

# 2020 Europe Blood Banking Market: Future Horizons and Growth Strategies-France, Germany, Italy, Spain, UK-Supplier Sales and Shares, Sales Segment Forecasts, Competitive Analysis, Opportunities

https://marketpublishers.com/r/273C3C67CDACEN.html

Date: February 2020

Pages: 600

Price: US\$ 17,500.00 (Single User License)

ID: 273C3C67CDACEN

# **Abstracts**

LeadingMarketResearch.com's new five-country strategic analysis is prepared in order to help current suppliers and potential market entrants identify and evaluate emerging opportunities and assist industry executives in developing effective business, new product development and marketing strategies.

#### Rationale

During the next five years, the European blood banking market is expected to undergo significant transformation, which will result from the convergence of several trends, including more stringent regulations; advances in diagnostic technologies, IT, system engineering and automation; and intensifying competition. Some segments will start resembling commodity markets, where product positioning and differentiation are more critical than underlying technology.

The changes in the marketplace will create exciting opportunities for new instruments and reagent systems, as well as auxiliary products, such as specimen preparation devices, controls, calibrators, and innovative IT applications.

## Strategic Recommendations

New product development opportunities with significant market appeal.

Alternative market penetration strategies.



Potential market entry barriers and risks.

Geographic Coverage		
	France	
	Germany	
	Italy	
	Spain	
	UK	

The report explores future marketing and technological trends in Europe; provides estimates of the test volume, instrument placements and sales; compares features of major automated and semi-automated analyzers; profiles leading and emerging competitors; and identifies specific product and market opportunities facing suppliers during the next five years.

**Blood Typing and Grouping Tests** 

ABO, Antibody Panels, Antibody Screening/Indirect Antiglobulin, Antigen Typing (C, c, Duffy, E, e, I, i, Kell, Kidd, Le a, b, MN, P, S, s), Antiglobulin (Direct, C3 + IgG, IgG, C3), Crossmatching (Immediate Spin, Full Crossmatch), Rh (D, Du).

Infectious Disease Screening Tests

AIDS (HIV NAT, HIV-1/2), Cytomegalovirus, Hepatitis (HAV NAT, HBV NAT, HBs Ag, Anti-HBc, HCV NAT, HCV, ALT/SGPT), HTLV-I/II, Parvovirus B19 NAT, Syphilis, West Nile Virus NAT.

Sales and Market Share Analysis

Sales and market share estimates of leading suppliers of blood banking of reagents and instruments, by country and individual product.



## Competitive Assessments

Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, and new products in R&D.

# Market Segmentation Analysis

Comprehensive market segmentation analysis, including review of the market dynamics, trends, structure, size, growth, and key suppliers by country.

Test volume and sales forecasts for over 40 blood banking tests, including NAT, by country and market segment:

**Blood Centers** 

Hospitals

Commercial/Private Laboratories

# **Current and Emerging Products**

Analysis of current and emerging blood banking tests.

Review of automated and semi-automated analyzers, including their operating characteristics, features, and selling prices.

# **Technology Review**

Assessment of current and emerging technologies, and their potential applications for the blood banking market.

Comprehensive lists of companies developing or marketing new technologies and products by test.

## Contains 600 pages and 170 tables



# **Contents**

#### I. INTRODUCTION

#### II. WORLDWIDE TECHNOLOGY AND MARKET OVERVIEW

- A. Major Blood Typing, Grouping and Infectious Disease Screening Tests
  - 1. Blood Typing and Grouping Tests
    - a. ABO
    - b. Antibody Panels
    - c. Antibody Screening
    - d. Antigen Typing
    - e. Antiglobulin Test
    - f. Crossmatch
    - f. HLA Typing
    - h. Rh
    - i. Other Blood Groups
  - 2. Blood Group Genotyping
    - a. PCR
    - b. PCR-RFLP
    - c. AS-PCR or PCR-SSP
    - d. Multiplex PCR
    - e. Real Time PCR
    - f. Sanger DNA Sequencing
    - f. Pyrosequencing
    - b. Microarrays

