

# 2022 Leading Paint and Coatings Companies SWOT Analysis-Marketing Tactics, Joint Ventures, Technological Capabilities, M&A

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## **Abstracts**

A thought-provoking report on performance, capabilities, goals and strategies of the major competitors in the worldwide paints and coatings market. The report is designed to provide the paints and coatings industry executives with strategically significant competitor information, analysis, and insight critical to the development and implementation of effective marketing and R&D programs. The report's major objectives include:

To establish a comprehensive, factual, annually-updated and cost-effective information base on performance, capabilities, goals and strategies of the world's leading paints and coatings companies.

To help current suppliers realistically assess their financial, marketing and technological capabilities vis-a-vis leading competitors.

To assist potential market entrants in evaluating prospective acquisitions and joint venture candidates.

To complement organizations' internal competitor information gathering efforts by providing strategic analysis, data interpretation and insight.

To identify the least competitive market niches with significant growth potential.



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#### **GLOBAL PAINTS AND COATINGS MARKET DYNAMICS AND TRENDS**

Worldwide strategic overview of the paints and coatings market Sales forecasts for major market segments

Sales forecasts for key geographic regions: North America, Europe, Asia Pacific, Latin America, Africa, Mideast

Major U.S. and international regulatory, technological, economic, demographic, and social trends with potentially significant impact on the paints and coatings industry during the next five years

Industry consolidation

Market globalization

Environmental regulations

#### LEADING PAINTS AND COATINGS COMPANIES STRATEGIC DIRECTIONS

Specific business, new product development and marketing strategies Major strengths and weaknesses, e.g., managerial, organizational, marketing and product development

Anticipated acquisitions, joint ventures and divestitures

#### LEADING PAINTS AND COATINGS COMPANIES MARKETING TACTICS

Promotional tactics
Distribution approaches
Product service and support
Customer relations

#### LEADING PAINTS AND COATINGS COMPANIES TECHNOLOGICAL KNOW-HOW

Internally developed and acquired technologies, processes, and related capabilities Proprietary technologies and patent litigations



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