

2017 Hematology and Flow Cytometry Markets: New Product Development Opportunities, Market Penetration Strategies, Entry Barriers and Risks

https://marketpublishers.com/r/2722438B682EN.html

Date: March 2017 Pages: 23 Price: US\$ 855.00 (Single User License) ID: 2722438B682EN

Abstracts

The report identifies the major opportunities for hematology and flow cytometry instruments, consumables, and auxiliary products; proposes "ideal" product models with tentative prices and operating characteristics; and suggests alternative market penetration strategies for suppliers.

Contains 23 pages



Contents

MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

- A. Instrumentation
- B. Reagent Kits and Test Systems/Panels
- C. Information Technology
- **D.** Auxiliary Products

DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies
 - 1. Marketing Approaches
 - 2. Product Complexity
 - 3. Customer Preference
 - 4. Established Suppliers
 - 5. Emerging Suppliers
 - 6. Major Types of Distributors
 - 7. Market Segmentation Factor

POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges



I would like to order

 Product name: 2017 Hematology and Flow Cytometry Markets: New Product Development Opportunities, Market Penetration Strategies, Entry Barriers and Risks
Product link: https://marketpublishers.com/r/2722438B682EN.html
Price: US\$ 855.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/2722438B682EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



2017 Hematology and Flow Cytometry Markets: New Product Development Opportunities, Market Penetration Strategi...