BeadChip Array

BloodChip

Genome Lab SNP Stream

Fluidic Microarray Systems

TaqMan OpenArray

MALDI-TOF-MS

Mini-Sequencing

- 3. Infectious Disease Screening Tests
  - a. AIDS

Structure and Composition

Classification

Origin of AIDS

Animal Lentivirus Systems



Virus Receptors

**HIV Infections in Humans** 

Pathogenesis & Pathology

Overview of Course of HIV Infection

CD4T Lymphocytes and Memory Cells

Monocytes and Macrophages

Lymphoid Organs

**Neural Cells** 

Viral Coinfections

Clinical Findings

Plasma Viral Load

Pediactric AIDS

Neurologic Disease

Opportunistic Infections

Protozoa

Fungi

Bacteria

Viruses

Cancer

**Immunity** 

Laboratory Diagnosis

Virus Isolation

Serology

Detection of Viral Nucleic Acid or Antigens

**Epidemiology** 

Worldwide Spread of AIDS

**United States** 

Routes of Transmission

Prevention, Treatment, And Control

**Antiviral Drugs** 

Vaccines Against HIV

Transmission of HIV in Blood Products

HIV Transmission in Transplant and Artificial Insemination Recipients

**Diagnostic Tests** 

Enzyme Immunoassay Interpretation

Specificity, Sensitivity, and Predictive

Value of Enzyme Immunoassay

Competition Assays

Western Blot Technique



Immuno-Fluorescence Assay (IFA)

Radioimmunoprecipitation

HIV-1/HIV-2 Combination Testing

Methods of HIV-Antigen Detection

Antigen Assays and Blood Screening

**Urine Tests** 

**DNA Probes** 

Overview

Quantitative Polymerase Chain Reaction

In Situ PCR

**Needed Improvements** 

Viral Load/Drug Resistance Testing

Genotype and Phenotype Testing

**Blood Banking Considerations** 

b. Hepatitis

Hepatitis A

Hepatitis B

Structure and Composition

Replication of Hepatitis B Virus

Hepatitis C

Hepatitis D (Delta Hepatitis)

Hepatitis E

Hepatitis G

Hepatitis Virus Infections In Humans

Pathology

Clinical Findings

**Laboratory Features** 

Hepatitis A

Hepatitis B

Hepatitis C

Hepatitis D

Hepatitis E

Virus-Host Immune Reactions

**Epidemiology** 

Hepatitis A

Hepatitis B

Hepatitis C

Hepatitis D (Delta Agent)

Vaccines and Drugs



c. Cytomegalovirus

Background

Chorioretinitis

Gastrointestinal

Central Nervous System Disease

**Diagnostic Tests** 

Vaccines and Drugs

d. Syphilis

Background

Diagnostic Tests

Vaccines and Drugs

e. West Nile Virus

Background

Clinical Syndromes

**Diagnostic Tests** 

Vaccines and Drugs

f. Parvovirus B19

Microbiology

Epidemiology

**Clinical Syndromes** 

Erythema Infectiosum Slapped (cheek)

Adult Polyarthropathy

**Transient Aplastic Crisis** 

Transient Pancytopenia

Red Cell Aplasia in the Immunocompromised

Perinatal Infections

Diagnosis

**Treatment** 

f. Creutzfeldt-Jakob's Disease

Background

**Transmission** 

**Diagnostic Tests** 

Major Commercial and Academic Players

Bayer

Disease Sciences/BioTec Global

Imperial College School of Medicine

Ortho-Clinical Diagnostics

Pall

**ProMetic Life Sciences** 



Proteome Sciences/Idexx

Q-One Biotech

Serono

U.S. Agricultural Research Service

Drugs

Vaccines

- h. Malaria
- i. Chagas Disease
- j. Babesiosis
- 4. Pathogen Reduction
- 5. Leukocyte Reduction

