

# 2017 POC/Decentralized Lipid Testing Market: Physician Offices, Emergency Rooms, Ambulatory Care Centers

https://marketpublishers.com/r/2FE4F3EC91BEN.html

Date: March 2017 Pages: 340 Price: US\$ 3,915.00 (Single User License) ID: 2FE4F3EC91BEN

## **Abstracts**

This new 340-page report from VPGMarketResearch.com contains 36 tables, and provides a comprehensive analysis of the POC lipid testing market, including trends, dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers. This report will help diagnostic product suppliers develop effective business, R&D and marketing strategies for the global POC lipid testing market.

#### Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

#### **Market Segmentation Analysis**

Review of three POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for lipid tests by market segment:

Physician Offices/Group Practices

**Emergency Rooms** 



Ambulatory Care Centers

#### **Competitive Assessments**

Assessments of major POC suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

#### **Strategic Recommendations**

Specific opportunities for new instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

#### Methodology

This report is based on a combination of primary and secondary sources of information, including review of the latest technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearchs proprietary data files.

Contains 340 pages and 36 tables



## Contents

#### INTRODUCTION

**Executive Summary** 

Rationale for Testing Decentralization

- 1. OVERVIEW
- 2. REGULATORY TRENDS
- **3. ECONOMIC TRENDS**
- 4. DEMOGRAPHIC TRENDS
- 5. TECHNOLOGICAL TRENDS
- 6. SOCIAL TRENDS
- 7. QUALITY OF CARE
- 8. DEFENSIVE MEDICINE
- 9. QUALITY CONTROL ISSUES
- Lipid Test: Significance and Diagnostic Procedures
  - 1. CHOLESTEROL
  - 2. HIGH DENSITY LIPOPROTEIN (HDL)
  - 3. LOW DENSITY LIPOPROTEIN (LDL)
  - 4. TRIGLYCERIDES
- POC Testing Instrumentation
  - Abaxis
  - Abbott
  - Alfa Wassermann
  - Awareness Technologies
  - Beckman Coulter/Danaher
  - bioMeriuex
  - **Carolina Chemistries**
- Horiba
- Inverness
- Medica
- Nova Biomedical
- Ortho Clinical Diagnostics
- Polimedco
- Randox
- Roche
- Current and Emerging Technologies
  - 1. MONOCLONAL ANTIBODIES
  - 2. IMMUNOASSAYS



- a. Technological Principle
- b. Enzyme Immunoassays (EIA)
  - Overview
  - ELISA
- Dot Immunobinding Assays
- Capillary Immunoassays
- Particle Membrane Capture Immunoassay
- **Enzyme Amplification**
- c. Fluorescent Immunoassays Fluorescent Polarization Time Resolved Pulse Fluorescence
- d. Luminescence
- Chemiluminescence
- Bioluminescence
- e. Latex Agglutination
- f. Immunoprecipitation
- 3. DRY CHEMISTRY
- 4. BIOSENSORS
- 5. IT AND AUTOMATION

### U.S.A.

- A. Market Overview
  - 1. BUSINESS ENVIRONMENT
  - a. Health Care Expenditures
  - b. Cost Consciousness
  - c. Reimbursement
  - d. Industry Consolidation
  - e. Managed Care

PPO

#### HMO

- f. Hospitals
- g. Admissions
- h. Length of Stay
- i. Industry Diversification
- j. Physician Demographics
- k. Aging Population



More Chronic Illness Disease Incidence Susceptibility to latrogenesis Multiple Illnesses Cases

- I. Laboratory Regulations
- 2. MARKET STRUCTURE
  - a. Hospitals
- b. Commercial/Private Laboratories
- B. Physician Offices/Group Practices

#### **1. MARKET SUMMARY**

- 2. MARKET STRUCTURE
- 3. TEST VOLUME AND SALES FORECASTS
- C. Emergency Departments a. Market Summary
  - b. Test volume and Sales Forecasts

4. ICUS/CCUS

- a. Market Summary
- b. Test Volume and Sales Forecast
- D. Ambulatory Care Centers

### **1. INTRODUCTION**

- 2. MARKET SUMMARY
- 3. MARKET STRUCTURE
- 4. TEST VOLUME AND SALES FORECASTS
- E. Major Suppliers' Market Shares

Germany

- A. Market Overview
- B. Market Structure
- C. Market Summary
- D. Test Volume and Sales Forecasts
- E. Major Suppliers' Market Shares

