

# 2015-2019 New Frontiers in the Point-of-Care/POC Hematology and Flow Cytometry Testing Market: Business Challenges, Emerging Technologies, Competitive Landscape

https://marketpublishers.com/r/252371022ACEN.html

Date: August 2015 Pages: 279 Price: US\$ 6,800.00 (Single User License) ID: 252371022ACEN

# Abstracts

2015-2019 New Frontiers in Point-of-Care/POC Hematology and Flow Cytometry Testing: Business Challenges, Emerging Technologies, Competitive Land scape is VPGMarketResearch's new report, which provides comprehensive analysis of thePOC hematology and flow cytometry markets, including their dynamics, size, growth, regulatory requirements, technological trends, competitive land scape, and emerging opportunities for instrument and consumable suppliers.

## Rationale

The growing economic pressures on hospitals, coupled with advances in diagnostic technologies, intensifying competition among suppliers and physicians, and changing consumer demand s are shifting diagnostic testing from hospitals and commercial laboratories closer to the patient.

## Market Segmentation

Review of POC hematology and flow cytometry market segments, including their dynamics, trends, structure, size, growth and major suppliers.

Five-year test volume and reagent sales forecasts forhematology and flow cytometry procedures by market segment:

Physician Offices/Group Practices



**Emergency Rooms** 

**Operating/Recovery Suites** 

ICUs/CCUs

**Cancer Clinics** 

Ambulatory Care Centers

Surgery Centers

**Nursing Homes** 

**Birth Centers** 

Sales and Market Share Analysis

Sales and market shares of major reagent and instrument suppliers.

Routine and Special Hematology Tests

CBC + 5-Part Differential, Manual Differential/Review, Hematocrit (Automated, Manual), Hemoglobin (Automated, Manual), Sedimentation Rate, Reticulocytes, WBC (Automated, Manual), Platelets (Automated, Manual), Bone Marrow Analysis, RBC, Eosinophils and others.

Flow Cytometry Tests

Cell Surface Markers (CD4/CD8/T&B Lymphocytes, CD34, Others), Chemotherapy Monitoring (Leukemia/Lymphoma, Others), HLA Typing, Sperm Analysis, Cell Cycle Kinetics, Cell Function Testing, Chromosomal Abnormalities, Fetal Cell Analysis, Granulocyte Function, Receptor DNA/RNA Analysis, Cell Culturing.

**Technology Review** 



Emerging technologies and their applications for POC testing.

Comprehensive listings of companies developing or marketing POC diagnostic technologies and products, by test.

#### Strategic Recommendations

Specific opportunities for new POC instruments and reagent systems with potentially significant market appeal during the next five years.

Design criteria for POC testing products.

Alternative business expansion strategies.

Potential market entry barriers and risks.

#### Competitive Assessments

Assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, joint ventures, and new products in R&D.

The companies analyzed in the report include:

Abbott

Agilent Technologies

Beckman Coulter/Danaher

Becton Dickinson

Bio-Rad

CellaVision



#### Horiba

Iris Diagnostics/Danaher

Nihon Kohden

**Ortho-Clinical Diagnostics** 

Roche

Siemens

Sysmex

Methodology

This report is based on a combination of primary and secondary sources of information, including review of recent technical and business publications, manufacturer product literature, industry analyst reports, and VPGMarketResearch's proprietary data files.

Contains 279 pages and 58 tables



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