

# **2016-2020 POC/Point-of-Care Clinical Chemistry and Immunodiagnostic Testing: Physician Offices, Emergency Rooms, Operating Suites, ICUs/CCUs, Cancer Clinics, Ambulatory Care Centers, Surgery Centers, Nursing Homes, Birth Centers--Supplier Shares, Volume and Sales Segment Forecasts, Emerging Technologies, Instrumentation Review, Competitive Strategies**

<https://marketpublishers.com/r/2F34BB2356EEN.html>

Date: March 2016

Pages: 500

Price: US\$ 6,800.00 (Single User License)

ID: 2F34BB2356EEN

## **Abstracts**

VPGMarketResearchs new report provides a comprehensive analysis of the POC clinical chemistry markets, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

### **Rationale**

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

### **Market Segmentation**

Review of the POC clinical chemistry and immunodiagnostic market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts clinical chemistry procedures by market segment:

Physician Offices/Group Practices

Emergency Rooms

Operating/Recovery Suites

ICUs/CCUs

Cancer Clinics

Ambulatory Care Centers

Surgery Centers

Nursing Homes

Birth Centers

## **Sales and Market Share Analysis**

Sales and market shares of major reagent and instrument suppliers.

## **Routine Clinical Chemistry Tests**

Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin, Blood Gases, BUN (Blood Urea Nitrogen), Calcium, Cholesterol, Cholinesterase, Creatinine, CK-MB, Electrolytes (Carbon Dioxide/Bicarbonate, Chloride, Potassium, Sodium), Ferritin, Folate/Folic Acid, Fructosamine, GGT, Glucose, HDL, Iron, LDH, Magnesium, Phosphorus, Potassium, Protein, Sodium, Triglycerides, Troponin, Uric Acid, Urinalysis, Vitamin B12.

## **Endocrine Function Tests**

Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Uptake, Free T3, T4, Free T4, TBG, Testosterone, TSH.

## **Therapeutic Drug Monitoring (TDM) Tests**

Amikacin, Carbamazepine, Digoxin, Gentamicin, Lidocaine, Lithium, Methotrexate, Phenobarbital, Phenytoin/Dilatin, NAPA/Procainamide, Quinidine, Theophylline, Tobramycin, Valproic Acid, Vancomycin.

## **Immunoprotein Tests**

C3, C4, CRP, IgA, IgE Specific, IgE Total, IgG, Immunoglobulins, Protein Electrophoresis, and others.

## **Drugs of Abuse**

Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methaqualone, Opiates, Phencyclidine, Propoxyphene, and others.

## **Technology Review**

Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

## **Strategic Recommendations**

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

## **Competitive Assessments**

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

The companies analyzed in the report include:

Abbott

AdnaGen

Agilent Technologies

Beckman Coulter/Danaher

Biomedical Diagnostics

Biomerieux

Bio-Rad

Diasorin

Eiken Chemical

Fujirebio

Grifols

Instrumentation Laboratory

Kyowa Medex

Matritech/Alere

Ortho-Clinical Diagnostics

Quest Diagnostics

Roche

Siemens

Sysmex

ThermoFisher

Tosoh

Wako

Wallac/PE

## **Methodology**

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearchs proprietary data files.

Contains 500 pages and 129 tables

## Contents

### INTRODUCTION

### EXECUTIVE SUMMARY

### RATIONALE FOR TESTING DECENTRALIZATION

1. OVERVIEW
  2. REGULATORY TRENDS
  3. ECONOMIC TRENDS
  4. DEMOGRAPHIC TRENDS
  5. TECHNOLOGICAL TRENDS
  6. SOCIAL TRENDS
  7. QUALITY OF CARE
  8. DEFENSIVE MEDICINE
  9. QUALITY CONTROL ISSUES
- REVIEW OF CLINICAL CHEMISTRY IMMUNODIAGNOSTIC TESTS
1. ALBUMIN
  2. ALKALINE PHOSPHATASE
  3. ALT/SGPT
  4. AMMONIA
  5. AMYLASE
  6. AST/SGOT
  7. BILIRUBIN
  8. BLOOD GASES
  9. BLOOD UREA NITROGEN (BUN)
  10. CALCIUM
  11. CHOLESTEROL
  12. CHOLINESTERASE
  13. CREATININE
  14. ELECTROLYTES
    - a. Carbon Dioxide/Bicarbonate
    - b. Chloride
    - c. Potassium
    - d. Sodium
  15. FERRITIN
  16. FOLLATE/FOLIC ACID
  17. FRUCTOSAMINE

