

# 2018 Critical Care Diagnostic Testing Market: Reagent and Instrument Supplier Shares, Sales Segment Forecasts for 300 Tests, Emerging Technologies, Instrumentation Review, Competitive Landscape, Opportunities for Suppliers

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# **Abstracts**

VPGMarketResearch's new report provides comprehensive analysis of POC market segments, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

#### Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

# Market Segmentation

Review of POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment:

**Emergency Rooms** 



# Operating/Recovery Suites

# ICUs/CCUs

and by test category:			
Routine and Special Chemistry			
Microbiology/Infectious Diseases			
Hematology			
Flow Cytometry			
Coagulation			
Immunoproteins			
Drugs of Abuse			
TDM			
Endocrine Function			
Tumor Markers			
Sales and Market Share Analysis			
Sales and market shares of major reagent and instrument suppliers.			
Current and Emerging Tests and Instrumentation			

analyzers market by: Abaxis, Abbott, Alfa Wasserman, Awareness

Review of leading chemistry, immunoassay, hematology and coagulation

Analysis of over 130 diagnostic procedures.



Technologies, Beckman Coulter/Danaher, Becton Dickinson, Behnk Elektronik, Biocode, Bio/Data, bioMerieux, Cardiovascular Diagnostics, Carolina Chemistries, Diagnostica Stago, Diesse Ves Matic, Drew-Scientific, Helena Laboratories, Horiba, Instrumentation Laboratory, Inverness, ITC Hemochron, Medica, Menarini, Nihon Kohden, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens, Sysmex, Teco Medical Instruments, Trinity Biotech, and other suppliers.

# **Technology Review**

Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

# Strategic Recommendations

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

# Competitive Assessments

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

The companies analyzed in the report include:

Abbott

Accriva



ADI/American Diagnostica
Agilent Technologies
Alere/Biosite/Inverness
Axis-Shield
Beckman Coulter/Danaher
Becton Dickinson
Bio/Data
Biomerieux
Bio-Rad
Cepheid
Chrono-Log
Corgenix
Decode Genetics
Diadexus
Diagnocure
Diagnostica Stago/Trinity Biotech
Diamedix/Erba
Diasorin
Eiken Chemical



EKF Diagnostics
Fujirebio
Grifols
Helena Laboratories
Hologic/Gen-Probe
Horiba
Instrumentation Laboratory
Kreatech/Leica
Kyowa Medex
Lonza
Mackay Life Sciences
Matritech
Nihon Kohden
Ortho-Clinical Diagnostics
Polartechnics
Polymedco
Qiagen
Roche
SDIX
0

Sequenom



Siemens
Sienco
Sysmex
Takara Bio
Thermo Fisher
Tosoh
Wako
Zycare/Alere

# **METHODOLOGY**

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files.

Contains 973 pages and 153 tables



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- 6. Social Trends
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- 8. Defensive Medicine
- 9. Quality Control Issues

#### WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

# **MAJOR ROUTINE CHEMISTRY TESTS**

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- 5. Amylase
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- 9. Blood Urea Nitrogen (BUN)
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- 11. Helicobacter Pylori
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  - b. Hepatitis B
  - c. Hepatitis C
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- 13. Herp
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- 21. Mumps
- 22. Mycoplasma
- 23. Papillomaviruses



- 24. Pneumonia
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- 27. Rotavirus (Reovirus)
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- 29. Salmonellosis
- 30. Shigellosis
- 31. Staphylococcus Aureus
- 32. Streptococci
- 33. Syphilis

#### **TUMOR MARKERS**

- 1. Alpha-Fetoprotein (AFP)
- 2. Carcinoembrionic Antigen (CEA)
- 3. Occult Blood
- 4. Prostatic Acid Phosphatase (PAP)
- 5. Prostate-Specific Antigen (PSA)

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- 5. LH
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- 8. T3 Uptake
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- 11. Free T4
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- 10. Methaqualone
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- 12. Phencyclidine

#### INSTRUMENTATION

1. Chemistry Analyzers Manufactured by:

**Abaxis** 

**Abbott** 

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

Nova Biomedical

Ortho-Clinical Diagnostics

Polimedco

Randox

Roche

2. Hematology Analyzers Manufactured by:

Abbott

**Becton Dickinson** 

Beckman Coulter/Danaher

Biocode

**Drew-Scientific** 



Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

3. Coagulation Analyzers Manufactured by:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

ITC Hemochron

Roche

Siemens

Sysmex

**Teco Medical Instruments** 

Trinity Biotech

# **CURRENT AND EMERGING TECHNOLOGIES**

- 1. Monoclonal Antibodies
- 2. Immunoassays
  - a. Technological Principle
  - b. Enzyme Immunoassays (EIA)

Overview

**ELISA** 

**Dot Immunobinding Assays** 

Capillary Immunoassays

Particle-Membrane Capture Immunoassay

**Enzyme Amplification** 

c. Fluorescent Immunoassays

Fluorescent Polarization

Time-Resolved Pulse Fluorescence

d. Luminescence

Chemiluminescence

Bioluminescence

e. Latex Agglutination



#### f. Immuno

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#### U.S.A.

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  - c. Reimbursement
  - d. Industry Consolidation
  - e. Managed Care

PPO

**HMO** 

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- i. Industry Diversification
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More Chronic Illness

Disease Incidence

Susceptibility to latrogenesis

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- 4. Established Suppliers
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- C. Competition
- D. Technological Edge and Limitations



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- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

# **COMPANY PROFILE**

Abbott

ADI/America D

Polymedco

Qiagen

Roche

**SDIX** 

Sequenom

Siemens

Sienco

Sysmex

Takara Bio

ThermoFisher/Life Technologies

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Major Companies Developing or Marketing Mycoplasma Tests

Major Companies Developing or Marketing Pneumonia Tests

Major Companies Developing or Marketing RSV Tests

Major Companies Developing or Marketing Rotavirus Tests

Major Companies Developing or Marketing Rubella Tests

Major Companies Developing or Marketing Salmonella Tests

Major Companies Developing or Marketing Shigella Tests

Major Companies Developing or Marketing Streptococci Tests

Major Companies Developing or Marketing Syphilis Tests

Major Companies Developing or Marketing AFP Tests

Major Companies Developing or Marketing CEA Tests

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