

2015-2019 POC/Point-of-Care Coagulation Testing
Market: Physician Offices, Emergency Rooms,
Operating Suites, ICUs/CCUs, Cancer Clinics,
Ambulatory Care Centers, Surgery Centers, Nursing
Homes, Birth Centers-Supplier Shares, Country
Forecasts, Emerging Technologies, Competitive
Strategies

https://marketpublishers.com/r/21D19670924EN.html

Date: November 2015

Pages: 450

Price: US\$ 6,000.00 (Single User License)

ID: 21D19670924EN

Abstracts

This new 450-page report from VPGMarketResearch contains 53 tables, and provides a comprehensive analysis of thePOC coagulation testing market, including trends, dynamics, size, growth, regulatory requirements, technological trends, competitive landscape, and emerging opportunities for instrument and consumable suppliers.

This report will help diagnostic product suppliers develop effective business, R&D and marketing strategies for the global POC coagulation market.

Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demands are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

Market Segmentation Analysis

Review of nine POC market segments, including their dynamics, trends, structure, size, growth and major suppliers



Five-year test volume and reagent sales forecasts for coagulation procedures by market segment:

Physician Offices/Group Practices

Emergency Rooms

Operating/Recovery Suites

ICUs/CCUs

Cancer Clinics

Ambulatory Care Centers

Surgery Centers

Nursing Homes

Birth Centers

Sales and Market Share Analysis

Sales and market shares of major coagulation reagent and instrument suppliers.

Current and Emerging Products

Analysis of coagulation procedures performed in POC testing locations

Review of leading coagulation analyzers, both currently marketed and those in development, including their operating characteristics, features and selling prices.

Technology Review



Emerging technologies and their applications for POC testing

Comprehensive listings of companies developing or marketing coagulation testing technologies and products, by assay.

Competitive Assessments

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

Strategic Recommendations

Specific opportunities for new coagulation instruments and reagent systems with potentially significant market appeal during the next five years

Design criteria for POC testing products

Alternative business expansion strategies

Potential market entry barriers and risks.

Methodology

This report is based on a combination of primary and secondary sources of information, including review of the latest technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files. Contains 450 pages and 53 tables



Contents

INTRODUCTION

EXECUTIVE SUMMARY

RATIONALE FOR TESTING DECENTRALIZATION

- 1. OVERVIEW
- 2. REGULATORY TRENDS
- 3. ECONOMIC TRENDS
- 4. DEMOGRAPHIC TRENDS
- 5. TECHNOLOGICAL TRENDS
- 6. SOCIAL TRENDS
- 7. QUALITY OF CARE
- 8. DEFENSIVE MEDICINE
- 9. QUALITY CONTROL ISSUES

WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

- 1. INTRODUCTION
- 2. ACTIVATED PARTIAL THROMBOPLASTIN TIME (APTT)
- 3. ALPHA-2 ANTIPLASMIN
- 4. ANTITHROMBIN III
- 5. BLEEDING TIME
- 6. D-DIMER
- 7. FACTOR VIII
- 8. FIBRIN DEGRADATION PRODUCTS
- 9. FIBRINGGEN
- 10. HEPARIN
- 11. PROTEINS C AND S
- 12. PROTHROMBIN TIME (PT)
- 13. THROMBIN TIME

INSTRUMENTATION: COAGULATION ANALYZERS MANUFACTURED BY:

Behnk Elektronik

Bio/Data

Cardiovascular Diagnostics

Diagnostica Stago

Helena Laboratories

Instrumentation Laboratory

ITC Hemochron

Roche



Siemens

Sysmex

Teco Medical Instruments

Trinity Biotech

CURRENT AND EMERGING TECHNOLOGIES

- 1. MONOCLONAL ANTIBODIES
- 2. IMMUNOASSAYS
 - a. Technological Principle
 - b. Enzyme Immunoassays (EIA)

Overview

ELISA

Dot Immunobinding Assays

Capillary Immunoassays

Particle-Membrane Capture Immunoassay

Enzyme Amplification

c. Fluorescent Immunoassays

Fluorescent Polarization

Time-Resolved Pulse Fluorescence

d. Luminescence

Chemiluminescence

Bioluminescence

- e. Latex Agglutination
- f. Immunoprecipitation
- 3. DRY CHEMISTRY
- 4. BIOSENSORS
- 5. IT AND AUTOMATION
- 6. MOLECULAR DIAGNOSTICS
 - a. Technology Overview
 - b. Amplification Methods

Polymerase Chain Reaction

Ligase Chain Reaction

Branched DNA

Q-Beta Replicase

Strand Displacement Activation

Self-Sustained Sequence Replicase

U.S.A.