Spain

- A. Business Environment
- B. Market Structure
- C. Market Summary
- D. Test Volume and Sales Forecasts
- E. Major Suppliers' Market Shares



#### DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

#### ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
  - **1. MARKETING APPROACHES**
  - 2. PRODUCT COMPLEXITY
  - 3. CUSTOMER PREFERENCE
  - 4. ESTABLISHED SUPPLIERS
  - 5. EMERGING SUPPLIERS
  - 6. MAJOR TYPES OF DISTRIBUTORS
- 7. MARKET SEGMENTATION

#### POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges
- **Company Profile**

Abbott

- ADI/American Diagnostica
- Agilent Technologies
- Alere/Biosite/Inverness
- Axis Shield
- Beckman Coulter/Danaher
- **Becton Dickinson**
- Bio/Data
- **Biomerieux**
- Bio-Rad
- Cepheid
- Chrono Log



Corgenix **Decode Genetics** Diadexus Diagnocure Diagnostica Stago/Trinity Biotech Diamedix Diasorin **Eiken Chemical EKF** Diagnostics Fujirebio Grifols Helena Laboratories Hologic/Genrobe Horiba Instrumentation Laboratory International Technidyne/Nexus DX Kreatech/Leica Kyowa Medex Lonza Mackay Life Sciences Matritech Nihon Kohden Ortho Clinical Diagnostics **Polartechnics** Polymedco Qiagen Roche SDIX Sequenom Siemens Sienco Sysmex Takara Bio ThermoFisher Tosoh Wako Zycare/Alere



## List Of Tables

#### LIST OF TABLES

Major Companies Developing or Marketing Cholesterol Tests Major Companies Developing or Marketing HDL Tests Major Companies Developing or Marketing Triglycerides Tests U.S.A., Office Based Physicians Forecast by Practice Type U.S.A., Physician Offices/Group Practices Forecast by Type U.S.A., Physician Office/Group Practice Laboratories Forecast by Practice Size U.S.A., Physician Offices/Group Practices Lipid Test Volume Forecast U.S.A., Physician Offices/Group Practices Lipid Tests Reagent Market Forecast U.S.A., Ancillary Hospital Locations Estimated Number U.S.A., Ancillary Hospital Locations Annual Utilization U.S.A., Hospital Emergency Departments Lipid Test Volume Forecast U.S.A., Hospital Emergency Departments Lipid Test Reagent Market Forecast U.S.A., Ambulatory Care Centers Estimated Number of Facilities and Patient Visits U.S.A., Ambulatory Care Centers Most Frequent Diagnoses U.S.A., Ambulatory Care Centers Lipid Test Volume Forecast U.S.A., Ambulatory Care Centers Lipid Test Reagent Market Forecast U.S.A., Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Market Shares U.S.A., Major Suppliers of Clinical Chemistry Reagents, Estimated Market Shares U.S.A., Major Suppliers of Clinical Chemistry Analyzers, Estimated Market Shares U.S.A., Major Suppliers of Immunodiagnostic Products, Estimated Market Shares U.S.A., Major Suppliers of Immunoassay Reagents, Estimated Market Shares U.S.A. Major Suppliers of Immunoassay Analyzers, Estimated Market Shares Germany, Laboratory Performing Diagnostic Tests Germany, Physician Offices/Group Practices Lipid Test Volume Forecast Germany, Physician Offices/Group Practices Lipid Test Reagent Market Forecast Germany, Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Market Shares Germany, Major Suppliers of Clinical Chemistry Reagents, Estimated Market Shares Germany, Major Suppliers of Clinical Chemistry Analyzers, Estimated Market Shares Germany, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares Germany, Major Suppliers of Immunodiagnostic Reagents, Estimated Market Shares Germany, Major Suppliers of Immunoassay Analyzers, Estimated Market Shares Spain, Laboratory Performing Chemistry and Immunoassay Tests Spain, Ambulatory Care Centers Lipid Test Volume Forecast



Spain, Ambulatory Care Centers Lipid Test Reagent Market Forecast Spain, Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Market Shares

Spain, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares



#### I would like to order

Product name: 2017 POC/Decentralized Lipid Testing Market: Physician Offices, Emergency Rooms, Ambulatory Care Centers

Product link: https://marketpublishers.com/r/2FE4F3EC91BEN.html

Price: US\$ 3,915.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/2FE4F3EC91BEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



2017 POC/Decentralized Lipid Testing Market: Physician Offices, Emergency Rooms, Ambulatory Care Centers