

# 2015 Strategies in the US Point-of-Care/POC Lipid Testing Market

https://marketpublishers.com/r/218CC19F2CDEN.html

Date: February 2015

Pages: 305

Price: US\$ 2,320.00 (Single User License)

ID: 218CC19F2CDEN

## **Abstracts**

This new 305-page report from VPGMarketResearch contains 22 tables, and provides a comprehensive analysis of the POC lipid testing market, including trends, dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers. This report will help diagnostic product suppliers develop effective business, R&D and marketing strategies for the global POC lipid testing market. RationaleThe growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

Market Segmentation Analysis

Review of three POC market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts for lipid tests by market segment:

Physician Offices/Group Practices

**Emergency Rooms** 

Ambulatory Care Centers

Competitive Assessments - Assessments of major POC suppliers and emerging market



entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

## Strategic Recommendations

Specific opportunities for new instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

## Methodology

This report is based on a combination of primary and secondary sources of information, including review of the latest technical and business publications, manufacturer product literature, industry analyst reports, and Venture Planning Group's proprietary data files.

Contains 305 pages and 22 tables



## **Contents**

#### Introduction

#### **Executive Summary**

Rationale for Testing Decentralization

- 1. OVERVIEW
- 2. REGULATORY TRENDS
- 3. ECONOMIC TRENDS
- 4. DEMOGRAPHIC TRENDS
- 5. TECHNOLOGICAL TRENDS
- 6. SOCIAL TRENDS
- 7. QUALITY OF CARE
- 8. DEFENSIVE MEDICINE
- 9. QUALITY CONTROL ISSUES

Lipid Test: Significance and Diagnostic Procedures

- 1. CHOLESTEROL
- 2. HIGH-DENSITY LIPOPROTEIN (HDL)
- 3. LOW-DENSITY LIPOPROTEIN (LDL)
- 4. TRIGLYCERIDES

**POC Testing Instrumentation** 

**Abaxis** 

Abbott

Alfa Wassermann

Awareness Technologies

Beckman Coulter/Danaher

bioMeriuex

Carolina Chemistries

Horiba

Inverness

Medica

Nova Biomedical

Ortho-Clinical Diagnostics

Polimedco

Randox

Roche

**Current and Emerging Technologies** 

- 1. MONOCLONAL ANTIBODIES
- 2. IMMUNOASSAYS



- a. Technological Principle
- b. Enzyme Immunoassays (EIA)

Overview

**ELISA** 

**Dot Immunobinding Assays** 

Capillary Immunoassays

Particle-Membrane Capture Immunoassay

Enzyme Amplification

c. Fluorescent Immunoassays

Fluorescent Polarization

Time-Resolved Pulse Fluorescence

d. Luminescence

Chemiluminescence

Bioluminescence

- e. Latex Agglutination
- f. Immunoprecipitation
- 3. DRY CHEMISTRY
- 4. BIOSENSORS
- 5. IT AND AUTOMATION

U.S.A. A. Market Overview

- 1. BUSINESS ENVIRONMENT
- a. Health Care Expenditures
- b. Cost Consciousness
- c. Reimbursement
- d. Industry Consolidation
- e. Managed Care

PPO

**HMO** 

- f. Hospitals
- g. Admissions
- h. Length of Stay
- i. Industry Diversification
- j. Physician Demographics
- k. Aging Population

More Chronic Illness

Disease Incidence

Susceptibility to latrogenesis

Multiple Illnesses Cases

I. Laboratory Regulations



#### 2. MARKET STRUCTURE

- a. Hospitals
- b. Commercial/Private Laboratories
- B. Physician Offices/Group Practices
- 1. MARKET SUMMARY
- 2. MARKET STRUCTURE
- 3. TEST VOLUME AND SALES FORECASTS
- C. Emergency Departments
  - a. Market Summary
  - b. Test volume and Sales Forecasts
- 4. ICUS/CCUS
  - a. Market Summary
  - b. Test Volume and Sales Forecast
- D. Ambulatory Care Centers
  - 1. INTRODUCTION
- 2. MARKET SUMMARY
- 3. MARKET STRUCTURE
- 4. TEST VOLUME AND SALES FORECASTS