- A. Market Overview
- 1. BUSINESS ENVIRONMENT
 - a. Health Care Expenditures



- b. Cost Consciousness
- c. Reimbursement
- d. Industry Consolidation
- e. Managed Care

PPO

HMO

- f. Hospitals
- g. Admissions
- h. Length of Stay
- i. Industry Diversification
- j. Physician Demographics
- k. Aging Population

More Chronic Illness

Disease Incidence

Susceptibility to latrogenesis

Multiple Illnesses Cases

- I. Laboratory Regulations
- 2. MARKET STRUCTURE
 - a. Hospitals
 - b. Commercial/Private Laboratories
- B. Physician Offices/Group Practices
 - 1. MARKET SUMMARY
- 2. MARKET STRUCTURE
 - 3. TEST VOLUME AND SALES FORECASTS
- C. Ancillary Hospital Locations
 - 1. INTRODUCTION
 - a. Emergency Departments
 - b. Operating Suites
 - c. Intensive Care Units
 - 2. EMERGENCY DEPARTMENTS
 - a. Market Summary
 - b. Test volume and Sales Forecasts
 - 3. OPERATING AND RECOVERY SUITES
 - a. Market Summary
 - b. Test Volume and Sales Forecasts
 - 4. ICUS/CCUS
 - a. Market Summary
 - b. Test Volume and Sales Forecasts
- D. Cancer Clinics



- 1. INTRODUCTION
- 2. MARKET SUMMARY
- 3. TEST VOLUME AND SALES FORECASTS
- E. Ambulatory Care Centers
 - 1. INTRODUCTION
 - 2. MARKET SUMMARY
 - 3. MARKET STRUCTURE
 - 4. TEST VOLUME AND SALES FORECASTS
- F. Surgery Centers
 - 1. INTRODUCTION
 - 2. MARKET SUMMARY
 - 3. MARKET STRUCTURE
 - 4. TEST VOLUME AND SALES FORECASTS
- G. Nursing Homes
 - 1. INTRODUCTION
 - 2. MARKET SUMMARY
 - 3. MARKET STRUCTURE
 - 4. TEST VOLUME AND SALES FORECASTS
- H. Birth Centers
 - 1. INTRODUCTION
 - 2. MARKET SUMMARY
 - 3. MARKET STRUCTURE
 - 4. TEST VOLUME AND SALES FORECASTS

1. MAJOR SUPPLIERS' INSTRUMENT PLACEMENTS, INSTALLED BASE, CONSUMABLES SALES AND MARKET SHARES

GERMANY

- A. Market Overview
- B. Market Structure
- C. Market Summary
- D. Test Volume and Sales Forecasts
- E. Major Suppliers' Instrument Placements, Installed Base, Consumables Sales and Market Shares

SPAIN

- A. Business Environment
- B. Market Structure
- C. Market Summary
- D. Test Volume and Sales Forecasts



- E. Major Suppliers' Instrument Placements, Installed Base, Consumables Sales and Market Shares Major Product Development Opportunities
- A. Routine and Special Chemistry
- B. Microbiology/Infectious Diseases
- C. Hematology and Flow Cytometry
- D. Coagulation

DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
 - 1. MARKETING APPROACHES
 - 2. PRODUCT COMPLEXITY
 - 3. CUSTOMER PREFERENCE
 - 4. ESTABLISHED SUPPLIERS
 - 5. EMERGING SUPPLIERS
 - 6. MAJOR TYPES OF DISTRIBUTORS
 - 7. MARKET SEGMENTATION

POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

COMPANY PROFILE

Abbott

ADI/American Diagnostica Agilent Technologies Alere/Biosite/Inverness



Axis-Shield

Beckman Coulter/Danaher

Becton Dickinson

Bio/Data

Biomerieux

Bio-Rad

Cephid

Chrono-Log

Corgenix

Decode Genetics

Diadexus

Diagnocure

Diagnostica Stago/Trinity Biotech

Diamedix

Diasorin

Eiken Chemical

EKF Diagnostics

Fujirebio

Grifols

Helena Laboratories

Hologic/Gen-Probe

Horiba

Instrumentation Laboratory

International Technidyne/Nexus DX

Kreatech/Leica

Kyowa Medex

Lonza

Mackay Life Sciences

Matritech

Nihon Kohden

Ortho-Clinical Diagnostics

Polartechnics

Polymedco

Qiagen

Roche

SDIX

Sequenom

Siemens

Sienco



Sysmex

Takara Bio

ThermoFisher

Tosoh

Wako

Zycare/Alere



List Of Tables

LIST OF TABLES

Major Companies Developing or Marketing APTT Tests

Major Companies Developing or Marketing Alpha-2 Antiplasmin Tests

Major Companies Developing or Marketing Antithrombin III Tests

Major Companies Developing or Marketing Bleeding Time Tests

Major Companies Developing or Marketing D-Dimer Tests

Major Companies Developing or Marketing Factor Assays Tests

Major Companies Developing or Marketing Fibrin Degradation Product Tests

Major Companies Developing or Marketing Fibrinogen Tests

Major Companies Developing or Marketing Heparin Tests

Major Companies Developing or Marketing Protein C Tests

Major Companies Developing or Marketing Protein S Tests

Major Companies Developing or Marketing PT Tests

Major Companies Developing or Marketing Thrombin Time Tests

U.S.A., Physician Office/Group Practice Laboratories Forecast by Practice Size

U.S.A., Physician Offices/Group Practices Forecast by Type

U.S.A., Office-Based Physicians Forecast by Practice Type

U.S.A., Physician Offices/Group Practices Coagulation Test Volume Forecast

U.S.A., Physician Offices/Group Practices Coagulation Reagent and Instrument Sales Forecast

U.S.A., Ancillary Hospital Locations Estimated Number

U.S.A., Ancillary Hospital Locations Annual Utilization

U.S.A., Hospital Emergency Departments Coagulation Test Volume Forecast

U.S.A., Hospital Emergency Departments Coagulation Reagent and Instrument Sales Forecast

U.S.A., Hospital Operating and Recovery Suites Coagulation Test Volume Forecast

U.S.A., Hospital Operating and Recovery Suites Coagulation Reagent and Instrument Sales Forecast

U.S.A., Hospital ICUs/CCUs Coagulation Test Volume Forecast

U.S.A., Hospital ICUs/CCUs Coagulation Reagent and Instrument Sales Forecast

U.S.A., Cancer Clinics Major Coagulation Test Volume Forecast

U.S.A., Cancer Clinics Coagulation Reagent and Instrument Sales Forecast

U.S.A., Ambulatory Care Centers Estimated Number of Facilities and Patient Visits

U.S.A., Ambulatory Care Centers Most Frequent Diagnoses

U.S.A., Ambulatory Care Centers Coagulation Test Volume Forecast

U.S.A., Ambulatory Care Centers Coagulation Reagent and Instrument Sales Forecast



- U.S.A., Surgery Centers Most Frequently Performed Procedures
- U.S.A., Surgery Centers Coagulation Test Volume Forecast
- U.S.A., Surgery Centers Coagulation Reagent and Instrument Sales Forecast
- U.S.A., Nursing Homes Estimated Number of Facilities, Beds and Occupancy Rate
- U.S.A., Nursing Homes Coagulation Test Volume Forecast
- U.S.A., Nursing Homes Coagulation Reagent and Instrument Sales Forecast
- U.S.A., Birth Centers Facilities, Patient Visits, and Births
- U.S.A., Birth Centers Coagulation Test Volume Forecast
- U.S.A., Birth Centers Coagulation Reagent and Instrument Sales Forecast
- U.S.A., Major Suppliers of Coagulation Diagnostic Products Estimated Market Shares

Germany, Laboratory Performing Diagnostic Tests by Market Segment

Germany, Physician Offices/Group Practices Coagulation Test Volume Forecast

Germany, Physician Offices/Group Practices Coagulation Reagent and Instrument Sales Forecast

Germany, Major Suppliers of Coagulation Diagnostic Products Estimated Market Shares

Spain, Laboratory Performing Coagulation Tests by Market Segment

Spain, Ambulatory Care Centers Coagulation Test Volume Forecast

Spain, Ambulatory Care Centers Coagulation Reagent and Instrument Sales Forecast

Spain, Major Suppliers of Coagulation Diagnostic Products Estimated Market Shares



I would like to order

Product name: 2015-2019 POC/Point-of-Care Coagulation Testing Market: Physician Offices, Emergency

Rooms, Operating Suites, ICUs/CCUs, Cancer Clinics, Ambulatory Care Centers, Surgery Centers, Nursing Homes, Birth Centers-Supplier Shares, Country Forecasts, Emerging

Technologies, Competitive Strategies

Product link: https://marketpublishers.com/r/21D19670924EN.html

Price: US\$ 6,000.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/21D19670924EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html



To place an order via fax simply print this form, fill in the information below and fax the completed form to $+44\ 20\ 7900\ 3970$