

2016-2020 Japan Molecular Blood Typing, Grouping and Infectious Disease NAT Market: Instrument and Reagent Supplier Shares, Volume and Sales Segment Forecasts, Innovative Technologies, Competitive Strategies

https://marketpublishers.com/r/239C0124958EN.html

Date: March 2016 Pages: 426 Price: US\$ 6,160.00 (Single User License) ID: 239C0124958EN

# Abstracts

Complete report \$7,700. DataPack (test volumes, sales forecasts, supplier shares) \$4,950.

VPGMarketResearch.coms new strategic analysis is prepared in order to help current suppliers and potential market entrants identify and evaluate emerging opportunities and assist industry executives in developing effective business, new product development and marketing strategies.**Rationale** 

During the next five years, the Japanese blood banking market is expected to undergo significant transformation, which will result from the convergence of several trends, including more stringent regulations; advances in diagnostic technologies, IT, system engineering and automation; and intensifying competition. Some segments will start resembling commodity markets, where product positioning and differentiation are more critical than underlying technology. The changes in the marketplace will create exciting opportunities for new instruments and reagent systems, as well as auxiliary products, such as specimen preparation devices, controls, calibrators, and innovative IT applications

## Strategic Recommendations

New product development opportunities with significant market appeal. - Alternative market penetration strategies. - Potential market entry barriers and risks. The report



explores future marketing and technological trends in the Japan; provides estimates of the test volume, instrument placements and sales; compares features of major automated and semi-automated analyzers; profiles leading and emerging competitors; and identifies specific product and market opportunities facing suppliers during the next ten years

**Blood Typing and Grouping Tests**ABO, Antibody Panels, Antibody Screening/Indirect Antiglobulin, Antigen Typing (C, c, Duffy, E, e, I, i, Kell, Kidd, Le a, b, MN, P, S, s), Antiglobulin (Direct, C3 + IgG, IgG, C3), Crossmatching (Immediate Spin, Full Crossmatch), Rh (D, Du)

**Infectious Disease Screening Tests**AIDS (HIV NAT, HIV-1/2), Cytomegalovirus, Hepatitis (HAV NAT, HBV NAT, HBs Ag, Anti-HBc, HCV NAT, HCV, ALT/SGPT), HTLV-I/II, Parvovirus B19 NAT, Syphilis, West Nile Virus NAT

**Sales and Market Share Analysis**Sales and market share estimates of leading suppliers of blood banking of reagents and instruments, by individual product.

**Competitive Assessments**Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, and new products in R&D

### **Market Segmentation Analysis**

Comprehensive market segmentation analysis, including review of the market dynamics, trends, structure, size, growth, and key suppliers.

Test volume and sales forecasts for over 40 blood banking tests, including NAT, by market segment:- Blood Centers - Hospitals

Commercial/Private Laboratories

### **Current and Emerging Products**

Analysis of current and emerging blood banking tests. Review of automated and semiautomated analyzers, including their operating characteristics, features, and selling prices

#### **Technology Review**

2016-2020 Japan Molecular Blood Typing, Grouping and Infectious Disease NAT Market: Instrument and Reagent Sup...



Assessment of current and emerging technologies, and their potential applications for the blood banking market. Comprehensive lists of companies developing or marketing new technologies and products by test.

Contains 426 pages and 41 tables



# **Contents**

## I. INTRODUCTION

## **II. WORLDWIDE TECHNOLOGY AND MARKET OVERVIEW**

- A. Major Blood Typing, Grouping and Infectious Disease Screening Tests
  - 1. Blood Typing and Grouping Tests
    - a. ABO
    - b. Antibody Panels
    - c. Antibody Screening
    - d. Antigen Typing
    - e. Antiglobulin Test
    - f. Crossmatch
    - g. HLA Typing
    - h. Rh
    - i. Other Blood Groups
  - 2. Blood Group Genotyping
  - a. PCR
  - b. PCR-RFLP
  - c. AS-PCR or PCR-SSP
  - d. Multiplex PCR
  - e. Real Time PCR
  - f. Sanger DNA Sequencing
  - g. Pyrosequencing
  - h. Microarrays
  - BeadChip Array
  - BloodChip
  - Genome Lab SNP Stream
  - Fluidic Microarray Systems
  - TaqMan OpenArray
  - MALDI-TOF-MS
  - Mini-Sequencing
  - 3. Infectious Disease Screening Tests
  - a. AIDS
    - Structure and Composition
  - Classification
  - Origin of AIDS
  - Animal Lentivirus Systems



