

# Clinical Chemistry and Immunodiagnostics Market in Transition--Amid Regulatory Uncertainty and Intensifying Competition--Country nd Market Segment Forecasts for over 100 Tests--Technological Breakthroughs, Emerging Assays, Competitive Intelligence

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# **Abstracts**

VPGMarketResearch's new seven-country report is a strategic analysis of major business opportunities emerging in the global clinical chemistry and immunodiagnostic markets during the next five years.

The report explores future trends in the U.S., five major European countries (France, Germany, Italy, Spain, UK) and Japan; provides estimates of the specimen, test and sales volumes, as well as major suppliers' sales and market shares; compares features of leading analyzers; profiles key competitors; and identifies specific product and marketing opportunities emerging during the next five years.

The report provides five-year volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays performed in hospitals, commercial laboratories, physician offices, and ambulatory care centers, including controls, calibrators and consumables.

## Rationale

The clinical chemistry and immunodiagnostic markets are undergoing significant transformation, caused by convergence of new and more stringent regulations; advances in diagnostic technologies, system engineering, automation, and IT; and



intensifying competition. Some segments, like routine chemistry, are already resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace creates exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, and calibrators.

Geographic Coverage

France, Germany, Italy, Japan, Spain, UK, USA

Worldwide Market Overview

Estimates of facilities performing clinical chemistry and immunodiagnostic tests by country.

Test volume and sales projections by country.

# Strategic Recommendations

New product development opportunities with significant market appeal.

Alternative market penetration strategies.

Potential market entry barriers and risks.

## Market Segmentation Analysis

Comprehensive review of the market dynamics, trends, structure, size, growth, and key suppliers, by country.

Test volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays, by country and market segment:

Hospitals

Commercial/Private Laboratories



Physician Offices/Group Practices

Ambulatory Care Centers

Tests Analyzed in the Report

Routine Clinical Chemistry

Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin, Total, BUN (Blood Urea Nitrogen), Calcium, Cardio CRP, Carbon Dioxide/Bicarbonate, Chloride, Cholesterol, Creatine Kinase (CK), CK-MB, Creatinine, CRP, Ferritin, GGT, Glucose, HDL Cholesterol, Homocysteine, Iron, LDH, LDL Cholesterol, Magnesium, Phosphorus, Potassium, Protein, Total, Sodium, Triglycerides, Troponin, Uric Acid.

Therapeutic Drug Monitoring (TDM)

Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topirimate, Valproic Acid, Vancomycin.

**Endocrine Function** 

Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Uptake, Free T3, T4, Free T4, TBG, Testosterone, Thyroglobulin Ab, TPO Ab, TSH.

**Tumor Markers and Special Chemistry** 

AFP, CA 15-3/27-29, CA 19-9, CEA, Ferritin, Follate (Folic Acid), Glycosylated Hemoglobin, HCG, 25-Hydroxy Vitamin D2 and D3, Occult Blood, PAP, PSA, Thyroglobulin, Vitamin B-12.

**Immunoproteins** 

C3, C4, Free Light Chains, Haptoglobin, IgA, IgE Specific, IgE Total, IgG, IgM, Immunofixation, Prealbumin, Protein Electrophoresis.



# Drugs of Abuse

Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methaqualone, Opiates, Phencyclidine (PCP), Propoxyphene, Tricyclic Antidepressants.

# **Current and Emerging Products**

Analysis of current and emerging clinical chemistry and immunodiagnostic tests.

Review of current instrumentation technologies, and feature comparison of high-, medium-, and low-volume/POC analyzers.

# **Technology Review**

Assessment of current and emerging technologies, and their potential market applications.

Comprehensive lists of companies developing or marketing new technologies and products by test.

## **Competitive Assessments**

Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in R&D.

Contains 1,115 pages and 450 tables



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**EMIT** 

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Agilent Technologies

**Bayer Healthcare** 

Beckman Coulter/Danaher

**Biomedical Diagnostics** 



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Japan, Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by Assay

Japan, All Market Segments, Endocrine Function Test Volume Forecast by Assay

Japan, Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by Assay

Japan, All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Japan, Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay



Japan, All Market Segments, Immunoprotein Test Volume Forecast by Assay

Japan, Hospital Laboratories, Immunoprotein Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay

Japan, All Market Segments, TDM Test Volume Forecast by Assay

Japan, Hospital Laboratories, TDM Test Volume Forecast by Assay

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Japan, All Market Segments, Drugs of Abuse Test Volume Forecast by Assay

Japan, Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay

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Japan, Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category

Japan, Routine Chemistry Reagent Market Forecast By Market Segment

Japan, Endocrine Function Reagent Market Forecast By Market Segment

Japan, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment

Japan, TDM Reagent Market Forecast By Market Segment

Japan, Immunoprotein Reagent Market Forecast By Market Segment

Japan, Drugs of Abuse Reagent Market Forecast By Market Segment

Japan, All Market Segments, Routine Chemistry Reagent Market Forecast by Assay

Japan, Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Japan, Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Japan, All Market Segments, Endocrine Function Reagent Market Forecast by Assay

