

# **2016 Future Horizons and Growth Strategies in the World Clinical Chemistry and Immunodiagnostic Markets: Instrument and Reagents Supplier Shares, Country Segment Forecasts, Competitive Intelligence, Opportunities**

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## **Abstracts**

Complete report \$37,500. DataPack (test volumes, sales forecasts, supplier shares) \$23,500.

“2016 Future Horizons and Growth Strategies in the World Clinical Chemistry and Immunodiagnostic Markets” is a new seven-country strategic analysis of major business opportunities emerging in the clinical chemistry and immunodiagnostic markets during the next five years. The report explores future trends in the U.S., five major European countries (France, Germany, Italy, Spain, UK) and Japan; provides estimates of the specimen, test and sales volumes, as well as major suppliers' sales and market shares; compares features of leading analyzers; profiles key competitors; and identifies specific product and marketing opportunities emerging during the next five years.

The report provides five-year volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays performed in hospitals, commercial laboratories, physician offices, and ambulatory care centers, including controls, calibrators and consumables.

## **Rationale**

The clinical chemistry and immunodiagnostic markets are undergoing significant transformation, caused by convergence of new and more stringent regulations;

advances in diagnostic technologies, system engineering, automation, and IT; and intensifying competition. Some segments, like routine chemistry, are already resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace creates exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, and calibrators.

## Worldwide Market Overview

Estimates of facilities performing clinical chemistry and immunodiagnostic tests by country.

Test volume and sales projections by country.

## Strategic Recommendations

New product development opportunities with significant market appeal.

Alternative market penetration strategies.

Potential market entry barriers and risks.

## Competitive Assessments

Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in R&D.

The companies analyzed in the report include

Abbott, AdnaGen, Agilent, Bayer, Beckman Coulter/Danaher, Biomedical Diagnostics, bioMerieux, Bio-Rad, DiaSorin, Eiken, Fujirebio, Grifols, IL, Kyowa Medex, Matritech/Alere, Ortho-Clinical Diagnostics, Quest Diagnostics, Roche, Siemens, Sysmex, Thermo Fisher, Tosoh, Wako, Wallac/PE.

Tests Analyzed in the Report:

## Routine Clinical Chemistry

Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin, Total, BUN (Blood Urea Nitrogen), Calcium, Cardio CRP, Carbon Dioxide/Bicarbonate, Chloride, Cholesterol, Creatine Kinase (CK), CK-MB, Creatinine, CRP, Ferritin, GGT, Glucose, HDL Cholesterol, Homocysteine, Iron, LDH, LDL Cholesterol, Magnesium, Phosphorus, Potassium, Protein, Total, Sodium, Triglycerides, Troponin, Uric Acid.

## Therapeutic Drug Monitoring (TDM)

Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topiramate, Valproic Acid, Vancomycin.

## Endocrine Function

Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Uptake, Free T3, T4, Free T4, TBG, Testosterone, Thyroglobulin Ab, TPO Ab, TSH.

## Tumor Markers and Special Chemistry

AFP, CA 15-3/27-29, CA 19-9, CEA, Ferritin, Folate (Folic Acid), Glycosylated Hemoglobin, HCG, 25-Hydroxy Vitamin D2 and D3, Occult Blood, PAP, PSA, Thyroglobulin, Vitamin B-12.

## Immunoproteins

C3, C4, Free Light Chains, Haptoglobin, IgA, IgE Specific, IgE Total, IgG, IgM, Immunofixation, Prealbumin, Protein Electrophoresis.

## Drugs of Abuse

Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methaqualone, Opiates, Phencyclidine (PCP), Propoxyphene, Tricyclic Antidepressants.

## Geographic Coverage

France, Germany, Italy, Japan, Spain, UK, USA

### Market Segmentation Analysis

Comprehensive review of the market dynamics, trends, structure, size, growth, and key suppliers, by country.

Test volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays, by country and market segment:

Hospitals

Commercial/Private Laboratories

Physician Offices/Group Practices

Ambulatory Care Centers

### Current and Emerging Products

Analysis of current and emerging clinical chemistry and immunodiagnostic tests.

Review of current instrumentation technologies, and feature comparison of high-, medium-, and low-volume/POC analyzers.

### Technology Review

Assessment of current and emerging technologies, and their potential market applications.

Comprehensive lists of companies developing or marketing new technologies and products by test.