Virus Receptors **HIV Infections in Humans** Pathogenesis & Pathology Overview of Course of HIV Infection CD4T Lymphocytes and Memory Cells Monocytes and Macrophages Lymphoid Organs **Neural Cells** Viral Coinfections **Clinical Findings** Plasma Viral Load Pediactric AIDS Neurologic Disease **Opportunistic Infections** Protozoa Fungi **Bacteria** Viruses Cancer Immunity Laboratory Diagnosis Virus Isolation Serology Detection of Viral Nucleic Acid or Antigens Epidemiology Worldwide Spread of AIDS **United States** Routes of Transmission Prevention, Treatment, And Control Antiviral Drugs Vaccines Against HIV Transmission of HIV in Blood Products HIV Transmission in Transplant and Artificial Insemination Recipients **Diagnostic Tests** Enzyme Immunoassay Interpretation Specificity, Sensitivity, and Predictive Value of Enzyme Immunoassay **Competition Assays** Western Blot Technique Immuno-Fluorescence Assay (IFA)



Radioimmunoprecipitation

HIV-1/HIV-2 Combination Testing

Methods of HIV-Antigen Detection

Antigen Assays and Blood Screening

Urine Tests

**DNA** Probes

Overview

Quantitative Polymerase Chain Reaction

In Situ PCR

Needed Improvements

Viral Load/Drug Resistance Testing

Genotype and Phenotype Testing

**Blood Banking Considerations** 

b. Hepatitis

Hepatitis A

Hepatitis **B** 

Structure and Composition

Replication of Hepatitis B Virus

Hepatitis C

Hepatitis D (Delta Hepatitis)

Hepatitis E

Hepatitis G

Hepatitis Virus Infections In Humans

Pathology

Clinical Findings

Laboratory Features

Hepatitis A

Hepatitis B

Hepatitis C

Hepatitis D

Hepatitis E

Virus-Host Immune Reactions

Epidemiology

Hepatitis A

Hepatitis B

Hepatitis C

Hepatitis D (Delta Agent)

Vaccines and Drugs

c. Cytomegalovirus



Background

- Chorioretinitis
- Gastrointestinal
- Central Nervous System Disease
- Diagnostic Tests
- Vaccines and Drugs
- d. Syphilis
- Background
- **Diagnostic Tests**
- Vaccines and Drugs
- e. West Nile Virus
- Background
- Clinical Syndromes
- Diagnostic Tests
- Vaccines and Drugs
- f. Parvovirus B19
  - Microbiology
  - Epidemiology
  - Clinical Syndromes
  - Erythema Infectiosum Slapped (cheek)
  - Adult Polyarthropathy
  - **Transient Aplastic Crisis**
  - Transient Pancytopenia
  - Red Cell Aplasia in the Immunocompromised
  - **Perinatal Infections**
  - Diagnosis
  - Treatment
- g. Creutzfeldt-Jakob's Disease
  - Background
  - Transmission
  - **Diagnostic Tests**
  - Major Commercial and Academic Players
  - Bayer
  - Disease Sciences/BioTec Global
  - Imperial College School of Medicine
  - Ortho-Clinical Diagnostics
  - Pall
  - **ProMetic Life Sciences**
  - Proteome Sciences/Idexx



Q-One Biotech

Serono

U.S. Agricultural Research Service

Drugs

Vaccines

- h. Malaria
- i. Chagas Disease
- j. Babesiosis
- 4. Pathogen Reduction
- 5. Leukocyte Reduction

Background

Methods

B. Instrumentation Review: Operating Characteristics, Features and Selling Prices of Leading Automated and Semiautomated Analyzers Manufactured by:

Abbott

Beckman Coulter/Danaher

Becton Dickinson

Bio-Rad

BioMerieux

Cepheid

Curtis Unyvero

Gen-Probe/Hologic

GenMark

Grifols

HTG

Immucor

Life Technologies

Nanosphere

Ortho-Clinical Diagnostics

Qiagen

Roche

Sarstedt

Siemens

Tecan

C. Major in Vitro Diagnostic Technologies And Their Potential Applications

- 1. Molecular Diagnostics
- a. Overview
- b. NAT
- 2. Monoclonal and Polyclonal Antibodies



