

# 2017 Latin America Clinical Chemistry Market: Over 100 Special Chemistry, Abused Drugs, Endocrine, Immunoprotein, TDM, Tumor MarkerTests--Competitive Strategies, Instrumentation Review, Opportunities

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# Abstracts

### Rationale

Clinical chemistry and immunodiagnostic markets are undergoing significant transformation, caused by convergence of new and more stringent regulations; advances in diagnostic technologies, system engineering, automation, and IT; and intensifying competition. Some segments, like routine chemistry, are already resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace creates exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, and calibrators.

## **Country Analyses**

Argentina, Brazil, Chile, Colombia, Mexico, Peru, Venezuela

#### **Market Segmentation Analysis**

Test volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays.

#### Individual Tests Analyzed in the Report

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**Clinical Chemistry** 

Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin (Direct), Bilirubin (Total), BNP, BUN (Blood Urea Nitrogen), Calcium, Carbon Dioxide/Bicarbonate, Cardio CRP, Chloride, Cholesterol, Creatine Kinase (CK), CK-MB, Creatinine, CRP, Cystatin C, Ferritin, Fructosamine, GGT, Glucose, HDL Cholesterol, Homocysteine, hs-CRP, Insulin, Iron, Iron (Total Binding Capacity), Iron (Unsaturated Binding Capacity), LDH, LDL Cholesterol, LDL Cholesterol Direct, Lipase, Lipoprotein a, Magnesium, Microalbumin, NT-proBNP, Phosphorus, Potassium, Sodium, ST2, Total Protein, Triglycerides, Troponin, Uric Acid

Therapeutic Drug Monitoring (TDM)

Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topirimate, Valproic Acid, Vancomycin

Endocrine Function

Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Free, T3 Uptake, T4, T4 Free, TBG, Testosterone, Thyroglobulin Ab, TPO Ab, TSH

Tumor Markers and Special Chemistry

AFP, CA 15-3/27-29, CA 19-9, CEA, Ferritin, Follate (Folic Acid), Glycosylated Hemoglobin, HCG, 25-Hydroxy Vitamin D2 and D3, Occult Blood, PAP, PSA, Thyroglobulin, Vitamin B-12

#### Immunoproteins

C3, C4, Free Light Chains, Haptoglobin, IgA, IgE Specific, IgE Total, IgG, IgM, Immunofixation, Prealbumin, Protein Electrophoresis

#### Drugs of Abuse

Amphetamines, Antidepressants, Barbiturates, Benzodiazepines, Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methaqualone, Opiates,

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Phencyclidine (PCP), Propoxyphene, Tricyclic Antidepressants

#### **Current and Emerging Products**

Analysis of current and emerging clinical chemistry and immunodiagnostic tests.

Review of current instrumentation technologies, and feature comparison of high-, medium-, and low-volume/POC analyzers.

#### **Technology Review**

Assessment of current and emerging technologies, and their potential market applications.

Companies developing or marketing new technologies and products by test.

#### **Strategic Recommendations**

New product development opportunities with significant market appeal.

Alternative market penetration strategies.

Potential market entry barriers and risks.

#### **Competitive Assessments**

Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in R&D.

Abbott

AdnaGen

**Agilent Technologies** 



#### **Bayer Healthcare**

Beckman Coulter/Danaher

**Biomedical Diagnostics** 

Biomerieux

**Bio-Rad** 

Diasorin

Eiken Chemical

Fujirebio

Grifols

Instrumentation Laboratory

Kyowa Medex

Matritech/Alere

**Ortho-Clinical Diagnostics** 

**Quest Diagnostics** 

Roche

Siemens

Sysmex

Thermo Fisher/Affymetrix

Tosoh

Wako



Wallac/PE

Contains 620 pages and 155 tables



# Contents

#### I. INTRODUCTION

#### II. MARKET OVERVIEW

- A. Business Environment
- B. Market Structure
- C. Market Size and Growth

### **III. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES**

#### **IV. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS**

#### **V. ALTERNATIVE MARKET PENETRATION STRATEGIES**

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets

## VI. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

#### VII. MARKET AND TECHNOLOGY OVERVIEW

- A. Major Routine Chemistry Tests
  - 1. ALBUMIN
  - 2. ALKALINE PHOSPHATASE
  - 3. ALT/SGPT
  - 4. AMMONIA
  - 5. AMYLASE

