

# 2020 Italy Hemostasis Analyzers and Reagents: Supplier Shares and Strategies, Sales Segment Forecasts, Competitive Intelligence, Technology and Instrumentation Review, Opportunities for Suppliers

https://marketpublishers.com/r/220800E72339EN.html

Date: January 2020

Pages: 402

Price: US\$ 4,500.00 (Single User License)

ID: 220800E72339EN

## **Abstracts**

## Summary

This comprehensive report contains 402 pages, 35 tables, and is designed to help current suppliers and potential market entrants identify and evaluate business opportunities emerging in the Italian coagulation testing market during the next five years.

The report explores business and technological trends in the Italian coagulation testing market; provides estimates of the test volume, as well as sales and market shares of leading competitors; compares features of major analyzers; profiles leading market players; and identifies specific product and business opportunities facing instrument and consumable suppliers during the next five years.

#### Coagulation Tests

Activated Clotting Time (ACT) (1), Activated Protein C Resistance, Activated PTT (APTT), Alpha 2-Antiplasmin, Antithrombin III, Bleeding Time, D-Dimer, Factor II, Factor V, Factor V Leiden, Factor VII, Factor VIII, Factor IX, Factor IX, Factor X (Stuart Factor), Factor Xa, Factor XI, Factor XII, Factor XIII, Fibrin Degradation Products, Fibrinogen, Fletcher Factor/Pre-Kallikrein Factor Activation, Heparin/Anti-Factor Xa, Heparin-Induced Thrombocytopenia, Plasmin, Plasminogen, Plasminogen Activator Inhib., Platelet Function/Aggregation, Protein C, Protein S, Prothrombin Mutation, Prothrombin Time (PT), Reptilase Time, Thrombin Time, Von Willebrand's Factor



Fav/Ag, and others.

Sales and Market Share Analysis

Sales and market shares of major instrument and reagent suppliers.

Competitive Assessments

Extensive strategic profiles of major suppliers and emerging market entrants.

Market Segmentation Analysis

Comprehensive market segmentation analysis, including: Hospitals

Commercial/Private Laboratories

Test volume forecasts for over 40 major procedures by market segment.

## **Current and Emerging Products**

Review of established and emerging procedures.

Comparison of automated and semi-automated analyzers from Diagnostica Stago, Helena, IL, Siemens, Sysmex and other suppliers.

## **Technology Review**

Analysis of current and emerging technologies and their potential market applications.

Comprehensive lists of companies developing or marketing new technologies and products by test.

## Strategic Recommendations

Product development and business expansion opportunities with significant



market appeal.

"Ideal" product models with tentative prices and operating characteristics.

Alternative market penetration strategies for instrument and reagent suppliers.

Potential market entry barriers and risks.

Contains 402 pages and 35 tables



## **Contents**

#### I. INTRODUCTION

#### II. WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

- A. Major Routine and Special Coagulation Tests
  - 1. Introduction
  - 2. Activated Partial Thromboplastin Time (APTT)
  - 3. Alpha-2 Antiplasmin
  - 4. Antithrombin III
  - 5. Bleeding Time
  - 6. D-Dimer
  - 7. Ethanol Flocculation Test
  - 8. Euglobulin Lysis
  - 9. Factor Assays
    - a. Introduction
    - b. Factor II
    - c. Factor V/Factor V Leiden
    - d. Factor VII
    - e. Factor VIII
    - f. Factor IX
    - g. Factor IXa
    - h. Factor X (Stuart Factor)
    - i. Factor Xa
    - i. Factor XI
    - k. Factor XII
    - I. Factor XIII
  - 10. Fibrin Degradation Products
  - 11. Fibrinogen
  - 12. Heparin
  - 13. Hirudin
  - 14. Hypercoagulability and Thrombosis
  - 15. Lipoprotein a
  - 16. Plasmin
  - 17. Plasminogen
  - 18. Plasminogen Activator Inhibitor (PAI)
  - 19. Platelet Function Tests
  - 20. Platelet Aggregation



- 21. Proteins C and S
- 22. Prothrombin Fragment 1.2
- 23. Prothrombin Time (PT)
- 24. Reptilase Time
- 25. Thrombin Time
- 26. Tissue-Type Plasminogen Activator (t-PA)
- 27. Von Willebrand's Factor
- B. Instrumentation Review
- C. Major in Vitro Diagnostic Technologies and Their Potential Applications
  - 1. Chromogenic Substrates
  - 2. Monoclonal and Polyclonal Antibodies
  - 3. Immunoassays
  - 4. Molecular Diagnostics
  - 5. Microcomputers
  - 6. Automation
  - 7. Robotics
  - 8. Artificial Intelligence
  - 9. Dry Chemistry
  - 10. Biosensors