- 3. Immunoassays
- a. Technological Principle
- b. Chemiluminescence
- c. Enzyme Immunoassays (EIA)
- Overview
- ELISA
- EMIT
- Electrochemical
- d. Radioimmunoassays (RIA)
- e. Immunoprecipitation
- f. Affinity Chromatography
- 4. Microtitration Plates
- 5. IT and Automation
- 6. Lasers
- 7. Robotics
- 8. Synthetic Red Cell Substitutes
- 9. Genetically Engineered Blood Components
- a. Albumin
- b. Factor VIII
- c. Alpha-2 Antiplasmin
- d. Antithrombin III
- e. Factor IX
- f. Von Willebrand's Factor
- g. Fibrinogen
- h. t-PA
- 10. Blood Preservation
- 11. Autologous Blood Transfusion/Freezing

## III. JAPAN

- A. Executive Summary
- B. Business Environment
- C. Market Structure

D. Market Size, Growth and Major Supplier Sales and Market Shares for Blood Typing,

Grouping and Infectious Disease Screening Tests

## **IV. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES**

A. Molecular Blood Typing and Grouping



- B. Infectious Disease Screening
- C. Auxiliary

## **V. ALTERNATIVE MARKET PENETRATION STRATEGIES**

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts

## VI. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection

## VII. COMPETITIVE ASSESSMENTS

Abbott Beckman Coulter/Danaher **Becton Dickinson Biokit BioMerieux Bio-Rad** CellMark Forensics/LabCorp Diagast DiaSorin Fujirebio Hologic/Gen-Probe Grifols Immucor **Ortho-Clinical Diagnostics Proteome Sciences Quest Diagnostics** Quidel Roche Siemens Tecan



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Thermo Fisher



# List Of Tables

### LIST OF TABLES

Major Companies Developing or Marketing Blood Typing and Grouping Tests Major Companies Developing or Marketing HLA Typing Tests Major Companies Developing or Marketing AIDS Tests Major Companies Developing or Marketing Hepatitis Tests Major Companies Developing or Marketing CMV Tests Major Companies Developing or Marketing Syphilis Tests Major Companies Developing or Marketing Blood Bank Analyzers Executive Summary Table: Japan, Total Blood Bank Test Volume and Reagent Sales Forecast by Test Category Japan, Facilities Performing Blood Bank Tests by Market Segment Japan, Hospital Laboratories Performing Blood Bank Tests By Bed Size Japan, Commercial/Private Laboratories Performing Blood Bank Tests by Annual Test Volume Japan, All Market Segments Blood Typing and Grouping Test Volume Forecast by Market Segment Japan, All Market Segments Blood Typing and Grouping Test Volume Forecast Japan, Hospital Laboratories Blood Typing and Grouping Test Volume Forecast Japan, Blood Banks Blood Typing and Grouping Test Volume Forecast Japan, Commercial/Private Laboratories Blood Typing and Grouping Test Volume Forecast Japan, All Market Segments Infectious Disease Screening Test Volume Forecast by Market Segment Japan, All Market Segments Infectious Disease Screening Test Volume Forecast Japan, Blood Banks Infectious Disease Screening Test Volume Forecast Japan, Commercial/Private Laboratories Infectious Disease Screening Test Volume Forecast Japan, Hospital Laboratories Infectious Disease Screening Test Volume Forecast Japan, All Market Segments Blood Typing and Grouping Reagent Market Forecast By Market Segment Japan, All Market Segments Blood Typing And Grouping Reagent Market Forecast by Major Test Japan, Hospital Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test Japan, Blood Banks Blood Typing and Grouping Reagent Market By Major Test

Forecast



Japan, Commercial/Private Laboratories Blood Typing and Grouping Reagent Market Forecast By Major Test

Japan, All Market Segments Infectious Disease Screening Reagent Market Forecast By Market Segment

Japan, All Market Segments Infectious Disease Screening Reagent Market Forecast by Test

Japan, Blood Banks Infectious Disease Screening Reagent Market Forecast by Test Japan, Commercial/Private Laboratories Infectious Disease Screening Reagent Market Forecast By Test

Japan, Hospital Laboratories Infectious Disease Screening Reagent Market Forecast by Test

Japan, Major Suppliers of Blood Typing And Grouping Reagents Estimated Sales And Market Shares

Japan, HIV/HTLV Blood Screening Market, Reagent Sales by Major Supplier Japan, Hepatitis C Blood Screening Market, Reagent Sales by Major Supplier

Japan, CMV Blood Screening Market, Reagent Sales by Major Supplier

Japan, Syphilis Blood Screening Market, Reagent Sales by Major Supplier



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