## **DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS**

#### **ALTERNATIVE MARKET PENETRATION STRATEGIES**

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
- 1. MARKETING APPROACHES
- 2. PRODUCT COMPLEXITY
- 3. CUSTOMER PREFERENCE
- 4. ESTABLISHED SUPPLIERS
- 5. EMERGING SUPPLIERS
- 6. MAJOR TYPES OF DISTRIBUTORS
- 7. MARKET SEGMENTATION

#### POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment



- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

**COMPANY PROFILE** 

Abbott

ADI/America Diagnostica

**Agilent Technologies** 

Axis-Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biomerieux

Bio-Rad

Biosite/Inverness/Alere

Cepheid

Chrono-Log

Corgenix

Decode

Diadexus

Diagnocure

Diagnostica Stago/Trinity Biotech

Diamedix

Diasorin

Eiken Chemical

**EKF Diagnostics** 

Fujirebio/Innogenetics

Helena Laboratories

Hologic/Gen-Probe

Horiba

Instrumentation Laboratory

International Technidyne/Nexus DX

Kreatech

Kyowa Medex

Life Technologies

Lonza

Mackay Life Sciences

Matritech



Nihon Kohden

Ortho-Clinical Diagnostics

Polartechnics

Polymedco

Qiagen

Roche

SDIX

Sequenom

Siemens

Sienco

Sysmex

Takara Bio

ThermoFisher

Tosoh

Wako

Zycare/Alere



## **List Of Tables**

#### LIST OF TABLES

Major Companies Developing or Marketing Cholesterol Tests

Major Companies Developing or Marketing HDL Tests

Major Companies Developing or Marketing Triglycerides Tests

U.S.A., Office-Based Physicians Forecast by Practice Type

U.S.A., Physician Offices/Group Practices Forecast by Type

U.S.A., Physician Office/Group Practice Laboratories Forecast by Practice Size

U.S.A., Physician Offices/Group Practices Lipid Test Volume Forecast

U.S.A., Physician Offices/Group Practices Lipid Tests Reagent Market Forecast

U.S.A., Ancillary Hospital Locations Estimated Number

U.S.A., Ancillary Hospital Locations Annual Utilization

U.S.A., Hospital Emergency Departments Lipid Test Volume Forecast

U.S.A., Hospital Emergency Departments Lipid Test Reagent Market Forecast

U.S.A., Ambulatory Care Centers Estimated Number of Facilities and Patient Visits

U.S.A., Ambulatory Care Centers Most Frequent Diagnoses

U.S.A., Ambulatory Care Centers Lipid Test Volume Forecast

U.S.A., Ambulatory Care Centers Lipid Test Reagent Market Forecast

U.S.A., Major Suppliers of Clinical Chemistry Diagnostic Products, Estimated Market Shares

U.S.A., Major Suppliers of Clinical Chemistry Reagents, Estimated Market Shares

U.S.A., Major Suppliers of Clinical Chemistry Analyzers, Estimated Market Shares

U.S.A., Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

U.S.A., Major Suppliers of Immunoassay Reagents, Estimated Market Shares

U.S.A. Major Suppliers of Immunoassay Analyzers, Estimated Market Shares



#### I would like to order

Product name: 2015 Strategies in the US Point-of-Care/POC Lipid Testing Market

Product link: https://marketpublishers.com/r/218CC19F2CDEN.html

Price: US\$ 2,320.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/218CC19F2CDEN.html">https://marketpublishers.com/r/218CC19F2CDEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:		
Last name:		
Email:		
Company:		
Address:		
City:		
Zip code:		
Country:		
Tel:		
Fax:		
Your message:		
	**All fields are required	
	Custumer signature	

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970