Background

Methods

B. Instrumentation Review: Operating Characteristics, Features and Selling Prices of Leading Automated and Semiautomated Analyzers Manufactured by:

**Abbott** 

Beckman Coulter/Danaher

**Becton Dickinson** 

Bio-Rad

BioMerieux

Cepheid

Curtis Unyvero

Gen-Probe/Hologic

GenMark

Grifols

**HTG** 

Immucor

Life Technologies

Nanosphere

**Ortho-Clinical Diagnostics** 

Qiagen

Roche

Sarstedt

Siemens

Tecan

- C. Major in Vitro Diagnostic Technologies And Their Potential Applications
  - 1. Molecular Diagnostics
    - a. Overview
    - b. NAT



- 2. Monoclonal and Polyclonal Antibodies
- 3. Immunoassays
  - a. Technological Principle
  - b. Chemiluminescence
  - c. Enzyme Immunoassays (EIA)

Overview

**ELISA** 

**EMIT** 

Electrochemical

- d. Radioimmunoassays (RIA)
- e. Immunoprecipitation
- f. Affinity Chromatography
- 4. Microtitration Plates
- 5. IT and Automation
- 6. Lasers
- 7. Robotics
- 8. Synthetic Red Cell Substitutes
- 9. Genetically Engineered Blood Components
  - a. Albumin
  - b. Factor VIII
  - c. Alpha-2 Antiplasmin
  - d. Antithrombin III
  - e. Factor IX
- f. Von Willebrand's Factor
- f. Fibrinogen
- h. t-PA
- 10. Blood Preservation
- 11. Autologous Blood Transfusion/Freezing

#### III. FRANCE

- A. Executive Summary
- **B.** Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Supplier

Sales and Market Shares for Blood Typing, Grouping and Infectious Disease Screening Tests

### IV. GERMANY



- A. Executive Summary
- **B.** Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Supplier

Sales and Market Shares for Blood Typing, Grouping and Infectious Disease Screening Tests

#### V. ITALY

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Supplier

Sales and Market Shares for Blood Typing, Grouping and Infectious Disease Screening Tests

- VI . Spain
- A. Executive Summary
- **B.** Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Supplier

Sales and Market Shares for Blood Typing, Grouping and Infectious Disease Screening Tests

VII. U.K.

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Supplier

Sales and Market Shares for Blood Typing, Grouping and Infectious Disease Screening Tests

## **VIII. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES**

- A. Molecular Blood Typing and Grouping
- B. Infectious Disease Screening
- C. Auxiliary

#### IX. ALTERNATIVE MARKET PENETRATION STRATEGIES



- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts

#### X. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection

## XI. COMPETITIVE ASSESSMENTS

**Abbott** 

Beckman Coulter/Danaher

**Becton Dickinson** 

**Biokit** 

BioMerieux

Bio-Rad

CellMark Forensics/LabCorp

Diagast

DiaSorin

**Fujirebio** 

Grifols

Hologic/Gen-Probe

Immucor

Ortho-Clinical Diagnostics

**Proteome Sciences** 

**Quest Diagnostics** 

Quidel

Roche

Siemens

Tecan

Thermo Fisher



# **List Of Tables**

#### LIST OF TABLES

Major Companies Developing or Marketing Blood Typing and Grouping Tests

Major Companies Developing or Marketing HLA Typing Tests

Major Companies Developing or Marketing AIDS Tests

Major Companies Developing or Marketing Hepatitis Tests

Major Companies Developing or Marketing CMV Tests

Major Companies Developing or Marketing Syphilis Tests

Major Companies Developing or Marketing Blood Bank Analyzers

Executive Summary Table: France, Total Blood Bank

Test Volume and Reagent Sales Forecast By Test Category

France, Facilities Performing Blood Bank Tests by Market Segment

France, Hospital Laboratories Performing Blood Bank Tests by Bed Size

France, Commercial/Private Laboratories Performing Blood Bank Tests By Annual Test Volume