Japan, Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay

Japan, Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay

Japan, All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Japan, Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Japan, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Japan, All Market Segments, TDM Reagent Market Forecast by Assay

Japan, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Japan, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay



Japan, All Market Segments, Immunoprotein Reagent Market Forecast by Assay

Japan, Hospital Laboratories, Immunoprotein Reagent Market Forecast by Assay

Japan, Commercial/Private Laboratories, Immunoprotein Reagent Market Forecast by Assav

Japan, All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay

Japan, Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

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Japan, Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

Japan, Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Sales and Market Shares

Japan, Major Suppliers of Immunoassay Products, Estimated Sales and Market Shares Executive Summary Table: Spain, Clinical Chemistry and Immunoassay Test Volume and Diagnostics Sales Forecast By Test Category

Spain, Laboratories Performing Chemistry and Immunoassay Testing By Market Segment

Spain, Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed Size

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Spain, Total Chemistry and Immunoassay Specimen Volume Forecast

Spain, All Market Segments, Specimen Volume Forecast By Test Category

Spain, Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category

Spain, Routine Chemistry Test Volume Forecast By Market Segment

Spain, Endocrine Function Test Volume Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment

Spain, Immunoprotein Test Volume Forecast By Market Segment

Spain, TDM Test Volume Forecast By Market Segment

Spain, Drugs of Abuse Test Volume Forecast By Market Segment

Spain, All Market Segments, Profiles, Panels and Individual Tests Forecast

Spain, Hospital Laboratories, Profiles, Panels and Individual Tests Forecast

Spain, Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

Spain, Ambulatory Care Centers, Profiles, Panels and Individual Tests Forecast

Spain, All Market Segments, Routine Chemistry Test Volume Forecast by Assay

Spain, Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by



## Assay

Spain, Ambulatory Care Centers, Routine Chemistry Test Volume Forecast by Assay

Spain, All Market Segments, Endocrine Function Test Volume Forecast by Assay

Spain, Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Endocrine Function Test Volume Forecast by Assay Spain, All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, All Market Segments, Immunoprotein Test Volume Forecast by Assay

Spain, Hospital Laboratories, Immunoprotein Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Immunoprotein Test Volume Forecast by Assay

Spain, All Market Segments, TDM Test Volume Forecast by Assay

Spain, Hospital Laboratories, TDM Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, TDM Test Volume Forecast by Assay

Spain, All Market Segments, Drugs of Abuse Test Volume Forecast by Assay

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Spain, Commercial/Private Laboratories, Drugs of Abuse Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Drugs of Abuse Test Volume Forecast by Assay Spain, Total Clinical Chemistry and Immunoassay Reagent Market Forecast By Test Category

Spain, Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category

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Spain, Endocrine Function Reagent Market Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment

Spain, Immunoprotein Reagent Market Forecast By Market Segment

Spain, TDM Reagent Market Forecast By Market Segment



Spain, Drugs of Abuse Reagent Market Forecast By Market Segment

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Spain, Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Routine Chemistry Reagent Market Forecast by Assay

Spain, All Market Segments, Endocrine Function Reagent Market Forecast by Assay Spain, Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay Spain, Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay

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Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, All Market Segments, Immunoprotein Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Immunoprotein Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Immunoprotein Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Immunoprotein Reagent Market Forecast by Assay

Spain, All Market Segments, TDM Reagent Market Forecast by Assay

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Spain, Ambulatory Care Centers, TDM Reagent Market Forecast by Assay

Spain, All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer

Type

Spain, Major Suppliers of Clinical Chemistry Diagnostics Products, Estimated Sales and Market Shares



Executive Summary Table: U.K., Clinical Chemistry and Immunoassay Test Volume And Diagnostics Sales Forecast By Test Category

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U.K., Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed Size

U.K., Commercial/Private Laboratories Performing Chemistry and Immunoassay Tests By Annual Test Volume

U.K., Total Chemistry and Immunoassay Specimen Volume Forecast

U.K., All Market Segments, Specimen Volume Forecast By Test Category

U.K., Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category

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U.K., Endocrine Function Test Volume Forecast By Market Segment

U.K., Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment

U.K., Immunoprotein Test Volume Forecast By Market Segment

U.K., TDM Test Volume Forecast By Market Segment

U.K., Drugs of Abuse Test Volume Forecast By Market Segment

U.K., All Market Segments, Profiles, Panels and Individual Tests Forecast

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U.K., Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

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U.K., Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by Assay

U.K., All Market Segments, Endocrine Function Test Volume Forecast by Assay

U.K., Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by Assay

U.K., All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

U.K., Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

U.K., All Market Segments, Immunoprotein Test Volume Forecast by Assay

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and Market Shares

U.S.A., Major Suppliers of Immunoassay Reagents, Estimated Sales and Market Shares

U.S.A., Major Suppliers of Immunoassay Analyzers, Estimated Instrument Sales and Market Shares

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U.S.A., Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type



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