

# 2016-2020 Future Horizons and Growth Strategies in the European Clinical Chemistry and Immunodiagnostic Markets: Instrument and Reagents Supplier Shares, Country Segment Forecasts, Competitive Intelligence, Opportunities

<https://marketpublishers.com/r/2BA642BC147EN.html>

Date: March 2016

Pages: 900

Price: US\$ 15,760.00 (Single User License)

ID: 2BA642BC147EN

## Abstracts

Complete report \$19,700. DataPack (test volumes, sales forecasts, supplier shares) \$12, 800.VPGMarketResearch.com's new report is a five-country strategic analysis of major business opportunities emerging in the clinical chemistry and immunodiagnostic markets during the next five years. The report explores future trends in major European countries (France, Germany, Italy, Spain, UK); provides estimates of the specimen, test and sales volumes, as well as major suppliers sales and market shares; compares features of leading analyzers; profiles key competitors; and identifies specific product and marketing opportunities emerging during the next five years.The report provides five-year volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays performed in hospitals, commercial laboratories, physician offices, and ambulatory care centers, including controls, calibrators and consumables

**Rationale**The clinical chemistry and immunodiagnostic markets are undergoing significant transformation, caused by convergence of new and more stringent regulations; advances in diagnostic technologies, system engineering, automation, and IT; and intensifying competition. Some segments, like routine chemistry, are already resembling commodity markets, where product positioning and cost per test are more critical than underlying technology. This evolving marketplace creates exciting opportunities for a variety of new instruments, reagent systems, and auxiliary products, such as specimen preparation devices, controls, and calibrators

## Worldwide Market Overview

Estimates of facilities performing clinical chemistry and immunodiagnostic tests by country.

Test volume and sales projections by country

## Strategic Recommendations

New product development opportunities with significant market appeal. Alternative market penetration strategies. Potential market entry barriers and risks.

## Competitive Assessments

Strategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, collaborative arrangements and new products in R&D. - The companies analyzed in the report include Abbott, AdnaGen, Agilent, Bayer, Beckman Coulter/Danaher, Biomedical Diagnostics, bioMerieux, Bio-Rad, DiaSorin, Eiken, Fujirebio, Grifols, IL, Kyowa Medex, Matritech/Alere Ortho-Clinical Diagnostics, Quest Diagnostics, Roche, Siemens, Sysmex, Thermo Fisher, Tosoh, Wako, Wallac/PE

**Tests Analyzed in the Report:** Routine Clinical Chemistry Albumin, Alkaline Phosphatase, ALT/SGPT, Ammonia, Amylase, AST/SGOT, Bilirubin, Total, BUN (Blood Urea Nitrogen), Calcium, Cardio CRP, Carbon Dioxide/Bicarbonate, Chloride, Cholesterol, Creatine Kinase (CK), CK-MB, Creatinine, CRP, Ferritin, GGT, Glucose, HDL Cholesterol, Homocysteine, Iron, LDH, LDL Cholesterol, Magnesium, Phosphorus, Potassium, Protein, Total, Sodium, Triglycerides, Troponin, Uric Acid. Therapeutic Drug Monitoring (TDM) Amikacin, Carbamazepine, Cyclosporin, Digoxin, Everolimus, Gentamicin, Levetiracetam, Lithium, Methotrexate, NAPA/Procainamide, Phenobarbital, Phenytoin, Quinidine, Sirolimus, Tacrolimus, Theophylline, Tobramycin, Topiramate, Valproic Acid, Vancomycin. Endocrine Function Cortisol, Estradiol, FSH, HCG, Gastrin, LH, Progesterone, PTH/IO PTH, Prolactin, T3, T3 Uptake, Free T3, T4, Free T4, TBG, Testosterone, Thyroglobulin Ab, TPO Ab, TSH. Tumor Markers and Special Chemistry AFP, CA 15-3/27-29, CA 19-9, CEA, Ferritin, Folate (Folic Acid), Glycosylated Hemoglobin, HCG, 25-Hydroxy Vitamin D2 and D3, Occult Blood, PAP, PSA, Thyroglobulin, Vitamin B-12. Immunoproteins C3, C4, Free Light Chains, Haptoglobin, IgA, IgE Specific, IgE Total, IgG, IgM, Immunofixation, Prealbumin, Protein Electrophoresis. Drugs of Abuse Amphetamines, Barbiturates, Benzodiazepines,

Cannabinoids/Marijuana, Cocaine, LSD, Methadone, Methaqualone, Opiates, Phencyclidine (PCP), Propoxyphene, Tricyclic Antidepressants

### **Geographic Coverage**

France - Germany - Italy - Spain - UK

### **Market Segmentation Analysis**

Comprehensive review of the market dynamics, trends, structure, size, growth, and key suppliers, by country.

Test volume and sales forecasts for over 100 clinical chemistry, TDM, endocrine, cancer, immunoprotein and abused drug assays, by country and market segment:  
Hospitals Commercial/Private Laboratories Physician Offices/Group Practices  
Ambulatory Care Centers

### **Current and Emerging Products**

Analysis of current and emerging clinical chemistry and immunodiagnostic tests. Review of current instrumentation technologies, and feature comparison of high-, medium-, and low-volume/POC analyzers

### **Technology Review**

Assessment of current and emerging technologies, and their potential market applications. Comprehensive lists of companies developing or marketing new technologies and products by test.

Contains 900 pages and 335 tables

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Spain, Hospital Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

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Spain, Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay

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Spain, Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category

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Spain, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment

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Spain, Major Suppliers of Clinical Chemistry Diagnostics Products, Estimated Sales and Market Shares

Executive Summary Table: U.K., Clinical Chemistry and Immunoassay Test Volume And Diagnostics Sales Forecast By Test Category

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U.K., Commercial/Private Laboratories Performing Chemistry and Immunoassay Tests By Annual Test Volume

U.K., Total Chemistry and Immunoassay Specimen Volume Forecast

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U.K., Total Clinical Chemistry and Immunoassay Test Volume Forecast By Test Category

U.K., Routine Chemistry Test Volume Forecast By Market Segment

U.K., Endocrine Function Test Volume Forecast By Market Segment

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U.K., Immunoprotein Test Volume Forecast By Market Segment

U.K., TDM Test Volume Forecast By Market Segment

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U.K., All Market Segments, Tumor Markers and Special Chemistry Reagent Market Forecast by Assay

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U.K., Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

U.K., Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Sales and Market Shares

U.K., Major Suppliers of Immunoassay Diagnostic Products, Estimated Sales and Market Shares

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