2017 Latin America Clinical Chemistry Market: Over 100 Special Chemistry, Abused Drugs, Endocrine, Immunoprote...



- 6. AST/SGOT
- 7. BILIRUBIN, TOTAL
- 8. BLOOD GASES
- 9. BLOOD UREA NITROGEN (BUN)
- 10. BNP
- 11. CALCIUM
- 12. CARDIO CRP
- 13. CHOLESTEROL
- 14. CHOLINESTERASE
- 15. CRP
- 16. CREATININE
- 17. ELECTROLYTES
- a. Carbon Dioxide/Bicarbonate
- b. Chloride
- c. Potassium
- d. Sodium
- 18. FERRITIN
- 19. FRUCTOSAMINE
- 20. GAMMA-GLUTAMYL TRANSPEPTIDASE (GGT)
- 21. GLUCOSE
- 22. HIGH DENSITY LIPOPROTEIN (HDL)
- 23. HOMOCYSTEINE
- 24. HS-CRP
- 25. IRON
- 26. LACTATE DEHYDROGENASE (LDH)
- 27. MAGNESIUM
- 28. NT-PROBNP
- 29. PHOSPHORUS
- 30. PROTEIN
- 31. ST2
- 32. TRIGLYCERIDES
- 33. URIC ACID
- 34. TROPONIN
- B. Therapeutic Drug Monitoring (TDM)
  - 1. OVERVIEW
  - 2. CARBAMAZEPINE
  - 3. CYCLOSPORIN
  - 4. DIGOXIN
  - 5. EVEROLIMUS

2017 Latin America Clinical Chemistry Market: Over 100 Special Chemistry, Abused Drugs, Endocrine, Immunoprote...



- 6. GENTAMICIN
- 7. LAMOTRIGINE/LAMICTAL
- 8. LEVETIRACETAM
- 9. LIDOCAINE
- 10. LITHIUM
- 11. NAPA/PROCAINAMIDE
- 12. PHENYTOIN
- 13. QUINIDINE
- 14. SIROLIMUS
- 15. TACROLIMUS
- 16. THEOPHYLLINE
- 17. TOPIRIMATE
- 18. VALPROIC ACID
- C. Endocrine Function Tests
  - 1. CORTISOL
  - 2. ESTRADIOL
  - 3. FOLLICLE-STIMULATING HORMONE (FSH)
  - 4. GASTRIN
  - 5. GROWTH HORMONE/IGF-1
  - 6. HUMAN CHORIONIC GONADOTROPIN (HCG)
  - 7. LH
  - 8. PROGESTERONE
  - 9. PTH/IO PTH
  - 10. PROLACTIN
  - 11. T3
  - 12. T3 FREE
  - 13. T3 UPTAKE
  - 14. T4 (THYROXINE)
  - 15. T4 FREE
  - 16. TBG
  - **17. TESTOSTERONE**
  - 18. THYROGLOBULIN AB
  - 19. TPO AB
  - 20. TSH
- D. Tumor Markers and Special Chemistry Tests
  - 1. AFP
  - 2. CA 15-3
  - 3. CA 19-9
  - 4. CA 27-29



- 5. CARCINOEMBRIONIC ANTIGEN (CEA)
- 6. FOLATE/FOLIC ACID
- 7. HCG
- 8. 25-HYDROXY VITAMIN D2 AND D3
- 9. OCCULT BLOOD
- 10. PROSTATE-SPECIFIC ANTIGEN (PSA)
- 11. THYROGLOBULIN
- 12. VITAMIN B-12
- E. Immunoprotein Tests
  - 1. COMPLEMENT
  - a. C3
  - b. C4
  - 2. FREE LIGHT CHAINS
  - 3. IMMUNOFIXATION
  - 4. IMMUNOGLOBULINS (IGA, IGE, IGG, IGM)
  - 5. HAPTOGLOBIN
  - 6. PREALBUMIN
  - 7. PROTEIN ELECTROPHORESIS
- F. Drugs of Abuse
  - 1. OVERVIEW
  - 2. TEST METHODOLOGIES
  - 3. AMPHETAMINES
  - 4. BARBITURATES
  - 5. BENZODIAZEPINES
  - 6. CANNABINOIDS/MARIJUANA
  - 7. COCAINE
  - 8. LYSERGIC ACID DIETHYLAMIDE (LSD)
  - 9. METHADONE
  - 10. METHAQUALONE
  - 11. OPIATES
  - 12. PHENCYCLIDINE
  - **13. TRICYCLIC ANTIDEPRESSANTS**

G. Clinical Chemistry and Immunodiagnostic Instrumentation Review: Operating

Characteristics and Features of High-, Medium-, and Low-volume/POC analyzers

H. Major Clinical Chemistry and Immunodiagnostic Technologies And Their Potential Applications

- 1. MONOCLONAL AND POLYCLONAL ANTIBODIES
- 2. IMMUNOASSAYS
- 3. TANDEM MASS SPEC

2017 Latin America Clinical Chemistry Market: Over 100 Special Chemistry, Abused Drugs, Endocrine, Immunoprote.



4. IT AND AUTOMATION

- 5. DRY CHEMISTRY
- 6. BIOSENSORS

# VIII. COUNTRY ANALYSES: VOLUME AND SALES FORECASTS FOR OVER 100 IMMUNODIAGNOSTIC, DRUG OF ABUSE, ENDOCRINE FUNCTION, IMMUNOPROTEIN, THERAPEUTIC DRUG MONITORING (TDM), TUMOR MARKER AND SPECIAL CHEMISTRY TESTS