France, All Market Segments Blood Typing And Grouping Test Volume Forecast by Market Segment

France, All Market Segments Blood Typing And Grouping Test Volume Forecast

France, Hospital Laboratories Blood Typing and Grouping Test Volume Forecast

France, Blood Banks Blood Typing And Grouping Test Volume Forecast

France, Commercial/Private Laboratories Blood Typing and Grouping Test Volume Forecast

France, All Market Segments Infectious Disease Screening Test Volume Forecast By Market Segment

France, All Market Segments Infectious Disease Screening Test Volume Forecast

France, Blood Banks Infectious Disease Screening Test Volume Forecast

France, Commercial/Private Laboratories Infectious Disease Screening Test Volume Forecast

France, Hospital Laboratories Infectious Disease Screening Test Volume Forecast

France, All Market Segments Blood Typing And Grouping Reagent Market Forecast By Market Segment

France, All Market Segments Blood Typing And Grouping Reagent Market Forecast By Major Test

France, Hospital Laboratories Blood Typing and Grouping Reagent Market Forecast By Major

France, Blood Banks Blood Typing and Grouping Reagent Market Forecast by Major Test



France, Commercial/Private Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

France, All Market Segments Infectious Disease Screening Reagent Market Forecast By Market Segment

France, All Market Segments Infectious Disease Screening Reagent Market Forecast By Test

France, Blood Banks Infectious Disease Screening Reagent Market Forecast by Test France, Commercial/Private Laboratories Infectious Disease Screening Reagent Market Forecast By Test

France, Hospital Laboratories Infectious Disease Screening Reagent Market Forecast by Test

France, Major Suppliers of Blood Typing And Grouping Reagents Estimated Sales And Market Shares

France, HIV/HTLV Blood Screening Market, Reagent Sales by Major Supplier

France, Hepatitis Blood Screening Market, Reagent Sales by Major Supplier

France, HIV/Hepatitis NAT Screening Market

Reagent Sales by Major Supplier

France, CMV Blood Screening Market, Reagent Sales By Major Supplier

France, Syphilis Blood Screening Market, Reagent Sales By Major Supplier

Executive Summary Table: Germany, Total Blood Bank Test Volume and Reagent Sales Forecast by Test Category

Germany, Facilities Performing Blood Bank Tests by Market Segment

Germany, Hospital Laboratories Performing Blood Bank Tests by Bed Size

Germany, Commercial/Private Laboratories Performing Blood Bank Tests by Annual Test Volume

Germany, All Market Segments Blood Typing And Grouping Test Volume Forecast by Market Segment

Germany, All Market Segments Blood Typing And Grouping Test Volume Forecast

Germany, Hospital Laboratories Blood Typing and Grouping Test Volume Forecast

Germany, Blood Banks Blood Typing And Grouping Test Volume Forecast

Germany, Commercial/Private Laboratories Blood Typing and Grouping Test Volume Forecast

Germany, All Market Segments Infectious Disease Screening Test Volume Forecast By Market Segment

Germany, All Market Segments Infectious Disease Screening Test Volume Forecast

Germany, Blood Banks Infectious Disease Screening Test Volume Forecast

Germany, Commercial/Private Laboratories Infectious Disease Screening Test Volume Forecast

Germany, Hospital Laboratories Infectious Disease Screening Test Volume Forecast



Germany, All Market Segments Blood Typing And Grouping Reagent Market Forecast by Market Segment

Germany, All Market Segments Blood Typing And Grouping Reagent Market Forecast By Major Test

Germany, Hospital Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Germany, Blood Banks Blood Typing and Grouping Reagent Market By Major Test Forecast

Germany, Commercial/Private Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Germany, All Market Segments Infectious Disease Screening Reagent Market Forecast By Market Segment

Germany, All Market Segments Infectious Disease Screening Reagent Market Forecast by Test

Germany, Blood Banks Infectious Disease Screening Reagent Market Forecast by Test Germany, Commercial/Private Laboratories Infectious Disease Screening Reagent Market Forecast By Test

