

# **2018 US POC/Point-of-Care Diagnostic Testing Market: Supplier Shares and Strategies, Country Volume and Sales Segment Forecasts for 300 Tests, Technology Trends, Instrumentation Review**

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## **Abstracts**

This new 1,172-page report from VPGMarketResearch contains 256 tables, and provides a comprehensive analysis of the 10 major POC market segments, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers. This report will help diagnostic product suppliers develop effective business, R&D and marketing strategies.

## **Rationale**

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

## **Market Segmentation Analysis**

Review of the 10 major POC market segments, including their dynamics, trends, structure, size, growth and major suppliers. - Five-year test volume and reagent sales forecasts for over 300 chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment: -Home/Personal Testing - Physician Offices/Group Practices - Emergency Rooms - Operating/Recovery Suites - ICUs/CCUs - Cancer Clinics - Ambulatory Care Centers - Surgery Centers - Nursing Homes- Birth Centers and by test category: - Routine and Special Chemistry - Microbiology/Infectious

Diseases - Hematology - Flow Cytometry - Coagulation - Immunoproteins-  
Drugs of Abuse- TDM- Endocrine Function- Tumor Markers

## **Sales and Market Share Analysis**

Sales and market shares of major reagent and instrument suppliers

**Current and Emerging Products-** Analysis of over 130 diagnostic procedures. -  
Review of leading chemistry, immunoassay, hematology and coagulation analyzers,  
both currently marketed and those in development, including their operating  
characteristics, features and selling prices

**Technology Review-** Emerging technologies and their applications for POC testing. -  
Comprehensive listings of companies developing or marketing POC diagnostic  
technologies and products, by test.

## **Competitive Assessments**

Assessments of major suppliers and emerging market entrants, including their sales,  
product portfolios, marketing tactics, joint ventures, and new products in R&D.

## **Strategic Recommendations**

Specific opportunities for new POC instruments and reagent systems with potentially  
significant market appeal during the next five years. - Design criteria for POC testing  
products. - Alternative business expansion strategies. - Potential market entry barriers  
and risks

**Methodology** This report is based on a combination of primary and secondary sources  
of information, including review of recent technical and business publications,  
manufacturer product literature, industry analyst reports, and VPGMarketResearch's  
proprietary data files. Contains 1,172 pages and 256 tables

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