

# 2016-2020 New Frontiers in the US Critical Care (ER, OR, ICU) Diagnostic Testing Market: Business Challenges, Emerging Technologies, Competitive Landscape

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# **Abstracts**

VPGMarketResearchs new report provides comprehensive analysis of POC market segments, including their dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

#### Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

#### **Market Segmentation**

Review of POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for chemistry, immunodiagnostic, microbiology, hematology and coagulation procedures by market segment:

**Emergency Rooms** 



Operating/Recovery Suites

ICUs/CCUs and by test category:

Routine and Special Chemistry

Microbiology/Infectious Diseases

Hematology

Flow Cytometry

Coagulation

**Immunoproteins** 

Drugs of Abuse

**TDM** 

**Endocrine Function** 

**Tumor Markers** 

#### **Sales and Market Share Analysis**

Sales and market shares ofmajor reagent and instrument suppliers.

## **Current and Emerging Tests and Instrumentation**

Analysis of over 130 diagnostic procedures.

Review of leading chemistry, immunoassay, hematology and coagulation analyzers market by Abaxis, Abbott, Alfa Wasserman, Awareness Technologies, Beckman Coulter/Danaher, Becton Dickinson, Behnk Elektronik, Biocode, Bio/Data, bioMerieux, Cardiovascular Diagnostics, Carolina Chemistries, Diagnostica Stago, Diesse Ves Matic, Drew-Scientific, Helena Laboratories, Horiba, Instrumentation Laboratory, Inverness, ITC Hemochron, Medica, Menarini, Nihon Kohden, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens, Sysmex, Teco Medical Instruments, Trinity Biotech, and other suppliers.



# **Technology Review**

Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

# **Strategic Recommendations**

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

#### **Competitive Assessments**

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

The companies analyzed in the report include:

Abbott

ADI/American Diagnostica

Agilent Technologies

Alere/Biosite/Inverness

Axis-Shield



Beckman Coulter/Danaher
Becton Dickinson
Bio/Data
Biomerieux
Bio-Rad
Cepheid
Chrono-Log
Corgenix
Decode Genetics
Diadexus
Diagnocure
Diagnostica Stago/Trinity Biotech
Diamedix/Erba
Diasorin
Eiken Chemical
EKF Diagnostics
Fujirebio
Grifols
Helena Laboratories
Hologic/Gen-Probe



Horiba
Instrumentation Laboratory
International Technidyne/Nexus DX
Kreatech/Leica
Kyowa Medex
Lonza
Mackay Life Sciences
Matritech
Nihon Kohden
Ortho-Clinical Diagnostics
Polartechnics
Polymedco
Qiagen
Roche
SDIX
Sequenom
Siemens
Sienco

Sysmex



Takara Bio	
Thermo Fisher	
Tosoh	
Wako	
Zycare/Alere	

# Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files.Contains 973 pages and 153 tables



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- 16. Legionella
- 17. Lyme Disease



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- 27. Rotavirus (Reovirus)
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- 29. Salmonellosis
- 30. Shigellosis
- 31. Staphylococcus Aureus
- 32. Streptococci
- 33. Syphilis

## **TUMOR MARKERS**

- 1. Alpha-Fetoprotein (AFP)
- 2. Carcinoembrionic Antigen (CEA)
- 3. Occult Blood
- 4. Prostatic Acid Phosphatase (PAP)
- 5. Prostate-Specific Antigen (PSA)

#### MAJOR ROUTINE AND SPECIAL HEMATOLOGY TESTS

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- b. Hematocrit Determination
- c. Red Blood Cell Count
- d. Platelets

#### **ENDOCRINE FUNCTION TESTS**

- 1. Cortisol
- 2. Follicle-Stimulating Hormone (FSH)
- 3. Gastrin
- 4. Human Chorionic Gonadotropin (HCG)



- 5. LH
- 6. Prolactin
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- 9. Fibrinogen
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- 13. Thrombin Time



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- 10. Methaqualone
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- 12. Phencyclidine

#### **INSTRUMENTATION**

1. Chemistry Analyzers Manufactured by:

**Abaxis** 

Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

Nova Biomedical

Ortho-Clinical Diagnostics

Polimedco

Randox

Roche



2. Hematology Analyzers Manufactured by:

Abbott

**Becton Dickinson** 

Beckman Coulter/Danaher

Biocode

**Drew-Scientific** 

Diesse Ves Matic

Horiba

Menarini

Nihon Kohden

Polymedco

Sysmex

3. Coagulation Analyzers Manufactured by:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

**ITC** Hemochron

Roche

Siemens

Sysmex

**Teco Medical Instruments** 

**Trinity Biotech** 

#### **CURRENT AND EMERGING TECHNOLOGIES**

- 1. Monoclonal Antibodies
- 2. Immunoassays
  - a. Technological Principle
  - b. Enzyme Immunoassays (EIA)

Overview

**ELISA** 

**Dot Immunobinding Assays** 

Capillary Immunoassays

Particle-Membrane Capture Immunoassay

**Enzyme Amplification** 

c. Fluorescent Immunoassays



#### Fluorescent Polarization

Time-Resolved Pulse Fluorescence

d. Luminescence

Chemiluminescence

Bioluminescence

- e. Latex Agglutination
- f. Immunoprecipitation
- 3. Dry Chemistry
- 4. Biosensors
- 5. IT and Automation
- 6. Molecular Diagnostics
  - a. Technology Overview
  - b. Amplification Methods

Polymerase Chain Reaction

Ligase Chain Reaction

**Branched DNA** 

Q-Beta Replicase

Strand Displacement Activation

Self-Sustained Sequence Replicase

#### **WORLDWIDE BUSINESS ENVIRONMENT**

#### U.S.A.

#### Market Overview

- 1. Business Environment
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- d. Industry Consolidation
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PPO

**HMO** 

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- j. Physician Demographics
- k. Aging Population



More Chronic Illness

Disease Incidence

Susceptibility to latrogenesis

Multiple Illnesses Cases

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- B. Microbiology/Infectious Diseases
- C. Hematology and Flow Cytometry
- D. Coagulation

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  - 7. Market Segmentation

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- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

#### **COMPANY PROFILE**

Abbott

ADI/America Diagnostica

Agilent Technologies

Axis-Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biomerieux

Bio-Rad

Biosite/Inverness/Alere

Cepheid

Chrono-Log

Corgenix

Decode

Diadexus



Diagnocure

Diagnostica Stago/Trinity Biotech

Diamedix

Diasorin

Eiken Chemical

**EKF Diagnostics** 

Fujirebio/Innogenetics

Grifols

Helena Laboratories

Hologic/Gen-Probe

Horiba

Instrumentation Laboratory

International Technidyne/Nexus DX

Kreatech

Kyowa Medex

Lonza

Mackay Life Sciences

Matritech

Nihon Kohden

Ortho-Clinical Diagnostics

**Polartechnics** 

Polymedco

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