Argentina Brazil Chile Colombia Mexico Peru Venezuela

### **IX. COMPETITIVE ASSESSMENTS**

Abbott Laboratories AdnaGen/Alere **Agilent Technologies Bayer Healthcare** Beckman Coulter/Danaher **Biomedical Diagnostics BioMerieux Bio-Rad** DiaSorin Eiken Fujirebio Grifols Instrumentation Laboratory Kyowa Medex Matritech/Alere **Ortho-Clinical Diagnostics Quest Diagnostics** Roche Siemens Sysmex

2017 Latin America Clinical Chemistry Market: Over 100 Special Chemistry, Abused Drugs, Endocrine, Immunoprote...



Thermo Fisher Tosoh Wako Wallac/PE



# **List Of Tables**

## LIST OF TABLES

Argentina Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type

Argentina All Market Segments, Routine Chemistry Test Volume Forecast by Assay Argentina All Market Segments, Endocrine Function Test Volume Forecast by Assay Argentina All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Argentina All Market Segments, Immunoprotein Test Volume Forecast by Assay Argentina All Market Segments, TDM Test Volume Forecast by Assay

Argentina All Market Segments, Drugs of Abuse Test Volume Forecast by Assay Argentina Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast by Test Category

Argentina All Market Segments, Routine Chemistry Reagent Market Forecast by Assay Argentina All Market Segments, Endocrine Function Reagent Market Forecast by Assay Argentina All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Argentina All Market Segments, Immunoprotein Reagent Market Forecast by Assay Argentina All Market Segments, TDM Reagent Market Forecast by Assay Argentina All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay Argentina Clinical Chemistry and Immunoassay Instrument Market Forecast by Analyzer Type

Brazil Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type

Brazil All Market Segments, Routine Chemistry Test Volume Forecast by Assay Brazil All Market Segments, Endocrine Function Test Volume Forecast by Assay Brazil All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Brazil All Market Segments, Immunoprotein Test Volume Forecast by Assay Brazil All Market Segments, TDM Test Volume Forecast by Assay

Brazil All Market Segments, Drugs of Abuse Test Volume Forecast by Assay Brazil Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast by Test Category

Brazil All Market Segments, Routine Chemistry Reagent Market Forecast by Assay Brazil All Market Segments, Endocrine Function Reagent Market Forecast by Assay Brazil All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay



Brazil All Market Segments, Immunoprotein Reagent Market Forecast by Assay Brazil All Market Segments, TDM Reagent Market Forecast by Assay

Brazil All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay

Brazil Clinical Chemistry and Immunoassay Instrument Market Forecast by Analyzer Type

Chile Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type

Chile All Market Segments, Routine Chemistry Test Volume Forecast by Assay Chile All Market Segments, Endocrine Function Test Volume Forecast by Assay Chile All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Colombia Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type

Colombia All Market Segments, Routine Chemistry Test Volume Forecast by Assay Colombia All Market Segments, Endocrine Function Test Volume Forecast by Assay Colombia All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Colombia All Market Segments, Immunoprotein Test Volume Forecast by Assay Colombia All Market Segments, TDM Test Volume Forecast by Assay

Colombia All Market Segments, Drugs of Abuse Test Volume Forecast by Assay Colombia Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast by Test Category

Colombia All Market Segments, Routine Chemistry Reagent Market Forecast by Assay Colombia All Market Segments, Endocrine Function Reagent Market Forecast by Assay Colombia All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Colombia All Market Segments, Immunoprotein Reagent Market Forecast by Assay Colombia All Market Segments, TDM Reagent Market Forecast by Assay

Colombia All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay Colombia Clinical Chemistry and Immunoassay Instrument Market Forecast by Analyzer Type

Mexico Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type

Mexico All Market Segments, Routine Chemistry Test Volume Forecast by Assay Mexico All Market Segments, Endocrine Function Test Volume Forecast by Assay Mexico All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Mexico All Market Segments, Immunoprotein Test Volume Forecast by Assay Mexico All Market Segments, TDM Test Volume Forecast by Assay



Mexico All Market Segments, Drugs of Abuse Test Volume Forecast by Assay Mexico Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast by Test Category

