

2016 Future Horizons and Growth Strategies in the European Flow Cytometry Market: Instrument and Reagents Supplier Shares, Country Segment Forecasts, Competitive Intelligence, Opportunities

https://marketpublishers.com/r/25AADF2A149EN.html

Date: October 2015 Pages: 270 Price: US\$ 10,960.00 (Single User License) ID: 25AADF2A149EN

Abstracts

This unique report provides information not available from any other published source, including test volume forecasts, instrument placements and installed base by manufacturer and model, as well as sales and market shares of leading instrument and reagents suppliers.

This 5-country report will help current suppliers and potential market entrants identify and evaluate emerging opportunities in the flow cytometry markets during the next five years. The report explores future marketing and technological trends in five major European countries (France, Germany, Italy, Spain, and the UK); provides market share estimates, test volume forecasts, and instrument placements; compares features of major clinical and research flow cytometers; profiles competitors and emerging market entrants; and suggests specific product and marketing opportunities for flow cytometry instruments and reagents.

Rationale

During the next five years, continued advances in molecular diagnostics, monoclonal antibodies, lasers and IT, as well as growing understanding of immunologic forces regulating systemic diseases, will have a profound impact on the flow cytometry markets worldwide. New molecular diagnostic and monoclonal antibody tests will facilitate existing procedures and provide basis for sensitive, specific and simple assays. The introduction of smaller and easy-to-operate laser systems will further expand applications of flow cytometry to routine clinical laboratories. Further advances



in IT will reduce the cost of instrument manufacture, service warranty, and permit development of self-troubleshooting, autocalibration and other advanced features. Presently tedious analyses of chromosomal abnormalities, DNA content, and lymphocyte subsets will become more automated and routine.

Contains 270 pages and 75 tables



Contents

I. INTRODUCTION

II. WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

- A. Major Flow Cytometry Applications
 - 1. Cell Surface Markers
 - a. Lymphocyte Subclassification CD4/CD8
 - Instrumentation and Reagent Test Kits
 - BD FACS Count
 - **Beckman Coulter VCS**
 - T Cells Diagnostics TRAx
 - b. Other Cell Markers
 - 2. DNA Content Analysis
 - 3. RNA Content Analysis
 - 4. Chemotherapy Monitoring
 - 5. Cell Cycle Analysis
 - 6. Reticulocytes
 - 7. Chromosome Analysis
 - 8. Fetal Cell Analysis
 - 9. HLA Typing
 - 10. Microbiology
 - 11. Protein Content Analysis
 - 12. Multiparameter Analysis
 - 13. Other Applications
- B. Instrumentation Review
 - a. Introduction
 - b. System Overview
 - BD FACSadvantage
 - BD FACSAria III
 - **BD FACSCalibur**
 - **BD FACScan**
 - BD FACSCanto II
 - **BD FACSCount**
 - **BD FACSort**
 - **BD FACStar Series**
 - BD FACStrak
 - **BD FACS Vantage**



BD Influx Beckman Coulter Epics C Beckman Coulter Epics Elite Analyzer Beckman Coulter Epics Elite ESP Beckman Coulter Epics Profile Beckman Coulter Epics XL Beckman Coulter FC 500 Series Beckman Coulter Vi-CELL XR C. Current Market Needs and Future Demand for Hematology Analyzers

- D. Reagents and Controls
- E. Current and Emerging Technologies
 - 1. Information Technologies
 - 2. Automation and Robotics
 - 3. Lasers
 - 4. Artificial Intelligence
 - 5. Monoclonal Antibodies
 - 6. Molecular Diagnostics
 - 7. Microdrop Technology

III. FRANCE

- A. Executive Summary
- B. Business Environment
- C. Market Structure

D. Market Size, Growth and Major Suppliers' Instrument Placements, Installed Base, Sales and Market Share

IV. GERMANY

- A. Executive Summary
- B. Business Environment
- C. Market Structure

D. Market Size, Growth and Major Suppliers' Instrument Placements, Installed Base, Sales and Market Share

V. ITALY

- A. Executive Summary
- **B.** Business Environment

2016 Future Horizons and Growth Strategies in the European Flow Cytometry Market: Instrument and Reagents Supp...



C. Market Structure

D. Market Size, Growth and Major Suppliers' Instrument Placements, Installed Base, Sales and Market Share

VI. SPAIN

- A. Executive Summary
- B. Business Environment
- C. Market Structure

D. Market Size, Growth and Major Suppliers' Instrument Placements, Installed Base, Sales and Market Share

VII. U.K.

- A. Executive Summary
- B. Business Environment
- C. Market Structure

D. Market Size, Growth and Major Suppliers' Instrument Placements, Installed Base, Sales and Market Share

VIII. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

- A. Instrumentation
- B. Reagent Kits and Test Systems/Panels
- C. Information Technology
- **D.** Auxiliary Products

IX. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

X. ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for the Decentralized Testing Markets
 - 1. Four Marketing Approaches
 - 2. Product Complexity Factor
 - 3. Customer Preference Factor
 - 4. Established Suppliers

2016 Future Horizons and Growth Strategies in the European Flow Cytometry Market: Instrument and Reagents Supp...



- 5. Emerging Suppliers
- 6. Major Types of Distributors
- 7. Market Segmentation Factor

XI. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

XII. COMPETITIVE ASSESSMENTS

Abbott Agilent Technologies Beckman Coulter/Danaher Becton Dickinson Bio-Rad CellaVision Horiba Iris Diagnostics/Danaher Nihon Kohden Ortho-Clinical Diagnostics Roche Siemens Sysmex

