

# 2016 Future Horizons and Growth Strategies in the US Physician Office and Group Practice Diagnostic Testing Market: Supplier Shares, Competitive Intelligence, Emerging Opportunities

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# **Abstracts**

This 970-page report provides comprehensive analysis of the physician office/group practice diagnostics market, including its dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

This report will help diagnostic reagent and instrument suppliers develop more effective business, R&D and marketing strategies.

#### Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

# **Market Segmentation Analysis**

Review of the physician office/group practice diagnostics market, including its dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for over 300 chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures, including:



# Routine and Special Chemistry

Microbiology/Infectious Diseases	
Hematology	
Flow Cytometry	
Coagulation	
Immunoproteins	
Drugs of Abuse	
TDM	
Endocrine Function	
Tumor Markers	

# **Sales and Market Share Analysis**

Sales and market shares of major reagent and instrument suppliers.

# **Current and Emerging Products**

Analysis of over 130 diagnostic procedures.

Review of leading chemistry, immunoassay, hematology and coagulation analyzers, both currently marketed and those in development, including their operating characteristics, features and selling prices.

# **Technology Review**

Emerging technologies and their applications for physician office/group practice diagnostic testing.



Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

## **Competitive Assessments**

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

# **Strategic Recommendations**

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next ten years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

# Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files.

Contains 970 pages and 152 tables



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Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

**Nova Biomedical** 

**Ortho-Clinical Diagnostics** 

Polimedco

Randox

Roche

2. Hematology Analyzers Manufactured by:



Abbott

**Becton Dickinson** 

Beckman Coulter/Danaher

Biocode

**Drew-Scientific** 

Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

3. Coagulation Analyzers Manufactured by:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

ITC Hemochron

Roche

Siemens

Sysmex

**Teco Medical Instruments** 

Trinity Biotech

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PPO

**HMO** 

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Disease Incidence Susceptibility to latrogenesis Multiple Illnesses Cases

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Alere/Biosite/Inverness

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Beckman Coulter/Danaher

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Bio/Data

Biomerieux

Bio-Rad

Cepheid

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Decode

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