

2016 Microbiology Analyzers and Reagents in 33 Countries: Supplier Shares and Strategies, Sales Segment Forecasts for 100 Molecular Diagnostic, Microbial Identification, Antibiotic Susceptibility, Blood Culture, Urine Screening, and Immunodiagnostic Tests--Technology Trends, Opportunities for Suppliers

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# **Abstracts**

This new 33- country survey from VPGMarketResearch.com contains over 1,000 pages and 550 tables, and provides granular data and analysis not available from any other published source. The survey is designed to help current suppliers and potential market entrants identify and evaluate emerging opportunities in the automated microbiology market during the next five years. The report examines key trends; reviews current and emerging assays; analyzes potential applications of innovative diagnostic technologies; forecasts volume and sales for 100 molecular diagnostic, microbial identification, antibiotic susceptibility, blood culture, urine screening and immunodiagnostic procedures; profiles leading players and potential market entrants; and suggests alternative business expansion strategies for suppliers.

# Rationale

The level of automation in the microbiology laboratory has been lagging behind that of other major clinical laboratory segments, such as chemistry and hematology. The slow acceptance of the technology is in part due to the complexity of developing automation suitable for microbiology tests. The introduction of automated microbiology instrumentation has been delayed by a number of intrinsic and technical problems. The diffusion of automated microbiology was developed, has



not matched that of other automated laboratory technologies. The acquisition of automation in microbiology has been slowed by forces less easily identifiable than the effects of various reimbursement plans. Some laboratorians still believe that current instrumentation is not the ultimate technology and expect better automation on the horizon.

The driving force behind the need for rapid reporting of microbiological test results is the clinical relevance in a time of financial austerity, a time when cost and health care effectiveness to the patient and diagnostician looms ever larger, and where after- the-fact results at high expense are coming under severe scrutiny worldwide.

This comprehensive 33- country survey will assist diagnostics industry executives, as well as companies planning to diversify into the dynamic and rapidly expanding microbiology market, in evaluating emerging opportunities and developing effective business strategies.

## **Geographic Coverage**

Australia, Austria, Belgium, Bulgaria, Canada, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Latvia, Lithuania, Malta, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland, UK, USA

## **Specimen Types**

Urine

Sterile Fluids: Blood, Serum, CSF

Throat Swabs, Respiratory Secretions

**Genital Secretions** 

Stool

Abscess/Wound

Sputum



Saliva

## Applications

**Microbial Identification** 

Antibiotic Susceptibility

Urine Screening

**Blood Cultures** 

## **Review of Major Automated Systems**

Review of major automated molecular diagnostic, multipurpose, specialized, microbial identification, antibiotic susceptibility, blood culture, urine screening, and immunodiagnostic analyzers marketed by Abbott, Alifax, Anagen, BD, Beckman Coulter/Danaher, Biochem, Biolog, bioMerieux, Bio- Rad, Biotrol, Cepheid, Curetis, GenMark, Hologic/Gen- Probe, HTG, Iris, JJ, Labsystems, Life Technologies, MiDI, Olympus, Qiagen, Roche, Siemens, Sy- Lab, Sysmex, Tecan, Thermo Fisher, Tosoh and other suppliers.

## Infectious Diseases Analyzed in the Report

AIDS/HIV, Adenovirus, Aeromonads, Bartonella, Blastocystis Hominis, Campylobacter, Candida, Chancroid, Chlamydia, Clostridium, Coronavirus, Coxsackievirus, Cryptosporidium, Cyclospora, CMV, E. Coli, Echovirus, Encephalitis, Enterovirus, EBV, Giardia, Gonorrhea, Granuloma Inguinale, Hantavirus, H. Pylori, Hepatitis, Herpes Influenza, Legionella, Lyme Disease, Lymphogranuloma, Malaria, Measles, Meningitis, Microsporidium, Mononucleosis, Mumps, Mycoplasma, HPV, Parvovirus, Pneumonia, Polyomaviruses, Pseudomonas, Rabies, RSV, Rhinovirus, Rotavirus, Rubella, Salmonella, Septicemia, Shigella, Staphylococci, Streptococci, Syphilis, Toxoplasmosis, Trichomonas, TB, Vibrio, West Nile, Yersinia

## **Technology Review**



Assessment of molecular diagnostic, monoclonal antibody, immunoassay, and other technologies and their potential applications for the microbiology market.

Companies developing or marketing microbiology products, by individual test.

#### **Competitive Assessments**

Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in RD.

#### **Opportunities and Strategic Recommendations**

Emerging opportunities for new analyzers, reagents kits, IT and other products with significant market appeal during the next five years.

Design criteria for decentralized testing products.

Alternative market penetration strategies.

Potential market entry barriers and risks.

Contains over 1,000 pages and 550 tables



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Poland

Portugal

Romania

Slovakia

Slovenia

Spain

Sweden

Switzerland UK

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US

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Affymetrix/Thermo Fisher

Agilent Technologies

Applied Gene Technologies

Arca Biopharma

Beckman Coulter/Danaher

Becton Dickinson

Biokit

bioMerieux

Bio-Rad

Biotest

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- U.K. Tuberculosis Testing Market Diagnostics Sales by Major Supplier



- U.K. Molecular Diagnostics Market Sales and Shares of Major Suppliers
- U.S.A. Laboratories Performing Microbiology Tests by Market Segment
- U.S.A. Hospital Laboratories Performing Microbiology Tests by Bed Size

U.S.A. Commercial/Private Laboratories Performing Microbiology Tests by Annual Test Volume

- U.S.A. All Market Segments Microbiology Specimen Volume
- U.S.A. Hospital Laboratories Microbiology Specimen Volume
- U.S.A. Physician Offices/Group Practices Microbiology Specimen Volume
- U.S.A. Public Health Laboratories Microbiology Specimen Volume
- U.S.A. Commercial/Private Laboratories Microbiology Specimen Volume
- U.S.A. Microbiology Test Volume by Market Segment
- U.S.A. Microbiology Test Volume by Application
- U.S.A. Microbial Identification Test Volume by Market Segment
- U.S.A. Urine Screening Test Volume by Market Segment
- U.S.A. Blood Culture Test Volume by Market Segment
- U.S.A. Antibiotic Susceptibility Test Volume by Market Segment
- U.S.A. Microbiology Consumables Market by Application
- U.S.A. Microbiology Consumables Market by Market Segment
- U.S.A. Microbial Identification Consumables Sales by Market Segment
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- U.S.A. All Market Segments Infectious Disease Test Volume Forecast by Assay
- U.S.A. All Market Segments Infectious Disease Diagnostics Market Forecast by Test
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- U.S.A. HIV/AIDS Testing Market Diagnostics Sales by Major Supplier
- U.S.A. HIV/Hepatitis Blood Screening NAT Market Diagnostics Sales by Major Supplier
- U.S.A. Adenovirus Testing Market Diagnostics Sales by Major Supplier
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- U.S.A. Candida Testing Market Diagnostics Sales by Major Supplier
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- U.S.A. Giardia Testing Market Diagnostics Sales by Major Supplier



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