18. GAMMA-GLUTAMYL TRANSPEPTIDASE (GGT)
19. GLUCOSE
20. HIGH DENSITY LIPOPROTEIN (HDL)
21. IRON
22. LACTATE DEHYDROGENASE (LDH)
23. MAGNESIUM
24. PHOSPHORUS
25. PROTEIN
26. TRIGLYCERIDES
27. TROPONIN
28. URIC ACID
29. URINALYSIS
30. VITAMIN B12

#### ENDOCRINE FUNCTION TESTS

1. CORTISOL
2. FOLLICLE-STIMULATING HORMONE (FSH)
3. GASTRIN
4. HUMAN CHORIONIC GONADOTROPIN (HCG)
5. LH
6. PROLACTIN
7. T3
8. T3 UPTAKE
9. FREE T3
10. THYROXINE (T4)
11. FREE T4
12. TBG
13. TSH

#### THERAPEUTIC DRUG MONITORING (TDM)

1. OVERVIEW
2. CARBAMAZEPINE
3. DIGOXIN
4. GENTAMICIN
5. LIDOCAINE
6. LITHIUM
7. PHENYTOIN/DILANTIN
8. PROCAINAMIDE
9. QUINIDINE
10. THEOPHYLLINE
11. VALPROIC ACID

**IMMUNOPROTEIN TESTS**

1. CRP
2. IMMUNOGLOBULINS

**DRUGS OF ABUSE**

1. OVERVIEW
2. TEST METHODOLOGIES
3. AMPHETAMINES
4. BARBITURATES
5. BENZODIAZEPINES
6. CANNABINOIDS/MARIJUANA
7. COCAINE
8. LYSERGIC ACID DIETHYLAMIDE (LSD)
9. METHADONE
10. METHAQUALONE
11. OPIATES
12. PHENCYCLIDINE

**INSTRUMENTATION: CHEMISTRY IMMUNODIAGNOSTIC ANALYZERS****MANUFACTURED BY:**

Abaxis  
Abbott  
Alfa Wassermann  
Awareness Technologies  
Beckman Coulter/Danaher  
bioMeriuex  
Carolina Chemistries  
Horiba  
Inverness  
Medica  
Nova Biomedical  
Ortho-Clinical Diagnostics  
Polimedco  
Randox  
Roche

**CURRENT AND EMERGING TECHNOLOGIES**

1. MONOCLONAL ANTIBODIES
2. IMMUNOASSAYS
  - a. Technological Principle



- b. Enzyme Immunoassays (EIA)
  - Overview
  - ELISA
  - Dot Immunobinding Assays
  - Capillary Immunoassays
  - Particle-Membrane Capture Immunoassay
  - Enzyme Amplification
- c. Fluorescent Immunoassays
  - Fluorescent Polarization
  - Time-Resolved Pulse Fluorescence
- d. Luminescence
  - Chemiluminescence
  - Bioluminescence
- e. Latex Agglutination
- f. Immunoprecipitation
- 3. DRY CHEMISTRY
- 4. BIOSENSORS
- 5. IT AND AUTOMATION
- 6. MOLECULAR DIAGNOSTICS
  - a. Technology Overview
  - b. Amplification Methods
    - Polymerase Chain Reaction
    - Ligase Chain Reaction
    - Branched DNA
    - Q-Beta Replicase
    - Strand Displacement Activation
    - Self-Sustained Sequence Replicase
- U.S.A. A. Market Overview
- 1. BUSINESS ENVIRONMENT
  - a. Health Care Expenditures
  - b. Cost Consciousness
  - c. Reimbursement
  - d. Industry Consolidation
  - e. Managed Care
    - PPO
    - HMO
  - f. Hospitals
  - g. Admissions
  - h. Length of Stay

