

BASF CompetitiveWatch 2016: Strategic Direction, Marketing Tactics and Technological Know-How in the Global Agrochemicals Market

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Date: March 2016

Pages: 0

Price: US\$ 600.00 (Single User License)

ID: B1FB5FAB7E7EN

Abstracts

Strategic assessment of the competitive environment is widely recognized as one of the highest priority management responsibilities, the task crucial to business survival, growth and profitability. This new report from VPGMarketResearch.com provides strategic assessment of BASFs technological know-how, marketing tactics and strategic directions in the global agrochemical market.

Contents

SECTION I: TECHNOLOGICAL KNOW-HOW

Internally developed and acquired agrochemical and related capabilities.

Proprietary technologies and patent litigation.

SECTION II: MARKETING TACTICS

Promotional tactics.

Distribution approaches.

Product service and support.

Customer relations.

SECTION III: STRATEGIC DIRECTION

Specific business, new product development and marketing strategies.

Anticipated acquisitions, joint ventures and divestitures.

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