XIII. APPENDIX: MAJOR UNIVERSITIES AND RESEARCH CENTERS DEVELOPING HEMATOLOGY/FLOW CYTOMETRY TECHNOLOGIES AND APPLICATIONS



List Of Tables

LIST OF TABLES

France, Laboratories Performing Hematology/Flow Cytometry Tests By Market Segment France, Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size France, Commercial/Private Laboratories Performing Hematology/Flow Cytometry Tests By Annual Test Volume France, Total Flow Cytometry and Special Hematology Specimen Volume By Market Segment France, Total Flow Cytometry and Special Hematology Test Volume By Market Segment France, All Market Segments, Flow Cytometry And Special Hematology Test Volume Forecast France, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast France, Commercial/Private Laboratories, Flow Cytometry And Special Hematology **Test Volume Forecast** France, Major Flow Cytometers, Estimated Placements and Installed Base France, Total Flow Cytometry Diagnostics Market Forecast By Market Segment France, Flow Cytometry Instrument Market Forecast By Market Segment France, Flow Cytometry Consumable Market Forecast By Market Segment France, Total Flow Cytometry Market By Major Supplier France, Flow Cytometry Instrument Market By Major Supplier France, Flow Cytometry Consumables Market By Major Supplier Germany, Laboratories Performing Hematology and Flow Cytometry Testing By Market Segment Germany, Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size Germany, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume Germany, Total Flow Cytometry and Special Hematology Test Volume Forecast By Market Segment Germany, Total Flow Cytometry and Special Hematology Test Volume By Market Segment Germany, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast



Germany, Major Flow Cytometers, Estimated Placements and Installed Base Germany, Total Flow Cytometry Diagnostics Market Forecast By Market Segment Germany, Flow Cytometry Instrument Market Forecast By Market Segment Germany, Flow Cytometry Consumable Market Forecast By Market Segment Germany, Total Flow Cytometry Market By Major Supplier Germany, Flow Cytometry Instrument Market By Major Supplier Germany, Flow Cytometry Consumables Market By Major Supplier Italy, Laboratories Performing Hematology/Flow Cytometry Tests By Market Segment Italy, Hospital Laboratories Performing Hematology and Flow Cytometry Tests By Bed Size Italy, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume Italy, Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment Italy, All Market Segments, Total Flow Cytometry and Special Hematology Test Volume Forecast Italy, All Market Segments Flow Cytometry And Special Hematology Test Volume Forecast Italy, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast Italy, Commercial/Private Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast Italy, Major Flow Cytometers, Estimated Placements and Installed Base Italy, Total Flow Cytometry Diagnostics Market Forecast By Market Segment Italy, Flow Cytometry Instrument Market Forecast By Market Segment Italy, Flow Cytometry Consumables Market Forecast By Market Segment Italy, Total Flow Cytometry Diagnostics Market By Major Supplier Italy, Flow Cytometry Instrument Market By Major Supplier Italy, Flow Cytometry Consumables Market By Major Supplier Spain, Laboratories Performing Hematology and Flow Cytometry Tests By Market Segment Spain, Hospital Laboratories Performing Hematology/Flow Cytometry Tests By Bed Size Spain, Commercial/Private Laboratories Performing Hematology and Flow Cytometry Tests By Annual Test Volume Spain, Total Flow Cytometry and Special Hematology Specimen Volume Forecast By Market Segment

Spain, Total Flow Cytometry and Special Hematology Test Volume Forecast By Market Segment



Spain, All Marker Segments, Flow Cytometry And Special Hematology Test Volume Forecast

Spain, Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

Spain, Ambulatory Care Centers, Flow Cytometry And Special Hematology Test Volume Forecast

Spain, Major Flow Cytometers, Estimated Placements and Installed Base

Spain, Total Flow Cytometry Diagnostics Market Forecast By Market Segment

Spain, Flow Cytometry Consumable Market Forecast By Market Segment

Spain, Flow Cytometry Instrument Market Forecast By Market Segment

Spain, Total Flow Cytometry Diagnostics Market By Major Supplier

Spain, Flow Cytometry Instrument Market By Major Supplier

Spain, Flow Cytometry Consumables Market By Major Supplier

U.K., Laboratories Performing Hematology and Flow Cytometry Tests By Market Segment

U.K., Hospital Laboratories, Performing Hematology/Flow Cytometry Tests By Bed Size

U.K., Commercial/Private Laboratories, Performing Hematology/Flow Cytometry Tests By Annual Test Volume

U.K., Total Flow Cytometry and Special Hematology Specimen Volume, By Market Segment

U.K., Total Flow Cytometry and Special Hematology Specimen Volume, By Volume Forecast

U.K., Hospital Laboratories, Flow Cytometry And Special Hematology Test Volume Forecast

U.K., Major Flow Cytometers, Estimated Placements and Installed Base

U.K., Total Flow Cytometry Diagnostics Market Forecast By Market Segment

U.K., Total Flow Cytometry Instrument Market Forecast By Market Segment

U.K., Total Flow Cytometry Consumable Market Forecast By Market Segment

U.K., Total Flow Cytometry Market By Major Supplier

U.K., Total Flow Cytometry Instrument Market By Major Supplier

U.K., Total Flow Cytometry Consumables Market By Major Supplier



I would like to order

Product name: 2016 Future Horizons and Growth Strategies in the European Flow Cytometry Market: Instrument and Reagents Supplier Shares, Country Segment Forecasts, Competitive Intelligence, Opportunities

Product link: https://marketpublishers.com/r/25AADF2A149EN.html

Price: US\$ 10,960.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/25AADF2A149EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature ____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970