- i. Industry Diversification
- j. Physician Demographics
- k. Aging Population
  - More Chronic Illness
  - Disease Incidence
  - Susceptibility to Iatrogenesis
  - Multiple Illnesses Cases
- l. Laboratory Regulations
- 2. MARKET STRUCTURE
  - a. Hospitals
  - b. Commercial/Private Laboratories
- B. Physician Offices/Group Practices 1. Market Summary
- 2. MARKET STRUCTURE
- 3. TEST VOLUME AND SALES FORECASTS
- C. Ancillary Hospital Locations
  - 1. INTRODUCTION
    - a. Emergency Departments    b. Operating Suites
    - c. Intensive Care Units
  - 2. EMERGENCY DEPARTMENTS A. MARKET SUMMARY
    - b. Test volume and Sales Forecasts
  - 3. OPERATING AND RECOVERY SUITES A. MARKET SUMMARY
    - b. Test Volume and Sales Forecasts
  - 4. ICUS/CCUS
    - a. Market Summary
    - b. Test Volume and Sales Forecasts
- D. Cancer Clinics
  - 1. INTRODUCTION
  - 2. MARKET SUMMARY
  - 3. TEST VOLUME AND SALES FORECASTS
- E. Ambulatory Care Centers 1. Introduction
- 2. MARKET SUMMARY
- 3. MARKET STRUCTURE
- 4. TEST VOLUME AND SALES FORECASTS
- F. Surgery Centers
  - 1. INTRODUCTION
  - 2. MARKET SUMMARY
  - 3. MARKET STRUCTURE
  - 4. TEST VOLUME AND SALES FORECASTS
- G. Nursing Homes

1. INTRODUCTION
  2. MARKET SUMMARY
  3. MARKET STRUCTURE
  4. TEST VOLUME AND SALES FORECASTS
- H. Birth Centers
1. INTRODUCTION
  2. MARKET SUMMARY
  3. MARKET STRUCTURE
  4. TEST VOLUME AND SALES FORECASTS

## **1. MAJOR SUPPLIERS' SALES AND MARKET SHARES**

### GERMANY

- A. Market Overview
- B. Market Structure
- C. Market Summary
- D. Test Volume and Sales Forecasts
- E. Major Suppliers' Sales and Market Shares

### SPAIN

- A. Business Environment
  - B. Market Structure
  - C. Market Summary
  - D. Test Volume and Sales Forecasts
  - E. Major Suppliers' Sales and Market Shares Major Product Development Opportunities
- A. Routine and Special Chemistry
  - B. Microbiology/Infectious Diseases
  - C. Hematology and Flow Cytometry
  - D. Coagulation

## **DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS**

## **ALTERNATIVE MARKET PENETRATION STRATEGIES**

- A. Internal Development
  - B. Collaborative Arrangements
  - C. University Contracts
  - D. Distribution Strategies for Decentralized Testing Markets
1. MARKETING APPROACHES

2. PRODUCT COMPLEXITY
3. CUSTOMER PREFERENCE
4. ESTABLISHED SUPPLIERS
5. EMERGING SUPPLIERS
6. MAJOR TYPES OF DISTRIBUTORS
7. MARKET SEGMENTATION

## **POTENTIAL MARKET ENTRY BARRIERS AND RISKS**

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

## **COMPANY PROFILE**

Abbott Laboratories  
AdnaGen  
Agilent Technologies  
Beckman Coulter/Danaher  
Biomedical Diagnostics  
BioMerieux  
Bio-Rad  
DiaSorin  
Eiken  
Fujirebio  
Grifols  
Instrumentation Laboratory  
Kyowa Medex  
Matriech/Alere  
Ortho-Clinical Diagnostics  
Quest Diagnostics  
Roche  
Siemens  
Sysmex  
Thermo Fisher

Tosoh  
Wako  
Wallac/PE

## List Of Tables

### LIST OF TABLES

Major Companies Developing or Marketing Albumin Tests  
Major Companies Developing or Marketing Alkaline Phosphatase Tests  
Major Companies Developing or Marketing ALT/SGPT Tests  
Major Companies Developing or Marketing Amylase Tests  
Major Companies Developing or Marketing AST/SGOT Tests  
Major Companies Developing or Marketing Bilirubin Tests  
Major Companies Developing or Marketing Blood Gas Analyzers  
Major Companies Developing or Marketing BUN Tests  
Major Companies Developing or Marketing Calcium Tests  
Major Companies Developing or Marketing Cholesterol Tests  
Major Companies Developing or Marketing Creatinine Tests  
Major Companies Developing or Marketing Electrolyte Tests  
Major Companies Developing or Marketing Ferritin Tests  
Major Companies Developing or Marketing GGT Tests  
Major Companies Developing or Marketing Glucose Tests  
Major Companies Developing or Marketing HDL Tests  
Major Companies Developing or Marketing Iron Tests  
Major Companies Developing or Marketing LDH Tests  
Major Companies Developing or Marketing Magnesium Tests  
Major Companies Developing or Marketing Phosphorus Tests  
Major Companies Developing or Marketing Protein Tests  
Major Companies Developing or Marketing Triglycerides Tests  
Major Companies Developing or Marketing Uric Acid Tests  
Major Companies Developing or Marketing Vitamin B-12/Folate Tests  
Major Companies Developing or Marketing FSH Tests  
Major Companies Developing or Marketing HCG Tests  
Major Companies Developing or Marketing LH Tests  
Major Companies Developing or Marketing Prolactin Tests  
Major Companies Developing or Marketing T3 Tests  
Major Companies Developing or Marketing T4 Tests  
Major Companies Developing or Marketing TSH Tests  
Major Companies Developing or Marketing TDM Tests  
Major Companies Developing or Marketing Digoxin Tests  
Major Companies Developing or Marketing Lithium Tests  
Major Companies Developing or Marketing Phenytoin/Dilantin Tests