Contains 1,200 pages and 500 tables

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Japan, Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed Size

Japan, Commercial/Private Laboratories Performing Chemistry and Immunoassay Tests By Annual Test Volume

Japan, Total Chemistry and Immunoassay Specimen Volume Forecast

Japan, All Market Segments, Specimen Volume Forecast By Test Category

Japan, Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category

Japan, Routine Chemistry Test Volume Forecast By Market Segment

Japan, Endocrine Function Test Volume Forecast By Market Segment

Japan, Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment

Japan, Immunoprotein Test Volume Forecast By Market Segment

Japan, TDM Test Volume Forecast By Market Segment

Japan, Drugs of Abuse Test Volume Forecast By Market Segment

Japan, All Market Segments, Profiles, Panels and Individual Tests Forecast

Japan, Hospital Laboratories, Profiles, Panels and Individual Tests Forecast

Japan, Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

Japan, All Market Segments, Routine Chemistry Test Volume Forecast by Assay

Japan, Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by Assay

Japan, All Market Segments, Endocrine Function Test Volume Forecast by Assay

Japan, Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by Assay

Japan, All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Japan, Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

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Japan, Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay  
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Japan, Hospital Laboratories, TDM Test Volume Forecast by Assay  
Japan, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay  
Japan, All Market Segments, Drugs of Abuse Test Volume Forecast by Assay  
Japan, Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay  
Japan, Commercial/Private Laboratories, Drugs of Abuse Test Volume Forecast by Assay  
Japan, Total Clinical Chemistry and Immunoassay Reagent Market Forecast By Test Category  
Japan, Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category  
Japan, Routine Chemistry Reagent Market Forecast By Market Segment  
Japan, Endocrine Function Reagent Market Forecast By Market Segment  
Japan, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment  
Japan, TDM Reagent Market Forecast By Market Segment  
Japan, Immunoprotein Reagent Market Forecast By Market Segment  
Japan, Drugs of Abuse Reagent Market Forecast By Market Segment  
Japan, All Market Segments, Routine Chemistry Reagent Market Forecast by Assay  
Japan, Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay  
Japan, Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay  
Japan, All Market Segments, Endocrine Function Reagent Market Forecast by Assay  
Japan, Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay  
Japan, Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay  
Japan, All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay  
Japan, Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay  
Japan, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay  
Japan, All Market Segments, TDM Reagent Market Forecast by Assay  
Japan, Hospital Laboratories, TDM Reagent Market Forecast by Assay  
Japan, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Japan, All Market Segments, Immunoprotein Reagent Market Forecast by Assay  
Japan, Hospital Laboratories, Immunoprotein Reagent Market Forecast by Assay  
Japan, Commercial/Private Laboratories, Immunoprotein Reagent Market Forecast by Assay  
Japan, All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay  
Japan, Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay  
Japan, Commercial/Private Laboratories, Drugs of Abuse Reagent Market Forecast by Assay  
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Spain, All Market Segments, Specimen Volume Forecast By Test Category  
Spain, Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category  
Spain, Routine Chemistry Test Volume Forecast By Market Segment  
Spain, Endocrine Function Test Volume Forecast By Market Segment  
Spain, Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment  
Spain, Immunoprotein Test Volume Forecast By Market Segment  
Spain, TDM Test Volume Forecast By Market Segment  
Spain, Drugs of Abuse Test Volume Forecast By Market Segment  
Spain, All Market Segments, Profiles, Panels and Individual Tests Forecast  
Spain, Hospital Laboratories, Profiles, Panels and Individual Tests Forecast  
Spain, Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast  
Spain, Ambulatory Care Centers, Profiles, Panels and Individual Tests Forecast  
Spain, All Market Segments, Routine Chemistry Test Volume Forecast by Assay  
Spain, Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay  
Spain, Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by

## Assay

Spain, Ambulatory Care Centers, Routine Chemistry Test Volume Forecast by Assay

Spain, All Market Segments, Endocrine Function Test Volume Forecast by Assay

Spain, Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Endocrine Function Test Volume Forecast by Assay

Spain, All Market Segments, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, All Market Segments, Immunoprotein Test Volume Forecast by Assay

Spain, Hospital Laboratories, Immunoprotein Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Immunoprotein Test Volume Forecast by Assay

Spain, All Market Segments, TDM Test Volume Forecast by Assay

Spain, Hospital Laboratories, TDM Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, TDM Test Volume Forecast by Assay

Spain, All Market Segments, Drugs of Abuse Test Volume Forecast by Assay

Spain, Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Drugs of Abuse Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Drugs of Abuse Test Volume Forecast by Assay

Spain, Total Clinical Chemistry and Immunoassay Reagent Market Forecast By Test Category

Spain, Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category

Spain, Routine Chemistry Reagent Market Forecast By Market Segment

Spain, Endocrine Function Reagent Market Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment

Spain, Immunoprotein Reagent Market Forecast By Market Segment

Spain, TDM Reagent Market Forecast By Market Segment



Spain, Drugs of Abuse Reagent Market Forecast By Market Segment

Spain, All Market Segments, Routine Chemistry Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Routine Chemistry Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Routine Chemistry Reagent Market Forecast by Assay

Spain, All Market Segments, Endocrine Function Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Endocrine Function Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Endocrine Function Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Endocrine Function Reagent Market Forecast by Assay

Spain, All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

Spain, All Market Segments, Immunoprotein Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Immunoprotein Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Immunoprotein Reagent Market Forecast by Assay