#### III. ITALY

- A. Executive Summary
- **B.** Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Instrument and Reagent Suppliers' Sales and Market Shares

#### X. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

#### XI. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

#### XII. ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
  - 1. Marketing Approaches



- 2. Product Complexity
- 3. Customer Preference
- 4. Established Suppliers
- 5. Emerging Suppliers
- 6. Major Types Of Distributors
- 7. Market Segmentation

#### XIII. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

#### **XIV. COMPETITIVE ASSESSMENTS**

**Abbott** 

Accriva

Axis-Shield

Beckman Coulter/Danaher

**Becton Dickinson** 

Bio/Data

Chrono-Log

Corgenix

Diagnostica Stago/Trinity Biotech

Grifols

Helena Laboratories

**HYPHEN BioMed** 

Instrumentation Laboratory/Werfen

Roche

Sekisui Diagnostics

Siemens Healthineers

Sienco

Sysmex

Thermo Fisher



## **List Of Tables**

## **LIST OF TABLES**

Major Companies Developing or Marketing Activated Clotting Time Tests

Major Companies Developing or Marketing APTT Tests

Major Companies Developing or Marketing Alpha-2 Antiplasmin Tests

Major Companies Developing or Marketing Antithrombin III Tests

Major Companies Developing or Marketing Bleeding Time Tests

Major Companies Developing or Marketing D-dimer Tests

Major Companies Developing or Marketing Factor Assays

Major Companies Developing or Marketing Fibrin Degradation Product Tests

Major Companies Developing or Marketing Fibrinogen Tests

Major Companies Developing or Marketing Heparin Tests

Major Companies Developing or Marketing Plasmin Tests

Major Companies Developing or Marketing Plasminogen Tests

Major Companies Developing or Marketing Plasminogen Activator Inhibitor Tests

Major Companies Developing or Marketing Platelet Aggregation Tests

Major Companies Developing or Marketing Protein C Tests

Major Companies Developing or Marketing Protein S Tests

Major Companies Developing or Marketing PT Tests

Major Companies Developing or Marketing Thrombin Time Tests

Major Companies Developing or Marketing TPA Tests

Major Companies Developing or Marketing Von Willebrand's Factor Tests

Executive Summary Table: Italy, Total Coagulation Diagnostics Market By Market

Segment and Product Category

Italy, Laboratories Performing Coagulation Tests By Market Segment

Italy, Hospital Laboratories Performing Coagulation Tests By Bed Size

Italy, Commercial/Private Laboratories Performing Coagulation Tests By Annual Test

Volume

Italy, Hospital Laboratories Average Daily Test Volume

Italy, Commercial/Private Laboratories Average Daily Test Volume

Italy, Total Coagulation Test Volume By Market Segment

Italy, All Market Segments Coagulation Test Volume

Italy, Hospital Laboratories Coagulation Test Volume

Italy, Commercial/Private Laboratories Coagulation Test Volume

Italy, Coagulation Reagent Market By Market Segment

Italy, Major Suppliers of Coagulation Reagents Estimated Sales And Market Shares

Italy, Coagulation Instrument Market By Market Segment



Italy, Major Suppliers of Coagulation Analyzers, Estimated Instrument Sales and Market Shares

Italy, Total Coagulation Diagnostics Market By Product Category
Italy, Major Suppliers of Coagulation Diagnostic Products, Estimated Sales and Market
Shares



#### I would like to order

Product name: 2020 Italy Hemostasis Analyzers and Reagents: Supplier Shares and Strategies, Sales

Segment Forecasts, Competitive Intelligence, Technology and Instrumentation Review,

Opportunities for Suppliers

Product link: <a href="https://marketpublishers.com/r/220800E72339EN.html">https://marketpublishers.com/r/220800E72339EN.html</a>

Price: US\$ 4,500.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

Firet name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/220800E72339EN.html">https://marketpublishers.com/r/220800E72339EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

| i iist iiaiiie. |                           |
|-----------------|---------------------------|
| Last name:      |                           |
| Email:          |                           |
| Company:        |                           |
| Address:        |                           |
| City:           |                           |
| Zip code:       |                           |
| Country:        |                           |
| Tel:            |                           |
| Fax:            |                           |
| Your message:   |                           |
|                 |                           |
|                 |                           |
|                 |                           |
|                 | **All fields are required |
|                 | Custumer signature        |
|                 |                           |
|                 |                           |

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970