Major Companies Developing or Marketing Theophylline Tests  
Major Companies Developing or Marketing Valproic Acid Tests  
Major Companies Developing or Marketing Drugs of Abuse Tests  
U.S.A., Office-Based Physicians Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices Forecast by Type  
U.S.A., Physician Office/Group Practice Laboratories Forecast by Practice Size  
U.S.A., Physician Offices/Group Practices Routine and Special Chemistry Test Volume Forecast  
U.S.A., Physician Offices/Group Practices TDM Test Volume Forecast  
U.S.A., Physician Offices/Group Practices Endocrine Function Test Volume Forecast  
U.S.A., Physician Offices/Group Practices Major Tumor Marker Test Volume Forecast  
U.S.A., Physician Offices/Group Practices Immunoprotien Test Volume Forecast  
U.S.A., Physician Offices/Group Practices Drugs of Abuse Test Volume Forecast  
U.S.A., Physician Offices/Group Practices Routine and Special Chemistry Test Volume Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices TDM Test Volume Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices Endocrine Function Test Volume Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices Tumor Markers Test Volume Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices Immunoprotein Test Volume Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices Drugs of Abuse Test Volume Forecast by Practice Type  
U.S.A., Physician Offices/Group Practices Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Physician Offices/Group Practices TDM Reagent Market Forecast by Test  
U.S.A., Physician Offices/Group Practices Endocrine Function Reagent Market Forecast by Test  
U.S.A., Physician Offices/Group Practices Major Tumor Marker Reagent Market Forecast by Test  
U.S.A., Physician Offices/Group Practices Immunoprotein Reagent Market Forecast by Test  
U.S.A., Physician Offices/Group Practices Drugs of Abuse Reagent Market Forecast by Test  
U.S.A., Ancillary Hospital Locations Estimated Number  
U.S.A., Ancillary Hospital Locations Annual Utilization  
U.S.A., Hospital Emergency Departments Routine and Special Chemistry Test Volume Forecast

U.S.A., Hospital Emergency Departments Profiles, Panels and Individual Tests  
U.S.A., Hospital Emergency Departments Drugs of Abuse Test Volume Forecast  
U.S.A., Hospital Emergency Departments Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Hospital Emergency Departments Drugs of Abuse Reagent Market Forecast by Test  
U.S.A., Hospital Operating and Recovery Suites Routine and Special Chemistry Reagent Test Volume Forecast  
U.S.A., Hospital Operating and Recovery Suites Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Hospital ICUs/CCUs Total Diagnostics Sales Forecast by Market Segment  
U.S.A., Hospital ICUs/CCUs Reagent Sales Forecast by Market Segment  
U.S.A., Hospital ICUs/CCUs Instrument Sales Forecast by Market Segment  
U.S.A., Hospital ICUs/CCUs Routine and Special Chemistry Test Volume Forecast  
U.S.A., Hospital ICUs/CCUs Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Cancer Clinics Routine And Special Chemistry Test Volume Forecast  
U.S.A., Cancer Clinics Endocrine Function Test Volume Forecast  
U.S.A., Cancer Clinics Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Cancer Clinics Endocrine Function Reagent Market Forecast  
U.S.A., Ambulatory Care Centers Estimated Number of Facilities and Patient Visits  
U.S.A., Ambulatory Care Centers Most Frequent Diagnoses  
U.S.A., Ambulatory Care Centers Routine and Special Chemistry Test Volume Forecast  
U.S.A., Ambulatory Care Centers Drugs of Abuse Test Volume Forecast  
U.S.A., Ambulatory Care Centers Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Ambulatory Care Centers Drugs of Abuse Reagent Market Forecast by Test  
U.S.A., Surgery Centers Most Frequently Performed Procedures  
U.S.A., Surgery Centers Routine and Special Chemistry Test Volume Forecast  
U.S.A., Surgery Centers Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Nursing Homes Estimated Number of Facilities, Beds and Occupancy Rate  
U.S.A., Nursing Homes Routine and Special Chemistry Test Volume Forecast  
U.S.A., Nursing Homes Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Birth Centers Facilities, Patient Visits, and Births  
U.S.A., Birth Centers Routine and Special Chemistry Test Volume Forecast  
U.S.A., Birth Centers Profiles, Panels and Individual Tests



