

# 2016-2020 US Ancillary Hospital Locations (ER, OR, ICU, CCU) Diagnostic Testing Market-Emerging Opportunities and Growth Strategies for Instrument and Reagent Suppliers

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# **Abstracts**

This 973-page report contains 153 tables and provides comprehensive analysis of the diagnostic testing markets outside the main hospital laboratory (ERs, ORs, and ICUs). The report includes analysis of the market dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers. We trust, this report will help diagnostic products suppliers develop more effective business, R&D and marketing strategies.

#### Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals closer to the patient.

#### **Market Segmentation Analysis**

Review of the ER, OR and ICU market segments, including their dynamics, trends, structure, size, growth and major suppliers. - Five-year test volume and sales forecasts for chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment:- Emergency Rooms - Operating/Recovery Suites- ICUs/CCUsand test category:- Routine and Special Chemistry - Microbiology/Infectious Diseases - Hematology- Flow Cytometry - Coagulation- Immunoproteins- Drugs of Abuse- TDM- Endocrine Function- Tumor Markers



#### Sales and Market Share Analysis

Sales and market shares of major reagent and instrument suppliers.

## **Current and Emerging Products**

Analysis of over 130 diagnostic procedures. - Review of leading POC chemistry, immunoassay, hematology and coagulation analyzers, both currently marketed and those in development, including their operating characteristics, features and selling prices.

#### **Technology Review**

Emerging technologies and their applications for POC testing. - Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

**Competitive Assessments** Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

**Strategic Recommendations**Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next ten years. - Design criteria for POC testing products. - Alternative business expansion strategies. - Potential market entry barriers and risks.

#### Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearchs proprietary data files.

Contains 973 pages and 153 tables



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#### 1. CHEMISTRY ANALYZERS MANUFACTURED BY:

Abaxis

Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

**Nova Biomedical** 

**Ortho-Clinical Diagnostics** 

Polimedco

Randox

Roche

#### 2. HEMATOLOGY ANALYZERS MANUFACTURED BY:



Abbott

**Becton Dickinson** 

Beckman Coulter/Danaher

Biocode

**Drew-Scientific** 

Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

#### 3. COAGULATION ANALYZERS MANUFACTURED BY:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

**ITC** Hemochron

Roche

Siemens

Sysmex

**Teco Medical Instruments** 

Trinity Biotech

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**ELISA** 

**Dot Immunobinding Assays** 

Capillary Immunoassays

Particle-Membrane Capture Immunoassay

**Enzyme Amplification** 

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Fluorescent Polarization



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Bioluminescence

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PPO

**HMO** 

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Susceptibility to latrogenesis Multiple Illnesses Cases

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Agilent Technologies

Alere/Biosite/Inverness

Axis-Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biomerieux

Bio-Rad

Cepheid

Chrono-Log

Corgenix

**Decode Genetics** 

Diadexus

Diagnocure

Diagnostica Stago/Trinity Biotech



Diamedix

Diasorin

Eiken Chemical

**EKF Diagnostics** 

Fujirebio

Grifols

Helena Laboratories

Hologic/Gen-Probe

Horiba

Instrumentation Laboratory

International Technidyne/Nexus DX

Kreatech/Leica

Kyowa Medex

Lonza

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