

# Competitive Intelligence 2014: Analysis of the Global Paint and Coatings Market, and Leading Supplier Marketing Tactics and Technological Know-How

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### Abstracts

This new 88-page report from Venture Planning Group provides analysis of the global paint and coatings market, as well as leading supplier marketing tactics and technological know-how. The report presents a worldwide strategic overview of the paint and coatings market, including:

Sales forecasts for major market segments.

Sales forecasts for key geographic regions: North America, Europe, Asia Pacific, Latin America, Africa, Mideast.

In addition, the report reviews the major U.S. and international regulatory, technological, economic, demographic, and social trends with potentially significant impact on the paints and coatings industry during the next five years, including discussion of such key issues as industry consolidation, market globalization, environmental regulations and others.

The companies analyzed in the report are AkzoNobel, BASF, DuPont, Henkel, Kansai Paint, Nippon Paint, PPG, RPM, Sherwin-Williams, and Valspar. The company profiles include:

Promotional tactics.

Distribution approaches.



Product service and support.

Customer relations.

Internally developed and acquired technologies, processes, and related capabilities.

Proprietary technologies and patent litigations.

Contains 88 pages and 3 tables



## Contents

#### GLOBAL PAINTS AND COATINGS MARKET DYNAMICS AND TRENDS

Worldwide strategic overview of the paints and coatings market Sales forecasts for major market segments Sales forecasts for key geographic regions: North America, Europe, Asia Pacific, Latin America, Africa, Mideast Major U.S. and international regulatory, technological, economic, demographic, and social trends with potentially significant impact on the paints and coatings industry during the next five years Industry consolidation Market globalization Environmental regulations

#### LEADING PAINTS AND COATINGS COMPANIES STRATEGIC DIRECTIONS

Specific business, new product development and marketing strategies Major strengths and weaknesses, e.g., managerial, organizational, marketing and product development Anticipated acquisitions, joint ventures and divestitures

#### LEADING PAINTS AND COATINGS COMPANIES MARKETING TACTICS

Promotional tactics Distribution approaches Product service and support Customer relations



## **List Of Tables**

#### LIST OF TABLES

Table MO-1 Worldwide Paints and Coatings Market by Geographic Region Table MO-2 Worldwide Paints and Coatings Market Growth by Geographic Region Table MO-3 Worldwide Paints and Coatings Sales by Market Segment



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