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Spain, All Market Segments, TDM Reagent Market Forecast by Assay

Spain, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, TDM Reagent Market Forecast by Assay

Spain, All Market Segments, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, Drugs of Abuse Reagent Market Forecast by Assay

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Spain, Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

Spain, Major Suppliers of Clinical Chemistry Diagnostics Products, Estimated Sales and Market Shares

Executive Summary Table: U.K., Clinical Chemistry and Immunoassay Test Volume  
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U.K., Laboratories Performing Chemistry and Immunoassay Testing By Market  
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U.K., Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed Size

U.K., Commercial/Private Laboratories Performing Chemistry and Immunoassay Tests  
By Annual Test Volume

U.K., Total Chemistry and Immunoassay Specimen Volume Forecast

U.K., All Market Segments, Specimen Volume Forecast By Test Category

U.K., Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test  
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U.K., Routine Chemistry Test Volume Forecast By Market Segment

U.K., Endocrine Function Test Volume Forecast By Market Segment

U.K., Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment

U.K., Immunoprotein Test Volume Forecast By Market Segment

U.K., TDM Test Volume Forecast By Market Segment

U.K., Drugs of Abuse Test Volume Forecast By Market Segment

U.K., All Market Segments, Profiles, Panels and Individual Tests Forecast

U.K., Hospital Laboratories, Profiles, Panels and Individual Tests Forecast

U.K., Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

U.K., All Market Segments, Routine Chemistry Test Volume Forecast by Assay

U.K., Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by  
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U.K., All Market Segments, Endocrine Function Test Volume Forecast by Assay

U.K., Hospital Laboratories, Endocrine Function Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Endocrine Function Test Volume Forecast by  
Assay

U.K., All Market Segments, Tumor Markers and Special Chemistry Test Volume  
Forecast by Assay

U.K., Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume  
Forecast by Assay

U.K., Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test  
Volume Forecast by Assay

U.K., All Market Segments, Immunoprotein Test Volume Forecast by Assay

U.K., Hospital Laboratories, Immunoprotein Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay

U.K., All Market Segments, TDM Test Volume Forecast by Assay by Assay

U.K., Hospital Laboratories, TDM Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, TDM Test Volume Forecast by Assay  
U.K., All Market Segments, Drugs of Abuse Test Volume Forecast by Assay  
U.K., Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay  
U.K., Commercial/Private Laboratories, Drugs of Abuse Test Volume Forecast by Assay  
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U.K., Endocrine Function Reagent Market Forecast By Market Segment  
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U.K., Immunoprotein Reagent Market Forecast By Market Segment  
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U.K., Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay  
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U.K., Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

U.K., Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Sales and Market Shares

U.K., Major Suppliers of Immunoassay Diagnostic Products, Estimated Sales and Market Shares

Executive Summary Table: U.S.A., Clinical Chemistry and Immunoassay Test Volume and Diagnostics Sales Forecast By Test Category

U.S.A., Laboratories Performing Chemistry and Immunoassay Testing By Market Segment

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U.S.A., Total Chemistry and Immunoassay Specimen Volume Forecast

U.S.A., All Market Segments, Specimen Volume Forecast By Test Category

U.S.A., Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category

U.S.A., Routine Chemistry Test Volume Forecast By Market Segment

U.S.A., TDM Test Volume Forecast By Market Segment

U.S.A., Endocrine Function Test Volume Forecast By Market Segment

U.S.A., Drugs of Abuse Test Volume Forecast By Market Segment

U.S.A., Tumor Markers and Special Chemistry Test Volume Forecast By Market Segment

U.S.A., Immunoprotein Test Volume Forecast By Market Segment

U.S.A., All Market Segments, Profiles, Panels and Individual Tests Forecast

U.S.A., Hospital Laboratories, Profiles, Panels and Individual Tests Forecast

U.S.A., Commercial/Private Laboratories, Profiles, Panels and Individual Tests Forecast

U.S.A., Physician Offices/Group Practices, Profiles, Panels and Individual Tests Forecast

U.S.A., All Market Segments, Routine Chemistry Test Volume Forecast by Assay

U.S.A., Hospital Laboratories, Routine Chemistry Test Volume Forecast by Assay

U.S.A., Commercial/Private Laboratories, Routine Chemistry Test Volume Forecast by Assay

U.S.A., Physician Offices/Group Practices, Routine Chemistry Test Volume Forecast by Assay

U.S.A., All Market Segments, TDM Test Volume Forecast by Assay

U.S.A., Hospital Laboratories, TDM Test Volume Forecast by Assay

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and Market Shares

U.S.A., Major Suppliers of Immunoassay Reagents, Estimated Sales and Market Shares

U.S.A., Major Suppliers of Immunoassay Analyzers, Estimated Instrument Sales and Market Shares

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U.S.A., Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

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