Germany, Hospital Laboratories Infectious Disease Screening Reagent Market Forecast by Test

Germany, Major Suppliers of Blood Typing And Grouping Reagents Estimated Sales And Market Shares

Germany, HIV-1/2 Blood Screening Market, Reagent Sales by Major Supplier

Germany, Hepatitis Blood Screening Market, Reagent Sales by Major Supplier

Germany, HIV/Hepatitis NAT Market, Reagent Sales by Major Supplier

Germany, CMV Blood Screening Market, Reagent Sales by Major Supplier

Executive Summary Table: Italy, Total Blood Bank Test Volume and Reagent Sales Forecast by Test Category

Italy, Facilities Performing Blood Bank Tests by Market Segment

Italy, Hospital Laboratories Performing Blood Bank Tests by Bed Size

Italy, Commercial/Private Laboratories Performing Blood Bank Tests by Annual Test Volume

Italy, All Market Segments Blood Typing And Grouping Test Volume by Market Segment

Italy, All Market Segments Blood Typing And Grouping Test Volume Forecast

Italy, Hospital Laboratories Blood Typing and Grouping Test Volume Forecast

Italy, Blood Banks Blood Typing And Grouping Test Volume Forecast

Italy, Commercial/Private Laboratories Blood Typing and Grouping Test Volume Forecast

Italy, All Market Segments Infectious Disease Screening Test Volume Forecast by



## Market Segment

Italy, All Market Segments Infectious Disease Screening Test Volume Forecast

Italy, Blood Banks Infectious Disease Screening Test Volume Forecast

Italy, Commercial/Private Laboratories Infectious Disease Screening Test Volume Forecast

Italy, Hospital Laboratories Infectious Disease Screening Test Volume Forecast Italy, All Market Segments Blood Typing and Grouping Reagent Market Forecast by Market Segment

Italy, All Market Segments Blood Typing And Grouping Reagent Market Forecast by Major Test

Italy, Hospital Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Italy, Blood Banks Blood Typing and Grouping Reagent Market Forecast by Major Test Italy, Commercial/Private Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Italy, All Market Segments Infectious Disease Screening Reagent Market Forecast by Market Segment

Italy, All Market Segments Infectious Disease Screening Reagent Market Forecast by Test

Italy, Blood Banks Infectious Disease Screening Reagent Market Forecast by Test Italy, Commercial/Private Laboratories Infectious Disease Screening Reagent Market Forecast by Test

Italy, Hospital Laboratories Infectious Disease Screening Reagent Market Forecast By Test

Italy, Major Suppliers of Blood Typing And Grouping Reagents Estimated Sales And Market Shares

Italy, AIDS/Hepatitis Blood Screening Market, Reagent Sales by Major Supplier

Italy, HIV/Hepatitis NAT Market, Reagent Sales by Major Supplier

Italy, CMV Blood Screening Market, Reagent Sales By Major Supplier

Executive Summary Table: Spain, Total Blood Bank Test Volume and Reagent Sales Forecast by Test Category

Spain, Facilities Performing Blood Bank Tests by Market Segment

Spain, Hospital Laboratories Performing Blood Bank Tests by Bed Size

Spain, Commercial/Private Laboratories Performing Blood Bank Tests by Annual Test Volume

Spain, All Market Segments Blood Typing And Grouping Test Volume Forecast by Market Segment

Spain, All Market Segments Blood Typing and Grouping Test Volume Forecast Spain, Hospital Laboratories Blood Typing and Grouping Test Volume Forecast



Spain, Blood Banks Blood Typing And Grouping Test Volume Forecast Spain, Commercial/Private Laboratories Blood Typing and Grouping Test Volume Forecast

Spain, All Market Segments Infectious Disease Screening Test Volume Forecast By Market Segment

