

## **Strategic Recommendations**

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next ten years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

## Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and Venture Planning Group's proprietary data files.

Contains 1,007 pages and 180 tables



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#### MAJOR ROUTINE AND SPECIAL HEMATOLOGY TESTS

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1. Chemistry Analyzers Manufactured by:

**Abaxis** 

Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

Nova Biomedical

Ortho-Clinical Diagnostics

Polimedco

Randox

Roche

2. Hematology Analyzers Manufactured by:



Abbott

Becton Dickinson

Beckman Coulter/Danaher

Biocode

**Drew-Scientific** 

Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

3. Coagulation Analyzers Manufactured by:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

ITC Hemochron

Roche

Siemens

Sysmex

**Teco Medical Instruments** 

Trinity Biotech

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**ELISA** 

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**Enzyme Amplification** 

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Fluorescent Polarization



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Bioluminescence

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PPO

**HMO** 

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## **COMPANY PROFILE**

**Abbott** 

ADI/America Diagnostica

Agilent Technologies

Axis-Shield

Beckman Coulter/Danaher

**Becton Dickinson** 

Bio/Data

Biomerieux

Bio-Rad



Biosite/Inverness/Alere Cepheid Chrono-Log Corgenix Decode Diadexus Diagnocure Diagnostica Stago/Trinity Biotech Diamedix Diasorin Eiken Chemical **EKF Diagnostics** Fujirebio/Innogenetics Helena Laboratories Hologic/Gen-Probe Horiba Instrumentation Laboratory International Technidyne/Nexus DX Kreatech Kyowa Medex Life Technologies Lonza Mackay Life Sciences Matritech Nihon Kohden Ortho-Clinical Diagnostics **Polartechnics** Polymedco Qiagen Roche **SDIX** Sequenom Siemens Sienco Sysmex Takara Bio

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Tosoh



Zycare/Alere



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