

# Competitive Intelligence 2015: Robertet in the Global Flavor and Fragrance Sector

https://marketpublishers.com/r/CA3D483C614EN.html

Date: June 2015 Pages: 21 Price: US\$ 1,960.00 (Single User License) ID: CA3D483C614EN

# Abstracts

This strategic assessment of Robertet, one of the world's leading flavor and fragrance companies, provides significant competitor information, analysis, and insight critical to the development and implementation of effective marketing and R&D programs. The report from VPGMarketResearch.com presents a comprehensive analysis of the company's performance, capabilities, goals and strategies in the global flavor and fragrance market.



# Contents

### SECTION I: EXECUTIVE SUMMARY

A 4-9 page synopsis of key sections.

#### SECTION II: OWNERSHIP

Background of parent companies, private owners, and shareholder information.

#### SECTION III: BUSINESS EVOLUTION

History of the company's formation, which is important to understanding the corporate culture, management mentality, and future strategies. Business evolution milestone charts.

# SECTION IV: ORGANIZATION AND MANAGEMENT

Most recent acquisitions, divestitures, and organizational changes. Current organizational structure. Background of senior managers.

# SECTION V: MAJOR FACILITIES AND EMPLOYEES

Production, compounding, creative, and R&D facilities by country. Workforce size.

# SECTION VI:PRODUCT PORTFOLIO AND TECHNOLOGICAL KNOW-HOW

Major products and services, including fragrances (fine, technical), flavors, aromachemicals (high-volume standard products, high-volume specialties, low-volume specialties), essential oils, and others.

Know-how in chemical technology, biotechnology, aromacology and related fields.

#### SECTION VII: MARKETING CAPABILITIES

Sales force size by country. Major sale office locations. Marketing tactics.

Competitive Intelligence 2015: Robertet in the Global Flavor and Fragrance Sector



#### SECTION VIII: FINANCIAL ANALYSIS

Sales estimates by product category and geographic region. Five-year sales and operating profit performance.

#### SECTION IX: STRENGTHS AND WEAKNESSES

Organizational Technological Marketing Financial

#### **SECTION X: STRATEGIC DIRECTION**

Business goals and strategies, including internal expansion, acquisitions, and divestitures



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