Spain, All Market Segments Infectious Disease Screening Test Volume Forecast

Spain, Blood Banks Infectious Disease Screening Test Volume Forecast

Spain, Commercial/Private Laboratories Infectious Disease Screening Test Volume Forecast

Spain, Hospital Laboratories Infectious Disease Screening Test Volume Forecast Spain, All Market Segments Blood Typing And Grouping Reagent Market Forecast By Market Segment

Spain, All Market Segments Blood Typing And Grouping Reagent Market Forecast by Major Test

Spain, Hospital Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Spain, Blood Banks Blood Typing and Grouping Reagent Market By Major Test Forecast

Spain, Commercial/Private Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Spain, All Market Segments Infectious Disease Screening Reagent Market Forecast by Market Segment

Spain, All Market Segments Infectious Disease Screening Reagent Market Forecast by Test

Spain, Blood Banks Infectious Disease Screening Reagent Market Forecast by Test Spain, Commercial/Private Laboratories Infectious Disease Screening Reagent Market Forecast By Test

Spain, Hospital Laboratories Infectious Disease Screening Reagent Market Forecast by Test

Spain, Major Suppliers of Blood Typing And Grouping Reagents Estimated Sales And Market Shares

Spain, HIV-1/2 Blood Screening Market, Reagent Sales by Major Supplier

Spain, Hepatitis Blood Screening Market, Reagent Sales by Major Supplier

Spain, HIV/Hepatitis NAT Market, Reagent Sales by Major Supplier

Spain, CMV Blood Screening Market, Reagent Sales by Major Supplier

Spain, Syphilis Blood Screening Market, Reagent Sales by Major Supplier

Executive Summary Table: U.K., Total Blood Bank Test Volume and Reagent Sales Forecast by Test Category

U.K., Facilities Performing Blood Bank Tests by Market Segment



- U.K., Hospital Laboratories Performing Blood Bank Tests by Bed Size
- U.K., Commercial/Private Laboratories Performing Blood Bank Tests by Annual Test Volume
- U.K., All Market Segments Blood Typing And Grouping Test Volume Forecast by Market Segment
- U.K., All Market Segments Blood Typing And Grouping Test Volume Forecast
- U.K., Hospital Laboratories Blood Typing and Grouping Test Volume Forecast
- U.K., Blood Banks Blood Typing And Grouping Test Volume Forecast
- U.K., Commercial/Private Laboratories Blood Typing and Grouping Test Volume Forecast
- U.K., All Market Segments Infectious Disease Screening Test Volume Forecast by Market Segment
- U.K., All Market Segments Infectious Disease Screening Test Volume Forecast
- U.K., Blood Banks Infectious Disease Screening Test Volume Forecast
- U.K., Hospital Laboratories Infectious Disease Screening Test Volume Forecast
- U.K., Commercial/Private Laboratories Infectious Disease Screening Test Volume Forecast
- U.K., All Market Segments Blood Typing And Grouping Reagent Market Forecast By Market Segment
- U.K., All Market Segments Blood Typing And Grouping Reagent Market Forecast by Major Test
- U.K., Hospital Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test
- U.K., Blood Banks Blood Typing and Grouping Reagent Market Forecast by Major Test U.K., All Market Segments Infectious Disease Screening Reagent Market Forecast By Market Segment
- U.K., All Market Segments Infectious Disease Screening Reagent Market Forecast Segment By Test
- U.K., Blood Banks Infectious Disease Screening Reagent Market Forecast by Test
- U.K., Hospital Laboratories Infectious Disease Screening Reagent Market Forecast By Test
- U.K., Commercial/Private Laboratories Infectious Disease Screening Reagent Market Forecast by Test
- U.K., Major Suppliers of Blood Typing And Grouping Reagents Estimated Sales And Market Shares
- U.K., HIV-1/2 Blood Screening Market, Reagent Sales by Major Supplier
- U.K., Hepatitis Blood Screening Market, Reagent Sales by Major Supplier
- U.K., Syphilis Blood Screening Market, Reagent Sales by Major Supplier



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