U.S.A., Birth Centers Routine and Special Chemistry Reagent Market Forecast by Test  
U.S.A., Major Suppliers of Clinical Chemistry Diagnostics Products, Estimated Sales and Market Shares

U.S.A., Major Suppliers of Clinical Chemistry Reagents, Estimated Market Shares

U.S.A., Major Suppliers of Clinical Chemistry Analyzers, Estimated Market Shares

U.S.A., Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

U.S.A., Major Suppliers of Immunoassay Reagents, Estimated Market Shares

U.S.A., Major Suppliers of Immunoassay Analyzers, Estimated Market Shares

Germany, Physician Offices/Group Practices Routine and Special Chemistry Test Volume Forecast

Germany, Physician Offices/Group Practices Endocrine Function Test Volume Forecast

Germany, Physician Offices/Group Practices Major Cancer Diagnostic Test Volume Forecast

Germany, Physician Offices/Group Practices Immunoprotein Test Volume Forecast

Germany, Physician Offices/Group Practices TDM Test Volume Forecast

Germany, Physician Offices/Group Practices Routine Chemistry Reagent Market Forecast

Germany, Physician Offices/Group Practices Cancer Diagnostics Market Forecast by Test

Germany, Physician Offices/Group Practices Endocrine Function Diagnostics Market Forecast

Germany, Physician Offices/Group Practices TDM Reagent Market Forecast

Germany, Physician Offices/Group Practices Immunoprotein Reagent Market Forecast

Germany, Physician Offices/Group Practices Drugs of Abuse Reagent Market Forecast

Germany, Major Suppliers of Clinical Chemistry Diagnostic Products Estimated Market Shares

Germany, Major Suppliers of Clinical Chemistry Reagent Estimated Market Shares

Germany, Major Suppliers of Clinical Chemistry Analyzers Estimated Market Shares

Germany, Major Suppliers of Immunodiagnostic Products Estimated Market Shares

Germany, Major Suppliers of Immunodiagnostic Reagent Estimated Market Shares

Germany, Major Suppliers of Immunoassay Analyzers Estimated Market Shares

Spain, Laboratory Performing Chemistry and Immunoassay Tests Forecast by Market Segment

Spain, Ambulatory Care Centers Routine and Special Chemistry Test Volume Forecast

Spain, Ambulatory Care Centers Endocrine Function Test Volume Forecast

Spain, Ambulatory Care Centers TDM Test Volume Forecast

Spain, Ambulatory Care Centers Immunoprotein Test Volume Forecast

Spain, Ambulatory Care Centers Drugs of Abuse Test Volume Forecast

Spain, Ambulatory Care Centers Routine and Special Chemistry Reagent Market

## Forecast

Spain, Ambulatory Care Centers Endocrine Function Reagent Market Forecast

Spain, Ambulatory Care Centers TDM Reagent Market Forecast

Spain, Ambulatory Care Centers Immunoprotein Reagent Market Forecast

Spain, Ambulatory Care Centers Drugs of Abuse Reagent Market Forecast

Spain, Major Suppliers of Clinical Chemistry Diagnostic Products Estimated Market Shares

Spain, Major Suppliers of Immunodiagnosics Products Estimated Market Shares

## I would like to order

Product name: 2016-2020 POC/Point-of-Care Clinical Chemistry and Immunodiagnostic Testing:  
Physician Offices, Emergency Rooms, Operating Suites, ICUs/CCUs, Cancer Clinics,  
Ambulatory Care Centers, Surgery Centers, Nursing Homes, Birth Centers--Supplier  
Shares, Volume and Sales Segment Forecasts, Emerging Technologies, Instrumentation  
Review, Competitive Strategies

Product link: <https://marketpublishers.com/r/2F34BB2356EEN.html>

Price: US\$ 6,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer  
Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click  
button on product page <https://marketpublishers.com/r/2F34BB2356EEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form  
below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms  
& Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below  
and fax the completed form to +44 20 7900 3970