Mexico All Market Segments, Routine Chemistry Reagent Market Forecast by Assay Mexico All Market Segments, Endocrine Function Reagent Market Forecast by Assay Mexico All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Mexico All Market Segments, Immunoprotein Reagent Market Forecast by Assay Mexico All Market Segments, TDM Reagent Market Forecast by Assay Mexico All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay Mexico Clinical Chemistry and Immunoassay Instrument Market Forecast by Analyzer Type

Peru Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type Peru All Market Segments, Routine Chemistry Test Volume Forecast by Assay Peru All Market Segments, Endocrine Function Test Volume Forecast by Assay Peru All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Peru All Market Segments, Immunoprotein Test Volume Forecast by Assay Peru All Market Segments, TDM Test Volume Forecast by Assay

Peru All Market Segments, Drugs of Abuse Test Volume Forecast by Assay

Peru Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast by Test Category

Peru All Market Segments, Routine Chemistry Reagent Market Forecast by Assay Peru All Market Segments, Endocrine Function Reagent Market Forecast by Assay Peru All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Peru All Market Segments, Immunoprotein Reagent Market Forecast by Assay Peru All Market Segments, TDM Reagent Market Forecast by Assay

Peru All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay Peru Clinical Chemistry and Immunoassay Instrument Market Forecast by Analyzer Type

Venezuela Total Chemistry and Immunoassay Specimen Volume Forecast by Specimen Type

Venezuela All Market Segments, Routine Chemistry Test Volume Forecast by Assay Venezuela All Market Segments, Endocrine Function Test Volume Forecast by Assay Venezuela All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Venezuela All Market Segments, Immunoprotein Test Volume Forecast by Assay Venezuela All Market Segments, TDM Test Volume Forecast by Assay



Venezuela Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast by Test Category Venezuela All Market Segments, Routine Chemistry Reagent Market Forecast by Assay Venezuela All Market Segments, Endocrine Function Reagent Market Forecast by Assay Venezuela All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay Venezuela All Market Segments, Immunoprotein Reagent Market Forecast by Assay Venezuela All Market Segments, TDM Reagent Market Forecast by Assay Venezuela All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay Venezuela Clinical Chemistry and Immunoassay Instrument Market Forecast by Analyzer Type Major Companies Developing or Marketing Albumin Tests Major Companies Developing or Marketing Alkaline Phosphatase Tests Major Companies Developing or Marketing ALT/SGPT Tests Major Companies Developing or Marketing Amylase Tests Major Companies Developing or Marketing AST/SGOT Tests Major Companies Developing or Marketing Bilirubin Tests Major Companies Developing or Marketing Blood Gas Analyzers Major Companies Developing or Marketing BUN Tests Major Companies Developing or Marketing Calcium Tests Major Companies Developing or Marketing Cholesterol Tests Major Companies Developing or Marketing Creatinine Tests Major Companies Developing or Marketing Electrolyte Tests Major Companies Developing or Marketing GGT Tests Major Companies Developing or Marketing Glucose Tests Major Companies Developing or Marketing HDL Tests Major Companies Developing or Marketing Iron Tests Major Companies Developing or Marketing LDH Tests Major Companies Developing or Marketing Magnesium Tests Major Companies Developing or Marketing Phosphorus Tests Major Companies Developing or Marketing Protein Tests Major Companies Developing or Marketing Triglycerides Tests Major Companies Developing or Marketing Uric Acid Tests Major Companies Developing or Marketing TDM Tests Major Companies Developing or Marketing Digoxin Tests Major Companies Developing or Marketing Lithium Tests Major Companies Developing or Marketing Phenytoin/Dilantin Tests

Venezuela All Market Segments, Drugs of Abuse Test Volume Forecast by Assay



Major Companies Developing or Marketing Theophylline Tests Major Companies Developing or Marketing Valproic Acid Tests Major Companies Developing or Marketing FSH Tests Major Companies Developing or Marketing HCG Tests Major Companies Developing or Marketing LH Tests Major Companies Developing or Marketing Prolactin Tests Major Companies Developing or Marketing T3 Tests Major Companies Developing or Marketing T4 Tests Major Companies Developing or Marketing TSH Tests Major Companies Developing or Marketing AFP Tests Major Companies Developing or Marketing CEA Tests Major Companies Developing or Marketing Ferritin Tests Major Companies Developing or Marketing Occult Blood Tests Major Companies Developing or Marketing Prostatic Acid Phosphatase Tests Major Companies Developing or Marketing PSA Tests Major Companies Developing or Marketing Vitamin B-12/Folate Tests Major Companies Developing or Marketing CRP Tests Major Companies Developing or Marketing Drugs of Abuse Tests Major Companies Developing or Marketing Biosensors for Immunological Testing



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